

# Malcolm Higgs

## List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/6717517/publications.pdf>

Version: 2024-02-01

51  
papers

2,970  
citations

257101

24  
h-index

243296

44  
g-index

57  
all docs

57  
docs citations

57  
times ranked

1673  
citing authors

#	ARTICLE	IF	CITATIONS
1	Emotional intelligence â€œ A review and evaluation study. Journal of Managerial Psychology, 2000, 15, 341-372.	1.3	312
2	THE MANAGEMENT OF CHANGE IN PUBLIC ORGANIZATIONS: A LITERATURE REVIEW. Public Administration, 2014, 92, 1-20.	2.3	297
3	All changes great and small: Exploring approaches to change and its leadership. Journal of Change Management, 2005, 5, 121-151.	2.3	233
4	Assessing leadership styles and organisational context. Journal of Managerial Psychology, 2005, 20, 105-123.	1.3	202
5	The Good, the Bad and the Ugly: Leadership and Narcissism. Journal of Change Management, 2009, 9, 165-178.	2.3	148
6	Measuring emotional intelligence: content, construct and criterionâ€related validity. Journal of Managerial Psychology, 2003, 18, 405-420.	1.3	140
7	Building change leadership capability: â€The quest for change competenceâ€™. Journal of Change Management, 2000, 1, 116-130.	2.3	136
8	Can emotional intelligence be measured and developed?. Leadership and Organization Development Journal, 1999, 20, 242-253.	1.6	119
9	How can we make sense of leadership in the 21st century?. Leadership and Organization Development Journal, 2003, 24, 273-284.	1.6	119
10	Can Emotional Intelligence be developed?. International Journal of Human Resource Management, 2004, 15, 95-111.	3.3	111
11	LEADERSHIP AT THE TOP: THE NEED FOR EMOTIONAL INTELLIGENCE IN ORGANIZATIONS. International Journal of Organizational Analysis, 2003, 11, 193-210.	0.5	92
12	Influence of team composition and task complexity on team performance. Team Performance Management, 2005, 11, 227-250.	0.6	90
13	An exploration of the relationship between emotional intelligence and leadership potential. Journal of Managerial Psychology, 2003, 18, 814-823.	1.3	89
14	What Does It Take to Implement Change Successfully? A Study of the Behaviors of Successful Change Leaders. Journal of Applied Behavioral Science, The, 2011, 47, 309-335.	2.0	86
15	A study of the relationship between emotional intelligence and performance in UK call centres. Journal of Managerial Psychology, 2004, 19, 442-454.	1.3	85
16	Shared Leadership in Commercial Organizations: A Systematic Review of Definitions, Theoretical Frameworks and Organizational Outcomes. International Journal of Management Reviews, 2019, 21, 115-136.	5.2	78
17	The role of person-job fit in the relationship between transformational leadership and job engagement. Journal of Managerial Psychology, 2017, 32, 373-386.	1.3	62
18	Is there a relationship between the Myersâ€Briggs type indicator and emotional intelligence?. Journal of Managerial Psychology, 2001, 16, 509-533.	1.3	54

#	ARTICLE	IF	CITATIONS
19	Emperors With Clothes On: The Role of Self-awareness in Developing Effective Change Leadership. <i>Journal of Change Management</i> , 2010, 10, 369-385.	2.3	53
20	A new propensity to trust scale and its relationship with individual well-being: implications for HRM policies and practices. <i>Human Resource Management Journal</i> , 2012, 22, 360-376.	3.6	45
21	Challenging the Perceived Wisdom of Management Theories and Practice. <i>Academy of Management Learning and Education</i> , 2015, 14, 539-555.	1.6	42
22	Responsible leadership development – crucible experiences and power relationships in a global professional services firm. <i>Human Resource Development International</i> , 2014, 17, 560-576.	2.3	36
23	Antecedents of well-being: a study to examine the extent to which personality and emotional intelligence contribute to well-being. <i>International Journal of Human Resource Management</i> , 2014, 25, 718-735.	3.3	29
24	Developing change leaders: Assessing the impact of a development programme. <i>Journal of Change Management</i> , 2001, 2, 47-64.	2.3	28
25	Overcoming the problems of cultural differences to establish success for international management teams. <i>Team Performance Management</i> , 1996, 2, 36-43.	0.6	27
26	Pilots for change: exploring organisational change through distributed leadership. <i>Leadership and Organization Development Journal</i> , 2014, 35, 152-167.	1.6	24
27	Can Emotional Intelligence be Developed?. , 2016, , 51-73.		22
28	The MLQ factor structure in a UK context. <i>Leadership and Organization Development Journal</i> , 2012, 33, 369-382.	1.6	19
29	How Strategic Focus Relates to the Delivery of Leadership Training and Development. <i>Human Resource Management</i> , 2016, 55, 541-565.	3.5	18
30	An Investigation Into the Relationship Between Values and Commitment. <i>Nonprofit and Voluntary Sector Quarterly</i> , 2014, 43, 455-479.	1.3	17
31	What makes teams work better. <i>Team Performance Management</i> , 1995, 1, 28-34.	0.6	16
32	Exploring the “Jingle Fallacy”: A Study of Personality and Values. <i>Journal of General Management</i> , 2010, 36, 43-61.	0.8	15
33	Top team processes: does 6 + 2 = 10?. <i>Journal of Managerial Psychology</i> , 1998, 13, 47-62.	1.3	13
34	Does it Need Emotional Intelligence to Lead Change?. <i>Journal of General Management</i> , 2002, 27, 62-76.	0.8	12
35	When in Rome: How Non-domestic Companies Listed in the UK May Not Comply with Accepted Norms and Principles of Good Corporate Governance. Does Home Market Culture Explain These Corporate Behaviours and Attitudes to Compliance?. <i>Journal of Business Ethics</i> , 2015, 129, 131-159.	3.7	12
36	How do Top Teams Succeed? Factors that Contribute to Successful Senior Management Team Performance. <i>Journal of General Management</i> , 2006, 32, 77-99.	0.8	9

#	ARTICLE	IF	CITATIONS
37	Change leadership: case study of a global energy company. <i>Strategic Change</i> , 2009, 18, 45-58.	2.5	9
38	Developments in Leadership Thinking. , 2016, , 75-103.		9
39	Personal values at work. <i>Journal of General Management</i> , 2017, 43, 15-23.	0.8	8
40	Leadership and change implementation in a Russian context. <i>Journal of General Management</i> , 2018, 44, 5-16.	0.8	8
41	Exploring the Relationship between Perceptions of Organizational Emotional Intelligence and Turnover Intentions amongst Employees: The Mediating Role of Organizational Commitment and Job Satisfaction. <i>Research on Emotion in Organizations</i> , 2015, , 295-339.	0.1	7
42	THE ROLE OF SHARED LEADERSHIP IN THE STRATEGIC DECISION MAKING PROCESSES OF NEW TECHNOLOGY BASED FIRMS. <i>International Journal of Innovation Management</i> , 2013, 17, 1350015.	0.7	6
43	Building an effective team. <i>Team Performance Management</i> , 1996, 2, 33-39.	0.6	5
44	Is there a Relationship between Emotional Intelligence and Individual Values? An Exploratory Study. <i>Journal of General Management</i> , 2011, 37, 65-79.	0.8	5
45	Leading with Emotional Intelligence. , 2016, , .		5
46	Who are our Leaders? A Study of CEO Succession in the UK FTSE 350 Companies. <i>Journal of General Management</i> , 2014, 39, 3-16.	0.8	4
47	Change and Its Leadership: The Role of Positive Emotions. , 2009, , .		2
48	The Importance of Emotional Intelligence. , 2016, , 13-32.		0
49	Does Emotional Intelligence Make a Difference?. , 2016, , 33-42.		0
50	The Leadership Context. , 2016, , 105-127.		0
51	The Outsider Concept and Outsider Leader: A Literature Review. , 2019, , 5-39.		0