

Ashley Whillans

List of Publications by Year in descending order

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Version: 2024-02-01

83
papers

6,366
citations

136740

32
h-index

79541

73
g-index

89
all docs

89
docs citations

89
times ranked

4620
citing authors

#	ARTICLE	IF	CITATIONS
1	Spending Money on Others Promotes Happiness. <i>Science</i> , 2008, 319, 1687-1688.	6.0	1,166
2	COVID-19 and the workplace: Implications, issues, and insights for future research and action.. <i>American Psychologist</i> , 2021, 76, 63-77.	3.8	746
3	Prosocial spending and well-being: Cross-cultural evidence for a psychological universal.. <i>Journal of Personality and Social Psychology</i> , 2013, 104, 635-652.	2.6	561
4	Social Interactions and Well-Being. <i>Personality and Social Psychology Bulletin</i> , 2014, 40, 910-922.	1.9	358
5	Happiness Runs in a Circular Motion: Evidence for a Positive Feedback Loop between Prosocial Spending and Happiness. <i>Journal of Happiness Studies</i> , 2012, 13, 347-355.	1.9	318
6	If money doesn't make you happy, then you probably aren't spending it right. <i>Journal of Consumer Psychology</i> , 2011, 21, 115-125.	3.2	270
7	Mental Health During the First Year of the COVID-19 Pandemic: A Review and Recommendations for Moving Forward. <i>Perspectives on Psychological Science</i> , 2022, 17, 915-936.	5.2	255
8	Prosocial Spending and Happiness. <i>Current Directions in Psychological Science</i> , 2014, 23, 41-47.	2.8	246
9	Making a difference matters: Impact unlocks the emotional benefits of prosocial spending. <i>Journal of Economic Behavior and Organization</i> , 2013, 88, 90-95.	1.0	147
10	National identity predicts public health support during a global pandemic. <i>Nature Communications</i> , 2022, 13, 517.	5.8	127
11	On Emotionally Intelligent Time Travel: Individual Differences in Affective Forecasting Ability. <i>Personality and Social Psychology Bulletin</i> , 2007, 33, 85-93.	1.9	121
12	Policy stringency and mental health during the COVID-19 pandemic: a longitudinal analysis of data from 15 countries. <i>Lancet Public Health</i> , The, 2022, 7, e417-e426.	4.7	119
13	From wealth to well-being? Money matters, but less than people think. <i>Journal of Positive Psychology</i> , 2009, 4, 523-527.	2.6	112
14	Is Efficiency Overrated?. <i>Social Psychological and Personality Science</i> , 2014, 5, 437-442.	2.4	108
15	Buying time promotes happiness. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2017, 114, 8523-8527.	3.3	105
16	A multicountry perspective on gender differences in time use during COVID-19. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2021, 118, .	3.3	97
17	Your Best Self Helps Reveal Your True Self. <i>Social Psychological and Personality Science</i> , 2012, 3, 23-30.	2.4	87
18	Does spending money on others promote happiness?: A registered replication report.. <i>Journal of Personality and Social Psychology</i> , 2020, 119, e15-e26.	2.6	82

#	ARTICLE	IF	CITATIONS
19	Megastudies improve the impact of applied behavioural science. <i>Nature</i> , 2021, 600, 478-483.	13.7	80
20	Changes in social connection during COVID-19 social distancing: It's not (household) size that matters, it's who you're with. <i>PLoS ONE</i> , 2021, 16, e0245009.	1.1	77
21	Misunderstanding the affective consequences of everyday social interactions: The hidden benefits of putting one's best face forward.. <i>Journal of Personality and Social Psychology</i> , 2007, 92, 990-1005.	2.6	73
22	Higher Income Is Associated With Less Daily Sadness but not More Daily Happiness. <i>Social Psychological and Personality Science</i> , 2015, 6, 483-489.	2.4	72
23	Why time poverty matters for individuals, organisations and nations. <i>Nature Human Behaviour</i> , 2020, 4, 993-1003.	6.2	66
24	Volunteering and Subsequent Health and Well-Being in Older Adults: An Outcome-Wide Longitudinal Approach. <i>American Journal of Preventive Medicine</i> , 2020, 59, 176-186.	1.6	66
25	What we can learn from five naturalistic field experiments that failed to shift commuter behaviour. <i>Nature Human Behaviour</i> , 2020, 4, 169-176.	6.2	62
26	Is spending money on others good for your heart?. <i>Health Psychology</i> , 2016, 35, 574-583.	1.3	52
27	Valuing Time Over Money Is Associated With Greater Happiness. <i>Social Psychological and Personality Science</i> , 2016, 7, 213-222.	2.4	49
28	A 680,000-person megastudy of nudges to encourage vaccination in pharmacies. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2022, 119, .	3.3	49
29	The Social Price of Constant Connectivity: Smartphones Impose Subtle Costs on Well-Being. <i>Current Directions in Psychological Science</i> , 2019, 28, 347-352.	2.8	48
30	Signing at the beginning versus at the end does not decrease dishonesty. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2020, 117, 7103-7107.	3.3	47
31	Both selfishness and selflessness start with the self: How wealth shapes responses to charitable appeals. <i>Journal of Experimental Social Psychology</i> , 2017, 70, 242-250.	1.3	39
32	Helping and Happiness: A Review and Guide for Public Policy. <i>Social Issues and Policy Review</i> , 2021, 15, 3-34.	3.7	38
33	The Unsung Benefits of Material Things. <i>Social Psychological and Personality Science</i> , 2016, 7, 390-399.	2.4	37
34	Thinking about time as money decreases environmental behavior. <i>Organizational Behavior and Human Decision Processes</i> , 2015, 127, 44-52.	1.4	33
35	Finding the middle ground: Curvilinear associations between positive affect variability and daily cortisol profiles.. <i>Emotion</i> , 2015, 15, 705-720.	1.5	24
36	Olfactory cues from romantic partners and strangers influence women's responses to stress.. <i>Journal of Personality and Social Psychology</i> , 2018, 114, 1-9.	2.6	24

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37	Does volunteering improve well-being?. <i>Comprehensive Results in Social Psychology</i> , 2016, 1, 35-50.	1.1	23
38	Predicting attitudinal and behavioral responses to COVID-19 pandemic using machine learning. , 0, , .		18
39	Time Use and Happiness of Millionaires: Evidence From the Netherlands. <i>Social Psychological and Personality Science</i> , 2020, 11, 295-307.	2.4	17
40	Alleviating time poverty among the working poor: a pre-registered longitudinal field experiment. <i>Scientific Reports</i> , 2022, 12, 719.	1.6	17
41	Valuing time over money is associated with greater social connection. <i>Journal of Social and Personal Relationships</i> , 2019, 36, 2549-2565.	1.4	15
42	The Effects of Retirement on Sense of Purpose in Life: Crisis or Opportunity?. <i>Psychological Science</i> , 2021, 32, 1856-1864.	1.8	15
43	From Misperception to Social Connection: Correlates and Consequences of Overestimating Others's Social Connectedness. <i>Personality and Social Psychology Bulletin</i> , 2017, 43, 1696-1711.	1.9	13
44	Under What Conditions Does Prosocial Spending Promote Happiness?. <i>Collabra: Psychology</i> , 2020, 6, .	0.9	13
45	Valuing time over money predicts happiness after a major life transition: A preregistered longitudinal study of graduating students. <i>Science Advances</i> , 2019, 5, eaax2615.	4.7	12
46	Agentive appeals increase charitable giving in an affluent sample of donors. <i>PLoS ONE</i> , 2018, 13, e0208392.	1.1	10
47	Is Life Nasty, Brutish, and Short? Philosophies of Life and Well-Being. <i>Social Psychological and Personality Science</i> , 2011, 2, 570-575.	2.4	9
48	Seeing wealth as a responsibility improves attitudes towards taxation. <i>Journal of Economic Behavior and Organization</i> , 2016, 127, 146-154.	1.0	9
49	Facebook undermines the social belonging of first year students. <i>Personality and Individual Differences</i> , 2018, 133, 13-16.	1.6	9
50	Can't Buy Me Love (or Friendship): Social Consequences of Financially Contingent Self-Worth. <i>Personality and Social Psychology Bulletin</i> , 2020, 46, 1665-1681.	1.9	9
51	The developmental origins and behavioral consequences of attributions for inequality. <i>Journal of Experimental Social Psychology</i> , 2022, 101, 104329.	1.3	9
52	The Power of Workplace Rewards: Using Self-Determination Theory to Understand Why Reward Satisfaction Matters for Workers Around the World. <i>Compensation & Benefits Review</i> , 2018, 50, 123-148.	0.6	8
53	Overcoming Resource Scarcity: Consumers' Response to Gifts Intending to Save Time and Money. <i>Journal of the Association for Consumer Research</i> , 2020, 5, 391-403.	1.0	8
54	For the love of money: The role of financially contingent self-worth in romantic relationships. <i>Journal of Social and Personal Relationships</i> , 2021, 38, 1303-1328.	1.4	8

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55	Communicating Resource Scarcity and Interpersonal Connection. <i>Journal of Consumer Psychology</i> , 2021, 31, 726-745.	3.2	8
56	Income More Reliably Predicts Frequent Than Intense Happiness. <i>Social Psychological and Personality Science</i> , 2021, 12, 1294-1306.	2.4	7
57	People underestimate the probability of contracting the coronavirus from friends. <i>Humanities and Social Sciences Communications</i> , 2022, 9, .	1.3	7
58	Long-Term Health Implications of Students' Friendship Formation during the Transition to University. <i>Applied Psychology: Health and Well-Being</i> , 2018, 10, 290-308.	1.6	6
59	(Not) hearing happiness: Predicting fluctuations in happy mood from acoustic cues using machine learning. <i>Emotion</i> , 2020, 20, 642-658.	1.5	6
60	The Link Between Income, Income Inequality, and Prosocial Behavior Around the World. <i>Social Psychology</i> , 2021, 52, 375-386.	0.3	6
61	Overcoming barriers to time-saving: reminders of future busyness encourage consumers to buy time. <i>Social Influence</i> , 2018, 13, 117-124.	0.9	4
62	A Program to Improve Student Engagement at Research-Focused Universities. <i>Teaching of Psychology</i> , 2018, 45, 172-178.	0.7	4
63	Psychological pathways linking income inequality in adolescence to well-being in adulthood. <i>Self and Identity</i> , 2021, 20, 982-1014.	1.0	4
64	Leisure beliefs and the subjective well-being of nations. <i>Journal of Positive Psychology</i> , 2021, 16, 198-206.	2.6	4
65	Are they useful? The effects of performance incentives on the prioritization of work versus personal ties. <i>Organizational Behavior and Human Decision Processes</i> , 2021, 165, 103-114.	1.4	4
66	The Giver's Perspective: Advancing Feedback Research with a New Focus. <i>Proceedings - Academy of Management</i> , 2019, 2019, 10175.	0.0	4
67	Making seconds count: when valuing time promotes subjective well-being. <i>Current Opinion in Psychology</i> , 2019, 26, 54-57.	2.5	3
68	The Upside to Feeling Worse Than Average (WTA): A Conceptual Framework to Understand When, How, and for Whom WTA Beliefs Have Long-Term Benefits. <i>Frontiers in Psychology</i> , 2020, 11, 642.	1.1	3
69	Joy and rigor in behavioral science. <i>Organizational Behavior and Human Decision Processes</i> , 2021, 164, 179-191.	1.4	3
70	Service Provider Salience: When Guilt Undermines Consumer Willingness to Buy Time. <i>Collabra: Psychology</i> , 2020, 6, .	0.9	3
71	THE NEUROLOGICAL CONSEQUENCES OF CONTRACTING COVID-19. <i>Acta Neuropsychologica</i> , 2021, 19, 301-305.	0.3	3
72	Extension request avoidance predicts greater time stress among women. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2021, 118, .	3.3	3

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73	Are the benefits of prosocial spending and buying time moderated by age, gender, or income?. PLoS ONE, 2022, 17, e0269636.	1.1	3
74	Toward a Theory of Subjective Time. Proceedings - Academy of Management, 2020, 2020, 21362.	0.0	2
75	Talking Less during Social Interactions Predicts Enjoyment: A Mobile Sensing Pilot Study. PLoS ONE, 2016, 11, e0158834.	1.1	2
76	Coaches' Reflections of Using a Charity-Driven Framework to Foster Youth Athletes' Psychosocial Outcomes. International Sport Coaching Journal, 2021, , 1-13.	0.5	1
77	Consensus at the Heart of Division: Commentary on Norton and Ariely (2011). Perspectives on Psychological Science, 2011, 6, 13-14.	5.2	0
78	Time Machines: The Relationship between Technology and Temporality. Proceedings - Academy of Management, 2021, 2021, 13838.	0.0	0
79	Causes and consequences of overestimating others' social connectedness. Proceedings - Academy of Management, 2017, 2017, 11021.	0.0	0
80	The Unintended Consequences of Financial Incentives. Proceedings - Academy of Management, 2019, 2019, 11459.	0.0	0
81	It Doesn't Hurt to Ask: Employees Overestimate the Interpersonal Costs of Extension Requests. Proceedings - Academy of Management, 2019, 2019, 10174.	0.0	0
82	Work Hard Parent Hard: Gender and Work Life Conflict in the COVID-19 Pandemic. Proceedings - Academy of Management, 2022, 2022, .	0.0	0
83	Economic Volatility Moderates the Relationship Between Social Impact at Work and Job Satisfaction. Proceedings - Academy of Management, 2022, 2022, .	0.0	0