

Lindred L Greer

List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/6368555/publications.pdf>

Version: 2024-02-01

45
papers

5,623
citations

186209

28
h-index

265120

42
g-index

48
all docs

48
docs citations

48
times ranked

4271
citing authors

#	ARTICLE	IF	CITATIONS
1	The Neuropeptide Oxytocin Regulates Parochial Altruism in Intergroup Conflict Among Humans. <i>Science</i> , 2010, 328, 1408-1411.	6.0	969
2	The paradox of intragroup conflict: A meta-analysis.. <i>Journal of Applied Psychology</i> , 2012, 97, 360-390.	4.2	867
3	COVID-19 and the workplace: Implications, issues, and insights for future research and action.. <i>American Psychologist</i> , 2021, 76, 63-77.	3.8	746
4	Oxytocin promotes human ethnocentrism. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2011, 108, 1262-1266.	3.3	686
5	The Effects of Conflict Types, Dimensions, and Emergent States on Group Outcomes. <i>Group Decision and Negotiation</i> , 2008, 17, 465-495.	2.0	271
6	Conflict Transformation. <i>Small Group Research</i> , 2008, 39, 278-302.	1.8	201
7	A review of perceived diversity in teams: Does how members perceive their team's composition affect team processes and outcomes?. <i>Journal of Organizational Behavior</i> , 2016, 37, S89.	2.9	132
8	Equality versus differentiation: The effects of power dispersion on group interaction.. <i>Journal of Applied Psychology</i> , 2010, 95, 1032-1044.	4.2	125
9	Why and when hierarchy impacts team effectiveness: A meta-analytic integration.. <i>Journal of Applied Psychology</i> , 2018, 103, 591-613.	4.2	117
10	The bigger they are, the harder they fall: Linking team power, team conflict, and performance. <i>Organizational Behavior and Human Decision Processes</i> , 2011, 116, 116-128.	1.4	102
11	Diabolical dictators or capable commanders? An investigation of the differential effects of autocratic leadership on team performance. <i>Leadership Quarterly</i> , 2015, 26, 687-701.	3.6	84
12	When does power disparity help or hurt group performance?. <i>Journal of Applied Psychology</i> , 2016, 101, 415-429.	4.2	83
13	Tainted visions: The effect of visionary leader behaviors and leader categorization tendencies on the financial performance of ethnically diverse teams.. <i>Journal of Applied Psychology</i> , 2012, 97, 203-213.	4.2	80
14	The dysfunctions of power in teams: A review and emergent conflict perspective. <i>Research in Organizational Behavior</i> , 2017, 37, 103-124.	0.9	78
15	Conflict contagion: a temporal perspective on the development of conflict within teams. <i>International Journal of Conflict Management</i> , 2013, 24, 352-373.	1.0	69
16	Oxytocin Motivates Non-Cooperation in Intergroup Conflict to Protect Vulnerable In-Group Members. <i>PLoS ONE</i> , 2012, 7, e46751.	1.1	68
17	Considering diversity: The positive effects of considerate leadership in diverse teams. <i>Group Processes and Intergroup Relations</i> , 2013, 16, 105-125.	2.4	68
18	It could be worse. <i>International Journal of Conflict Management</i> , 2007, 18, 325-344.	1.0	65

#	ARTICLE	IF	CITATIONS
19	Start-Up Teams: A Multidimensional Conceptualization, Integrative Review of Past Research, and Future Research Agenda. <i>Academy of Management Annals</i> , 2020, 14, 231-266.	5.8	61
20	Does It Really Matter If You Recognize Who I Am? The Implications of Identity Comprehension for Individuals in Work Teams. <i>Journal of Management</i> , 2008, 34, 5-24.	6.3	59
21	When Interteam Conflict Spirals into Intrateam Power Struggles: The Pivotal Role of Team Power Structures. <i>Academy of Management Journal</i> , 2018, 61, 1100-1130.	4.3	58
22	Conflict in medical teams: opportunity or danger?. <i>Medical Education</i> , 2012, 46, 935-942.	1.1	57
23	Group Cohesion. <i>Small Group Research</i> , 2012, 43, 655-661.	1.8	54
24	Skewed task conflicts in teams: What happens when a few members see more conflict than the rest?. <i>Journal of Applied Psychology</i> , 2016, 101, 1045-1055.	4.2	49
25	Not So Bad After All: How Relational Closeness Buffers the Association Between Relationship Conflict and Helpful and Deviant Group Behaviors. <i>Negotiation and Conflict Management Research</i> , 2011, 4, 277-296.	1.0	45
26	Oxytocin modulates selection of allies in intergroup conflict. <i>Proceedings of the Royal Society B: Biological Sciences</i> , 2012, 279, 1150-1154.	1.2	42
27	Interest (mis)alignments in representative negotiations: Do pro-social agents fuel or reduce inter-group conflict?. <i>Organizational Behavior and Human Decision Processes</i> , 2013, 120, 240-250.	1.4	35
28	Chapter 2 The Pivotal Role of Negative Affect in Understanding the Effects of Process Conflict on Group Performance. <i>Research on Managing Groups and Teams</i> , 0, , 21-43.	0.6	33
29	Blurred Lines: How the Collectivism Norm Operates Through Perceived Group Diversity to Boost or Harm Group Performance in Himalayan Mountain Climbing. <i>Organization Science</i> , 2019, 30, 235-259.	3.0	25
30	On Ladders and Pyramids: Hierarchy's Shape Determines Relationships and Performance in Groups. <i>Personality and Social Psychology Bulletin</i> , 2019, 45, 1717-1733.	1.9	24
31	Power in teams: Effects of team power structures on team conflict and team outcomes. , 2014, , .		20
32	Spillover bias in diversity judgment. <i>Organizational Behavior and Human Decision Processes</i> , 2017, 139, 92-105.	1.4	19
33	Diversity, conflict, and their consequences. , 2008, , 127-174.		17
34	Power and Status in Conflict and Negotiation Research: Introduction to the Special Issue. <i>Negotiation and Conflict Management Research</i> , 2013, 6, 239-252.	1.0	14
35	Power struggles: when and why the benefits of power for individuals paradoxically harm groups. <i>Current Opinion in Psychology</i> , 2020, 33, 162-166.	2.5	8
36	WHERE PERCEPTION MEETS REALITY: THE EFFECTS OF DIFFERENT TYPES OF FAULTLINE PERCEPTIONS, ASYMMETRIES, AND REALITIES ON INTERSUBGROUP CONFLICT AND WORKGROUP OUTCOMES.. <i>Proceedings - Academy of Management</i> , 2007, 2007, 1-6.	0.0	7

#	ARTICLE	IF	CITATIONS
37	Reply to Chen et al.: Perhaps goodwill is unlimited but oxytocin-induced goodwill is not. Proceedings of the National Academy of Sciences of the United States of America, 2011, 108, E46-E46.	3.3	7
38	Need for structure as asset and liability in dynamic team decision-making.. Group Dynamics, 2016, 20, 16-33.	0.7	7
39	Competitive representative negotiations worsen intergroup relations. Group Processes and Intergroup Relations, 2014, 17, 143-160.	2.4	6
40	Illegitimacy undermines leader creativity only under stable power. Revista De Psicologia Social, 2012, 27, 347-354.	0.3	4
41	The Role of Resources in the Success or Failure of Diverse Teams: Resource Scarcity Activates Negative Performance-Detracting Resource Dynamics in Social Category Diverse Teams. Organization Science, 2023, 34, 24-50.	3.0	4
42	From the Editorsâ€™ Publishing Impactful Research in AMJ: Winners of the 2020 and 2021 Impact Awards. Academy of Management Journal, 2021, 64, 1648-1653.	4.3	4
43	Bounded Benefits of Representative Cooperativeness in Intergroup Negotiations. Group Decision and Negotiation, 2015, 24, 993-1014.	2.0	3
44	Why and When Hierarchy Impacts Team Effectiveness: A Meta-Analytic Integration. SSRN Electronic Journal, 0, , .	0.4	2
45	When the Powerful is Paranoid: Effects on Power Struggles, and Performance. Proceedings - Academy of Management, 2017, 2017, 17571.	0.0	2