

# Laurence van Lent

## List of Publications by Year in descending order

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Version: 2024-02-01

38  
papers

1,868  
citations

759233

12  
h-index

677142

22  
g-index

38  
all docs

38  
docs citations

38  
times ranked

884  
citing authors

| #  | ARTICLE   | IF  | CITATIONS |
|----|---|-----|-----------|
| 1  | Firm-Level Political Risk: Measurement and Effects*. Quarterly Journal of Economics, 2019, 134, 2135-2202.  | 8.6 | 549       |
| 2  | Determinants of Control System Design in Divisionalized Firms. Accounting Review, 2004, 79, 545-570.  | 3.2 | 257       |
| 3  | Masculinity, Testosterone, and Financial Misreporting. Journal of Accounting Research, 2014, 52, 1195-1246.                                       | 4.5 | 185       |
| 4  | The endogeneity bias in the relation between cost-of-debt capital and corporate disclosure policy. European Accounting Review, 2005, 14, 677-724. | 3.8 | 178       |
| 5  | Leadership and control system design. Management Accounting Research, 2010, 21, 2-16.   | 3.3 | 169       |
| 6  | Assessing the Performance of Business Unit Managers. Journal of Accounting Research, 2007, 45, 667-697.   | 4.5 | 147       |
| 7  | The Role of Performance Measures in the Intertemporal Decisions of Business Unit Managers. Contemporary Accounting Research, 2013, 30, 925-961.   | 3.0 | 54        |
| 8  | Performance Measure Properties and the Effect of Incentive Contracts. Journal of Management Accounting Research, 2006, 18, 55-75.                 | 1.4 | 52        |
| 9  | Firm-Level Exposure to Epidemic Diseases: Covid-19, SARS, and H1N1. , 2020, , 1-46.   |     | 44        |
| 10 | Endogeneity in Management Accounting Research: A Comment. European Accounting Review, 2007, 16, 197-205.  | 3.8 | 39        |
| 11 | The Personal Wealth Interests of Politicians and Government Intervention in the Economy*. Review of Finance, 2019, 23, 37-74.                     | 6.3 | 34        |
| 12 | Pressure and Politics in Financial Accounting Regulation: The Case of the Financial Conglomerates in the Netherlands. Abacus, 1997, 33, 88-114.   | 1.9 | 29        |
| 13 | THE ECONOMICS OF AN AUDIT FIRM: THE BENEFITS OF PARTNERSHIP GOVERNANCE. British Accounting Review, 1999, 31, 225-254.                             | 3.9 | 24        |
| 14 | Assessing the Performance of Business Unit Managers. SSRN Electronic Journal, 2006, , .   | 0.4 | 16        |
| 15 | Performance Measures and Intra-Firm Spillovers: Theory and Evidence. Journal of Management Accounting Research, 2018, 30, 117-144.                | 1.4 | 12        |
| 16 | Expertise and Discretionary Bonus Decisions. Management Science, 2020, 66, 415-432.   | 4.1 | 10        |
| 17 | The Endogeneity Bias in the Relation Between Cost-of-Debt Capital and Corporate Disclosure Policy. SSRN Electronic Journal, 2005, , .             | 0.4 | 9         |
| 18 | Discussion of The Influence of Elections on the Accounting Choices of Governmental Entities. Journal of Accounting Research, 2012, 50, 477-494.   | 4.5 | 9         |

| #  | ARTICLE  | IF  | CITATIONS |
|----|--|-----|-----------|
| 19 | Personal Wealth Interests of Politicians and Government Intervention in the Economy: The Bailout of the US Financial Sector. SSRN Electronic Journal, 0, , . | 0.4 | 8         |
| 20 | Testosterone and Financial Misreporting. SSRN Electronic Journal, 2013, , .  | 0.4 | 8         |
| 21 | Ethics, Agentsâ€™ Choices and Incentive Contract Design. SSRN Electronic Journal, 0, , .   | 0.4 | 7         |
| 22 | Performance Measure Properties and the Effects of Incentive Contracts. SSRN Electronic Journal, 2006, , .  | 0.4 | 5         |
| 23 | Leadership and Control System Design. SSRN Electronic Journal, 0, , .  | 0.4 | 5         |
| 24 | The Role of Performance Measures in the Intertemporal Decisions of Business Unit Managers. SSRN Electronic Journal, 2012, , .                                | 0.4 | 5         |
| 25 | Performance Measures and Intra-Firm Spillovers: Theory and Evidence. SSRN Electronic Journal, 2013, , .  | 0.4 | 5         |
| 26 | The Global Impact of Brexit Uncertainty. , 2019, , 1-60.   |     | 3         |
| 27 | Altruism, social norms, and incentive contract design. Review of Accounting Studies, 2023, 28, 570-614.  | 6.0 | 2         |
| 28 | Introduction to the Special Section on Conservatism in Accounting. European Accounting Review, 2006, 15, 507-509.  | 3.8 | 1         |
| 29 | Discussion of the Influence of Elections on the Accounting Choices of Governmental Entities. SSRN Electronic Journal, 2012, , .                              | 0.4 | 1         |
| 30 | Control Systems and the Innate Preferences of Managers. SSRN Electronic Journal, 0, , .  | 0.4 | 1         |
| 31 | Status and Discretionary Bonus Payments: Evidence from a Large Private Chinese Hospital. SSRN Electronic Journal, 0, , .                                     | 0.4 | 0         |
| 32 | Organizational Design and Control Choices. , 2015, , .   |     | 0         |
| 33 | Expertise and Discretionary Bonus Decisions. SSRN Electronic Journal, 0, , .   | 0.4 | 0         |
| 34 | Aggregate and Specific Performance Measures and Intra-Firm Interdependencies: Theory and Evidence. SSRN Electronic Journal, 0, , .                           | 0.4 | 0         |
| 35 | Het wetgevingsproces in de externe berichtgeving door gemengde financiële concerns. Maandblad Voor Accountancy En Bedrijfseconomie, 1998, 72, 268-281.       | 0.3 | 0         |
| 36 | Organizational Design and Control Choices. SSRN Electronic Journal, 0, , .   | 0.4 | 0         |

| #  | ARTICLE  | IF  | CITATIONS |
|----|--|-----|-----------|
| 37 | Decisions Under Persuasion. SSRN Electronic Journal, 0, , .  | 0.4 | 0         |
| 38 | Benefits of Independent Agents' Entrepreneurship: Evidence From the Loan Market. Journal of Management Accounting Research, 2022, 34, 141-160. | 1.4 | 0         |