

# Pursey Pmar Heugens

## List of Publications by Citations

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The third column is the impact factor (IF) of the journal, and the fourth column is the number of citations of the article.

76 papers	2,752 citations	26 h-index	52 g-index
83 ext. papers	3,480 ext. citations	3.8 avg, IF	5.74 L-index

#	Paper	IF	Citations
76	Structure! Agency! (And Other Quarrels): A Meta-Analysis Of Institutional Theories Of Organization. <i>Academy of Management Journal</i> , <b>2009</b> , 52, 61-85	6.1	324
75	Business Group Affiliation, Performance, Context, and Strategy: A Meta-analysis. <i>Academy of Management Journal</i> , <b>2011</b> , 54, 437-460	6.1	281
74	Synthesizing and Extending Resource Dependence Theory: A Meta-Analysis. <i>Journal of Management</i> , <b>2013</b> , 39, 1666-1698	8.8	221
73	Meta-analyzing ownership concentration and firm performance in Asia: Towards a more fine-grained understanding. <i>Asia Pacific Journal of Management</i> , <b>2009</b> , 26, 481-512	2.5	182
72	What do we know about Private Family Firms? A Meta-Analytical Review. <i>Entrepreneurship Theory and Practice</i> , <b>2015</b> , 39, 513-544	6.6	138
71	Government's green grip: Multifaceted state influence on corporate environmental actions in China. <i>Strategic Management Journal</i> , <b>2018</b> , 39, 403-428	5.2	113
70	Strategic CSR: A Concept Building Meta-Analysis. <i>Journal of Management Studies</i> , <b>2020</b> , 57, 314-350	5.4	97
69	Linking Social Issues to Organizational Impact: The Role of Infomediaries and the Infomediary Process. <i>Journal of Business Ethics</i> , <b>2009</b> , 86, 541-553	4.3	90
68	An institution-based view of executive compensation: A multilevel meta-analytic test. <i>Journal of International Business Studies</i> , <b>2012</b> , 43, 396-423	8.5	82
67	How does Family Control Influence Firm Strategy and Performance? A Meta-Analysis of US Publicly Listed Firms. <i>Corporate Governance: an International Review</i> , <b>2015</b> , 23, 3-24	2	78
66	The Internal Morality of Contracting: Advancing the Contractualist Endeavor in Business Ethics. <i>Academy of Management Review</i> , <b>2006</b> , 31, 521-539	5.9	73
65	Stakeholder Integration: Building Mutually Enforcing Relationships. <i>Business and Society</i> , <b>2002</b> , 41, 36-60	4.5	64
64	Information Asymmetry in Management Research: Past Accomplishments and Future Opportunities. <i>Journal of Management</i> , <b>2019</b> , 45, 122-158	8.8	64
63	The Configuration of Organizational Images Among Firms in the Canadian Beer Brewing Industry*. <i>Journal of Management Studies</i> , <b>2005</b> , 42, 817-843	5.4	63
62	Get it Together! Synergistic Effects of Causal and Effectual Decision-Making Logics on Venture Performance. <i>Entrepreneurship Theory and Practice</i> , <b>2018</b> , 42, 571-604	6.6	60
61	Reputation Management Capabilities as Decision Rules*. <i>Journal of Management Studies</i> , <b>2004</b> , 41, 1349-1377	5.1	56
60	State Ownership and Political Connections. <i>Journal of Management</i> , <b>2019</b> , 45, 2293-2321	8.8	51

59	Competition and Cooperation in Corporate Governance: The Effects of Labor Institutions on Blockholder Effectiveness in 23 European Countries. <i>Organization Science</i> , <b>2013</b> , 24, 530-551	3.6	48
58	Stakeholder Integration: Building Mutually Enforcing Relationships. <i>Business and Society</i> , <b>2002</b> , 41, 36-60	4.5	44
57	To boldly go where no man has gone before: integrating cognitive and physical features in scenario studies. <i>Futures</i> , <b>2001</b> , 33, 861-872	3.6	42
56	Issue Evolution: A Symbolic Interactionist Perspective. <i>Corporate Reputation Review</i> , <b>2003</b> , 6, 82-93	1	35
55	Foundations and Applications for Contractualist Business Ethics. <i>Journal of Business Ethics</i> , <b>2006</b> , 68, 211-228	4.3	34
54	What Is Dead May Never Die: Institutional Regeneration through Logic Reemergence in Dutch Beer Brewing. <i>Administrative Science Quarterly</i> , <b>2019</b> , 64, 976-1019	8.7	33
53	The Ethics of the Node versus the Ethics of the Dyad? Reconciling Virtue Ethics and Contractualism. <i>Organization Studies</i> , <b>2006</b> , 27, 391-411	3.6	28
52	The making of a construct: Lessons from 30 years of the Kogut and Singh cultural distance index. <i>Journal of International Business Studies</i> , <b>2018</b> , 49, 1138-1153	8.5	27
51	The impact of institutions on the competitive advantage of publicly listed family firms in emerging markets. <i>Global Strategy Journal</i> , <b>2019</b> , 9, 243-274	6.3	26
50	Taming Trojan Horses: Identifying and Mitigating Corporate Social Responsibility Risks. <i>Journal of Business Ethics</i> , <b>2007</b> , 75, 151-170	4.3	25
49	WITHDRAWNAdministrative Duplicate PublicationLet it Together! Synergistic Effects of Causal and Effectual DecisionMaking Logics on Venture Performance. <i>Entrepreneurship Theory and Practice</i> , <b>2018</b> , etap.12266	6.6	22
48	From the EditorsBeing Practice Impact in New Ways. <i>Academy of Management Journal</i> , <b>2018</b> , 61, 2021-2025	20.25	22
47	When Organization Theory Met Business Ethics: Toward Further Symbioses. <i>Business Ethics Quarterly</i> , <b>2010</b> , 20, 643-672	1.3	21
46	Beyond the Dichotomous Worlds Hypothesis: towards a plurality of corporate governance logics. <i>Corporate Governance: an International Review</i> , <b>2007</b> , 15, 1288-1300	2	20
45	Environmental issue management: towards a multi-level theory of environmental management competence. <i>Business Strategy and the Environment</i> , <b>2006</b> , 15, 363-376	8.6	17
44	The Confines of Stakeholder Management: Evidence from the Dutch Manufacturing Sector. <i>Journal of Business Ethics</i> , <b>2002</b> , 40, 387-403	4.3	17
43	Capability building through adversarial relationships: a replication and extension of Clarke and Roome (1999). <i>Business Strategy and the Environment</i> , <b>2003</b> , 12, 300-312	8.6	17
42	Ties That Grind? Corroborating a Typology of Social Contracting Problems. <i>Journal of Business Ethics</i> , <b>2004</b> , 49, 235-252	4.3	16

41	A Neo-Weberian Theory of the Firm. <i>Organization Studies</i> , <b>2005</b> , 26, 547-567	3.6	16
40	How a Firm's Domestic Footprint and Domestic Environmental Uncertainties Jointly Shape Added Cultural Distances: The Roles of Resource Dependence and Headquarters Attention. <i>Journal of Management Studies</i> , <b>2018</b> , 55, 883-909	5.4	14
39	Institutional Translation through Spectatorship: Collective Consumption and Editing of Symbolic Organizational Texts by Firms and their Audiences. <i>Organization Studies</i> , <b>2009</b> , 30, 1249-1279	3.6	14
38	Strategic Issues Management: Implications for Corporate Performance. <i>Business and Society</i> , <b>2002</b> , 41, 456-468	4.5	14
37	Better Together: Using Meta-Analysis to Explore Complementarities between Ecological and Institutional Theories of Organization. <i>Organization Studies</i> , <b>2017</b> , 38, 1573-1601	3.6	13
36	State ownership, political ideology, and firm performance around the world. <i>Journal of World Business</i> , <b>2021</b> , 56, 101113	6.1	12
35	Give Me a Hallelujah! Amen! Institutional reproduction in the presence of moral perturbation and the dynamics of emotional investment. <i>Organization Studies</i> , <b>2018</b> , 39, 491-514	3.6	12
34	Impact of informal institutions on the prevalence, strategy, and performance of family firms: A meta-analysis. <i>Journal of International Business Studies</i> , <b>2020</b> , 1	8.5	11
33	Viceroy or Emperors? An Institution-Based Perspective on Merger and Acquisition Prevalence and Shareholder Value. <i>Journal of Management Studies</i> , <b>2019</b> , 56, 234-269	5.4	9
32	Extant Social Contracts in Global Business Regulation: Outline of a Research Agenda. <i>Journal of Business Ethics</i> , <b>2009</b> , 88, 729-740	4.3	8
31	From social ties to embedded competencies: the case of business groups. <i>Journal of Management and Governance</i> , <b>2008</b> , 12, 325-341	2.1	7
30	Issues Management: Core Understandings and Scholarly Development481-500		7
29	Are All Private Benefits of Control Ineffective? PrincipalPrincipal Benefits, External Governance Quality, and Firm Performance. <i>Journal of Management Studies</i> , <b>2019</b> , 56, 725-757	5.4	7
28	Towards an integrated framework of professional partnership performance: The role of formal governance and strategic planning. <i>Human Relations</i> , <b>2017</b> , 70, 1388-1414	4.3	6
27	The Emergence of Proto-Institutions in the New Normal Business Landscape: Dialectic Institutional Work and the Dutch Drone Industry. <i>Journal of Management Studies</i> , <b>2020</b> , 57, 626-663	5.4	6
26	The impact of stakeholdersTemporal orientaton on short- and long-term IPO outcomes: A meta-analysis. <i>Long Range Planning</i> , <b>2020</b> , 53, 101853	5.7	6
25	Blending issues and stakeholders: in pursuit of the elusive synergy. <i>Journal of Public Affairs</i> , <b>2018</b> , 18, e1635	1.3	4
24	Contracts to Communities: A Processual Model of Organizational Virtue. <i>Journal of Management Studies</i> , <b>2007</b> , 45, 071106213007001-???	5.4	4

23	Do U.S. Publicly-Listed Family Firms Differ? Does it Matter? A Meta-Analysis. <i>SSRN Electronic Journal</i> , 1 4
22	Winning at a Losing Game? Side-Effects of Perceived Tournament Promotion Incentives in Audit Firms. <i>Journal of Business Ethics</i> , <b>2020</b> , 162, 149-167 4.3 4
21	Drift or alignment? A configurational analysis of law firms' ability to combine profitability with professionalism. <i>Journal of Professions and Organization</i> , <b>2017</b> , jow011 3.2 2
20	Strategic Groups and Corporate Citizenship. <i>Journal of Corporate Citizenship</i> , <b>2003</b> , 2003, 75-92 2
19	Showing Boards Their True Colors: Using Role Theory as Processual Lenses to Understand Board Behavior. <i>Proceedings - Academy of Management</i> , <b>2018</b> , 2018, 15982 0.1 2
18	Career stage dependent effects of law firm governance: A multilevel study of professional-client misconduct. <i>Human Relations</i> , <b>2019</b> , 72, 1497-1529 4.3 1
17	Does state ownership hurt or help minority shareholders? International evidence from control block acquisitions. <i>Global Strategy Journal</i> , <b>2020</b> , 10, 750-778 6.3 1
16	Born to go abroad: an imprinting perspective on emerging market firm internationalization behavior. <i>Proceedings - Academy of Management</i> , <b>2015</b> , 2015, 18116 0.1 0
15	Concentrated Owners in Asia: Contingent Performance Effects of Owner Type and Institutions. <i>Proceedings - Academy of Management</i> , <b>2013</b> , 2013, 12075 0.1 0
14	Chinese Management Studies: A Matched-Samples Meta-Analysis and Focused Review of Indigenous Theories. <i>Journal of Management</i> , 014920632110730 8.8 0
13	The Extent of Corporate Venturing and Firm Performance: The Mediating Role of Portfolio Strategies. <i>Proceedings - Academy of Management</i> , <b>2019</b> , 2019, 16483 0.1
12	Communicating Sense: The Role of Inference in Joint Sensemaking in Equivocal Contexts. <i>Proceedings - Academy of Management</i> , <b>2020</b> , 2020, 18539 0.1
11	State Political Ideology as a Corporate Control Mechanism: Evidence from China. <i>Proceedings - Academy of Management</i> , <b>2020</b> , 2020, 14721 0.1
10	"Antecedents of Added Cultural Distance: Towards an Integrated, Multi-Theoretical Framework". <i>Proceedings - Academy of Management</i> , <b>2015</b> , 2015, 14611 0.1
9	Principal-Principal Relationships: Cost or Benefit to Minority Shareholders?. <i>Proceedings - Academy of Management</i> , <b>2015</b> , 2015, 13704 0.1
8	Give me a hallelujah! Amen! Taming institutional complexity using emotions and domination. <i>Proceedings - Academy of Management</i> , <b>2016</b> , 2016, 10927 0.1
7	Moving from Nominal towards Substantive Theorizing: Theoretical Mechanisms in Management Research. <i>Proceedings - Academy of Management</i> , <b>2016</b> , 2016, 12175 0.1
6	Institutional Detritus and the Emergence of the Aesthete Brewery Form in the Netherlands. <i>Proceedings - Academy of Management</i> , <b>2012</b> , 2012, 16117 0.1

5	Twins Separated at Birth? A meta-analysis of institutional influences on ecological processes. <i>Proceedings - Academy of Management</i> , <b>2012</b> , 2012, 16461	0.1
4	Why Does Family Firm Performance Vary in Emerging Markets? A Middle Range Institution-based Theory. <i>Proceedings - Academy of Management</i> , <b>2013</b> , 2013, 14665	0.1
3	"The family-legitimizing environment and the prevalence, strategy, and performance of family firms". <i>Proceedings - Academy of Management</i> , <b>2016</b> , 2016, 11485	0.1
2	How concentrated owners improve the performance of Asian firms. <i>Multinational Business Review</i> , <b>2019</b> , 28, 39-63	2.9
1	Winning Without a Champion: Ecosystem Emergence Under Distributed Agency. <i>Proceedings - Academy of Management</i> , <b>2021</b> , 2021, 12211	0.1