KÃ¥re Skallerud

List of Publications by Year in descending order

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840776 940533 16 429 11 16 citations h-index g-index papers 16 16 16 424 docs citations times ranked citing authors all docs

| # | Article | IF | CITATIONS |
|----|---|-----|-----------|
| 1 | Tourist Motivation with Sun and Sand Destinations: Satisfaction and the Wom-Effect. Journal of Travel and Tourism Marketing, 2010, 27, 858-873. | 7.0 | 96 |
| 2 | An examination of consumers' cross-shopping behaviour. Journal of Retailing and Consumer Services, 2009, 16, 181-189. | 9.4 | 62 |
| 3 | A systematic review of the trade show marketing literature: 1980–2014. Industrial Marketing Management, 2017, 63, 18-30. | 6.7 | 53 |
| 4 | Who Eats Seaweed? An Australian Perspective. Journal of International Food and Agribusiness Marketing, 2019, 31, 329-351. | 2.1 | 45 |
| 5 | Preference for local food as a matter of helping behaviour: Insights from Norway. Journal of Rural Studies, 2019, 67, 79-88. | 4.7 | 44 |
| 6 | Effect of Distance and Communication Climate on Export Performance: The Mediating Role of Relationship Quality. Journal of Global Marketing, 2013, 26, 284-300. | 3.4 | 22 |
| 7 | Towards an exchange view of trade fairs. Journal of Business and Industrial Marketing, 2015, 30, 795-804. | 3.0 | 19 |
| 8 | Consumers' evaluation and intention to buy traditional seafood: The role of vintage, uniqueness, nostalgia and involvement in luxury. Appetite, 2021, 157, 104994. | 3.7 | 19 |
| 9 | Structure, strategy and performance of exhibitors at individual booths versus joint booths. Journal of Business and Industrial Marketing, 2010, 25, 259-267. | 3.0 | 17 |
| 10 | Importance Performance Analysis as a Trade Show Performance Evaluation and Benchmarking Tool. Journal of Convention and Event Tourism, 2010, 11, 314-328. | 3.0 | 16 |
| 11 | Intentions to Consume Sustainably Produced Fish: The Moderator Effects of Involvement and Environmental Awareness. Sustainability, 2021, 13, 946. | 3.2 | 15 |
| 12 | Export Marketing Arrangements in Four New Zealand Agriculture Industries: An Institutional Perspective. Journal of International Food and Agribusiness Marketing, 2011, 23, 310-329. | 2.1 | 7 |
| 13 | Attitudes and intentional reactions towards mariculture development –local residents' perspective. Ocean and Coastal Management, 2019, 174, 56-62. | 4.4 | 5 |
| 14 | Buying Norwegian Salmon: A Cross-Cultural Study of Store Choice Behavior. Journal of Food Products Marketing, 2012, 18, 257-267. | 3.3 | 3 |
| 15 | The Mediating Effect of Relationship Quality on the Transaction Cost–Export Performance Link: Bangladeshi Exporters' Perspectives. Journal of Relationship Marketing, 2015, 14, 152-169. | 4.4 | 3 |
| 16 | A segmentation of residents' attitudes towards mariculture development in Sweden. Aquaculture, 2020, 521, 735040. | 3.5 | 3 |