

Dale Hample

List of Publications by Year in descending order

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Version: 2024-02-01

71
papers

892
citations

516710

16
h-index

580821

25
g-index

78
all docs

78
docs citations

78
times ranked

270
citing authors

| # | ARTICLE | IF | CITATIONS |
|----|--|-----|-----------|
| 1 | Individual Differences in Cognitive Editing Standards. <i>Human Communication Research</i> , 1987, 14, 123-144. | 3.4 | 73 |
| 2 | Purposes and effects of lying. <i>Southern Speech Communication Journal</i> , 1980, 46, 33-47. | 0.3 | 62 |
| 3 | A Lewinian perspective on taking conflict personally: Revision, refinement, and validation of the instrument. <i>Communication Quarterly</i> , 1995, 43, 297-319. | 1.3 | 61 |
| 4 | Framing and Editing Interpersonal Arguments. <i>Argumentation</i> , 2009, 23, 21-37. | 1.0 | 31 |
| 5 | A Test of the Conflict Linkage Model in the Context of Serial Arguments. <i>Western Journal of Communication</i> , 2012, 76, 459-479. | 1.2 | 30 |
| 6 | Psychological pathways from social integration to health: An examination of different demographic groups in Canada. <i>Social Science and Medicine</i> , 2016, 151, 196-205. | 3.8 | 29 |
| 7 | Understandings of Arguing in India and the United States: Argument Frames, Personalization of Conflict, Argumentativeness, and Verbal Aggressiveness. <i>Journal of Intercultural Communication Research</i> , 2015, 44, 1-26. | 0.9 | 28 |
| 8 | Arguers as editors. <i>Argumentation</i> , 1990, 4, 153. | 1.0 | 26 |
| 9 | On the etiology of the rebuff phenomenon: Why are persuasive messages less polite after rebuffs?. <i>Communication Studies</i> , 1998, 49, 305-321. | 1.2 | 24 |
| 10 | The Aggressiveness of Playful Arguments. <i>Argumentation</i> , 2010, 24, 405-421. | 1.0 | 24 |
| 11 | The Role of Taking Conflict Personally in Imagined Interactions about Conflict. <i>Southern Communication Journal</i> , The, 2010, 75, 471-487. | 0.5 | 24 |
| 12 | The Toulmin Model and the Syllogism. <i>The Journal of the American Forensic Association</i> , 1977, 14, 1-9. | 0.3 | 23 |
| 13 | Testing Hierarchical Models of Argumentativeness and Verbal Aggressiveness. <i>Communication Methods and Measures</i> , 2011, 5, 250-273. | 4.7 | 22 |
| 14 | Arguing to Display Identity. <i>Argumentation</i> , 2015, 29, 389-416. | 1.0 | 21 |
| 15 | A Cross-Cultural Analysis of Argument Predispositions in China: Argumentativeness, Verbal Aggressiveness, Argument Frames, and Personalization of Conflict. <i>Argumentation</i> , 2015, 29, 265-284. | 1.0 | 21 |
| 16 | The Use of Multiple Goals in Cognitive Editing of Arguments. <i>Argumentation and Advocacy</i> , 1992, 28, 109-122. | 0.2 | 17 |
| 17 | PERSONALIZING AND MANAGING CONFLICT. <i>International Journal of Conflict Management</i> , 1995, 6, 273-289. | 1.9 | 17 |
| 18 | Serial Arguments in Classrooms. <i>Communication Studies</i> , 2011, 62, 597-617. | 1.2 | 17 |

| # | ARTICLE | IF | CITATIONS |
|----|---|-----|-----------|
| 19 | Serial arguments in inter-ethnic relationships. <i>International Journal of Intercultural Relations</i> , 2012, 36, 430-445. | 2.0 | 17 |
| 20 | Orientations to Interpersonal Arguing in the United Arab Emirates, with Comparisons to the United States, China, and India. <i>Journal of Intercultural Communication Research</i> , 2015, 44, 263-287. | 0.9 | 16 |
| 21 | The Effects of Arguing Expectations and Predispositions on Perceptions of Argument Quality and Playfulness. <i>Argumentation and Advocacy</i> , 2006, 43, 1-13. | 0.2 | 15 |
| 22 | Blurting. <i>Communication Monographs</i> , 2013, 80, 503-532. | 2.7 | 15 |
| 23 | On the Use of Self-Reports. <i>The Journal of the American Forensic Association</i> , 1984, 20, 140-153. | 0.3 | 13 |
| 24 | Attachment style, serial argument, and taking conflict personally. <i>Journal of Argumentation in Context</i> , 2015, 4, 63-86. | 0.4 | 13 |
| 25 | The Costs and Benefits of Arguing: Predicting the Decision Whether to Engage or Not. <i>Argumentation Library</i> , 2012, , 307-322. | 0.2 | 12 |
| 26 | A Theory of Interpersonal Goals and Situations. <i>Communication Research</i> , 2016, 43, 344-371. | 5.9 | 12 |
| 27 | The Arguers. <i>Informal Logic</i> , 2008, 27, 163. | 0.5 | 12 |
| 28 | A Cognitive View of Argument. <i>The Journal of the American Forensic Association</i> , 1980, 16, 151-158. | 0.3 | 11 |
| 29 | Orientations toward interpersonal arguing in Chile. <i>Pragmatics</i> , 2015, 25, 453-476. | 1.0 | 11 |
| 30 | Refinements on the cognitive model of argument: Concreteness, involvement and group scores. <i>Western Journal of Speech Communication: WJSC</i> , 1985, 49, 267-285. | 0.9 | 10 |
| 31 | The Life Space of Personalized Conflicts. <i>Annals of the International Communication Association</i> , 1999, 22, 171-207. | 4.6 | 10 |
| 32 | Argument Stakes: Preliminary Conceptualizations and Empirical Descriptions. <i>Argumentation and Advocacy</i> , 2016, 52, 199-213. | 0.2 | 10 |
| 33 | Serial arguments in organizations. <i>Journal of Argumentation in Context</i> , 2012, 1, 312-330. | 0.4 | 9 |
| 34 | Naive Theories of Argument: Avoiding Interpersonal Arguments or Cutting Them Short. <i>Argumentation and Advocacy</i> , 1999, 35, 130-139. | 0.2 | 8 |
| 35 | The Effects of Topic Type and Personalization of Conflict on Assessments of Fallacies. <i>Communication Reports</i> , 2009, 22, 74-88. | 1.0 | 8 |
| 36 | Predicting Employee Dissent Expression in Organizations. <i>Management Communication Quarterly</i> , 2016, 30, 441-471. | 1.5 | 8 |

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|----|---|-----|-----------|
| 37 | A Cross-Cultural Study of Argument Orientations of Turkish and American College Students: Is Silence Really Golden and Speech Silver for Turkish Students?. <i>Argumentation</i> , 2019, 33, 521-540. | 1.0 | 8 |
| 38 | Arguing in Portugal: A cross-cultural analysis. <i>Journal of International and Intercultural Communication</i> , 2018, 11, 233-253. | 1.1 | 7 |
| 39 | Argumentation and the Unconscious. <i>The Journal of the American Forensic Association</i> , 1986, 23, 82-95. | 0.3 | 6 |
| 40 | A Latent Growth Curve Analysis of Taking Conflict Personally as a Consequence of Sex, Conflict Initiation, Victimization, Conflict-Linkage, and Cardiovascular Reactivity. <i>Imagination, Cognition and Personality</i> , 2016, 35, 325-350. | 0.9 | 6 |
| 41 | Dual Coding, Reasoning and Fallacies. <i>The Journal of the American Forensic Association</i> , 1982, 19, 59-78. | 0.3 | 5 |
| 42 | Face-to-Face Arguing Is an Emotional Experience: Triangulating Methodologies and Early Findings. <i>Argumentation and Advocacy</i> , 2005, 42, 74-93. | 0.2 | 5 |
| 43 | Issue Forum: Can we Enhance People's Lives?. <i>Communication Monographs</i> , 2008, 75, 319-350. | 2.7 | 5 |
| 44 | 21. Inventional capacity. <i>Controversies</i> , 2005, , 337-348. | 0.1 | 5 |
| 45 | Argument: Public and Private, Social and Cognitive. <i>The Journal of the American Forensic Association</i> , 1988, 25, 13-19. | 0.3 | 4 |
| 46 | Cognitive Editing of Arguments and Reasons for Requests: Evidence from Think-Aloud Protocols. <i>Argumentation and Advocacy</i> , 2000, 37, 98-108. | 0.2 | 4 |
| 47 | A Pragma-Dialectical Analysis of the Inquisition. <i>Argumentation</i> , 2001, 15, 135-149. | 1.0 | 4 |
| 48 | Inventional Repertoires and Written Messages. <i>Communication Studies</i> , 2008, 59, 220-234. | 1.2 | 4 |
| 49 | There is No Away: Where Do People Go When They Avoid an Interpersonal Conflict?. <i>Negotiation and Conflict Management Research</i> , 2020, 13, 304-325. | 1.0 | 4 |
| 50 | Motives in Law: An Adaptation of Legal Realism. <i>The Journal of the American Forensic Association</i> , 1979, 15, 156-168. | 0.3 | 3 |
| 51 | The effects of gender on compliance gaining strategy endorsement and suppression. <i>Communication Reports</i> , 1994, 7, 43-49. | 1.0 | 3 |
| 52 | Issue Forum: Breadth and Depth Of Knowledge In Communication. <i>Communication Monographs</i> , 2008, 75, 111-135. | 2.7 | 3 |
| 53 | Persuasion about Health Risks: Evidence, Credibility, Scientific Flourishes, and Risk Perceptions. <i>Argumentation and Advocacy</i> , 2014, 51, 17-29. | 0.2 | 3 |
| 54 | Understanding Argumentation in Interpersonal Communication: The Implications of Distinguishing Between Public and Personal Topics. <i>Annals of the International Communication Association</i> , 2014, 38, 145-173. | 4.6 | 3 |

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|----|---|-----|-----------|
| 55 | Appraisal models of intercultural communication apprehension among sojourners. <i>Journal of International and Intercultural Communication</i> , 2018, 11, 192-215. | 1.1 | 3 |
| 56 | How do Culture, Individual Traits, and Context Influence Koreans'™ Interpersonal Arguing? Toward a More Comprehensive Analysis of Interpersonal Arguing. <i>Argumentation</i> , 2020, 34, 117-141. | 1.0 | 3 |
| 57 | Arguing in Mexico: How Uniquely Mexican Is It?. <i>Journal of Intercultural Communication Research</i> , 2021, 50, 389-408. | 0.9 | 3 |
| 58 | How do Chilean seniors think about arguing?. <i>Journal of Argumentation in Context</i> , 2021, 10, 202-225. | 0.4 | 3 |
| 59 | Teaching the cognitive context of argument. <i>Communication Education</i> , 1985, 34, 196-204. | 1.1 | 2 |
| 60 | Message Quality and Standing to Support: A Qualitative Study of Support Messages Given to African-American HIV Survivors. <i>Health Communication</i> , 2014, 29, 802-813. | 3.1 | 2 |
| 61 | Consequential Unscripted Interactions: A Conceptual and Empirical Description. <i>Western Journal of Communication</i> , 2018, 82, 135-159. | 1.2 | 2 |
| 62 | Unexpected Arguments. <i>Communication Studies</i> , 2019, 70, 521-544. | 1.2 | 2 |
| 63 | Personalizing Conflict in Different Interpersonal Relationship Types. <i>Western Journal of Communication</i> , 2019, 83, 190-209. | 1.2 | 2 |
| 64 | Supervisor accessibility and job characteristics. <i>Communication Research Reports</i> , 1988, 5, 4-9. | 1.8 | 1 |
| 65 | Frans van Eemeren, Bart Garssen, & Bert Meuffels: Fallacies and Judgments of Reasonableness: Empirical Research Concerning the Pragma-Dialectical Discussion Rules. <i>Argumentation</i> , 2010, 24, 375-381. | 1.0 | 1 |
| 66 | Serial Argument Topics. <i>Argumentation and Advocacy</i> , 2015, 52, 75-88. | 0.2 | 1 |
| 67 | A Cognitive Model of Argument, With Application to the Base-Rate Phenomenon and Cognitive-Experiential Self-Theory. <i>Communication Research</i> , 2016, 43, 739-760. | 5.9 | 1 |
| 68 | A Dutch dose of dissent. <i>Journal of Argumentation in Context</i> , 2020, 9, 219-242. | 0.4 | 1 |
| 69 | “œAgreement Builds and Disagreement Destroys:œ•How Polish Undergraduates and Graduates Understand Interpersonal Arguing. <i>Argumentation</i> , 0, , 1. | 1.0 | 1 |
| 70 | Ana Patr cia Macedo: The Development of Children's™ Argument Skills. <i>Argumentation</i> , 2012, 26, 529-531. | 1.0 | 0 |
| 71 | Worries About the Prospects for Community Argument. <i>Argumentation Library</i> , 2020, , 107-130. | 0.2 | 0 |