## HÃ¥vard Hansen

## List of Publications by Year

 in descending orderSource: https:/|exaly.com/author-pdf/6533677/publications.pdf
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Environmentally Motivated Travel Reduction: The Effects of Availability, Herding Bias, and
Self-Monitoring. Sustainability, 2021, 13, 691.

It Takes a Couple to Tango: Antecedents to Collaborative Decision-Making. Social Sciences, 2021, 10, 245.

If It Works, I like It: Consumer Acceptance of Food-Related Nudging. Journal of International Food and Agribusiness Marketing, 2020, 32, 361-378.

The New Ecological Paradigm, Pro-Environmental Behaviour, and the Moderating Effects of Locus of Control and Self-Construal. Sustainability, 2020, 12, 7728.

Negative Information, Cognitive Load, and Taste Perceptions. Journal of Food Products Marketing, 2020, 26, 185-196.

Motivating Sustainable Change in Tourism Behavior: The First- and Third-Person Effects of Hard and Soft Messages. Sustainability, 2020, 12, 235.

Working it out together: a suggested model for vacation-related decision-making in couples.
$7 \quad \begin{aligned} & \text { Scandinavian Journal of Hospitality and Tourism, 2019, 19, 354-370. }\end{aligned}$

Improving hospital food menu quality: an experimental approach. International Journal of Health Care
Quality Assurance, 2018, 31, 1082-1088.

Ethnocentrism and Domestic Food Choice: Insights From an Affluent Protectionist Market. Journal of
Food Products Marketing, 2017, 23, 570-590.

Throwing It All Away: Exploring Affluent Consumersâ $€^{\text {TM }}$ Attitudes Toward Wasting Edible Food. Journal of Food Products Marketing, 2017, 23, 416-429.

The effect of personality on salespeopleâ $€^{T M} s$ information gathering. Baltic Journal of Management, 2017,
12, 464-484.

Purchase intentions for domestic food: a moderated TPB-explanation. British Food Journal, 2016, 118,
2372-2387.

Cooperation and information sharing in institutional food chains. British Food Journal, 2016, 118,
2388-2403.

Promotion and Prevention Focused Feeding Strategies: Exploring the Effects on Healthy and Unhealthy Child Eating. BioMed Research International, 2015, 2015, 1-7.

Child weight and parental feeding practices: a child-responsive model. Nutrition and Food Science, 2015, 45, 174-188.

Advertising Functional Foods: The Effects of Physical Body Size and Appeal Type on Ad Credibility and Purchase Intentions. Journal of International Food and Agribusiness Marketing, 2015, 27, 142-154.
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$17 \quad$ lâ $€^{\mathrm{TM}} \mathrm{d}$ rather be nice than honest. Journal of Vacation Marketing, 2015, 21, 318-325.
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What If You Stop and Think About It? Nutrition Logos and Product Selection Behavior. Journal of
International Food and Agribusiness Marketing, 2014, 26, 140-153.

22 The moderating effects of need for cognition on drivers of customer loyalty. European Journal of Marketing, 2013, 47, 1157-1176.

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25 Extrinsic Cues and the Evaluation of Political Candidates. Journal of Promotion Management, 2012, 18,
```Trying to complain: the impact of selfâ €referencing on complaining intentions. International Journal ofConsumer Studies, 2011, 35, 375-382.
\(11.6 \quad 10\)
Optimum stimulation level and consumer attitudes toward time share second homes. Journal ofVacation Marketing, 2009, 15, 335-347.
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        Antecedents to consumersâ€TM disclosing intimacy with service employees. Journal of Services Marketing,
        2003, 17, 573-588.
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33 2003, 17, 573-588.

The Potential Hazard of Self-Service in Developing Customer Loyalty. Journal of Service Research, 2001, 4, 79-90.```

