

Dale Hample

List of Publications by Year in descending order

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Version: 2024-02-01

71
papers

892
citations

516710

16
h-index

580821

25
g-index

78
all docs

78
docs citations

78
times ranked

270
citing authors

#	ARTICLE	IF	CITATIONS
1	Arguing in Mexico: How Uniquely Mexican Is It?. <i>Journal of Intercultural Communication Research</i> , 2021, 50, 389-408.	0.9	3
2	How do Chilean seniors think about arguing?. <i>Journal of Argumentation in Context</i> , 2021, 10, 202-225.	0.4	3
3	How do Culture, Individual Traits, and Context Influence Koreansâ€™™ Interpersonal Arguing? Toward a More Comprehensive Analysis of Interpersonal Arguing. <i>Argumentation</i> , 2020, 34, 117-141.	1.0	3
4	There is No Away: Where Do People Go When They Avoid an Interpersonal Conflict?. <i>Negotiation and Conflict Management Research</i> , 2020, 13, 304-325.	1.0	4
5	Worries About the Prospects for Community Argument. <i>Argumentation Library</i> , 2020, , 107-130.	0.2	0
6	A Dutch dose of dissent. <i>Journal of Argumentation in Context</i> , 2020, 9, 219-242.	0.4	1
7	Unexpected Arguments. <i>Communication Studies</i> , 2019, 70, 521-544.	1.2	2
8	A Cross-Cultural Study of Argument Orientations of Turkish and American College Students: Is Silence Really Golden and Speech Silver for Turkish Students?. <i>Argumentation</i> , 2019, 33, 521-540.	1.0	8
9	Personalizing Conflict in Different Interpersonal Relationship Types. <i>Western Journal of Communication</i> , 2019, 83, 190-209.	1.2	2
10	Appraisal models of intercultural communication apprehension among sojourners. <i>Journal of International and Intercultural Communication</i> , 2018, 11, 192-215.	1.1	3
11	Arguing in Portugal: A cross-cultural analysis. <i>Journal of International and Intercultural Communication</i> , 2018, 11, 233-253.	1.1	7
12	Consequential Unscripted Interactions: A Conceptual and Empirical Description. <i>Western Journal of Communication</i> , 2018, 82, 135-159.	1.2	2
13	A Latent Growth Curve Analysis of Taking Conflict Personally as a Consequence of Sex, Conflict Initiation, Victimization, Conflict-Linkage, and Cardiovascular Reactivity. <i>Imagination, Cognition and Personality</i> , 2016, 35, 325-350.	0.9	6
14	Argument Stakes: Preliminary Conceptualizations and Empirical Descriptions. <i>Argumentation and Advocacy</i> , 2016, 52, 199-213.	0.2	10
15	A Cognitive Model of Argument, With Application to the Base-Rate Phenomenon and Cognitive-Experiential Self-Theory. <i>Communication Research</i> , 2016, 43, 739-760.	5.9	1
16	Predicting Employee Dissent Expression in Organizations. <i>Management Communication Quarterly</i> , 2016, 30, 441-471.	1.5	8
17	A Theory of Interpersonal Goals and Situations. <i>Communication Research</i> , 2016, 43, 344-371.	5.9	12
18	Psychological pathways from social integration to health: An examination of different demographic groups in Canada. <i>Social Science and Medicine</i> , 2016, 151, 196-205.	3.8	29

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19	Serial Argument Topics. <i>Argumentation and Advocacy</i> , 2015, 52, 75-88.	0.2	1
20	Attachment style, serial argument, and taking conflict personally. <i>Journal of Argumentation in Context</i> , 2015, 4, 63-86.	0.4	13
21	Arguing to Display Identity. <i>Argumentation</i> , 2015, 29, 389-416.	1.0	21
22	A Cross-Cultural Analysis of Argument Predispositions in China: Argumentativeness, Verbal Aggressiveness, Argument Frames, and Personalization of Conflict. <i>Argumentation</i> , 2015, 29, 265-284.	1.0	21
23	Orientations to Interpersonal Arguing in the United Arab Emirates, with Comparisons to the United States, China, and India. <i>Journal of Intercultural Communication Research</i> , 2015, 44, 263-287.	0.9	16
24	Understandings of Arguing in India and the United States: Argument Frames, Personalization of Conflict, Argumentativeness, and Verbal Aggressiveness. <i>Journal of Intercultural Communication Research</i> , 2015, 44, 1-26.	0.9	28
25	Orientations toward interpersonal arguing in Chile. <i>Pragmatics</i> , 2015, 25, 453-476.	1.0	11
26	Persuasion about Health Risks: Evidence, Credibility, Scientific Flourishes, and Risk Perceptions. <i>Argumentation and Advocacy</i> , 2014, 51, 17-29.	0.2	3
27	Message Quality and Standing to Support: A Qualitative Study of Support Messages Given to African-American HIV Survivors. <i>Health Communication</i> , 2014, 29, 802-813.	3.1	2
28	Understanding Argumentation in Interpersonal Communication: The Implications of Distinguishing Between Public and Personal Topics. <i>Annals of the International Communication Association</i> , 2014, 38, 145-173.	4.6	3
29	Blurting. <i>Communication Monographs</i> , 2013, 80, 503-532.	2.7	15
30	A Test of the Conflict Linkage Model in the Context of Serial Arguments. <i>Western Journal of Communication</i> , 2012, 76, 459-479.	1.2	30
31	Serial arguments in organizations. <i>Journal of Argumentation in Context</i> , 2012, 1, 312-330.	0.4	9
32	Ana Patr�cia Macedo: The Development of Children's Argument Skills. <i>Argumentation</i> , 2012, 26, 529-531.	1.0	0
33	The Costs and Benefits of Arguing: Predicting the Decision Whether to Engage or Not. <i>Argumentation Library</i> , 2012, , 307-322.	0.2	12
34	Serial arguments in inter-ethnic relationships. <i>International Journal of Intercultural Relations</i> , 2012, 36, 430-445.	2.0	17
35	Testing Hierarchical Models of Argumentativeness and Verbal Aggressiveness. <i>Communication Methods and Measures</i> , 2011, 5, 250-273.	4.7	22
36	Serial Arguments in Classrooms. <i>Communication Studies</i> , 2011, 62, 597-617.	1.2	17

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37	The Aggressiveness of Playful Arguments. <i>Argumentation</i> , 2010, 24, 405-421.	1.0	24
38	Frans van Eemeren, Bart Garssen, & Bert Meuffels: Fallacies and Judgments of Reasonableness: Empirical Research Concerning the Pragma-Dialectical Discussion Rules. <i>Argumentation</i> , 2010, 24, 375-381.	1.0	1
39	The Role of Taking Conflict Personally in Imagined Interactions about Conflict. <i>Southern Communication Journal</i> , The, 2010, 75, 471-487.	0.5	24
40	The Effects of Topic Type and Personalization of Conflict on Assessments of Fallacies. <i>Communication Reports</i> , 2009, 22, 74-88.	1.0	8
41	Framing and Editing Interpersonal Arguments. <i>Argumentation</i> , 2009, 23, 21-37.	1.0	31
42	Issue Forum: Can we Enhance People's Lives?. <i>Communication Monographs</i> , 2008, 75, 319-350.	2.7	5
43	Issue Forum: Breadth and Depth Of Knowledge In Communication. <i>Communication Monographs</i> , 2008, 75, 111-135.	2.7	3
44	Inventional Repertoires and Written Messages. <i>Communication Studies</i> , 2008, 59, 220-234.	1.2	4
45	The Arguers. <i>Informal Logic</i> , 2008, 27, 163.	0.5	12
46	The Effects of Arguing Expectations and Predispositions on Perceptions of Argument Quality and Playfulness. <i>Argumentation and Advocacy</i> , 2006, 43, 1-13.	0.2	15
47	Face-to-Face Arguing Is an Emotional Experience: Triangulating Methodologies and Early Findings. <i>Argumentation and Advocacy</i> , 2005, 42, 74-93.	0.2	5
48	21. Inventional capacity. <i>Controversies</i> , 2005, , 337-348.	0.1	5
49	A Pragma-Dialectical Analysis of the Inquisition. <i>Argumentation</i> , 2001, 15, 135-149.	1.0	4
50	Cognitive Editing of Arguments and Reasons for Requests: Evidence from Think-Aloud Protocols. <i>Argumentation and Advocacy</i> , 2000, 37, 98-108.	0.2	4
51	Naive Theories of Argument: Avoiding Interpersonal Arguments or Cutting Them Short. <i>Argumentation and Advocacy</i> , 1999, 35, 130-139.	0.2	8
52	The Life Space of Personalized Conflicts. <i>Annals of the International Communication Association</i> , 1999, 22, 171-207.	4.6	10
53	On the etiology of the rebuff phenomenon: Why are persuasive messages less polite after rebuffs?. <i>Communication Studies</i> , 1998, 49, 305-321.	1.2	24
54	PERSONALIZING AND MANAGING CONFLICT. <i>International Journal of Conflict Management</i> , 1995, 6, 273-289.	1.9	17

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55	A Lewinian perspective on taking conflict personally: Revision, refinement, and validation of the instrument. <i>Communication Quarterly</i> , 1995, 43, 297-319.	1.3	61
56	The effects of gender on compliance gaining strategy endorsement and suppression. <i>Communication Reports</i> , 1994, 7, 43-49.	1.0	3
57	The Use of Multiple Goals in Cognitive Editing of Arguments. <i>Argumentation and Advocacy</i> , 1992, 28, 109-122.	0.2	17
58	Arguers as editors. <i>Argumentation</i> , 1990, 4, 153.	1.0	26
59	Supervisor accessibility and job characteristics. <i>Communication Research Reports</i> , 1988, 5, 4-9.	1.8	1
60	Argument: Public and Private, Social and Cognitive. <i>The Journal of the American Forensic Association</i> , 1988, 25, 13-19.	0.3	4
61	Individual Differences in Cognitive Editing Standards. <i>Human Communication Research</i> , 1987, 14, 123-144.	3.4	73
62	Argumentation and the Unconscious. <i>The Journal of the American Forensic Association</i> , 1986, 23, 82-95.	0.3	6
63	Refinements on the cognitive model of argument: Concreteness, involvement and group scores. <i>Western Journal of Speech Communication: WJSC</i> , 1985, 49, 267-285.	0.9	10
64	Teaching the cognitive context of argument. <i>Communication Education</i> , 1985, 34, 196-204.	1.1	2
65	On the Use of Self-Reports. <i>The Journal of the American Forensic Association</i> , 1984, 20, 140-153.	0.3	13
66	Dual Coding, Reasoning and Fallacies. <i>The Journal of the American Forensic Association</i> , 1982, 19, 59-78.	0.3	5
67	A Cognitive View of Argument. <i>The Journal of the American Forensic Association</i> , 1980, 16, 151-158.	0.3	11
68	Purposes and effects of lying. <i>Southern Speech Communication Journal</i> , 1980, 46, 33-47.	0.3	62
69	Motives in Law: An Adaptation of Legal Realism. <i>The Journal of the American Forensic Association</i> , 1979, 15, 156-168.	0.3	3
70	The Toulmin Model and the Syllogism. <i>The Journal of the American Forensic Association</i> , 1977, 14, 1-9.	0.3	23
71	“Agreement Builds and Disagreement Destroys:” How Polish Undergraduates and Graduates Understand Interpersonal Arguing. <i>Argumentation</i> , 0, , 1.	1.0	1