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List of Publications by Year in descending order

Source: https://exaly.com/author-pdf/6457572/publications.pdf

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25 477 papers citations

11 h-index 19 g-index

26 all docs 26 docs citations 26 times ranked 573 citing authors

#	Article	IF	CITATIONS
1	Emerging research on intergroup prosociality: Group members' charitable giving, positive contact, allyship, and solidarity with others. Social and Personality Psychology Compass, 2019, 13, e12436.	3.7	78
2	To what extent are conspiracy theorists concerned for self versus others? A COVIDâ€19 test case. European Journal of Social Psychology, 2021, 51, 285-293.	2.4	54
3	What are the essential capabilities of marketers?. Marketing Intelligence and Planning, 2007, 25, 271-295.	3.5	42
4	Identity motives in charitable giving: Explanations for charity preferences from a global donor survey. Psychology and Marketing, 2020, 37, 1277-1291.	8.2	37
5	Identifying (our) donors: Toward a social psychological understanding of charity selection in Australia. Psychology and Marketing, 2018, 35, 980-989.	8.2	28
6	The Champion Effect in Peer-to-Peer Giving: Successful Campaigns Highlight Fundraisers More Than Causes. Nonprofit and Voluntary Sector Quarterly, 2019, 48, 572-592.	1.9	25
7	The Moral Disillusionment Model of Organizational Transgressions: Ethical Transgressions Trigger More Negative Reactions from Consumers When Committed by Nonprofits. Journal of Business Ethics, 2021, 172, 653-671.	6.0	22
8	To What Extent Is Trust a Prerequisite for Charitable Giving? A Systematic Review and Meta-Analysis. Nonprofit and Voluntary Sector Quarterly, 2021, 50, 1274-1303.	1.9	22
9	Ripple effects: Can information about the collective impact of individual actions boost perceived efficacy about climate change?. Journal of Experimental Social Psychology, 2021, 97, 104217.	2.2	22
10	Charitable Triad Theory: How donors, beneficiaries, and fundraisers influence charitable giving. Psychology and Marketing, 2022, 39, 1826-1848.	8.2	22
11	Why it is so hard to teach people they can make a difference: climate change efficacy as a non-analytic form of reasoning. Thinking and Reasoning, 2022, 28, 327-345.	3.2	21
12	Engagement and Mentor Support as Drivers of Social Development in the Project K Youth Development Program. Journal of Youth and Adolescence, 2017, 46, 644-655.	3.5	15
13	Testing the impact of images in environmental campaigns. Journal of Environmental Psychology, 2020, 71, 101468.	5.1	13
14	Religiosity and volunteering over time: Religious service attendance is associated with the likelihood of volunteering, and religious importance with time spent volunteering. Psychology of Religion and Spirituality, 2021, 13, 136-146.	1.3	12
15	Climate skepticism decreases when the planet gets hotter and conservative support wanes. Global Environmental Change, 2022, 74, 102492.	7.8	10
16	Seven sins when interpreting statistics in sports injury science. British Journal of Sports Medicine, 2018, 52, 1410-1412.	6.7	8
17	No Global Crisis of Trust: A Longitudinal and Multinational Examination of Public Trust in Nonprofits. Nonprofit and Voluntary Sector Quarterly, 2021, 50, 441-457.	1.9	8
18	Comparing the Effectiveness of Post-Scandal Apologies From Nonprofit and Commercial Organizations: An Extension of the Moral Disillusionment Model. Nonprofit and Voluntary Sector Quarterly, 2022, 51, 1257-1280.	1.9	8

#	Article	IF	CITATIONS
19	How can we encourage our voluntary nonâ€remunerated donors to donate more frequently?. ISBT Science Series, 2017, 12, 112-118.	1.1	7
20	Healthy eating: A beneficial role for perceived norm conflict?. Journal of Applied Social Psychology, 2017, 47, 295-304.	2.0	5
21	Rage donations and mobilization: Understanding the effects of advocacy on collective giving responses. British Journal of Social Psychology, 2022, 61, 882-906.	2.8	4
22	Protecting the Planet or Destroying the Universe? Understanding Reactions to Space Mining. Sustainability, 2022, 14, 4119.	3.2	4
23	Give where you live: A social network analysis of charitable donations reveals localized prosociality. Journal of Consumer Behaviour, 2022, 21, 1106-1120.	4.2	3
24	Predictors of mental health in aid workers: meaning, resilience, and psychological flexibility as personal resources for increased wellâ€being and reduced distress. Disasters, 2022, 46, 974-1006.	2.2	2
25	Teaching and learning guide for intergroup prosociality. Social and Personality Psychology Compass, 2019, 13, e12473.	3.7	1