

# Andrew F Hayes

## List of Publications by Citations

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The third column is the impact factor (IF) of the journal, and the fourth column is the number of citations of the article.

74  
papers

53,581  
citations

39  
h-index

82  
g-index

82  
ext. papers

62,317  
ext. citations

3.8  
avg, IF

8.81  
L-index

#	Paper	IF	Citations
74	Asymptotic and resampling strategies for assessing and comparing indirect effects in multiple mediator models. <i>Behavior Research Methods</i> , <b>2008</b> , 40, 879-91	6.1	17756
73	SPSS and SAS procedures for estimating indirect effects in simple mediation models. <i>Behavior Research Methods</i> , <b>2004</b> , 36, 717-31		9591
72	Addressing Moderated Mediation Hypotheses: Theory, Methods, and Prescriptions. <i>Multivariate Behavioral Research</i> , <b>2007</b> , 42, 185-227	2.3	5572
71	Beyond Baron and Kenny: Statistical Mediation Analysis in the New Millennium. <i>Communication Monographs</i> , <b>2009</b> , 76, 408-420	1.7	5285
70	Answering the Call for a Standard Reliability Measure for Coding Data. <i>Communication Methods and Measures</i> , <b>2007</b> , 1, 77-89	6.5	2215
69	An Index and Test of Linear Moderated Mediation. <i>Multivariate Behavioral Research</i> , <b>2015</b> , 50, 1-22	2.3	1661
68	Computational procedures for probing interactions in OLS and logistic regression: SPSS and SAS implementations. <i>Behavior Research Methods</i> , <b>2009</b> , 41, 924-36	6.1	1547
67	Statistical mediation analysis with a multicategorical independent variable. <i>British Journal of Mathematical and Statistical Psychology</i> , <b>2014</b> , 67, 451-70	2.8	1530
66	The relative trustworthiness of inferential tests of the indirect effect in statistical mediation analysis: does method really matter?. <i>Psychological Science</i> , <b>2013</b> , 24, 1918-27	7.9	1014
65	Regression-based statistical mediation and moderation analysis in clinical research: Observations, recommendations, and implementation. <i>Behaviour Research and Therapy</i> , <b>2017</b> , 98, 39-57	5.2	799
64	Partial, conditional, and moderated moderated mediation: Quantification, inference, and interpretation. <i>Communication Monographs</i> , <b>2018</b> , 85, 4-40	1.7	658
63	Using heteroskedasticity-consistent standard error estimators in OLS regression: an introduction and software implementation. <i>Behavior Research Methods</i> , <b>2007</b> , 39, 709-22	6.1	538
62	Quantifying and Testing Indirect Effects in Simple Mediation Models When the Constituent Paths Are Nonlinear. <i>Multivariate Behavioral Research</i> , <b>2010</b> , 45, 627-60	2.3	517
61	Contemporary Approaches to Assessing Mediation in Communication Research		517
60	The Analysis of Mechanisms and Their Contingencies: PROCESS versus Structural Equation Modeling. <i>Australasian Marketing Journal</i> , <b>2017</b> , 25, 76-81	5	449
59	Two-condition within-participant statistical mediation analysis: A path-analytic framework. <i>Psychological Methods</i> , <b>2017</b> , 22, 6-27	7.1	368
58	Use Omega Rather than Cronbach's Alpha for Estimating Reliability. <i>Communication Methods and Measures</i> , <b>2020</b> , 14, 1-24	6.5	363

57	A Primer on Multilevel Modeling. <i>Human Communication Research</i> , <b>2006</b> , 32, 385-410	3.5	318
56	Evidence for egocentric comparison in social judgment.. <i>Journal of Personality and Social Psychology</i> , <b>1996</b> , 71, 213-229	6.5	205
55	Perceived Support for One's Opinions and Willingness to Speak Out: A Meta-Analysis of Survey Studies on the "Spiral of Silence". <i>Public Opinion Quarterly</i> , <b>1997</b> , 61, 452	2.5	188
54	Conditional Process Analysis: Concepts, Computation, and Advances in the Modeling of the Contingencies of Mechanisms. <i>American Behavioral Scientist</i> , <b>2020</b> , 64, 19-54	1.8	175
53	A Tutorial on Testing, Visualizing, and Probing an Interaction Involving a Multicategorical Variable in Linear Regression Analysis. <i>Communication Methods and Measures</i> , <b>2017</b> , 11, 1-30	6.5	164
52	Understanding the Relationship Between Communication and Political Knowledge: A Model Comparison Approach Using Panel Data. <i>Political Communication</i> , <b>2005</b> , 22, 423-446	3.6	154
51	Longitudinal analysis of the relationship between symptoms and quality of life in veterans treated for posttraumatic stress disorder. <i>Journal of Consulting and Clinical Psychology</i> , <b>2006</b> , 74, 707-13	6.5	149
50	Nonparticipation as Self-Censorship: Publicly Observable Political Activity in a Polarized Opinion Climate. <i>Political Behavior</i> , <b>2006</b> , 28, 259-283	2.6	125
49	Willingness to Self-Censor: A Construct and Measurement Tool for Public Opinion Research. <i>International Journal of Public Opinion Research</i> , <b>2005</b> , 17, 298-323	1.2	103
48	Exploring the Forms of Self-Censorship: On the Spiral of Silence and the Use of Opinion Expression Avoidance Strategies. <i>Journal of Communication</i> , <b>2007</b> , 57, 785-802	2.4	93
47	Permutation test is not distribution-free: Testing $H_0: \mu = 0$ .. <i>Psychological Methods</i> , <b>1996</b> , 1, 184-198	7.1	85
46	The moderating role of social ties on entrepreneurs' depressed affect and withdrawal intentions in response to economic stress. <i>Journal of Organizational Behavior</i> , <b>2012</b> , 33, 789-810	6.9	83
45	Construal processes and trait ambiguity: Implications for self-peer agreement in personality judgment.. <i>Journal of Personality and Social Psychology</i> , <b>1997</b> , 72, 664-677	6.5	68
44	Expertise in Psychological Profiling: A Comparative Assessment. <i>Journal of Interpersonal Violence</i> , <b>2000</b> , 15, 311-331	2.2	66
43	Stimulating the Quasi-statistical Organ: Fear of Social Isolation Motivates the Quest for Knowledge of the Opinion Climate. <i>Communication Research</i> , <b>2013</b> , 40, 439-462	3.8	65
42	Stock Exchange Disclosure and Market Development: An Analysis of 50 International Exchanges. <i>Journal of Accounting Research</i> , <b>2006</b> , 44, 437-483	3.4	65
41	Validating the Willingness to Self-Censor Scale: Individual Differences in the Effect of the Climate of Opinion on Opinion Expression. <i>International Journal of Public Opinion Research</i> , <b>2005</b> , 17, 443-455	1.2	47
40	Examining the Moderating and Mediating Roles of News Exposure and Attention on Adolescent Judgments of Alcohol-Related Risks. <i>Communication Research</i> , <b>2007</b> , 34, 355-381	3.8	46

39	Combining independent p values: extensions of the Stouffer and binomial methods. <i>Psychological Methods</i> , <b>2000</b> , 5, 496-515	7.1	43
38	The Influence of Youth Music Television Viewership on Changes in Cigarette Use and Association with Smoking Peers: A Social Identity, Reinforcing Spirals Perspective. <i>Communication Research</i> , <b>2010</b> , 37, 751-773	3.8	39
37	Investigative Experience and Accuracy in Psychological Profiling of a Violent Crime. <i>Journal of Interpersonal Violence</i> , <b>2002</b> , 17, 811-823	2.2	39
36	Exemplifying a Dispositional Approach to Cross-Cultural Spiral of Silence Research: Fear of Social Isolation and the Inclination to Self-Censor. <i>International Journal of Public Opinion Research</i> , <b>2012</b> , 24, 287-305	1.2	38
35	Thinking and Modeling at Multiple Levels: The Potential Contribution of Multilevel Modeling to Communication Theory and Research. <i>Human Communication Research</i> , <b>2006</b> , 32, 375-384	3.5	38
34	A cyclic model of information seeking in hyperlinked environments: The role of goals, self-efficacy, and intrinsic motivation. <i>International Journal of Human Computer Studies</i> , <b>2007</b> , 65, 170-182	4.6	37
33	Optimism, Motivational Coping and Well-being: Evidence Supporting the Importance of Flexible Goal Adjustment. <i>Journal of Happiness Studies</i> , <b>2015</b> , 16, 1525-1537	3.7	32
32	Organised and disorganised criminal behaviour syndromes in arsonists: A validation study of a psychological profiling concept. <i>Psychiatry, Psychology and Law</i> , <b>1998</b> , 5, 117-131	1.3	32
31	Age preferences for same- and opposite-sex partners. <i>Journal of Social Psychology</i> , <b>1995</b> , 135, 125-33	2.3	32
30	Self-Reported News Attention Does Assess Differential Processing of Media Content: An Experiment on Risk Perceptions Utilizing a Random Sample of U.S. Local Crime and Accident News. <i>Journal of Communication</i> , <b>2009</b> , 59, 117-134	2.4	31
29	Newspaper Coverage of Cancer Prevention: Multilevel Evidence for Knowledge Gap Effects. <i>Journal of Communication</i> , <b>2009</b> , 59, 514	2.4	30
28	Further evaluating the conditional decision rule for comparing two independent means. <i>British Journal of Mathematical and Statistical Psychology</i> , <b>2007</b> , 60, 217-44	2.8	28
27	Self-efficacy mediates the impact of craving on smoking abstinence in low to moderately anxious patients: results of a moderated mediation approach. <i>Psychology of Addictive Behaviors</i> , <b>2013</b> , 27, 113-24	2.4	27
26	Statistical Methods for Communication Science		27
25	Believing is seeing? Investigating the perceived accuracy of criminal psychological profiles. <i>International Journal of Offender Therapy and Comparative Criminology</i> , <b>2004</b> , 48, 149-60	1.3	25
24	Randomization tests and the equality of variance assumption when comparing group means. <i>Animal Behaviour</i> , <b>2000</b> , 59, 653-656	2.8	25
23	Distributive Justice, Promotion Instrumentality, and Turnover Intentions in Public Accounting Firms. <i>Behavioral Research in Accounting</i> , <b>2011</b> , 23, 169-186	1.7	23
22	Testing the Proximate Casualties Hypothesis—Local Troop Loss, Attention to News, and Support for Military Intervention. <i>Mass Communication and Society</i> , <b>2009</b> , 12, 379-402	2.3	20

21	A New Test of Linear Hypotheses in OLS Regression Under Heteroscedasticity of Unknown Form. <i>Journal of Educational and Behavioral Statistics</i> , <b>2008</b> , 33, 21-40	1.7	19
20	Easy Statistical Mediation Analysis With Distinguishable Dyadic Data. <i>Journal of Communication</i> , <b>2019</b> , 69, 612-649	2.4	19
19	Temperament synergies in risk for and protection against depressive symptoms: A prospective replication of a three-way interaction. <i>Journal of Research in Personality</i> , <b>2014</b> , 53, 134-147	2.8	18
18	Validating the Willingness to Self-Censor Scale II: Inhibition of Opinion Expression in a Conversational Setting. <i>Communication Methods and Measures</i> , <b>2010</b> , 4, 256-272	6.5	17
17	Reframing the Casualties Hypothesis: (Mis)Perceptions of Troop Loss and Public Opinion about War. <i>International Journal of Public Opinion Research</i> , <b>2010</b> , 22, 256-275	1.2	15
16	Observations on Estimation of Communication Effects on Political Knowledge and a Test of Intracommunication Mediation. <i>Political Communication</i> , <b>2005</b> , 22, 505-509	3.6	14
15	Mediation, Moderation, and Conditional Process Analysis: Concepts, Computations, and Some Common Confusions. <i>Spanish Journal of Psychology</i> , <b>2021</b> , 24,	1	13
14	Mediation, Moderation, and Conditional Process Analysis <b>2020</b> , 396-414		12
13	Choosing and upgrading financial services dealers in the US and UK. <i>International Journal of Research in Marketing</i> , <b>2004</b> , 21, 359-375	5.5	12
12	Increasing support for alcohol-control enforcement through news coverage of alcohol's role in injuries and crime. <i>Journal of Studies on Alcohol and Drugs</i> , <b>2012</b> , 73, 311-5	1.9	11
11	Within-study meta-analysis: Pooling the significance of doubly nonindependent (nonoverlapping) correlations.. <i>Psychological Methods</i> , <b>1998</b> , 3, 32-45	7.1	11
10	Exploring the relationship between compressed work hours satisfaction and absenteeism in front-line service work. <i>European Journal of Work and Organizational Psychology</i> , <b>2017</b> , 26, 42-52	4.1	10
9	The Spiral of Silence		10
8	It's About Time: The Need for a Journal Devoted to Communication Research Methodologies. <i>Communication Methods and Measures</i> , <b>2007</b> , 1, 1-5	6.5	9
7	Integration of the language arts and teacher training: An examination of speech communication instruction in high school English classrooms. <i>Communication Education</i> , <b>1995</b> , 44, 307-320	1.3	7
6	Injury news coverage, relative concern, and support for alcohol-control policies: an impersonal impact explanation. <i>Journal of Health Communication</i> , <b>2015</b> , 20, 51-9	2.5	5
5	Methodology of Selective Exposure Research: Introduction to the Special Issue. <i>Communication Methods and Measures</i> , <b>2013</b> , 7, 145-146	6.5	4
4	Cautions in testing variance equality with randomization tests. <i>Journal of Statistical Computation and Simulation</i> , <b>1997</b> , 59, 25-31	0.9	4

3	Reconnecting data analysis and research design: Who needs a confidence interval?. <i>Behavioral and Brain Sciences</i> , <b>1998</b> , 21, 203-204	0.9	4
2	Self-censorship, the Spiral of Silence, and Contemporary Political Communication <b>2014</b> ,		3
1	Language arts practices in the instruction of oral communication in California high schools. <i>Communication Reports</i> , <b>1995</b> , 8, 61-68	2	1