

Norbert Schwarz

List of Publications by Year in descending order

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Version: 2024-02-01

334
papers

46,706
citations

3334

91
h-index

2178

202
g-index

426
all docs

426
docs citations

426
times ranked

24886
citing authors

#	ARTICLE	IF	CITATIONS
1	Novelty as Opportunity and Risk: A Situated Cognition Analysis of Psychological Control and Novelty Seeking. <i>Journal of Consumer Psychology</i> , 2022, 32, 425-444.	4.5	6
2	Conceptual metaphors, processing fluency, and aesthetic preference. <i>Journal of Experimental Social Psychology</i> , 2022, 98, 104247.	2.2	10
3	Metacognitive approach to narrative persuasion: the desirable and undesirable consequences of narrative disfluency. <i>Media Psychology</i> , 2021, 24, 713-739.	3.6	8
4	Grounded procedures: A proximate mechanism for the psychology of cleansing and other physical actions. <i>Behavioral and Brain Sciences</i> , 2021, 44, e1.	0.7	13
5	Global reports of well-being overestimate aggregated daily states of well-being. <i>Journal of Positive Psychology</i> , 2021, 16, 407-416.	4.0	24
6	When photos backfire: Truthiness and falsiness effects in comparative judgments. <i>Journal of Experimental Social Psychology</i> , 2021, 92, 104054.	2.2	4
7	Situated Embodiment: When Physical Weight Does and Does Not Inform Judgments of Importance. <i>Social Psychological and Personality Science</i> , 2021, 12, 1225-1232.	3.9	2
8	Theory and Effects in Consumer Psychology. <i>Journal of Consumer Psychology</i> , 2021, 31, 209-213.	4.5	5
9	Metacognitive experiences as information: Processing fluency in consumer judgment and decision making. <i>Consumer Psychology Review</i> , 2021, 4, 4-25.	5.5	66
10	Whatâ€™s on Your Mind?. <i>Psychological Inquiry</i> , 2021, 32, 35-37.	0.9	2
11	Grounded procedures in mind and society. <i>Behavioral and Brain Sciences</i> , 2021, 44, e29.	0.7	1
12	Sound and credibility in the virtual court: Low audio quality leads to less favorable evaluations of witnesses and lower weighting of evidence.. <i>Law and Human Behavior</i> , 2021, 45, 481-495.	0.7	8
13	The War on Prevention II: Battle Metaphors Undermine Cancer Treatment and Prevention and Do Not Increase Vigilance. <i>Health Communication</i> , 2020, 35, 1698-1704.	3.1	51
14	Too close to call: Spatial distance between options influences choice difficulty. <i>Journal of Experimental Social Psychology</i> , 2020, 87, 103939.	2.2	9
15	Only half of what Iâ€™ll tell you is true: Expecting to encounter falsehoods reduces illusory truth.. <i>Journal of Applied Research in Memory and Cognition</i> , 2020, 9, 602-613.	1.1	17
16	Identityâ€Based Motivation and the Logic of Conversations Obfuscate Loss of Online Privacy and What Policyâ€Makers Can Do About It. <i>Journal of Consumer Psychology</i> , 2020, 30, 759-766.	4.5	4
17	The Effects of Group Conformity on the Prototypical Majority Effect for Confidence and Response Latency. <i>Social Cognition</i> , 2020, 38, 447-469.	0.9	1
18	Truth from familiar turns of phrase: Word and number collocations in the corpus of language influence acceptance of novel claims. <i>Journal of Experimental Social Psychology</i> , 2020, 90, 103999.	2.2	7

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19	Subjective Confidence in the Response to Personality Questions: Some Insight Into the Construction of People's Responses to Test Items. <i>Frontiers in Psychology</i> , 2020, 11, 1250.	2.1	4
20	Truthiness, the illusory truth effect, and the role of need for cognition. <i>Consciousness and Cognition</i> , 2020, 78, 102866.	1.5	27
21	Shifting views on "global warming" and "climate change" in the United States. <i>Journal of Environmental Psychology</i> , 2020, 69, 101414.	5.1	2
22	Nostalgia and well-being in daily life: An ecological validity perspective.. <i>Journal of Personality and Social Psychology</i> , 2020, 118, 325-347.	2.8	83
23	Uniformity: The effects of organizational attire on judgments and attributions. <i>Journal of Applied Social Psychology</i> , 2020, 50, 299-312.	2.0	2
24	Risk Overgeneralization in Times of a Contagious Disease Threat. <i>Frontiers in Psychology</i> , 2020, 11, 1392.	2.1	8
25	What is New and True 1 about Fake News?. , 2020, , 1-8.		5
26	Happy and Mindless, But Sad and Smart? The Impact of Affective States on Analytic Reasoning. , 2020, , 55-71.		98
27	When (Fake) News Feels True. , 2020, , 9-25.		1
28	"That's bitter!" Culture-specific effects of gustatory experience on judgments of fairness and advancement.. <i>Journal of Experimental Psychology: General</i> , 2020, , .	2.1	0
29	Conservatives Report Greater Meaning in Life Than Liberals. <i>Social Psychological and Personality Science</i> , 2019, 10, 494-503.	3.9	37
30	Score blending: How scale response grouping biases perceived standing. <i>Journal of Behavioral Decision Making</i> , 2019, 32, 194-202.	1.7	2
31	The Smell of Suspicion. , 2019, , 234-252.		3
32	The Prototypical Majority Effect Under Social Influence. <i>Personality and Social Psychology Bulletin</i> , 2018, 44, 670-683.	3.0	12
33	Good Sound, Good Research: How Audio Quality Influences Perceptions of the Research and Researcher. <i>Science Communication</i> , 2018, 40, 246-257.	3.3	19
34	How One Thing Leads to Another: Spillover Effects of Behavioral Mind-Sets. <i>Current Directions in Psychological Science</i> , 2018, 27, 51-55.	5.3	20
35	(Mis)imagining the good life and the bad life: Envy and pity as a function of the focusing illusion. <i>Journal of Experimental Social Psychology</i> , 2018, 75, 41-53.	2.2	12
36	How seemingly innocuous words can bias judgment: Semantic prosody and impression formation. <i>Journal of Experimental Social Psychology</i> , 2018, 75, 11-18.	2.2	15

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37	Methodological deviation from the original experiment. <i>Nature Human Behaviour</i> , 2018, 2, 605-605.	12.0	7
38	A grounded cognition perspective on folk-economic beliefs. <i>Behavioral and Brain Sciences</i> , 2018, 41, e175.	0.7	2
39	Of fluency, beauty, and truth. , 2018, , .		3
40	Malleability of taste perception: biasing effects of rating scale format on taste recognition, product evaluation, and willingness to pay. <i>Marketing Letters</i> , 2017, 28, 293-303.	2.9	10
41	Embodied Cognition, Sensory Marketing, and the Conceptualization of Consumersâ€™ Judgment and Decision Processes: Introduction to the Issue. <i>Journal of the Association for Consumer Research</i> , 2017, 2, 377-381.	1.7	19
42	Conservatism as a situated identity: Implications for consumer behavior. <i>Journal of Consumer Psychology</i> , 2017, 27, 532-536.	4.5	39
43	Does art expertise facilitate distancing?. <i>Behavioral and Brain Sciences</i> , 2017, 40, e370.	0.7	2
44	Make It Short and Easy: Username Complexity Determines Trustworthiness Above and Beyond Objective Reputation. <i>Frontiers in Psychology</i> , 2017, 8, 2200.	2.1	30
45	Lay Theories and Metaphors of Health and Illness. , 2017, , 341-354.		3
46	Mixed feelings: the case of ambivalence. <i>Current Opinion in Behavioral Sciences</i> , 2017, 15, 39-45.	3.9	89
47	Making the truth stick & the myths fade: Lessons from cognitive psychology. <i>Behavioral Science and Policy</i> , 2016, 2, 85-95.	0.4	132
48	How aging affects self-reports. <i>European Journal of Ageing</i> , 2016, 13, 185-193.	2.8	82
49	Letâ€™s not be indifferent about neutrality: Neutral ratings in the International Affective Picture System (IAPS) mask mixed affective responses.. <i>Emotion</i> , 2016, 16, 426-430.	1.8	70
50	Beyond â€˜whatâ€™ comes to mind: experiential and conversational determinants of information use. <i>Current Opinion in Psychology</i> , 2016, 12, 89-93.	4.9	13
51	Medical Metaphors Matter: Experiments Can Determine the Impact of Metaphors on Bioethical Issues. <i>American Journal of Bioethics</i> , 2016, 16, 18-19.	0.9	9
52	Evaluating Psychological Research Requires More Than Attention to the <i>N</i>. <i>Psychological Science</i> , 2016, 27, 1407-1409.	3.3	17
53	Editorial overview: Social priming: Information accessibility and its consequences. <i>Current Opinion in Psychology</i> , 2016, 12, iv-vii.	4.9	8
54	Semantic prosody and judgment.. <i>Journal of Experimental Psychology: General</i> , 2016, 145, 882-896.	2.1	19

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55	Metacognitive inferences from other people's memory performance.. Journal of Experimental Psychology: Applied, 2016, 22, 285-294.	1.2	4
56	Attentive Turkers: MTurk participants perform better on online attention checks than do subject pool participants. Behavior Research Methods, 2016, 48, 400-407.	4.0	1,211
57	Views That Are Shared With Others Are Expressed With Greater Confidence and Greater Fluency Independent of Any Social Influence. Personality and Social Psychology Review, 2016, 20, 176-193.	6.0	23
58	Questionable Research Practices Revisited. Social Psychological and Personality Science, 2016, 7, 45-52.	3.9	165
59	<scp>MLK</scp> Day and Racial Attitudes: Liking the Group More but Its Members Less. Political Psychology, 2015, 36, 559-567.	3.6	2
60	Attitude Measurement. , 2015, , 178-182.		5
61	Weighty data: importance information influences estimated weight of digital information storage devices. Frontiers in Psychology, 2015, 5, 1536.	2.1	15
62	The path of ambivalence: tracing the pull of opposing evaluations using mouse trajectories. Frontiers in Psychology, 2015, 6, 996.	2.1	62
63	Which Mission? Thoughts About the Past and Future of BDT. Journal of Marketing Behavior, 2015, 1, 53-58.	0.4	5
64	Questionnaires: Cognitive Approaches. , 2015, , 771-775.		1
65	Elaborative Thinking Increases the Impact of Physical Weight on Importance Judgments. Social Cognition, 2015, 33, 120-132.	0.9	10
66	It's a Trap! Instructional Manipulation Checks Prompt Systematic Thinking on "Tricky" Tasks. SAGE Open, 2015, 5, 215824401558461.	1.7	102
67	Norbert Schwarz: A Pioneer in Social Indicators and Quality of Life Research. Applied Research in Quality of Life, 2015, 10, 765-767.	2.4	1
68	The War on Prevention. Personality and Social Psychology Bulletin, 2015, 41, 66-77.	3.0	146
69	Questionnaire Design Effects in Climate Change Surveys. Annals of the American Academy of Political and Social Science, 2015, 658, 67-85.	1.6	75
70	Hunger promotes acquisition of nonfood objects. Proceedings of the National Academy of Sciences of the United States of America, 2015, 112, 2688-2692.	7.1	65
71	Finding a Fit or Developing It. Personality and Social Psychology Bulletin, 2015, 41, 1411-1424.	3.0	39
72	The role of social comparison for maximizers and satisficers: Wanting the best or wanting to be the best?. Journal of Consumer Psychology, 2015, 25, 372-388.	4.5	64

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73	Something smells fishy: Olfactory suspicion cues improve performance on the Moses illusion and Wason rule discovery task. <i>Journal of Experimental Social Psychology</i> , 2015, 59, 47-50.	2.2	27
74	Metacognition.. , 2015, , 203-229.		64
75	Reduced Renal $\hat{1}\pm$ -Klotho Expression in CKD Patients and Its Effect on Renal Phosphate Handling and Vitamin D Metabolism. <i>PLoS ONE</i> , 2014, 9, e86301.	2.5	116
76	Too much experience: A desensitization bias in emotional perspective taking.. <i>Journal of Personality and Social Psychology</i> , 2014, 106, 272-285.	2.8	46
77	Distrust and the positive test heuristic: Dispositional and situated social distrust improves performance on the Wason Rule Discovery Task.. <i>Journal of Experimental Psychology: General</i> , 2014, 143, 985-990.	2.1	29
78	Culture-Sensitive Question Order Effects of Self-Rated Health Between Older Hispanic and Non-Hispanic Adults in the United States. <i>Journal of Aging and Health</i> , 2014, 26, 860-883.	1.7	17
79	Sensory marketing, embodiment, and grounded cognition: A review and introduction. <i>Journal of Consumer Psychology</i> , 2014, 24, 159-168.	4.5	318
80	What makes an art expert? Emotion and evaluation in art appreciation. <i>Cognition and Emotion</i> , 2014, 28, 1137-1147.	2.0	114
81	Happy Marriage, Happy Life? Marital Quality and Subjective Wellâ€being in Later Life. <i>Journal of Marriage and Family</i> , 2014, 76, 930-948.	2.6	218
82	Framing love: When it hurts to think we were made for each other. <i>Journal of Experimental Social Psychology</i> , 2014, 54, 61-67.	2.2	37
83	Does Time Fly When You are Having Fun? A Day Reconstruction Method Analysis. <i>Journal of Happiness Studies</i> , 2014, 15, 639-655.	3.2	10
84	Question Context and Priming Meaning of Health: Effect on Differences in Self-Rated Health Between Hispanics and Non-Hispanic Whites. <i>American Journal of Public Health</i> , 2014, 104, 179-185.	2.7	34
85	Lee and Schwarz Respond. <i>American Journal of Public Health</i> , 2014, 104, e3-e4.	2.7	1
86	Commentaries and Rejoinder on. <i>Social Psychology</i> , 2014, 45, 299-311.	0.7	41
87	Metaphor in judgment and decision making.. , 2014, , 85-108.		30
88	Lost in the crowd: Entitative group membership reduces mind attribution. <i>Consciousness and Cognition</i> , 2013, 22, 1195-1205.	1.5	21
89	Numerosity and Consumer Behavior How to Make a 29% Increase Look Bigger: The Unit Effect in Option Comparisons Illusory Progress in Loyalty Programs: Magnitudes, Reward Distances, and Step-Size Ambiguity Years, Months, and Days versus 1, 12, and 365: The Influence of Units versus Numbers How and Why 1 Year Differs from 365 Days: A Conversational Logic Analysis of Inferences from the Granularity of Quantitative Expressions Small Sounds. Big Deals: Phonetic Symbolism Effects in Pricing. <i>Journal of Consumer Research</i>, 2013, 39, xi-xiv.	5.1	15
90	The power of precise numbers: A conversational logic analysis. <i>Journal of Experimental Social Psychology</i> , 2013, 49, 944-946.	2.2	54

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91	Measuring Time Use of Older Couples. <i>Field Methods</i> , 2013, 25, 405-422.	0.8	5
92	How Successful You Have Been in Life Depends on the Response Scale Used: The Role of Cultural Mindsets in Pragmatic Inferences Drawn from Question Format. <i>Social Cognition</i> , 2013, 31, 222-236.	0.9	16
93	Bidirectionality, mediation, and moderation of metaphorical effects: The embodiment of social suspicion and fishy smells.. <i>Journal of Personality and Social Psychology</i> , 2012, 103, 737-749.	2.8	185
94	Washing away your (good or bad) luck: Physical cleansing affects risk-taking behavior.. <i>Journal of Experimental Psychology: General</i> , 2012, 141, 26-30.	2.1	66
95	The "Fair Trade" Effect. <i>Social Psychological and Personality Science</i> , 2012, 3, 581-589.	3.9	111
96	Assessing Time-Diary Quality for Older Couples: An Analysis of the PSID Disability and Use-of-Time Supplement. <i>Annals of Economics and Statistics</i> , 2012, , 271.	0.4	10
97	The influence of affective states on the process of lie detection.. <i>Journal of Experimental Psychology: Applied</i> , 2012, 18, 377-389.	1.2	18
98	How and Why 1 Year Differs from 365 Days: A Conversational Logic Analysis of Inferences from the Granularity of Quantitative Expressions. <i>Journal of Consumer Research</i> , 2012, 39, 248-259.	5.1	88
99	The Presenter's Paradox: Figure 1.. <i>Journal of Consumer Research</i> , 2012, 39, 445-460.	5.1	67
100	Misinformation and Its Correction. <i>Psychological Science in the Public Interest: A Journal of the American Psychological Society</i> , 2012, 13, 106-131.	10.7	1,866
101	Today's misery and yesterday's happiness: Differential effects of current life-events on perceptions of past wellbeing. <i>Journal of Experimental Social Psychology</i> , 2012, 48, 968-972.	2.2	14
102	To judge a book by its weight you need to know its content: Knowledge moderates the use of embodied cues. <i>Journal of Experimental Social Psychology</i> , 2012, 48, 948-952.	2.2	78
103	The Right Angle: Visual Portrayal of Products Affects Observers' Impressions of Owners. <i>Psychology and Marketing</i> , 2012, 29, 705-711.	8.2	7
104	I Like Your Product When I Like My Photo: Misattribution Using Interactive Virtual Mirrors. <i>Journal of Interactive Marketing</i> , 2012, 26, 235-243.	6.2	45
105	When promoting a charity can hurt charitable giving: A metacognitive analysis. <i>Journal of Consumer Psychology</i> , 2012, 22, 558-564.	4.5	21
106	The impact of imagery-evoking category labels on perceived variety. <i>Seeing and Perceiving</i> , 2012, 25, 189.	0.3	0
107	Embodiment in Social Psychology. <i>Topics in Cognitive Science</i> , 2012, 4, 705-716.	1.9	220
108	Disability, participation, and subjective wellbeing among older couples. <i>Social Science and Medicine</i> , 2012, 74, 588-596.	3.8	60

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109	Feelings-as-Information Theory. , 2012, , 289-308.		380
110	Fluency and Social Influence. , 2012, , 39-48.		1
111	Assessing Time Diary Quality for Older Couples: An Analysis of the Panel Study of Income Dynamics' Disability and Use of Time (DUST) Supplement. Annals of Economics and Statistics, 2012, 105-106, 271-289.	0.4	5
112	Wiping the Slate Clean. Current Directions in Psychological Science, 2011, 20, 307-311.	5.3	83
113	Positive Affect and College Success. Journal of Happiness Studies, 2011, 12, 717-746.	3.2	38
114	To compete or to cooperate? Values' impact on perception and action in social dilemma games. European Journal of Social Psychology, 2011, 41, 64-77.	2.4	133
115	Why don't we learn from poor choices? The consistency of expectation, choice, and memory clouds the lessons of experience. Journal of Consumer Psychology, 2011, 21, 142-145.	4.5	23
116	"Global warming" or "climate change"?: Whether the planet is warming depends on question wording. Public Opinion Quarterly, 2011, 75, 115-124.	1.6	288
117	Use does not wear ragged the fabric of friendship: Thinking of objects as alive makes people less willing to replace them. Journal of Consumer Psychology, 2010, 20, 138-145.	4.5	197
118	I like those glasses on you, but not in the mirror: Fluency, preference, and virtual mirrors. Journal of Consumer Psychology, 2010, 20, 471-475.	4.5	39
119	Sneezing in Times of a Flu Pandemic. Psychological Science, 2010, 21, 375-377.	3.3	21
120	Washing Away Postdecisional Dissonance. Science, 2010, 328, 709-709.	12.6	130
121	Will This Trip Really Be Exciting? The Role of Incidental Emotions in Product Evaluation. Journal of Consumer Research, 2010, 36, 983-991.	5.1	85
122	Mental Construal and the Emergence of Assimilation and Contrast Effects. Advances in Experimental Social Psychology, 2010, , 319-373.	3.3	181
123	Dirty Hands and Dirty Mouths. Psychological Science, 2010, 21, 1423-1425.	3.3	150
124	Polyaxial vs. Monoaxial Angular Stability in Osteosynthesis with Internal Fixators for Complex Periarticular Fractures. , 2010, , .		2
125	Measurement as Cooperative Communication: What Research Participants Learn from Questionnaires. , 2010, , 43-60.		9
126	If It's Difficult to Pronounce, It Must Be Risky. Psychological Science, 2009, 20, 135-138.	3.3	344

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127	Do We Really Need a Reason to Indulge?. Journal of Marketing Research, 2009, 46, 25-36.	4.8	100
128	Introduction to research dialogue. Journal of Consumer Psychology, 2009, 19, 99-99.	4.5	0
129	Introduction to Research Dialogue. Journal of Consumer Psychology, 2009, 19, 249-249.	4.5	1
130	Time Use and Subjective Well-Being in France and the U.S.. Social Indicators Research, 2009, 93, 7-18.	2.7	124
131	Introduction to research dialogue. Journal of Consumer Psychology, 2009, 19, 1-1.	4.5	3
132	Online and On My Mind: Temporary and Chronic Accessibility Moderate the Influence of Media Figures. Media Psychology, 2009, 12, 210-226.	3.6	19
133	How extending your middle finger affects your perception of others: Learned movements influence concept accessibility. Journal of Experimental Social Psychology, 2009, 45, 123-128.	2.2	73
134	Global and Episodic Reports of Hedonic Experience. , 2009, , 156-174.		49
135	National Time Accounting. , 2009, , 9-86.		86
136	Introduction to research dialogue. Journal of Consumer Psychology, 2008, 18, 3-3.	4.5	0
137	Introduction to research dialogue. Journal of Consumer Psychology, 2008, 18, 81-81.	4.5	0
138	Of great art and untalented artists: Effort information and the flexible construction of judgmental heuristics. Journal of Consumer Psychology, 2008, 18, 205-211.	4.5	43
139	Introduction to Research Dialogue. Journal of Consumer Psychology, 2008, 18, 153-154.	4.5	1
140	Introduction to research dialogue. Journal of Consumer Psychology, 2008, 18, 242-243.	4.5	3
141	If It's Hard to Read, It's Hard to Do. Psychological Science, 2008, 19, 986-988.	3.3	260
142	Fluency and the Detection of Misleading Questions: Low Processing Fluency Attenuates the Moses Illusion. Social Cognition, 2008, 26, 791-799.	0.9	155
143	Of Frog Wines and Frowning Watches: Semantic Priming, Perceptual Fluency, and Brand Evaluation. Journal of Consumer Research, 2008, 34, 819-831.	5.1	236
144	Context Effects in Survey Ratings of Health, Symptoms, and Satisfaction. Medical Care, 2008, 46, 662-667.	2.4	29

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145	Attitude Measurement. , 2008, , 9-11.		0
146	Preference Fluency in Choice. Journal of Marketing Research, 2007, 44, 347-356.	4.8	437
147	Metacognitive Experiences and Hindsight Bias: It's Not Just the Thought (Content) That Counts!. Social Cognition, 2007, 25, 185-202.	0.9	27
148	Inferring the popularity of an opinion from its familiarity: A repetitive voice can sound like a chorus.. Journal of Personality and Social Psychology, 2007, 92, 821-833.	2.8	140
149	Metacognitive Experiences and the Intricacies of Setting People Straight: Implications for Debiasing and Public Information Campaigns. Advances in Experimental Social Psychology, 2007, 39, 127-161.	3.3	287
150	Attitude Construction: Evaluation in Context. Social Cognition, 2007, 25, 638-656.	0.9	493
151	Do Male Politicians Have Big Heads? Face-ism in Online Self-Representations of Politicians. Media Psychology, 2007, 10, 436-448.	3.6	25
152	Cognitive aspects of survey methodology. Applied Cognitive Psychology, 2007, 21, 277-287.	1.6	190
153	Introduction to Research Dialogues. Journal of Consumer Psychology, 2007, 17, 82-82.	4.5	0
154	Introduction to Research Dialogues. Journal of Consumer Psychology, 2007, 17, 157-157.	4.5	0
155	Introduction to Research Dialogues. Journal of Consumer Psychology, 2007, 17, 236-236.	4.5	0
156	Introduction to Research Dialogues. Journal of Consumer Psychology, 2007, 17, 2-2.	4.5	0
157	Financial aspirations, financial success, and overall life satisfaction: who? and how?. Journal of Happiness Studies, 2007, 8, 467-515.	3.2	48
158	Reversing the affective congruency effect: The role of target word frequency of occurrence. Journal of Experimental Social Psychology, 2006, 42, 365-372.	2.2	17
159	When conveying a message may hurt the relationship: Cultural differences in the difficulty of using an answering machine. Journal of Experimental Social Psychology, 2006, 42, 540-547.	2.2	18
160	Evaluating Surveys and Questionnaires. , 2006, , 54-74.		2
161	A population approach to the study of emotion: Diurnal rhythms of a working day examined with the day reconstruction method.. Emotion, 2006, 6, 139-149.	1.8	160
162	Feelings, Fit, and Funny Effects: A Situated Cognition Perspective. Journal of Marketing Research, 2006, 43, 20-23.	4.8	66

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163	Individualism and Collectivism. Journal of Consumer Psychology, 2006, 16, 324.	4.5	1
164	The Effect of Corporate Social Responsibility (CSR) Activities on Companies With Bad Reputations. Journal of Consumer Psychology, 2006, 16, 377-390.	4.5	940
165	Why are You Calling Me? How Study Introductions Change Response Patterns. Quality of Life Research, 2006, 15, 621-630.	3.1	67
166	on judgments of truth & beauty. Daedalus, 2006, 135, 136-138.	1.8	1
167	Attitude Research: Between Ockham's Razor and the Fundamental Attribution Error. Journal of Consumer Research, 2006, 33, 19-21.	5.1	41
168	Metacognitive Experiences and Human Judgment. Current Directions in Psychological Science, 2006, 15, 172-176.	5.3	58
169	Would You Be Happier If You Were Richer? A Focusing Illusion. Science, 2006, 312, 1908-1910.	12.6	888
170	Misimagining the unimaginable: The disability paradox and health care decision making.. Health Psychology, 2005, 24, S57-S62.	1.6	262
171	Statistical Analysis of Choice Experiments and Surveys. Marketing Letters, 2005, 16, 183-196.	2.9	56
172	When Thinking Feels Difficult: Meta-Cognitive Experiences in Judgment and Decision Making. Medical Decision Making, 2005, 25, 105-112.	2.4	18
173	How Warnings about False Claims Become Recommendations. Journal of Consumer Research, 2005, 31, 713-724.	5.1	306
174	Errors of judgment and the logic of conversation. Behavioral and Brain Sciences, 2004, 27, 355-355.	0.7	2
175	X-ray diffraction study and Monte Carlo simulation of the relaxation behavior of epitaxially grown wire structures. Journal of Applied Physics, 2004, 95, 5494-5497.	2.5	17
176	A Survey Method for Characterizing Daily Life Experience: The Day Reconstruction Method. Science, 2004, 306, 1776-1780.	12.6	2,554
177	Toward National Well-Being Accounts. American Economic Review, 2004, 94, 429-434.	8.5	441
178	Integrating Temporal Biases. Psychological Science, 2004, 15, 474-481.	3.3	78
179	Metacognitive Experiences in Consumer Judgment and Decision Making. Journal of Consumer Psychology, 2004, 14, 332-348.	4.5	982
180	Metacognitive Experiences: Response to Commentaries. Journal of Consumer Psychology, 2004, 14, 370-373.	4.5	10

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181	Processing Fluency and Aesthetic Pleasure: Is Beauty in the Perceiver's Processing Experience?. Personality and Social Psychology Review, 2004, 8, 364-382.	6.0	1,896
182	Gender Typed Advertisements and Impression Formation: The Role of Chronic and Temporary Accessibility. Journal of Consumer Psychology, 2003, 13, 220-229.	4.5	89
183	Debiasing the hindsight bias: The role of accessibility experiences and (mis)attributions. Journal of Experimental Social Psychology, 2003, 39, 287-295.	2.2	90
184	Language, social comparison, and college football: is your school less similar to the rival school than the rival school is to your school?. Communication Monographs, 2003, 70, 351-360.	2.7	28
185	Zeroing in on the Dark Side of the American Dream. Psychological Science, 2003, 14, 531-536.	3.3	205
186	Mood as Information: 20 Years Later. Psychological Inquiry, 2003, 14, 296-303.	0.9	465
187	Self-Reports in Consumer Research: The Challenge of Comparing Cohorts and Cultures. Journal of Consumer Research, 2003, 29, 588-594.	5.1	70
188	Feeling and Thinking: Implications for Problem Solving. , 2003, , 263-290.		35
189	Approaching and Avoiding Linda: Motor Signals Influence the Conjunction Fallacy. Social Cognition, 2003, 21, 247-262.	0.9	9
190	Mood as Information: 20 Years Later. Psychological Inquiry, 2003, 14, 296-303.	0.9	383
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