

Gerardo Okhuysen

List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/6383084/publications.pdf>

Version: 2024-02-01

19
papers

2,589
citations

759233

12
h-index

940533

16
g-index

20
all docs

20
docs citations

20
times ranked

2063
citing authors

#	ARTICLE	IF	CITATIONS
1	Searching for a Cure: The Role of a Project Scaffolding Intervention In Scientific Collaborations. Proceedings - Academy of Management, 2021, 2021, 15635.	0.1	0
2	In the trenches: Making your work meetings a success. Business Horizons, 2019, 62, 459-471.	5.2	7
3	Perspectiveâ€”Discovery Within Validation Logic: Deliberately Surfacing, Complementing, and Substituting Abductive Reasoning in Hypothetico-Deductive Inquiry. Organization Science, 2018, 29, 323-340.	4.5	118
4	Conceptualizing Emergent States: A Strategy to Advance the Study of Group Dynamics. Academy of Management Annals, 2016, 10, 561-598.	9.6	55
5	The Behavioral Ethics of Deontology and Utilitarianism: Are They as Separable as They Seem?. Proceedings - Academy of Management, 2015, 2015, 14876.	0.1	1
6	The Use of Abduction for Generating Explanation and Theory. Proceedings - Academy of Management, 2015, 2015, 18114.	0.1	0
7	Taboo Topics. Journal of Management Inquiry, 2014, 23, 242-253.	3.9	31
8	Swimming in a Sea of Shame: Incorporating Emotion into Explanations of Institutional Reproduction and Change. Academy of Management Review, 2014, 39, 275-301.	11.7	237
9	Theories of Work and Working Today. Academy of Management Review, 2013, 38, 491-502.	11.7	59
10	The Treatment of the Relationship Between Groups and Their Environments. Group and Organization Management, 2012, 37, 171-203.	4.4	25
11	Expecting the Unexpected? How SWAT Officers and Film Crews Handle Surprises. Academy of Management Journal, 2011, 54, 239-261.	6.3	366
12	Intragroup decision making in intergroup negotiation: Majority/minority effects and hawkishness of member preferences.. Group Dynamics, 2011, 15, 246-257.	1.2	5
13	10â€fCoordination in Organizations: An Integrative Perspective. Academy of Management Annals, 2009, 3, 463-502.	9.6	390
14	Not with a Ten-Foot Pole: Core Stigma, Stigma Transfer, and Improbable Persistence of Men's Bathhouses. Organization Science, 2009, 20, 134-153.	4.5	207
15	Future Thinking in Disadvantaged Situations: The Role of Outcome Delays and Competitive Issues in Negotiation. Motivation and Emotion, 2005, 29, 460-474.	1.3	2
16	Saving the worst for last: The effect of time horizon on the efficiency of negotiating benefits and burdens. Organizational Behavior and Human Decision Processes, 2003, 91, 269-279.	2.5	55
17	Integrating Knowledge in Groups: How Formal Interventions Enable Flexibility. Organization Science, 2002, 13, 370-386.	4.5	567
18	LATER IS BETTER: ISSUE AND OUTCOME DELAYS IN DYADIC NEGOTIATIONS.. Proceedings - Academy of Management, 2002, 2002, G1-G6.	0.1	0

#	ARTICLE	IF	CITATIONS
19	Taking Time to Integrate Temporal Research. <i>Academy of Management Review</i> , 2001, 26, 512-529.	11.7	464