

John J Seta

List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/6563688/publications.pdf>

Version: 2024-02-01

24
papers

897
citations

687363

13
h-index

610901

24
g-index

24
all docs

24
docs citations

24
times ranked

599
citing authors

#	ARTICLE	IF	CITATIONS
1	Assimilation and contrast as a function of people's willingness and ability to expend effort in forming an impression.. Journal of Personality and Social Psychology, 1990, 59, 27-37.	2.8	385
2	Framing effects: An analyticâ€“holistic perspective. Journal of Experimental Social Psychology, 2003, 39, 610-617.	2.2	161
3	To do or not to do: Desirability and consistency mediate judgments of regret.. Journal of Personality and Social Psychology, 2001, 80, 861-870.	2.8	58
4	On the other hand am I rational? Hemispheric activation and the framing effect. Brain and Cognition, 2004, 55, 572-580.	1.8	43
5	Task performance and perceptions of anxiety: Averaging and summation in an evaluative setting.. Journal of Personality and Social Psychology, 1989, 56, 387-396.	2.8	39
6	Reflections of the self: how self-esteem determines decision framing and increases risk taking. Journal of Behavioral Decision Making, 2007, 20, 223-240.	1.7	30
7	Averaging and summation: Positivity and choice as a function of the number and affective intensity of life events. Journal of Experimental Social Psychology, 2008, 44, 173-186.	2.2	24
8	Effects of contrast and generalization on the attitude similarity-attraction relationship.. Journal of Personality and Social Psychology, 1979, 37, 462-467.	2.8	18
9	Attributional Biases in the Service of Stereotype Maintenance: A Schema-Maintenance Through Compensation Analysis. Personality and Social Psychology Bulletin, 2003, 29, 151-163.	3.0	18
10	Regret: The Roles of Consistency-Fit and Counterfactual Salience. Social Cognition, 2008, 26, 700-719.	0.9	16
11	Increments and Decrements in Mean Arterial Pressure as a Function of Audience Composition: An Averaging and Summation Analysis. Personality and Social Psychology Bulletin, 1992, 18, 173-181.	3.0	15
12	Voice frequency impacts hemispheric processing of attribute frames. Journal of Experimental Social Psychology, 2010, 46, 1089-1092.	2.2	14
13	Regret in pursuit of change and maintenance goals. Motivation and Emotion, 2013, 37, 177-184.	1.3	13
14	Lateralized goal framing: How health messages are influenced by valence and contextual/analytic processing. Psychology and Health, 2016, 31, 535-548.	2.2	13
15	Lateralized goal framing: How selective presentation impacts message effectiveness. Journal of Health Psychology, 2012, 17, 1099-1109.	2.3	10
16	Even better than the real thing: Alternative outcome bias affects decision judgements and decision regret. Thinking and Reasoning, 2015, 21, 446-472.	3.2	9
17	Commonalities and Differences Among Frames: A Unification Model. Journal of Behavioral Decision Making, 2017, 30, 1113-1130.	1.7	8
18	When More Is Less: An Averaging/Summation Analysis of Social Anxiety. Journal of Research in Personality, 1996, 30, 496-509.	1.7	7

#	ARTICLE	IF	CITATIONS
19	A new method for selectively enhancing hemisphere processing: Voice frequency amplification influences the strength of attribute framing. <i>Laterality</i> , 2012, 17, 727-735.	1.0	5
20	Judging the Severity of Sexually Harassing Events. <i>Basic and Applied Social Psychology</i> , 2011, 33, 81-87.	2.1	4
21	Monetary and Affective Judgments of Consumer Goods: Modes of Evaluation Matter. <i>American Journal of Psychology</i> , 2014, 127, 351-365.	0.3	3
22	An overcorrection framing effect. <i>Journal of Behavioral Decision Making</i> , 2020, 33, 27-38.	1.7	2
23	Evidence for a priming-based asymmetry in color identification. <i>Laterality</i> , 2019, 24, 38-55.	1.0	1
24	Sensitivity to the Average and Summative Impact of Multiple Events: When "More is More" and When "More is Less". <i>Review of General Psychology</i> , 2020, 24, 75-93.	3.2	1