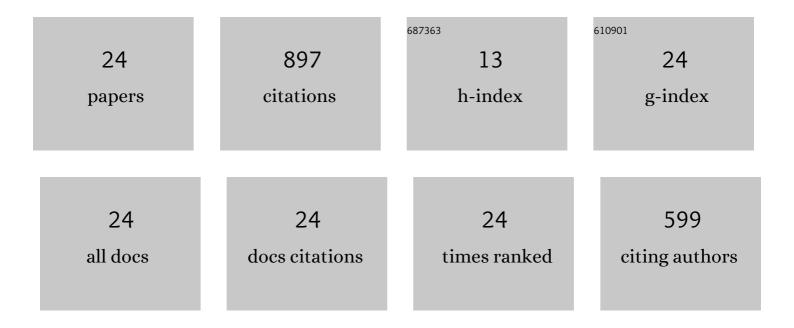
John J Seta

List of Publications by Year in descending order

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#	Article	IF	CITATIONS
1	An overcorrection framing effect. Journal of Behavioral Decision Making, 2020, 33, 27-38.	1.7	2
2	Sensitivity to the Average and Summative Impact of Multiple Events: When "More is More―and When "More is Less― Review of General Psychology, 2020, 24, 75-93.	3.2	1
3	Evidence for a priming-based asymmetry in color identification. Laterality, 2019, 24, 38-55.	1.0	1
4	Commonalities and Differences Among Frames: A Unification Model. Journal of Behavioral Decision Making, 2017, 30, 1113-1130.	1.7	8
5	Lateralized goal framing: How health messages are influenced by valence and contextual/analytic processing. Psychology and Health, 2016, 31, 535-548.	2.2	13
6	Even better than the real thing: Alternative outcome bias affects decision judgements and decision regret. Thinking and Reasoning, 2015, 21, 446-472.	3.2	9
7	Monetary and Affective Judgments of Consumer Goods: Modes of Evaluation Matter. American Journal of Psychology, 2014, 127, 351-365.	0.3	3
8	Regret in pursuit of change and maintenance goals. Motivation and Emotion, 2013, 37, 177-184.	1.3	13
9	A new method for selectively enhancing hemisphere processing: Voice frequency amplification influences the strength of attribute framing. Laterality, 2012, 17, 727-735.	1.0	5
10	Lateralized goal framing: How selective presentation impacts message effectiveness. Journal of Health Psychology, 2012, 17, 1099-1109.	2.3	10
11	Judging the Severity of Sexually Harassing Events. Basic and Applied Social Psychology, 2011, 33, 81-87.	2.1	4
12	Voice frequency impacts hemispheric processing of attribute frames. Journal of Experimental Social Psychology, 2010, 46, 1089-1092.	2.2	14
13	Averaging and summation: Positivity and choice as a function of the number and affective intensity of life events. Journal of Experimental Social Psychology, 2008, 44, 173-186.	2.2	24
14	Regret: The Roles of Consistency-Fit and Counterfactual Salience. Social Cognition, 2008, 26, 700-719.	0.9	16
15	Reflections of the self: how self-esteem determines decision framing and increases risk taking. Journal of Behavioral Decision Making, 2007, 20, 223-240.	1.7	30
16	On the other hand am I rational? Hemispheric activation and the framing effect. Brain and Cognition, 2004, 55, 572-580.	1.8	43
17	Framing effects: An analytic–holistic perspective. Journal of Experimental Social Psychology, 2003, 39, 610-617.	2.2	161
18	Attributional Biases in the Service of Stereotype Maintenance: A Schema-Maintenance Through Compensation Analysis. Personality and Social Psychology Bulletin, 2003, 29, 151-163.	3.0	18

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#	Article	IF	CITATIONS
19	To do or not to do: Desirability and consistency mediate judgments of regret Journal of Personality and Social Psychology, 2001, 80, 861-870.	2.8	58
20	When More Is Less: An Averaging/Summation Analysis of Social Anxiety. Journal of Research in Personality, 1996, 30, 496-509.	1.7	7
21	Increments and Decrements in Mean Arterial Pressure as a Function of Audience Composition: An Averaging and Summation Analysis. Personality and Social Psychology Bulletin, 1992, 18, 173-181.	3.0	15
22	Assimilation and contrast as a function of people's willingness and ability to expend effort in forming an impression Journal of Personality and Social Psychology, 1990, 59, 27-37.	2.8	385
23	Task performance and perceptions of anxiety: Averaging and summation in an evaluative setting Journal of Personality and Social Psychology, 1989, 56, 387-396.	2.8	39
24	Effects of contrast and generalization on the attitude similarity-attraction relationship Journal of Personality and Social Psychology, 1979, 37, 462-467.	2.8	18