

Rahul Telang

List of Publications by Year in descending order

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Version: 2024-02-01

74
papers

3,338
citations

201674
27
h-index

206112
48
g-index

76
all docs

76
docs citations

76
times ranked

1875
citing authors

#	ARTICLE	IF	CITATIONS
1	The Consequences of Rating Inflation on Platforms: Evidence from a Quasi-Experiment. Information Systems Research, 2023, 34, 590-608.	3.7	4
2	Frontiers: Virus Shook the Streaming Star: Estimating the COVID-19 Impact on Music Consumption. Marketing Science, 2022, 41, 19-32.	4.1	23
3	Vulnerability Disclosure Economics. , 2021, , 1-5.		0
4	Effect of Friendsâ€™ Churn on Consumer Behavior in Mobile Networks. Journal of Management Information Systems, 2019, 36, 355-390.	4.3	12
5	I Want You Back: The Interplay Between Legal Availability and Movie Piracy. International Journal of the Economics of Business, 2019, 26, 199-216.	1.7	4
6	Piracy and new product creation: A Bollywood story. Information Economics and Policy, 2018, 43, 1-11.	3.5	12
7	To Be or Not to Be Linked: Online Social Networks and Job Search by Unemployed Workforce. Management Science, 2018, 64, 3926-3941.	4.1	29
8	An empirical analysis of the frequency and location of concerts in the digital age. Information Economics and Policy, 2017, 40, 41-47.	3.5	4
9	Bayesian multi-view models for member-job matching and personalized skill recommendations. , 2017, , .		9
10	Copyright enforcement in the digital age. Communications of the ACM, 2017, 60, 68-75.	4.5	29
11	Windows of Opportunity: The Impact of Piracy and Delayed International Availability on DVD Sales. SSRN Electronic Journal, 2016, , .	0.4	1
12	The Impact of Privacy Regulation and Technology Incentives: The Case of Health Information Exchanges. Management Science, 2016, 62, 1042-1063.	4.1	86
13	Spillovers from Wiring Schools with Broadband: The Critical Role of Children. Management Science, 2016, 62, 3450-3471.	4.1	26
14	Culling the Herd: Using Real-World Randomized Experiments to Measure Social Bias with Known Costly Goods. Management Science, 2016, 62, 2563-2580.	4.1	27
15	Policy Framework for Data Breaches. IEEE Security and Privacy, 2015, 13, 77-79.	1.2	7
16	Substitution or Promotion? The Impact of Price Discounts on Cross-Channel Sales of Digital Movies. Journal of Retailing, 2015, 91, 343-357.	6.2	70
17	Electronic health records and patient safety. Communications of the ACM, 2015, 58, 30-32.	4.5	15
18	Chapter 13 - Understanding Media Markets in the Digital Age. , 2015, , 385-406.		10

#	ARTICLE	IF	CITATIONS
19	Broadband in School: Impact on Student Performance. Management Science, 2014, 60, 265-282.	4.1	69
20	Piracy and Copyright Enforcement Mechanisms. Innovation Policy and the Economy, 2014, 14, 25-61.	4.7	38
21	Examining the Social Influence on Information Technology Sustained Use in a Community Health System: A Hierarchical Bayesian Learning Method Analysis. , 2014, , .		1
22	The Effect of Graduated Response Anti-Piracy Laws on Music Sales: Evidence from an Event Study in France. Journal of Industrial Economics, 2014, 62, 541-553.	1.3	105
23	The interrelationships between brand and channel choice. Marketing Letters, 2014, 25, 319-330.	2.9	89
24	An Empirical Analysis of Digital Music Bundling Strategies. Management Science, 2014, 60, 1413-1433.	4.1	38
25	Building the security behavior observatory. , 2014, , .		11
26	Information Discovery and the Long Tail of Motion Picture Content. MIS Quarterly: Management Information Systems, 2014, 38, 1057-1078.	4.2	37
27	The Impact of Mobile Number Portability on Price, Competition and Consumer Welfare. SSRN Electronic Journal, 2013, , .	0.4	4
28	Does the Web Reduce Customer Service Cost? Empirical Evidence from a Call Center. Information Systems Research, 2012, 23, 721-737.	3.7	52
29	What's in a "Name"? Impact of Use of Customer Information in E-Mail Advertisements. Information Systems Research, 2012, 23, 679-697.	3.7	47
30	Live Show Everywhere: Distribution Dynamics and Internet Influence on Concert Location. , 2012, , .		0
31	The Effect of Graduated Response Anti-Piracy Laws on Music Sales: Evidence from an Event Study in France. SSRN Electronic Journal, 2012, , .	0.4	28
32	Assessing the Academic Literature Regarding the Impact of Media Piracy on Sales. SSRN Electronic Journal, 2012, , .	0.4	22
33	Estimating App Demand from Publicly Available Data. SSRN Electronic Journal, 2011, , .	0.4	16
34	Do data breach disclosure laws reduce identity theft?. Journal of Policy Analysis and Management, 2011, 30, 256-286.	1.4	148
35	Discovery of Music through Peers in an Online Community. , 2011, , .		2
36	Product Customization and Customer Service Costs: An Empirical Analysis. Manufacturing and Service Operations Management, 2011, 13, 347-360.	3.7	16

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37	Measuring Information Diffusion in an Online Community. Journal of Management Information Systems, 2011, 28, 11-38.	4.3	112
38	An Empirical Analysis of Software Vendors' Patch Release Behavior: Impact of Vulnerability Disclosure. Information Systems Research, 2010, 21, 115-132.	3.7	103
39	Converting Pirates Without Cannibalizing Purchasers: The Impact of Digital Distribution on Physical Sales and Internet Piracy. Marketing Science, 2010, 29, 1138-1151.	4.1	182
40	An Empirical Analysis of Mobile Voice Service and SMS: A Structural Model. Management Science, 2010, 56, 234-252.	4.1	68
41	Competition and patching of security vulnerabilities: An empirical analysis. Information Economics and Policy, 2010, 22, 164-177.	3.5	30
42	Piracy or promotion? The impact of broadband Internet penetration on DVD sales. Information Economics and Policy, 2010, 22, 289-298.	3.5	87
43	Information Personalization in a Two-Dimensional Product Differentiation Model. Journal of Management Information Systems, 2009, 26, 69-95.	4.3	39
44	To theme or not to theme: Can theme strength be the music industry's "killer app"? Decision Support Systems, 2009, 48, 141-149.	5.9	141
45	Optimal Policy for Software Vulnerability Disclosure. Management Science, 2008, 54, 642-656.	4.1	115
46	A Survival Analysis of Albums on Ranking Charts. , 2008, , 181-204.		0
47	The Effect of Digital Sharing Technologies on Music Markets: A Survival Analysis of Albums on Ranking Charts. Management Science, 2007, 53, 1359-1374.	4.1	200
48	An Empirical Analysis of the Impact of Software Vulnerability Announcements on Firm Stock Price. IEEE Transactions on Software Engineering, 2007, 33, 544-557.	5.6	172
49	Does information security attack frequency increase with vulnerability disclosure? An empirical analysis. Information Systems Frontiers, 2007, 8, 350-362.	6.4	62
50	Research Note "Sell First, Fix Later: Impact of Patching on Software Quality. Management Science, 2006, 52, 465-471.	4.1	101
51	Internet Exchanges for Used Books: An Empirical Analysis of Product Cannibalization and Welfare Impact. Information Systems Research, 2006, 17, 3-19.	3.7	225
52	Effect of Electronic Secondary Markets on the Supply Chain. Journal of Management Information Systems, 2005, 22, 91-120.	4.3	70
53	Drivers of Web portal use. Electronic Commerce Research and Applications, 2005, 4, 49-65.	5.0	42
54	Market for Software Vulnerabilities? Think Again. Management Science, 2005, 51, 726-740.	4.1	111

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55	Measuring the risk-based value of IT security solutions. IT Professional, 2004, 6, 35-42.	1.5	54
56	A Mixture Model for Internet Search-Engine Visits. Journal of Marketing Research, 2004, 41, 206-214.	4.8	49
57	The Market Structure for Internet Search Engines. Journal of Management Information Systems, 2004, 21, 137-160.	4.3	114
58	Competing with Free: The Impact of Movie Broadcasts on DVD Sales and Internet Piracy. SSRN Electronic Journal, 0, , .	0.4	16
59	Converting Pirates Without Cannibalizing Purchasers: The Impact of Digital Distribution on Physical Sales and Internet Piracy. SSRN Electronic Journal, 0, , .	0.4	14
60	To Be or Not To Be Linked on LinkedIn: Job Search Using Online Social Networks. SSRN Electronic Journal, 0, , .	0.4	7
61	An Empirical Analysis of Digital Music Bundling Strategies. SSRN Electronic Journal, 0, , .	0.4	2
62	The Effect of Piracy Website Blocking on Consumer Behavior. SSRN Electronic Journal, 0, , .	0.4	24
63	Website Blocking Revisited: The Effect of the UK November 2014 Blocks on Consumer Behavior. SSRN Electronic Journal, 0, , .	0.4	4
64	Saving Patient Ryanâ€™ Can Advanced Electronic Medical Records Make Patient Care Safer?. Management Science, 0, , .	4.1	11
65	Internet Exchanges for Used Digital Goods. SSRN Electronic Journal, 0, , .	0.4	7
66	Analysis of the Potential Market for Out-of-Print eBooks. SSRN Electronic Journal, 0, , .	0.4	2
67	Piracy and New Product Creation: A Bollywood Story. SSRN Electronic Journal, 0, , .	0.4	9
68	Do Search Engines Influence Media Piracy? Evidence from a Randomized Field Study. SSRN Electronic Journal, 0, , .	0.4	2
69	Optimal Policy for Software Vulnerability Disclosure. SSRN Electronic Journal, 0, , .	0.4	23
70	Impact of Software Vulnerability Announcements on the Market Value of Software Vendors - An Empirical Investigation. SSRN Electronic Journal, 0, , .	0.4	23
71	An Empirical Analysis of Vendor Response to Software Vulnerability Disclosure. SSRN Electronic Journal, 0, , .	0.4	8
72	Effect of Piracy on Adoption of Technological Innovation in the Entertainment Industry. SSRN Electronic Journal, 0, , .	0.4	0

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73	An Empirical Analysis of Frequency and Location of Concerts in the Digital Age. SSRN Electronic Journal, 0, , .	0.4	0
74	The Impact of Digital Book Readers on Print Sales: Analysis using Genre Exposure Heterogeneity. SSRN Electronic Journal, 0, , .	0.4	3