Gino Cattani

List of Publications by Year in descending order

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#	Article	IF	CITATIONS
1	Start with "Why,―but only if you have to: The strategic framing of novel ideas across different audiences. Strategic Management Journal, 2022, 43, 130-159.	7.3	39
2	Functional diversification and exaptation: the emergence of new drug uses in the pharma industry. Industrial and Corporate Change, 2022, 31, 1177-1201.	2.8	4
3	Tradition as a resource: Robust and radical interpretations of operatic tradition in the Italian opera industry, 1989–2011. Strategic Management Journal, 2022, 43, 2703-2741.	7.3	9
4	Variety-seeking, learning and performance. PLoS ONE, 2021, 16, e0247034.	2.5	4
5	Trajectories of Consecration: Signature Style and the Pace of Category Spanning. Research in the Sociology of Organizations, 2021, , 39-63.	0.8	3
6	Introduction to the <i>Strategy Science</i> Special Issue on Evolutionary Approaches to Innovation, the Firm, and the Dynamics of Industries. Strategy Science, 2021, 6, iii-iv.	2.9	0
7	Evolutionary Approaches to Innovation, the Firm, and the Dynamics of Industries. Strategy Science, 2021, 6, 265-289.	2.9	15
8	Innovators' Acts of Framing and Audiences' Structural Characteristics in Novelty Recognition. , 2020, , 13-36.		10
9	Studying the Incubation of a New Product Market Through Realized and Alternative Histories. Strategy Science, 2020, 5, 160-192.	2.9	13
10	Reflecting glory or deflecting stigma? The interplay between status and social proximity in peer evaluations. PLoS ONE, 2020, 15, e0238651.	2.5	2
11	Title is missing!. , 2020, 15, e0238651.		Ο
12	Title is missing!. , 2020, 15, e0238651.		0
13	Title is missing!. , 2020, 15, e0238651.		Ο
14	Title is missing!. , 2020, 15, e0238651.		0
15	Title is missing!. , 2020, 15, e0238651.		Ο
16	Title is missing!. , 2020, 15, e0238651.		0
17	Title is missing!. , 2020, 15, e0238651.		0
18	Friends, Gifts, and Cliques: Social Proximity and Recognition in Peer-Based Tournament Rituals.	6.3	19

Academy of Management Journal, 2019, 62, 883-917.

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19	Evolutionary chimeras: a Woesian perspective of radical innovation. Industrial and Corporate Change, 2019, 28, 511-528.	2.8	20
20	The Social Structure of Consecration in Cultural Fields: The Influence of Status and Social Distance in Audience–Candidate Evaluative Processes. Research in the Sociology of Organizations, 2018, , 129-157.	0.8	5
21	How Commitment to Craftsmanship Leads to Unique Value: Steinway & Sons' Differentiation Strategy. Strategy Science, 2017, 2, 13-38.	2.9	43
22	Categories and competition. Strategic Management Journal, 2017, 38, 64-92.	7.3	118
23	Deconstructing the Outsider Puzzle: The Legitimation Journey of Novelty. Organization Science, 2017, 28, 965-992.	4.5	66
24	Exaptation as source of creativity, innovation, and diversity: introduction to the Special Section. Industrial and Corporate Change, 2016, 25, 115-131.	2.8	78
25	Insiders, Outsiders, and the Struggle for Consecration in Cultural Fields. American Sociological Review, 2014, 79, 258-281.	5.2	171
26	Tackling the "Galacticos" effect: team familiarity and the performance of star-studded projects. Industrial and Corporate Change, 2013, 22, 1629-1662.	2.8	34
27	Value Creation and Knowledge Loss: The Case of Cremonese Stringed Instruments. Organization Science, 2013, 24, 813-830.	4.5	62
28	Networks and Rewards Among Hollywood Artists. , 2013, , 185-206.		3
29	The relational antecedents of project-entrepreneurship: Network centrality, team composition and project performance. Research Policy, 2009, 38, 1545-1558.	6.4	172
30	The Structure of Consensus: Network Ties, Legitimation, and Exit Rates of U.S. Feature Film Producer Organizations. Administrative Science Quarterly, 2008, 53, 145-182.	6.9	116
31	A Core/Periphery Perspective on Individual Creative Performance: Social Networks and Cinematic Achievements in the Hollywood Film Industry. Organization Science, 2008, 19, 824-844.	4.5	490
32	The Value of Moderate Obsession: Insights from a New Model of Organizational Search. Organization Science, 2007, 18, 403-419.	4.5	96
33	Technological pre-adaptation, speciation, and emergence of new technologies: how Corning invented and developed fiber optics. Industrial and Corporate Change, 2006, 15, 285-318.	2.8	170
34	Competitive Implications of Interfirm Mobility. Organization Science, 2006, 17, 691-709.	4.5	212
35	Preadaptation, Firm Heterogeneity, and Technological Performance: A Study on the Evolution of Fiber Optics, 1970–1995. Organization Science, 2005, 16, 563-580.	4.5	187
36	From the Margins to the Core of Haute Couture: The Entrepreneurial Journey of Coco Chanel. Enterprise and Society, 0, , 1-43.	0.3	0