

Norbert Schwarz

List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/6639301/publications.pdf>

Version: 2024-02-01

334
papers

46,706
citations

3334

91
h-index

2178

202
g-index

426
all docs

426
docs citations

426
times ranked

24886
citing authors

#	ARTICLE	IF	CITATIONS
1	Mood, misattribution, and judgments of well-being: Informative and directive functions of affective states.. Journal of Personality and Social Psychology, 1983, 45, 513-523.	2.8	3,519
2	A Survey Method for Characterizing Daily Life Experience: The Day Reconstruction Method. Science, 2004, 306, 1776-1780.	12.6	2,554
3	Self-reports: How the questions shape the answers.. American Psychologist, 1999, 54, 93-105.	4.2	2,012
4	Processing Fluency and Aesthetic Pleasure: Is Beauty in the Perceiver's Processing Experience?. Personality and Social Psychology Review, 2004, 8, 364-382.	6.0	1,896
5	Misinformation and Its Correction. Psychological Science in the Public Interest: A Journal of the American Psychological Society, 2012, 13, 106-131.	10.7	1,866
6	Attentive Turkers: MTurk participants perform better on online attention checks than do subject pool participants. Behavior Research Methods, 2016, 48, 400-407.	4.0	1,211
7	Effects of Perceptual Fluency on Affective Judgments. Psychological Science, 1998, 9, 45-48.	3.3	1,120
8	Ease of retrieval as information: Another look at the availability heuristic.. Journal of Personality and Social Psychology, 1991, 61, 195-202.	2.8	1,075
9	Metacognitive Experiences in Consumer Judgment and Decision Making. Journal of Consumer Psychology, 2004, 14, 332-348.	4.5	982
10	The Effect of Corporate Social Responsibility (CSR) Activities on Companies With Bad Reputations. Journal of Consumer Psychology, 2006, 16, 377-390.	4.5	940
11	Would You Be Happier If You Were Richer? A Focusing Illusion. Science, 2006, 312, 1908-1910.	12.6	888
12	Insult, aggression, and the southern culture of honor: An "experimental ethnography.". Journal of Personality and Social Psychology, 1996, 70, 945-960.	2.8	821
13	Emotion, cognition, and decision making. Cognition and Emotion, 2000, 14, 433-440.	2.0	651
14	Mood and Persuasion. Personality and Social Psychology Bulletin, 1990, 16, 331-345.	3.0	619
15	Effects of Perceptual Fluency on Judgments of Truth. Consciousness and Cognition, 1999, 8, 338-342.	1.5	571
16	Mood and the use of scripts: Does a happy mood really lead to mindlessness?. Journal of Personality and Social Psychology, 1996, 71, 665-679.	2.8	562
17	Happiness and reminiscing: The role of time perspective, affect, and mode of thinking.. Journal of Personality and Social Psychology, 1985, 49, 1460-1469.	2.8	547
18	Attitude Construction: Evaluation in Context. Social Cognition, 2007, 25, 638-656.	0.9	493

#	ARTICLE	IF	CITATIONS
19	Mood as Information: 20 Years Later. <i>Psychological Inquiry</i> , 2003, 14, 296-303.	0.9	465
20	Methodological studies of the Composite International Diagnostic Interview (CIDI) in the US national comorbidity survey (NCS). <i>International Journal of Methods in Psychiatric Research</i> , 1998, 7, 33-55.	2.1	445
21	Asking Questions About Behavior: Cognition, Communication, and Questionnaire Construction. <i>American Journal of Evaluation</i> , 2001, 22, 127-160.	2.1	445
22	Toward National Well-Being Accounts. <i>American Economic Review</i> , 2004, 94, 429-434.	8.5	441
23	Preference Fluency in Choice. <i>Journal of Marketing Research</i> , 2007, 44, 347-356.	4.8	437
24	Priming and communication: Social determinants of information use in judgments of life satisfaction. <i>European Journal of Social Psychology</i> , 1988, 18, 429-442.	2.4	402
25	Accessible Content and Accessibility Experiences: The Interplay of Declarative and Experiential Information in Judgment. <i>Personality and Social Psychology Review</i> , 1998, 2, 87-99.	6.0	387
26	Mood as Information: 20 Years Later. <i>Psychological Inquiry</i> , 2003, 14, 296-303.	0.9	383
27	Feelings-as-Information Theory. , 2012, , 289-308.		380
28	If It's Difficult to Pronounce, It Must Be Risky. <i>Psychological Science</i> , 2009, 20, 135-138.	3.3	344
29	Mood and Persuasion: Affective States Influence the Processing of Persuasive Communications. <i>Advances in Experimental Social Psychology</i> , 1991, , 161-199.	3.3	336
30	Sensory marketing, embodiment, and grounded cognition: A review and introduction. <i>Journal of Consumer Psychology</i> , 2014, 24, 159-168.	4.5	318
31	How Warnings about False Claims Become Recommendations. <i>Journal of Consumer Research</i> , 2005, 31, 713-724.	5.1	306
32	Soccer, rooms, and the quality of your life: Mood effects on judgments of satisfaction with life in general and with specific domains. <i>European Journal of Social Psychology</i> , 1987, 17, 69-79.	2.4	300
33	Response Scales: Effects of Category Range on Reported Behavior and Comparative Judgments. <i>Public Opinion Quarterly</i> , 1985, 49, 388.	1.6	299
34	Rating Scales: Numeric Values May Change the Meaning of Scale Labels. <i>Public Opinion Quarterly</i> , 1991, 55, 570.	1.6	293
35	"Global warming" or "climate change"?: Whether the planet is warming depends on question wording. <i>Public Opinion Quarterly</i> , 2011, 75, 115-124.	1.6	288
36	Metacognitive Experiences and the Intricacies of Setting People Straight: Implications for Debiasing and Public Information Campaigns. <i>Advances in Experimental Social Psychology</i> , 2007, 39, 127-161.	3.3	287

#	ARTICLE	IF	CITATIONS
37	Assimilation and Contrast Effects in Part-Whole Question Sequences: A Conversational Logic Analysis. <i>Public Opinion Quarterly</i> , 1991, 55, 3.	1.6	278
38	Base Rates, Representativeness, and the Logic of Conversation: The Contextual Relevance of "Irrelevant" Information. <i>Social Cognition</i> , 1991, 9, 67-84.	0.9	271
39	Subliminal Affective Priming Resists Attributional Interventions. <i>Cognition and Emotion</i> , 1997, 11, 433-465.	2.0	270
40	Judgment in a Social Context: Biases, Shortcomings, and the Logic of Conversation. <i>Advances in Experimental Social Psychology</i> , 1994, 26, 123-162.	3.3	264
41	Misimagining the unimaginable: The disability paradox and health care decision making.. <i>Health Psychology</i> , 2005, 24, S57-S62.	1.6	262
42	If It's Hard to Read, It's Hard to Do. <i>Psychological Science</i> , 2008, 19, 986-988.	3.3	260
43	Awareness of the influence as a determinant of assimilation versus contrast. <i>European Journal of Social Psychology</i> , 1993, 23, 53-62.	2.4	257
44	Constructing Perceptions of Vulnerability: Personal Relevance and the Use of Experiential Information in Health Judgments. <i>Personality and Social Psychology Bulletin</i> , 1998, 24, 1053-1064.	3.0	257
45	Of Frog Wines and Frowning Watches: Semantic Priming, Perceptual Fluency, and Brand Evaluation. <i>Journal of Consumer Research</i> , 2008, 34, 819-831.	5.1	236
46	Embodiment in Social Psychology. <i>Topics in Cognitive Science</i> , 2012, 4, 705-716.	1.9	220
47	Happy Marriage, Happy Life? Marital Quality and Subjective Well-Being in Later Life. <i>Journal of Marriage and Family</i> , 2014, 76, 930-948.	2.6	218
48	Zeroing in on the Dark Side of the American Dream. <i>Psychological Science</i> , 2003, 14, 531-536.	3.3	205
49	The impact of administration mode on response effects in survey measurement. <i>Applied Cognitive Psychology</i> , 1991, 5, 193-212.	1.6	202
50	Use does not wear ragged the fabric of friendship: Thinking of objects as alive makes people less willing to replace them. <i>Journal of Consumer Psychology</i> , 2010, 20, 138-145.	4.5	197
51	Implementation Intentions and Facilitation of Prospective Memory. <i>Psychological Science</i> , 2001, 12, 457-461.	3.3	196
52	What triggers causal attributions? The impact of valence and subjective probability. <i>European Journal of Social Psychology</i> , 1988, 18, 335-345.	2.4	192
53	Behavioral Frequency Judgments: An Accessibility-Diagnosticity Framework. <i>Journal of Consumer Research</i> , 1995, 22, 212.	5.1	190
54	Cognitive aspects of survey methodology. <i>Applied Cognitive Psychology</i> , 2007, 21, 277-287.	1.6	190

#	ARTICLE	IF	CITATIONS
55	Bidirectionality, mediation, and moderation of metaphorical effects: The embodiment of social suspicion and fishy smells.. Journal of Personality and Social Psychology, 2012, 103, 737-749.	2.8	185
56	Mental Construal and the Emergence of Assimilation and Contrast Effects. Advances in Experimental Social Psychology, 2010, , 319-373.	3.3	181
57	Forming Judgments of Attitude Certainty, Intensity, and Importance: The Role of Subjective Experiences. Personality and Social Psychology Bulletin, 1999, 25, 771-782.	3.0	180
58	Mood effects on attitude judgments: Independent effects of mood before and after message elaboration.. Journal of Personality and Social Psychology, 1992, 63, 585-595.	2.8	170
59	The Cognitive and Affective Bases of Political Tolerance Judgments. American Journal of Political Science, 1991, 35, 1.	4.5	169
60	Effects of Atypical Exemplars on Racial Beliefs: Enlightened Racism or Generalized Appraisals. Journal of Experimental Social Psychology, 1995, 31, 48-63.	2.2	167
61	Mood and the use of scripts: Does a happy mood really lead to mindlessness?. Journal of Personality and Social Psychology, 1996, 71, 665-679.	2.8	167
62	The availability heuristic revisited: Experienced ease of retrieval in mundane frequency estimates. Acta Psychologica, 1995, 89, 83-90.	1.5	166
63	Questionable Research Practices Revisited. Social Psychological and Personality Science, 2016, 7, 45-52.	3.9	165
64	A population approach to the study of emotion: Diurnal rhythms of a working day examined with the day reconstruction method.. Emotion, 2006, 6, 139-149.	1.8	160
65	Fluency and the Detection of Misleading Questions: Low Processing Fluency Attenuates the Moses Illusion. Social Cognition, 2008, 26, 791-799.	0.9	155
66	Improving accuracy of major depression age-of-onset reports in the US National Comorbidity Survey. International Journal of Methods in Psychiatric Research, 1999, 8, 39-48.	2.1	152
67	Scandals and the Public's Trust in Politicians: Assimilation and Contrast Effects. Personality and Social Psychology Bulletin, 1992, 18, 574-579.	3.0	150
68	Dirty Hands and Dirty Mouths. Psychological Science, 2010, 21, 1423-1425.	3.3	150
69	The War on Prevention. Personality and Social Psychology Bulletin, 2015, 41, 66-77.	3.0	146
70	Mood and the impact of category membership and individuating information. European Journal of Social Psychology, 1996, 26, 935-959.	2.4	143
71	Inferring the popularity of an opinion from its familiarity: A repetitive voice can sound like a chorus.. Journal of Personality and Social Psychology, 2007, 92, 821-833.	2.8	140
72	When debiasing backfires: Accessible content and accessibility experiences in debiasing hindsight.. Journal of Experimental Psychology: Learning Memory and Cognition, 2002, 28, 497-502.	0.9	139

#	ARTICLE	IF	CITATIONS
73	The Role of Ease of Retrieval and Attribution in Memory Judgments: Judging Your Memory as Worse Despite Recalling More Events. <i>Psychological Science</i> , 1998, 9, 124-126.	3.3	135
74	To compete or to cooperate? Values' impact on perception and action in social dilemma games. <i>European Journal of Social Psychology</i> , 2011, 41, 64-77.	2.4	133
75	Making the truth stick & the myths fade: Lessons from cognitive psychology. <i>Behavioral Science and Policy</i> , 2016, 2, 85-95.	0.4	132
76	Washing Away Postdecisional Dissonance. <i>Science</i> , 2010, 328, 709-709.	12.6	130
77	Insult, aggression, and the southern culture of honor: An "experimental ethnography.". <i>Journal of Personality and Social Psychology</i> , 1996, 70, 945-960.	2.8	127
78	Is the Interdependent Self More Sensitive to Question Context Than the Independent Self? Self-Construal and the Observation of Conversational Norms. <i>Journal of Experimental Social Psychology</i> , 2002, 38, 323-329.	2.2	125
79	Time Use and Subjective Well-Being in France and the U.S.. <i>Social Indicators Research</i> , 2009, 93, 7-18.	2.7	124
80	Reduced Renal β -Klotho Expression in CKD Patients and Its Effect on Renal Phosphate Handling and Vitamin D Metabolism. <i>PLoS ONE</i> , 2014, 9, e86301.	2.5	116
81	Mood and Stereotyping: Affective States and the Use of General Knowledge Structures. <i>European Review of Social Psychology</i> , 1996, 7, 63-93.	9.4	115
82	What makes an art expert? Emotion and evaluation in art appreciation. <i>Cognition and Emotion</i> , 2014, 28, 1137-1147.	2.0	114
83	The "Fair Trade" Effect. <i>Social Psychological and Personality Science</i> , 2012, 3, 581-589.	3.9	111
84	Bases of political judgments: The role of stereotypic and nonstereotypic information. <i>Political Behavior</i> , 1992, 14, 67-87.	2.7	109
85	The Availability Heuristic Revisited: Ease of Recall and Content of Recall as Distinct Sources of Information. , 2002, , 103-119.		107
86	Context Effects in Attitude Surveys: Applying Cognitive Theory to Social Research. <i>European Review of Social Psychology</i> , 1991, 2, 31-50.	9.4	106
87	The Smell of Bias: What Instigates Correction Processes in Social Judgments?. <i>Personality and Social Psychology Bulletin</i> , 1998, 24, 797-806.	3.0	104
88	Asking questions about behavior: cognition, communication, and questionnaire construction. <i>American Journal of Evaluation</i> , 2001, 22, 127-160.	2.1	104
89	Semantic and Pragmatic Aspects of Context Effects in Social and Psychological Research. <i>Social Cognition</i> , 1991, 9, 111-125.	0.9	103
90	Affect and persuasion: Mood effects on the processing of message content and context cues and on subsequent behaviour. <i>European Journal of Social Psychology</i> , 1992, 22, 511-530.	2.4	103

#	ARTICLE	IF	CITATIONS
91	Beliefs Influence Information Processing Strategies: Declarative and Experiential Information in Risk Assessment. <i>Social Cognition</i> , 1999, 17, 1-18.	0.9	102
92	It's a Trap! Instructional Manipulation Checks Prompt Systematic Thinking on "Tricky" Tasks. <i>SAGE Open</i> , 2015, 5, 215824401558461.	1.7	102
93	Do We Really Need a Reason to Indulge?. <i>Journal of Marketing Research</i> , 2009, 46, 25-36.	4.8	100
94	Response Effects in Surveys. <i>Recent Research in Psychology</i> , 1987, , 102-122.	0.5	100
95	The informative functions of research procedures: Bias and the logic of conversation. <i>European Journal of Social Psychology</i> , 1993, 23, 149-165.	2.4	98
96	Happy and Mindless, But Sad and Smart? The Impact of Affective States on Analytic Reasoning. , 2020, , 55-71.		98
97	POLITICAL KNOWLEDGE, ATTRIBUTION, AND INFERRED INTEREST IN POLITICS: THE OPERATION OF BUFFER ITEMS. <i>International Journal of Public Opinion Research</i> , 1997, 9, 191-195.	1.3	97
98	Feelings as Information: Moods Influence Judgments and Processing Strategies. , 2002, , 534-547.		95
99	Stimmung als Information. <i>Lehr- Und Forschungstexte Psychologie</i> , 1987, , .	0.1	93
100	How Pleasant Was Your Childhood? Beliefs About Memory Shape Inferences From Experienced Difficulty of Recall. <i>Psychological Science</i> , 2001, 12, 176-179.	3.3	90
101	The Activation of Aging Stereotypes in Younger and Older Adults. <i>Journals of Gerontology - Series B Psychological Sciences and Social Sciences</i> , 2002, 57, P540-P547.	3.9	90
102	Debiasing the hindsight bias: The role of accessibility experiences and (mis)attributions. <i>Journal of Experimental Social Psychology</i> , 2003, 39, 287-295.	2.2	90
103	Gender Typed Advertisements and Impression Formation: The Role of Chronic and Temporary Accessibility. <i>Journal of Consumer Psychology</i> , 2003, 13, 220-229.	4.5	89
104	Mixed feelings: the case of ambivalence. <i>Current Opinion in Behavioral Sciences</i> , 2017, 15, 39-45.	3.9	89
105	How and Why 1 Year Differs from 365 Days: A Conversational Logic Analysis of Inferences from the Granularity of Quantitative Expressions. <i>Journal of Consumer Research</i> , 2012, 39, 248-259.	5.1	88
106	CONFIDENTIALITY ASSURANCES IN SURVEYS: REASSURANCE OR THREAT?. <i>International Journal of Public Opinion Research</i> , 1992, 4, 256-268.	1.3	87
107	National Time Accounting. , 2009, , 9-86.		86
108	Will This Trip Really Be Exciting? The Role of Incidental Emotions in Product Evaluation. <i>Journal of Consumer Research</i> , 2010, 36, 983-991.	5.1	85

#	ARTICLE	IF	CITATIONS
109	Warmer and More Social: Recent Developments in Cognitive Social Psychology. <i>Annual Review of Sociology</i> , 1998, 24, 239-264.	6.1	84
110	Wiping the Slate Clean. <i>Current Directions in Psychological Science</i> , 2011, 20, 307-311.	5.3	83
111	Nostalgia and well-being in daily life: An ecological validity perspective.. <i>Journal of Personality and Social Psychology</i> , 2020, 118, 325-347.	2.8	83
112	The Range of Response Alternatives May Determine the Meaning of the Question: Further Evidence on Informative Functions of Response Alternatives. <i>Social Cognition</i> , 1988, 6, 107-117.	0.9	82
113	How aging affects self-reports. <i>European Journal of Ageing</i> , 2016, 13, 185-193.	2.8	82
114	Accessibility experiences and the hindsight bias: I knew it all along versus it could never have happened. <i>Memory and Cognition</i> , 2002, 30, 1288-1296.	1.6	79
115	Integrating Temporal Biases. <i>Psychological Science</i> , 2004, 15, 474-481.	3.3	78
116	To judge a book by its weight you need to know its content: Knowledge moderates the use of embodied cues. <i>Journal of Experimental Social Psychology</i> , 2012, 48, 948-952.	2.2	78
117	Looking back at anger: Reference periods change the interpretation of emotion frequency questions.. <i>Journal of Personality and Social Psychology</i> , 1998, 75, 719-728.	2.8	77
118	Questionnaire Design Effects in Climate Change Surveys. <i>Annals of the American Academy of Political and Social Science</i> , 2015, 658, 67-85.	1.6	75
119	How extending your middle finger affects your perception of others: Learned movements influence concept accessibility. <i>Journal of Experimental Social Psychology</i> , 2009, 45, 123-128.	2.2	73
120	What Respondents Learn from Questionnaires: The Survey Interview and the Logic of Conversation. <i>International Statistical Review</i> , 1995, 63, 153.	1.9	72
121	Agenda 2000 ? Social judgment and attitudes: warmer, more social, and less conscious. <i>European Journal of Social Psychology</i> , 2000, 30, 149-176.	2.4	72
122	Subsequent Questions May Influence Answers to Preceding Questions in Mail Surveys. <i>Public Opinion Quarterly</i> , 1995, 59, 93.	1.6	70
123	Self-Reports in Consumer Research: The Challenge of Comparing Cohorts and Cultures. <i>Journal of Consumer Research</i> , 2003, 29, 588-594.	5.1	70
124	Letâ€™s not be indifferent about neutrality: Neutral ratings in the International Affective Picture System (IAPS) mask mixed affective responses.. <i>Emotion</i> , 2016, 16, 426-430.	1.8	70
125	Why are You Calling Me? How Study Introductions Change Response Patterns. <i>Quality of Life Research</i> , 2006, 15, 621-630.	3.1	67
126	The Presenter's Paradox: Figure 1.. <i>Journal of Consumer Research</i> , 2012, 39, 445-460.	5.1	67

#	ARTICLE	IF	CITATIONS
127	Asking Comparative Questions: The Impact of the Direction of Comparison. <i>Public Opinion Quarterly</i> , 1995, 59, 347.	1.6	66
128	Culture, Autobiographical Memory, and Behavioral Frequency Reports: Measurement Issues in Cross-Cultural Studies. <i>Personality and Social Psychology Bulletin</i> , 2000, 26, 585-593.	3.0	66
129	Feelings, Fit, and Funny Effects: A Situated Cognition Perspective. <i>Journal of Marketing Research</i> , 2006, 43, 20-23.	4.8	66
130	Washing away your (good or bad) luck: Physical cleansing affects risk-taking behavior.. <i>Journal of Experimental Psychology: General</i> , 2012, 141, 26-30.	2.1	66
131	Metacognitive experiences as information: Processing fluency in consumer judgment and decision making. <i>Consumer Psychology Review</i> , 2021, 4, 4-25.	5.5	66
132	Measuring Constructed Preferences: Towards a Building Code. , 1999, , 243-275.		66
133	Hunger promotes acquisition of nonfood objects. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2015, 112, 2688-2692.	7.1	65
134	The role of social comparison for maximizers and satisficers: Wanting the best or wanting to be the best?. <i>Journal of Consumer Psychology</i> , 2015, 25, 372-388.	4.5	64
135	Metacognition.. , 2015, , 203-229.		64
136	Cognitive and affective bases of opinion survey responses.. <i>Journal of Personality and Social Psychology</i> , 1989, 57, 404-415.	2.8	63
137	Response scales as frames of reference: The impact of frequency range on diagnostic judgements. <i>Applied Cognitive Psychology</i> , 1991, 5, 37-49.	1.6	62
138	FORMAL FEATURES OF RATING SCALES AND THE INTERPRETATION OF QUESTION MEANING. <i>International Journal of Public Opinion Research</i> , 1998, 10, 177-183.	1.3	62
139	The path of ambivalence: tracing the pull of opposing evaluations using mouse trajectories. <i>Frontiers in Psychology</i> , 2015, 6, 996.	2.1	62
140	Disability, participation, and subjective wellbeing among older couples. <i>Social Science and Medicine</i> , 2012, 74, 588-596.	3.8	60
141	Attribution of Arousal as a Mediator of the Effectiveness of Fear-Arousing Communications1. <i>Journal of Applied Social Psychology</i> , 1985, 15, 178-188.	2.0	58
142	Not Forbidding Isn't Allowing: The Cognitive Basis of the Forbid-Allow Asymmetry. <i>Public Opinion Quarterly</i> , 1986, 50, 87.	1.6	58
143	Judgments of relationship satisfaction: Inter- and intraindividual comparisons as a function of questionnaire structure. <i>European Journal of Social Psychology</i> , 1988, 18, 485-496.	2.4	58
144	Metacognitive Experiences and Human Judgment. <i>Current Directions in Psychological Science</i> , 2006, 15, 172-176.	5.3	58

#	ARTICLE	IF	CITATIONS
145	Telling what they want to know; participants tailor causal attributions to researchers' interests. <i>European Journal of Social Psychology</i> , 1999, 29, 1011-1020.	2.4	57
146	Statistical Analysis of Choice Experiments and Surveys. <i>Marketing Letters</i> , 2005, 16, 183-196.	2.9	56
147	The power of precise numbers: A conversational logic analysis. <i>Journal of Experimental Social Psychology</i> , 2013, 49, 944-946.	2.2	54
148	Salience of comparison standards and the activation of social norms: Consequences for judgements of happiness and their communication. <i>British Journal of Social Psychology</i> , 1990, 29, 303-314.	2.8	52
149	Context effects in political judgement: assimilation and contrast as a function of categorization processes. <i>European Journal of Social Psychology</i> , 1998, 28, 159-172.	2.4	52
150	Context Effects in Product Line Extensions: Context Is Not Destiny. <i>Journal of Consumer Psychology</i> , 1998, 7, 299-322.	4.5	51
151	The War on Prevention II: Battle Metaphors Undermine Cancer Treatment and Prevention and Do Not Increase Vigilance. <i>Health Communication</i> , 2020, 35, 1698-1704.	3.1	51
152	Answering Questions: Methodology for Determining Cognitive and Communicative Processes in Survey Research. <i>Journal of Marketing Research</i> , 1996, 33, 250.	4.8	50
153	What Response Scales may Tell your Respondents: Informative Functions of Response Alternatives. <i>Recent Research in Psychology</i> , 1987, , 163-178.	0.5	50
154	Beliefs About Rape and Women's Social Roles. <i>Journal of Interpersonal Violence</i> , 1987, 2, 46-56.	2.0	49
155	Global and Episodic Reports of Hedonic Experience. , 2009, , 156-174.		49
156	Financial aspirations, financial success, and overall life satisfaction: who? and how?. <i>Journal of Happiness Studies</i> , 2007, 8, 467-515.	3.2	48
157	Interactive effects of writing and reading a persuasive essay on attitude change and selective exposure. <i>Journal of Experimental Social Psychology</i> , 1980, 16, 1-17.	2.2	47
158	What's in a picture? The impact of face-ism on trait attribution. <i>European Journal of Social Psychology</i> , 1989, 19, 311-316.	2.4	46
159	Recalling more childhood events leads to judgments of poorer memory: Implications for the recovered/false memory debate. <i>Psychonomic Bulletin and Review</i> , 1998, 5, 318-323.	2.8	46
160	Too much experience: A desensitization bias in emotional perspective taking.. <i>Journal of Personality and Social Psychology</i> , 2014, 106, 272-285.	2.8	46
161	I Like Your Product When I Like My Photo: Misattribution Using Interactive Virtual Mirrors. <i>Journal of Interactive Marketing</i> , 2012, 26, 235-243.	6.2	45
162	Personalized versus Generalized Benefits of Stereotype Disconfirmation: Trade-offs in the Evaluation of Atypical Exemplars and Their Social Groups. <i>Journal of Experimental Social Psychology</i> , 2001, 37, 386-397.	2.2	44

#	ARTICLE	IF	CITATIONS
163	The hot fringes of consciousness. <i>Consciousness & Emotion</i> , 2001, 2, 223-231.	0.2	44
164	What mediates the impact of response alternatives on frequency reports of mundane behaviors?. <i>Applied Cognitive Psychology</i> , 1990, 4, 61-72.	1.6	43
165	Of great art and untalented artists: Effort information and the flexible construction of judgmental heuristics. <i>Journal of Consumer Psychology</i> , 2008, 18, 205-211.	4.5	43
166	A Cognitive Model of Response-Order Effects in Survey Measurement. , 1992, , 187-201.		42
167	Attitude Research: Between Ockham's Razor and the Fundamental Attribution Error. <i>Journal of Consumer Research</i> , 2006, 33, 19-21.	5.1	41
168	Commentaries and Rejoinder on. <i>Social Psychology</i> , 2014, 45, 299-311.	0.7	41
169	Are you what you feel? The affective and cognitive determinants of self-judgments. <i>European Journal of Social Psychology</i> , 1994, 24, 63-77.	2.4	40
170	Decomposition can harm the accuracy of behavioural frequency reports. <i>Applied Cognitive Psychology</i> , 2000, 14, 295-308.	1.6	39
171	I like those glasses on you, but not in the mirror: Fluency, preference, and virtual mirrors. <i>Journal of Consumer Psychology</i> , 2010, 20, 471-475.	4.5	39
172	Finding a Fit or Developing It. <i>Personality and Social Psychology Bulletin</i> , 2015, 41, 1411-1424.	3.0	39
173	Conservatism as a situated identity: Implications for consumer behavior. <i>Journal of Consumer Psychology</i> , 2017, 27, 532-536.	4.5	39
174	Salience of rape affects self-esteem: The moderating role of gender and rape myth acceptance. <i>European Journal of Social Psychology</i> , 1993, 23, 561-579.	2.4	38
175	Positive Affect and College Success. <i>Journal of Happiness Studies</i> , 2011, 12, 717-746.	3.2	38
176	Framing love: When it hurts to think we were made for each other. <i>Journal of Experimental Social Psychology</i> , 2014, 54, 61-67.	2.2	37
177	Conservatives Report Greater Meaning in Life Than Liberals. <i>Social Psychological and Personality Science</i> , 2019, 10, 494-503.	3.9	37
178	When debiasing backfires: accessible content and accessibility experiences in debiasing hindsight. <i>Journal of Experimental Psychology: Learning Memory and Cognition</i> , 2002, 28, 497-502.	0.9	37
179	Manipulating Salience. <i>Personality and Social Psychology Bulletin</i> , 1981, 7, 554-558.	3.0	36
180	Looking back at anger: Reference periods change the interpretation of emotion frequency questions.. <i>Journal of Personality and Social Psychology</i> , 1998, 75, 719-728.	2.8	36

#	ARTICLE	IF	CITATIONS
181	Effects of rank ordering stimuli on magnitude ratings of these and other stimuli. Journal of Experimental Social Psychology, 1985, 21, 30-46.	2.2	35
182	Reducing Context Effects by Adding Context Information: The Direction and Size of Context Effects in Political Judgment. Personality and Social Psychology Bulletin, 2000, 26, 1036-1045.	3.0	35
183	Feeling and Thinking: Implications for Problem Solving. , 2003, , 263-290.		35
184	Infrared resonance excitation of $\hat{\Gamma}$ -layers-a silicon-based infrared quantum-well detector. Thin Solid Films, 1990, 184, 171-176.	1.8	34
185	Question Context and Priming Meaning of Health: Effect on Differences in Self-Rated Health Between Hispanics and Non-Hispanic Whites. American Journal of Public Health, 2014, 104, 179-185.	2.7	34
186	THE NUMERIC VALUES OF RATING SCALES: A COMPARISON OF THEIR IMPACT IN MAIL SURVEYS AND TELEPHONE INTERVIEWS. International Journal of Public Opinion Research, 1995, 7, 72-74.	1.3	32
187	Moods and Attitude Judgments: A Comment on Fishbein and Middlestadt. Journal of Consumer Psychology, 1997, 6, 93-98.	4.5	31
188	Epitaxy and magnetotransport properties of the diluted magnetic semiconductor p-Be(1 $\hat{\alpha}$ "x)MnxTe. Applied Physics Letters, 2001, 79, 3125-3127.	3.3	31
189	Effects of salience of rape on sex role attitudes, trust, and self-esteem in non-raped women. European Journal of Social Psychology, 1983, 13, 71-76.	2.4	30
190	Make It Short and Easy: Username Complexity Determines Trustworthiness Above and Beyond Objective Reputation. Frontiers in Psychology, 2017, 8, 2200.	2.1	30
191	Metaphor in judgment and decision making.. , 2014, , 85-108.		30
192	Context Effects in Survey Ratings of Health, Symptoms, and Satisfaction. Medical Care, 2008, 46, 662-667.	2.4	29
193	Distrust and the positive test heuristic: Dispositional and situated social distrust improves performance on the Wason Rule Discovery Task.. Journal of Experimental Psychology: General, 2014, 143, 985-990.	2.1	29
194	Resonant excitation of a layer of Si donors in GaAs. Semiconductor Science and Technology, 1989, 4, 571-573.	2.0	28
195	Language, social comparison, and college football: is your school less similar to the rival school than the rival school is to your school?. Communication Monographs, 2003, 70, 351-360.	2.7	28
196	Are (some) reports of attitude strength context dependent?. Canadian Journal of Behavioural Science, 1996, 28, 313-316.	0.6	27
197	Metacognitive Experiences and Hindsight Bias: It's Not Just the Thought (Content) That Counts!. Social Cognition, 2007, 25, 185-202.	0.9	27
198	Something smells fishy: Olfactory suspicion cues improve performance on the Moses illusion and Wason rule discovery task. Journal of Experimental Social Psychology, 2015, 59, 47-50.	2.2	27

#	ARTICLE	IF	CITATIONS
199	Truthiness, the illusory truth effect, and the role of need for cognition. <i>Consciousness and Cognition</i> , 2020, 78, 102866.	1.5	27
200	What determines a "perspective"? Contrast effects as a function of the dimension tapped by preceding questions. <i>European Journal of Social Psychology</i> , 1990, 20, 357-361.	2.4	26
201	Asking Difficult Questions: Task Complexity Increases the Impact of Response Alternatives. <i>European Journal of Social Psychology</i> , 1992, 22, 309-312.	2.4	25
202	Do Male Politicians Have Big Heads? Face-ism in Online Self-Representations of Politicians. <i>Media Psychology</i> , 2007, 10, 436-448.	3.6	25
203	The Republican Who Did Not Want to Become President: Colin Powell's Impact on Evaluations of the Republican Party and Bob Dole. <i>Personality and Social Psychology Bulletin</i> , 1998, 24, 690-698.	3.0	24
204	Service Experiences and Satisfaction Judgments: The Use of Affect and Beliefs in Judgment Formation. <i>Journal of Consumer Psychology</i> , 2001, 11, 29-41.	4.5	24
205	Global reports of well-being overestimate aggregated daily states of well-being. <i>Journal of Positive Psychology</i> , 2021, 16, 407-416.	4.0	24
206	Why don't we learn from poor choices? The consistency of expectation, choice, and memory clouds the lessons of experience. <i>Journal of Consumer Psychology</i> , 2011, 21, 142-145.	4.5	23
207	Views That Are Shared With Others Are Expressed With Greater Confidence and Greater Fluency Independent of Any Social Influence. <i>Personality and Social Psychology Review</i> , 2016, 20, 176-193.	6.0	23
208	Differential effects of priming at the encoding and judgment stage. <i>European Journal of Social Psychology</i> , 1991, 21, 293-302.	2.4	22
209	How Much Will I Spend? Factors Affecting Consumers' Estimates of Future Expense. <i>Journal of Consumer Psychology</i> , 1997, 6, 141-164.	4.5	22
210	"NO OPINION"-FILTERS: A COGNITIVE PERSPECTIVE. <i>International Journal of Public Opinion Research</i> , 1989, 1, 77-87.	1.3	21
211	Sneezing in Times of a Flu Pandemic. <i>Psychological Science</i> , 2010, 21, 375-377.	3.3	21
212	When promoting a charity can hurt charitable giving: A metacognitive analysis. <i>Journal of Consumer Psychology</i> , 2012, 22, 558-564.	4.5	21
213	Lost in the crowd: Entitative group membership reduces mind attribution. <i>Consciousness and Cognition</i> , 2013, 22, 1195-1205.	1.5	21
214	How One Thing Leads to Another: Spillover Effects of Behavioral Mind-Sets. <i>Current Directions in Psychological Science</i> , 2018, 27, 51-55.	5.3	20
215	Mood States Influence the Production of Persuasive Arguments. <i>Communication Research</i> , 1993, 20, 696-722.	5.9	19
216	Subjective Assessments and Evaluations of Change: Some Lessons from Social Cognition Research. <i>European Review of Social Psychology</i> , 1994, 5, 181-210.	9.4	19

#	ARTICLE	IF	CITATIONS
217	Online and On My Mind: Temporary and Chronic Accessibility Moderate the Influence of Media Figures. <i>Media Psychology</i> , 2009, 12, 210-226.	3.6	19
218	Positioning Rationality and Emotion: Rationality Is Up and Emotion Is Down. <i>Journal of Consumer Research</i> , 0, , ucV046.	5.1	19
219	Semantic prosody and judgment.. <i>Journal of Experimental Psychology: General</i> , 2016, 145, 882-896.	2.1	19
220	Embodied Cognition, Sensory Marketing, and the Conceptualization of Consumersâ€™ Judgment and Decision Processes: Introduction to the Issue. <i>Journal of the Association for Consumer Research</i> , 2017, 2, 377-381.	1.7	19
221	Good Sound, Good Research: How Audio Quality Influences Perceptions of the Research and Researcher. <i>Science Communication</i> , 2018, 40, 246-257.	3.3	19
222	5. Affect and processing dynamics. <i>Advances in Consciousness Research</i> , 2002, , 111-135.	0.2	19
223	When Thinking Feels Difficult: Meta-Cognitive Experiences in Judgment and Decision Making. <i>Medical Decision Making</i> , 2005, 25, 105-112.	2.4	18
224	When conveying a message may hurt the relationship: Cultural differences in the difficulty of using an answering machine. <i>Journal of Experimental Social Psychology</i> , 2006, 42, 540-547.	2.2	18
225	The influence of affective states on the process of lie detection.. <i>Journal of Experimental Psychology: Applied</i> , 2012, 18, 377-389.	1.2	18
226	X-ray diffraction study and Monte Carlo simulation of the relaxation behavior of epitaxially grown wire structures. <i>Journal of Applied Physics</i> , 2004, 95, 5494-5497.	2.5	17
227	Reversing the affective congruency effect: The role of target word frequency of occurrence. <i>Journal of Experimental Social Psychology</i> , 2006, 42, 365-372.	2.2	17
228	Culture-Sensitive Question Order Effects of Self-Rated Health Between Older Hispanic and Non-Hispanic Adults in the United States. <i>Journal of Aging and Health</i> , 2014, 26, 860-883.	1.7	17
229	Evaluating Psychological Research Requires More Than Attention to the <i>N</i>. <i>Psychological Science</i> , 2016, 27, 1407-1409.	3.3	17
230	Only half of what iâ€™ll tell you is true: Expecting to encounter falsehoods reduces illusory truth.. <i>Journal of Applied Research in Memory and Cognition</i> , 2020, 9, 602-613.	1.1	17
231	Making sense of standardized survey questions: The influence of reference periods and their repetition. <i>Communication Monographs</i> , 2002, 69, 179-187.	2.7	16
232	How Successful You Have Been in Life Depends on the Response Scale Used: The Role of Cultural Mindsets in Pragmatic Inferences Drawn from Question Format. <i>Social Cognition</i> , 2013, 31, 222-236.	0.9	16
233	Cognitive accessibility of sex role concepts and attitudes toward political participation: The impact of sexist advertisements. <i>Sex Roles</i> , 1987, 17, 593-601.	2.4	15
234	Numerosity and Consumer Behavior How to Make a 29% Increase Look Bigger: The Unit Effect in Option Comparisons Illusory Progress in Loyalty Programs: Magnitudes, Reward Distances, and Step-Size Ambiguity Years, Months, and Days versus 1, 12, and 365: The Influence of Units versus Numbers How and Why 1 Year Differs from 365 Days: A Conversational Logic Analysis of Inferences from the Granularity of Quantitative Expressions Small Sounds, Big Deals: Phonetic Symbolism Effects in Pricing. <i>Journal of Consumer Research</i> , 2013, 39, xi-xiv.	5.1	15

#	ARTICLE	IF	CITATIONS
235	Weighty data: importance information influences estimated weight of digital information storage devices. <i>Frontiers in Psychology</i> , 2015, 5, 1536.	2.1	15
236	How seemingly innocuous words can bias judgment: Semantic prosody and impression formation. <i>Journal of Experimental Social Psychology</i> , 2018, 75, 11-18.	2.2	15
237	WHAT RESPONDENTS LEARN FROM SCALES: THE INFORMATIVE FUNCTIONS OF RESPONSE ALTERNATIVES. <i>International Journal of Public Opinion Research</i> , 1990, 2, 274-285.	1.3	14
238	"How Many Partners Is Too Many?" Shaping Perceptions of Personal Vulnerability ¹ . <i>Journal of Applied Social Psychology</i> , 2001, 31, 2195-2214.	2.0	14
239	Today's misery and yesterday's happiness: Differential effects of current life-events on perceptions of past wellbeing. <i>Journal of Experimental Social Psychology</i> , 2012, 48, 968-972.	2.2	14
240	Beyond "what" comes to mind: experiential and conversational determinants of information use. <i>Current Opinion in Psychology</i> , 2016, 12, 89-93.	4.9	13
241	Grounded procedures: A proximate mechanism for the psychology of cleansing and other physical actions. <i>Behavioral and Brain Sciences</i> , 2021, 44, e1.	0.7	13
242	The Prototypical Majority Effect Under Social Influence. <i>Personality and Social Psychology Bulletin</i> , 2018, 44, 670-683.	3.0	12
243	(Mis)imagining the good life and the bad life: Envy and pity as a function of the focusing illusion. <i>Journal of Experimental Social Psychology</i> , 2018, 75, 41-53.	2.2	12
244	When reactance effects persist despite restoration of freedom: Investigations of time delay and vicarious control. <i>European Journal of Social Psychology</i> , 1984, 14, 405-419.	2.4	11
245	Infrared excitation of the subbands of A ¹ -layer in GaAs and Si. <i>Surface Science</i> , 1990, 228, 247-250.	1.9	11
246	Cognition and Survey Research. <i>Contemporary Sociology</i> , 2000, 29, 760.	0.0	11
247	THE USE OF ANCHORING STRATEGIES IN THE CONSTRUCTION OF PROXY-REPORTS OF ATTITUDES. <i>International Journal of Public Opinion Research</i> , 1994, 6, 375-379.	1.3	10
248	Metacognitive Experiences: Response to Commentaries. <i>Journal of Consumer Psychology</i> , 2004, 14, 370-373.	4.5	10
249	Assessing Time-Diary Quality for Older Couples: An Analysis of the PSID Disability and Use-of-Time Supplement. <i>Annals of Economics and Statistics</i> , 2012, , 271.	0.4	10
250	Does Time Fly When You are Having Fun? A Day Reconstruction Method Analysis. <i>Journal of Happiness Studies</i> , 2014, 15, 639-655.	3.2	10
251	Elaborative Thinking Increases the Impact of Physical Weight on Importance Judgments. <i>Social Cognition</i> , 2015, 33, 120-132.	0.9	10
252	Malleability of taste perception: biasing effects of rating scale format on taste recognition, product evaluation, and willingness to pay. <i>Marketing Letters</i> , 2017, 28, 293-303.	2.9	10

#	ARTICLE	IF	CITATIONS
253	The Psychology of Survey Response. , 0, , 374-387.		10
254	Conceptual metaphors, processing fluency, and aesthetic preference. Journal of Experimental Social Psychology, 2022, 98, 104247.	2.2	10
255	Approaching and Avoiding Linda: Motor Signals Influence the Conjunction Fallacy. Social Cognition, 2003, 21, 247-262.	0.9	9
256	Medical Metaphors Matter: Experiments Can Determine the Impact of Metaphors on Bioethical Issues. American Journal of Bioethics, 2016, 16, 18-19.	0.9	9
257	Too close to call: Spatial distance between options influences choice difficulty. Journal of Experimental Social Psychology, 2020, 87, 103939.	2.2	9
258	Measurement as Cooperative Communication: What Research Participants Learn from Questionnaires. , 2010, , 43-60.		9
259	Editorial overview: Social priming: Information accessibility and its consequences. Current Opinion in Psychology, 2016, 12, iv-vii.	4.9	8
260	Metacognitive approach to narrative persuasion: the desirable and undesirable consequences of narrative disfluency. Media Psychology, 2021, 24, 713-739.	3.6	8
261	Selbstberichte im Alter. , 2002, , 75-98.		8
262	Risk Overgeneralization in Times of a Contagious Disease Threat. Frontiers in Psychology, 2020, 11, 1392.	2.1	8
263	Survey Research: Collecting Data by Asking Questions. , 0, , 65-90.		8
264	Sound and credibility in the virtual court: Low audio quality leads to less favorable evaluations of witnesses and lower weighting of evidence.. Law and Human Behavior, 2021, 45, 481-495.	0.7	8
265	The Right Angle: Visual Portrayal of Products Affects Observersâ€™ Impressions of Owners. Psychology and Marketing, 2012, 29, 705-711.	8.2	7
266	Methodological deviation from the original experiment. Nature Human Behaviour, 2018, 2, 605-605.	12.0	7
267	Truth from familiar turns of phrase: Word and number collocations in the corpus of language influence acceptance of novel claims. Journal of Experimental Social Psychology, 2020, 90, 103999.	2.2	7
268	Self-Reports of Behaviors and Opinions. , 0, , .		7
269	Service Experiences and Satisfaction Judgments: The Use of Affect and Beliefs in Judgment Formation. Journal of Consumer Psychology, 2001, 11, 29-41.	4.5	7
270	Novelty as Opportunity and Risk: A Situated Cognition Analysis of Psychological Control and Novelty Seeking. Journal of Consumer Psychology, 2022, 32, 425-444.	4.5	6

#	ARTICLE	IF	CITATIONS
271	Cognition, Communication, and Survey Measurement: Some Implications for Contingent Valuation Surveys. <i>Studies in Risk and Uncertainty</i> , 1997, , 165-188.	0.1	6
272	Vibration spectroscopy for surface layers on Si. <i>Applied Surface Science</i> , 1989, 39, 127-134.	6.1	5
273	Neue Wege zu Pentalen-Vorstufen. <i>Helvetica Chimica Acta</i> , 1997, 80, 1627-1638.	1.6	5
274	Measuring Time Use of Older Couples. <i>Field Methods</i> , 2013, 25, 405-422.	0.8	5
275	Attitude Measurement. , 2015, , 178-182.		5
276	Which Mission? Thoughts About the Past and Future of BDT. <i>Journal of Marketing Behavior</i> , 2015, 1, 53-58.	0.4	5
277	Theory and Effects in Consumer Psychology. <i>Journal of Consumer Psychology</i> , 2021, 31, 209-213.	4.5	5
278	What is New and True 1 about Fake News?. , 2020, , 1-8.		5
279	Assessing Time Diary Quality for Older Couples: An Analysis of the Panel Study of Income Dynamics' Disability and Use of Time (DUST) Supplement. <i>Annals of Economics and Statistics</i> , 2012, 105-106, 271-289.	0.4	5
280	Metacognitive inferences from other people's memory performance.. <i>Journal of Experimental Psychology: Applied</i> , 2016, 22, 285-294.	1.2	4
281	Identity-Based Motivation and the Logic of Conversations Obfuscate Loss of Online Privacy and What Policy-Makers Can Do About It. <i>Journal of Consumer Psychology</i> , 2020, 30, 759-766.	4.5	4
282	Subjective Confidence in the Response to Personality Questions: Some Insight Into the Construction of People's Responses to Test Items. <i>Frontiers in Psychology</i> , 2020, 11, 1250.	2.1	4
283	When photos backfire: Truthiness and falsiness effects in comparative judgments. <i>Journal of Experimental Social Psychology</i> , 2021, 92, 104054.	2.2	4
284	Pragmatic Processes in Survey Interviewing. , 0, , .		4
285	Implicit Bias Reflects the Company That Words Keep. <i>Frontiers in Psychology</i> , 0, 13, .	2.1	4
286	Introduction to research dialogue. <i>Journal of Consumer Psychology</i> , 2008, 18, 242-243.	4.5	3
287	Introduction to research dialogue. <i>Journal of Consumer Psychology</i> , 2009, 19, 1-1.	4.5	3
288	Lay Theories and Metaphors of Health and Illness. , 2017, , 341-354.		3

#	ARTICLE	IF	CITATIONS
289	Of fluency, beauty, and truth. , 2018, , .		3
290	The Smell of Suspicion. , 2019, , 234-252.		3
291	Mental Construal Processes and the Emergence of Context Effects in Attitude Measurement. BMS Bulletin of Sociological Methodology/ Bulletin De Methodologie Sociologique, 1995, 48, 101-119.	0.8	2
292	Autobiographical Memory and the Validity of Retrospective Reports. Southern Economic Journal, 1995, 61, 1259.	2.1	2
293	Title is missing!. Journal of Risk and Uncertainty, 1999, 19, 271-272.	1.5	2
294	The Psychology of Survey Response, Roger Tourangeau, Lance J. Rips, and Kenneth Rasinski. New York: Cambridge University Press, 2000. 401pp, ISBN 0-521-57246-0 (cloth) and 0-521-57629-6 (paper).. International Journal for Quality in Health Care, 2001, 13, 80-82.	1.8	2
295	Errors of judgment and the logic of conversation. Behavioral and Brain Sciences, 2004, 27, 355-355.	0.7	2
296	Evaluating Surveys and Questionnaires. , 2006, , 54-74.		2
297	Polyaxial vs. Monoaxial Angular Stability in Osteosynthesis with Internal Fixators for Complex Periarticular Fractures. , 2010, , .		2
298	<scp>MLK</scp> Day and Racial Attitudes: Liking the Group More but Its Members Less. Political Psychology, 2015, 36, 559-567.	3.6	2
299	Does art expertise facilitate distancing?. Behavioral and Brain Sciences, 2017, 40, e370.	0.7	2
300	Score blending: How scale response grouping biases perceived standing. Journal of Behavioral Decision Making, 2019, 32, 194-202.	1.7	2
301	Shifting views on "global warming" and "climate change" in the United States. Journal of Environmental Psychology, 2020, 69, 101414.	5.1	2
302	Situated Embodiment: When Physical Weight Does and Does Not Inform Judgments of Importance. Social Psychological and Personality Science, 2021, 12, 1225-1232.	3.9	2
303	Whatâ€™s on Your Mind?. Psychological Inquiry, 2021, 32, 35-37.	0.9	2
304	A grounded cognition perspective on folk-economic beliefs. Behavioral and Brain Sciences, 2018, 41, e175.	0.7	2
305	Uniformity: The effects of organizational attire on judgments and attributions. Journal of Applied Social Psychology, 2020, 50, 299-312.	2.0	2
306	Individualism and Collectivism. Journal of Consumer Psychology, 2006, 16, 324.	4.5	1

#	ARTICLE	IF	CITATIONS
307	on judgments of truth & beauty. <i>Daedalus</i> , 2006, 135, 136-138.	1.8	1
308	Introduction to Research Dialogue. <i>Journal of Consumer Psychology</i> , 2008, 18, 153-154.	4.5	1
309	Introduction to Research Dialogue. <i>Journal of Consumer Psychology</i> , 2009, 19, 249-249.	4.5	1
310	Lee and Schwarz Respond. <i>American Journal of Public Health</i> , 2014, 104, e3-e4.	2.7	1
311	Questionnaires: Cognitive Approaches. , 2015, , 771-775.		1
312	Norbert Schwarz: A Pioneer in Social Indicators and Quality of Life Research. <i>Applied Research in Quality of Life</i> , 2015, 10, 765-767.	2.4	1
313	The Effects of Group Conformity on the Prototypical Majority Effect for Confidence and Response Latency. <i>Social Cognition</i> , 2020, 38, 447-469.	0.9	1
314	Grounded procedures in mind and society. <i>Behavioral and Brain Sciences</i> , 2021, 44, e29.	0.7	1
315	Fluency and Social Influence. , 2012, , 39-48.		1
316	What's in a Question?. <i>PsycCritiques</i> , 1993, 38, 383-385.	0.0	1
317	When (Fake) News Feels True. , 2020, , 9-25.		1
318	Cognitive and Communicative Aspects of Survey Measurement. , 1994, , 40-56.		1
319	Seymour Sudman, 1928â€“2000. <i>Public Opinion Quarterly</i> , 2000, 64, 351-353.	1.6	0
320	Introduction to Research Dialogues. <i>Journal of Consumer Psychology</i> , 2007, 17, 82-82.	4.5	0
321	Introduction to Research Dialogues. <i>Journal of Consumer Psychology</i> , 2007, 17, 157-157.	4.5	0
322	Introduction to Research Dialogues. <i>Journal of Consumer Psychology</i> , 2007, 17, 236-236.	4.5	0
323	Introduction to Research Dialogues. <i>Journal of Consumer Psychology</i> , 2007, 17, 2-2.	4.5	0
324	Introduction to research dialogue. <i>Journal of Consumer Psychology</i> , 2008, 18, 3-3.	4.5	0

#	ARTICLE	IF	CITATIONS
325	Introduction to research dialogue. Journal of Consumer Psychology, 2008, 18, 81-81.	4.5	0
326	Introduction to research dialogue. Journal of Consumer Psychology, 2009, 19, 99-99.	4.5	0
327	The impact of imagery-evoking category labels on perceived variety. Seeing and Perceiving, 2012, 25, 189.	0.3	0
328	Attitude Measurement. , 2008, , 9-11.		0
329	Die Vermittlung von Stimmungseinflüssen auf die Bewertung Des Eigenen Lebens: Missattributionsexperimente. Lehr- Und Forschungstexte Psychologie, 1987, , 36-60.	0.1	0
330	Lebenssituation, Urteilsituation und Berichtete Lebenszufriedenheit: Pädoyer Für Eine Urteilsperspektive. Lehr- Und Forschungstexte Psychologie, 1987, , 5-9.	0.1	0
331	Stimmungseinflüsse auf die Beurteilung der Allgemeinen Lebenszufriedenheit und spezifischer bereichszufriedenheiten. Lehr- Und Forschungstexte Psychologie, 1987, , 61-76.	0.1	0
332	Stimmung und Berichtete Lebenszufriedenheit: Forschungsstand und Erste Evidenz. Lehr- Und Forschungstexte Psychologie, 1987, , 10-15.	0.1	0
333	The Disassembly and Safe Disposal of Alkali-Metal Systems. , 1995, , 407-413.		0
334	“That’s bitter!” Culture-specific effects of gustatory experience on judgments of fairness and advancement.. Journal of Experimental Psychology: General, 2020, , .	2.1	0