

Michael M Gielnik

List of Publications by Year in descending order

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Version: 2024-02-01

29
papers

2,193
citations

331670

21
h-index

526287

27
g-index

29
all docs

29
docs citations

29
times ranked

1553
citing authors

#	ARTICLE	IF	CITATIONS
1	The Psychology of Entrepreneurship. Annual Review of Organizational Psychology and Organizational Behavior, 2014, 1, 413-438.	9.9	503
2	Creativity in the opportunity identification process and the moderating effect of diversity of information. Journal of Business Venturing, 2012, 27, 559-576.	6.3	187
3	â€œPut in Effort, Therefore I Am Passionateâ€ Investigating the Path from Effort to Passion in Entrepreneurship. Academy of Management Journal, 2015, 58, 1012-1031.	6.3	186
4	Action and Action-Regulation in Entrepreneurship: Evaluating a Student Training for Promoting Entrepreneurship. Academy of Management Learning and Education, 2015, 14, 69-94.	2.5	183
5	Boosting and sustaining passion: A long-term perspective on the effects of entrepreneurship training. Journal of Business Venturing, 2017, 32, 334-353.	6.3	141
6	Focus on opportunities as a mediator of the relationship between business owners' age and venture growth. Journal of Business Venturing, 2012, 27, 127-142.	6.3	130
7	A temporal analysis of how entrepreneurial goal intentions, positive fantasies, and action planning affect starting a new venture and when the effects wear off. Journal of Business Venturing, 2014, 29, 755-772.	6.3	92
8	Deliberate practice among South African small business owners: Relationships with education, cognitive ability, knowledge, and success. Journal of Occupational and Organizational Psychology, 2009, 82, 21-44.	4.5	88
9	Age in the entrepreneurial process: The role of future time perspective and prior entrepreneurial experience.. Journal of Applied Psychology, 2018, 103, 1067-1085.	5.3	87
10	Antecedents of Business Opportunity Identification and Innovation: Investigating the Interplay of Information Processing and Information Acquisition. Applied Psychology, 2014, 63, 344-381.	7.1	75
11	A dynamic account of self-efficacy in entrepreneurship.. Journal of Applied Psychology, 2020, 105, 487-505.	5.3	65
12	Psychological Training for Entrepreneurs to Take Action. Current Directions in Psychological Science, 2016, 25, 196-202.	5.3	60
13	How Small Business Managersâ€™ Age and Focus on Opportunities Affect Business Growth: A Mediated Moderation Growth Model. Journal of Small Business Management, 2017, 55, 460-483.	4.8	46
14	Identifying business opportunities for sustainable development: Longitudinal and experimental evidence contributing to the field of sustainable entrepreneurship. Business Strategy and the Environment, 2020, 29, 1387-1403.	14.3	42
15	Understanding the gender gap in immigrant entrepreneurship: a multi-country study of immigrantsâ€™ embeddedness in economic, social, and institutional contexts. Small Business Economics, 2021, 56, 1007-1031.	6.7	42
16	Stepping into my shoes: generativity as a mediator of the relationship between business owners' age and family succession. Ageing and Society, 2012, 32, 673-696.	1.7	36
17	How Can Problems Be Turned Into Something Good? The Role of Entrepreneurial Learning and Error Mastery Orientation. Entrepreneurship Theory and Practice, 2020, 44, 315-338.	10.2	35
18	How Passion in Entrepreneurship Develops Over Time: A Self-Regulation Perspective. Entrepreneurship Theory and Practice, 2022, 46, 985-1018.	10.2	31

#	ARTICLE	IF	CITATIONS
19	When capital does not matter: How entrepreneurship training buffers the negative effect of capital constraints on business creation. <i>Strategic Entrepreneurship Journal</i> , 2020, 14, 369-395.	4.4	30
20	Positive Impact of Entrepreneurship Training on Entrepreneurial Behavior in a Vocational Training Setting. <i>Africa Journal of Management</i> , 2016, 2, 330-348.	1.1	26
21	The motivational benefits of specific versus general optimism. <i>Journal of Positive Psychology</i> , 2013, 8, 425-434.	4.0	23
22	When passions collide: Passion convergence in entrepreneurial teams.. <i>Journal of Applied Psychology</i> , 2021, 106, 902-920.	5.3	21
23	Patterns of Entrepreneurial Career Development: An Optimal Matching Analysis Approach. <i>International Journal of Developmental Sciences</i> , 2012, 6, 177-187.	0.5	16
24	Intraindividual variability in identity centrality: Examining the dynamics of perceived role progress and state identity centrality.. <i>Journal of Applied Psychology</i> , 2020, 105, 889-906.	5.3	15
25	When and how does anger during goal pursuit relate to goal achievement? The roles of persistence and action planning. <i>Motivation and Emotion</i> , 2019, 43, 205-217.	1.3	14
26	The Effectiveness of the Effectuation Approach on Opportunity Identification and Pursuit: Evidence From a Randomized Controlled Field Experiment. <i>Academy of Management Learning and Education</i> , 2021, 20, 562-577.	2.5	8
27	Entrepreneurship Training in Developing Countries. , 2014, , 92-119.		7
28	How action-oriented entrepreneurship training transforms university students into entrepreneurs: insights from a qualitative study. <i>Journal of Small Business and Entrepreneurship</i> , 2020, , 1-28.	4.9	4
29	Entrepreneurship as a Tool to Tackle Graduate Youth Unemployment in Developing Economies. <i>Advances in Higher Education and Professional Development Book Series</i> , 2022, , 1-24.	0.2	0