

# Robert L Slonim

## List of Publications by Year in descending order

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Version: 2024-02-01

60  
papers

2,619  
citations

257357

24  
h-index

223716

46  
g-index

62  
all docs

62  
docs citations

62  
times ranked

1796  
citing authors

#	ARTICLE	IF	CITATIONS
1	Increasing autonomy in charitable giving: The effect of choosing the number of recipients on donations. <i>Economics Letters</i> , 2022, 217, 110701.	0.9	3
2	Unsticking credit card repayments from the minimum: Advice, anchors and financial incentives. <i>Journal of Behavioral and Experimental Finance</i> , 2021, 30, 100505.	2.1	4
3	Altruism among consumers as donors. <i>Journal of Economic Behavior and Organization</i> , 2021, 189, 611-622.	1.0	2
4	The multi-dimensional effects of reciprocity on worker effort: evidence from a hybrid field-laboratory labour market experiment. <i>Economic and Political Studies</i> , 2021, 9, 37-67.	0.9	0
5	Altruism or diminishing marginal utility?. <i>Journal of Economic Behavior and Organization</i> , 2020, 180, 24-48.	1.0	2
6	Redesigning the Market for Volunteers: A Donor Registry. <i>Management Science</i> , 2020, 66, 3528-3541.	2.4	15
7	Prize-linked savings accounts: combining virtue and vice to make savings more enticing. <i>Journal of Consumer Marketing</i> , 2019, 37, 180-190.	1.2	1
8	Editorsâ€™ Preface: Trends in experimental economics (1975â€“2018). <i>Journal of the Economic Science Association</i> , 2019, 5, 143-148.	1.8	8
9	Loss aversion and lying behavior. <i>Journal of Economic Behavior and Organization</i> , 2019, 158, 379-393.	1.0	34
10	BEHAVIORAL ECONOMICS AND GAMBLING: A NEW PARADIGM FOR APPROACHING HARM-MINIMIZATION. <i>Gaming Law Review</i> , 2018, 22, 608-617.	0.1	9
11	A method to estimate mean lying rates and their full distribution. <i>Journal of the Economic Science Association</i> , 2018, 4, 136-150.	1.8	13
12	Waiting To Give: Stated and Revealed Preferences. <i>Management Science</i> , 2017, 63, 3672-3690.	2.4	34
13	Quitting and peer effects at work. <i>Labour Economics</i> , 2016, 39, 55-67.	0.9	28
14	Minimax across a population of games. <i>Journal of the Economic Science Association</i> , 2016, 2, 144-156.	1.8	0
15	Editorsâ€™ preface: reviewing statistics and first evidence of impact. <i>Journal of the Economic Science Association</i> , 2016, 2, 97-100.	1.8	0
16	Editorsâ€™ preface: statistics, replications and null results. <i>Journal of the Economic Science Association</i> , 2015, 1, 127-131.	1.8	9
17	Editorsâ€™ preface: introducing JESA. <i>Journal of the Economic Science Association</i> , 2015, 1, 1-7.	1.8	23
18	A New Solution for the Moral Hazard Problem in Team Production. <i>Management Science</i> , 2015, 61, 1514-1530.	2.4	20

#	ARTICLE	IF	CITATIONS
19	The Market for Blood. <i>Journal of Economic Perspectives</i> , 2014, 28, 177-196.	2.7	83
20	On the Importance of Unconditional Rewards for Blood Donations. <i>Clinical Chemistry</i> , 2014, 60, 423-424.	1.5	2
21	Savings and prize-linked savings accounts. <i>Journal of Economic Behavior and Organization</i> , 2014, 107, 86-106.	1.0	26
22	The price of warm glow. <i>Journal of Public Economics</i> , 2014, 114, 58-74.	2.2	69
23	Rewarding Volunteers: A Field Experiment. <i>Management Science</i> , 2014, 60, 1107-1129.	2.4	97
24	Is there selection bias in laboratory experiments? The case of social and risk preferences. <i>Experimental Economics</i> , 2013, 16, 372-382.	1.0	72
25	Opting-in: Participation bias in economic experiments. <i>Journal of Economic Behavior and Organization</i> , 2013, 90, 43-70.	1.0	62
26	The effects of information, social and financial incentives on voluntary undirected blood donations: Evidence from a field experiment in Argentina. <i>Social Science and Medicine</i> , 2013, 98, 214-223.	1.8	42
27	The multidimensional effects of a small gift: Evidence from a natural field experiment. <i>Economics Letters</i> , 2013, 120, 83-86.	0.9	7
28	The Value of Incentives in Blood Donation – Response. <i>Science</i> , 2013, 341, 129-129.	6.0	1
29	In Defense of WHO's Blood Donation Policy – Response. <i>Science</i> , 2013, 342, 692-692.	6.0	6
30	Economic Rewards to Motivate Blood Donations. <i>Science</i> , 2013, 340, 927-928.	6.0	143
31	Will There Be Blood? Incentives and Displacement Effects in Pro-Social Behavior. <i>American Economic Journal: Economic Policy</i> , 2012, 4, 186-223.	1.5	149
32	Quitting and Peer Effects at Work. <i>SSRN Electronic Journal</i> , 2012, , .	0.4	2
33	Substitution effects across charitable donations. <i>Economics Letters</i> , 2011, 111, 173-175.	0.9	35
34	Digit ratios (2D:4D) as predictors of risky decision making for both sexes. <i>Journal of Risk and Uncertainty</i> , 2011, 42, 1-26.	0.8	107
35	Is There Selection Bias in Laboratory Experiments?. <i>SSRN Electronic Journal</i> , 2010, , .	0.4	15
36	Gender selection discrimination: Evidence from a Trust game. <i>Journal of Economic Behavior and Organization</i> , 2010, 76, 385-405.	1.0	72

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37	Similarities and differences between stockpiling and reference effects. <i>Managerial and Decision Economics</i> , 2009, 30, 351-371.	1.3	16
38	The robustness of trust and reciprocity across a heterogeneous U.S. population. <i>Journal of Economic Behavior and Organization</i> , 2009, 69, 226-240.	1.0	72
39	Increases in trust and altruism from partner selection: Experimental evidence. <i>Experimental Economics</i> , 2008, 11, 134-153.	1.0	66
40	Possession and discounting behavior. <i>Economics Letters</i> , 2007, 97, 215-221.	0.9	27
41	Patience among children. <i>Journal of Public Economics</i> , 2007, 91, 343-363.	2.2	167
42	Learning and equilibrium as useful approximations: Accuracy of prediction on randomly selected constant sum games. <i>Economic Theory</i> , 2007, 33, 29-51.	0.5	38
43	Preferences and decision errors in the winner's curse. <i>Journal of Risk and Uncertainty</i> , 2007, 34, 241-257.	0.8	1
44	Learning to trust in indefinitely repeated games. <i>Games and Economic Behavior</i> , 2006, 54, 95-114.	0.4	77
45	Inferring repeated-game strategies from actions: evidence from trust game experiments. <i>Economic Theory</i> , 2006, 28, 603-632.	0.5	90
46	Using experimental economics to measure the effects of a natural educational experiment on altruism. <i>Journal of Public Economics</i> , 2006, 90, 1625-1648.	2.2	103
47	Competing Against Experienced and Inexperienced Players. <i>Experimental Economics</i> , 2005, 8, 55-75.	1.0	44
48	The evolution of strategies in a repeated trust game. <i>Journal of Economic Behavior and Organization</i> , 2004, 55, 553-573.	1.0	139
49	Interrelationships and distinct effects of internal reference prices on perceived expensiveness and demand. <i>Psychology and Marketing</i> , 2003, 20, 227-248.	4.6	45
50	Predictive value and the usefulness of game theoretic models. <i>International Journal of Forecasting</i> , 2002, 18, 359-368.	3.9	57
51	Learning rules of thumb or learning more rational rules. <i>Journal of Economic Behavior and Organization</i> , 1999, 38, 217-236.	1.0	11
52	The Effect of Price History on Demand as Mediated by Perceived Price Expensiveness. <i>Journal of Business Research</i> , 1999, 45, 1-14.	5.8	35
53	An Asymptotic Solution for Sealed Bid Common-Value Auctions with Bidders Having Asymmetric Information. <i>Games and Economic Behavior</i> , 1999, 28, 238-255.	0.4	20
54	Learning in High Stakes Ultimatum Games: An Experiment in the Slovak Republic. <i>Econometrica</i> , 1998, 66, 569.	2.6	382

#	ARTICLE	IF	CITATIONS
55	Learning in a search-for-the-best-alternative experiment. Journal of Economic Behavior and Organization, 1994, 25, 141-165.	1.0	8
56	THE EFFECTS OF EDUCATIONAL VOUCHERS ON CONFIDENCE: A FIELD EXPERIMENT TO ASSESS OUTCOMES OF EDUCATIONAL POLICY. Research in Experimental Economics, 0, , 291-335.	0.2	0
57	Combining a Theoretical Prediction with Experimental Evidence. SSRN Electronic Journal, 0, , .	0.4	11
58	Rewarding Altruism? A Natural Field Experiment. SSRN Electronic Journal, 0, , .	0.4	0
59	Market Design for Altruistic Supply: Evidence from the Lab. SSRN Electronic Journal, 0, , .	0.4	0
60	Self-serving dishonesty: The role of confidence in driving dishonesty. Journal of Risk and Uncertainty, 0, , .	0.8	1