

# Jie Li

## List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/6709337/publications.pdf>

Version: 2024-02-01

37  
papers

1,047  
citations

516710

16  
h-index

477307

29  
g-index

37  
all docs

37  
docs citations

37  
times ranked

806  
citing authors

| #  | ARTICLE  | IF   | CITATIONS |
|----|--|------|-----------|
| 1  | Leaderâ€™ member exchange, organizational identification, and knowledge hiding: <sc>T</sc>he moderating role of relative leaderâ€™ member exchange. <i>Journal of Organizational Behavior</i> , 2019, 40, 834-848.                               | 4.7  | 161       |
| 2  | How social support influences university students' academic achievement and emotional exhaustion: The mediating role of self-esteem. <i>Learning and Individual Differences</i> , 2018, 61, 120-126.   | 2.7  | 137       |
| 3  | Exploring the Influence of Ethical Leadership on Voice Behavior: How Leader-Member Exchange, Psychological Safety and Psychological Empowerment Influence Employeesâ€™ Willingness to Speak Out. <i>Frontiers in Psychology</i> , 2018, 9, 1718. | 2.1  | 72        |
| 4  | The Influence of Grit on Life Satisfaction: Self-Esteem as a Mediator. <i>Psychologica Belgica</i> , 2018, 58, 51-66.  | 1.9  | 62        |
| 5  | Effects of â€œFaceâ€•Consciousness on Status Consumption among Chinese Consumers: Perceived Social Value as a Mediator. <i>Psychological Reports</i> , 2015, 116, 280-291.   | 1.7  | 58        |
| 6  | Predicting Job Crafting From the Socially Embedded Perspective: The Interactive Effect of Job Autonomy, Social Skill, and Employee Status. <i>Journal of Applied Behavioral Science</i> , The, 2017, 53, 470-497.                                | 3.3  | 52        |
| 7  | The Intermediate Linkage Between Materialism and Luxury Consumption: Evidence from the Emerging Market of China. <i>Social Indicators Research</i> , 2017, 132, 475-487.   | 2.7  | 51        |
| 8  | The pauper wears prada? How debt stress promotes luxury consumption. <i>Journal of Retailing and Consumer Services</i> , 2020, 56, 102144.   | 9.4  | 32        |
| 9  | Need for uniqueness as a mediator of the relationship between face consciousness and status consumption in China. <i>International Journal of Psychology</i> , 2017, 52, 349-353.  | 2.8  | 31        |
| 10 | How trait curiosity influences psychological well-being and emotional exhaustion: The mediating role of personal initiative. <i>Personality and Individual Differences</i> , 2015, 75, 135-140.  | 2.9  | 30        |
| 11 | Extrinsic cues, perceived quality, and purchase intention for private labels. <i>Asia Pacific Journal of Marketing and Logistics</i> , 2019, 31, 714-727.  | 3.2  | 30        |
| 12 | The Influence of Political Skill on Salespersonsâ€™ Work Outcomes: A Resource Perspective. <i>Journal of Business Ethics</i> , 2017, 141, 551-562.   | 6.0  | 28        |
| 13 | Supervisorâ€™Subordinate Guanxi and Job Satisfaction Among Migrant Workers in China. <i>Social Indicators Research</i> , 2018, 139, 293-307.   | 2.7  | 26        |
| 14 | Lighting up the dark: How the scarcity of childhood resources leads to preferences for bright stimuli. <i>Journal of Business Research</i> , 2022, 139, 1155-1164.   | 10.2 | 26        |
| 15 | Positive perfectionism, negative perfectionism, and emotional eating: The mediating role of stress. <i>Eating Behaviors</i> , 2017, 26, 45-49.   | 2.0  | 25        |
| 16 | The impact of firm innovativeness on consumer trust in the sharing economy: a moderated mediation model. <i>Asia Pacific Journal of Marketing and Logistics</i> , 2022, 34, 1078-1098.   | 3.2  | 21        |
| 17 | How Organizational Embeddedness and Affective Commitment Influence Job Crafting. <i>Social Behavior and Personality</i> , 2014, 42, 1629-1638.   | 0.6  | 20        |
| 18 | Supervisor Narcissism and Employee Performance: A Moderated Mediation Model of Affective Organizational Commitment and Power Distance Orientation. <i>Basic and Applied Social Psychology</i> , 2021, 43, 14-29.                                 | 2.1  | 18        |

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|----|---|-----|-----------|
| 19 | Would you work abroad? The effect of English proficiency on Chinese employees' willingness to accept international assignments. <i>International Business Review</i> , 2020, 29, 101669.                | 4.8 | 17        |
| 20 | SNS use leads to luxury brand consumption: evidence from China. <i>Journal of Consumer Marketing</i> , 2021, 38, 101-112.   | 2.3 | 17        |
| 21 | When and why skill variety influences employee job crafting. <i>Employee Relations</i> , 2020, 42, 662-680.   | 2.4 | 15        |
| 22 | Achievement goals and life satisfaction: the mediating role of perception of successful agency and the moderating role of emotion reappraisal. <i>Psicologia: Reflexao E Critica</i> , 2017, 30, 25.    | 0.9 | 14        |
| 23 | The influence of job satisfaction on entrepreneurial intention: A cross-level investigation. <i>International Small Business Journal</i> , 2022, 40, 385-402.   | 4.8 | 13        |
| 24 | Enjoyment of Work and Driven to Work as Motivations of Job Crafting: Evidence from Japan and China. <i>Japanese Psychological Research</i> , 2020, 62, 1-13.  | 1.1 | 12        |
| 25 | Consumer personality factors and <sc>iPhone</sc> consumption in China. <i>Journal of Consumer Behaviour</i> , 2021, 20, 862-870.  | 4.2 | 10        |
| 26 | What Influences Consumers' Intention to Purchase Innovative Products: Evidence From China. <i>Frontiers in Psychology</i> , 2022, 13, 838244.   | 2.1 | 10        |
| 27 | Managing One's Career: The Joint Effects of Job Autonomy, Supervisor Support, and Calling. <i>Journal of Career Development</i> , 2021, 48, 973-986.  | 2.8 | 9         |
| 28 | How supervisors respond to employee voice: an experimental study in China and Japan. <i>Asian Business and Management</i> , 2021, 20, 1-31.   | 2.8 | 9         |
| 29 | Is the destination brand loyalty mechanism invariable? A comparative study from China. <i>Journal of Destination Marketing &amp; Management</i> , 2021, 22, 100658.                                     | 5.3 | 8         |
| 30 | &lt;p&gt;The Cost of Impression Management to Life Satisfaction: Sense of Control and Loneliness as Mediators&lt;/p&gt;. <i>Psychology Research and Behavior Management</i> , 2020, Volume 13, 407-417. | 2.8 | 7         |
| 31 | Approach or Avoidance? The Dual Role of Face in Fashion Consumption. <i>Journal of Global Marketing</i> , 2020, 33, 103-124.  | 3.4 | 6         |
| 32 | The Influence of Face Loss on Impulse Buying: An Experimental Study. <i>Frontiers in Psychology</i> , 2021, 12, 700664.   | 2.1 | 5         |
| 33 | The Influence of Design Aesthetics on Consumers' Purchase Intention Toward Cultural and Creative Products: Evidence From the Palace Museum in China. <i>Frontiers in Psychology</i> , 0, 13, .          | 2.1 | 4         |
| 34 | The co-evolution of institutions and stakeholders in creating new industries. <i>Asia Pacific Journal of Management</i> , 2020, 37, 1085-1118.  | 4.5 | 3         |
| 35 | How Migration in Later Life Shapes Their Quality of Life: A Qualitative Investigation of the Well-Being of the "Drifting Elderly" in China. <i>Social Indicators Research</i> , 2020, , 1.              | 2.7 | 3         |
| 36 | How does future focus promote study engagement? A moderated mediation model of self-esteem and dispositional awe. <i>Psychology in the Schools</i> , 2021, 58, 203-216.                                 | 1.8 | 3         |

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|----|---|-----|-----------|
| 37 | Power Decreases Loneliness through Enhanced Social Support: The Moderating Role of Social Exclusion. <i>Anales De Psicologia</i> , 2021, 37, 549-556. | 0.7 | 2         |