

James A Roberts

List of Publications by Year in descending order

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49
papers

3,854
citations

159585

30
h-index

214800

47
g-index

50
all docs

50
docs citations

50
times ranked

2465
citing authors

#	ARTICLE	IF	CITATIONS
1	The invisible addiction: Cell-phone activities and addiction among male and female college students. <i>Journal of Behavioral Addictions</i> , 2014, 3, 254-265.	3.7	482
2	My life has become a major distraction from my cell phone: Partner phubbing and relationship satisfaction among romantic partners. <i>Computers in Human Behavior</i> , 2016, 54, 134-141.	8.5	461
3	Money Attitudes, Credit Card Use, and Compulsive Buying among American College Students. <i>Journal of Consumer Affairs</i> , 2001, 35, 213-240.	2.3	453
4	Examining the Impact of Servant Leadership on Salesperson's Turnover Intention. <i>Journal of Personal Selling and Sales Management</i> , 2009, 29, 351-365.	2.8	160
5	Compulsive Buying Among College Students: An Investigation of Its Antecedents, Consequences, and Implications for Public Policy. <i>Journal of Consumer Affairs</i> , 1998, 32, 295-319.	2.3	156
6	Phubbed and Alone: Phone Snubbing, Social Exclusion, and Attachment to Social Media. <i>Journal of the Association for Consumer Research</i> , 2017, 2, 155-163.	1.7	142
7	The Social Media Party: Fear of Missing Out (FoMO), Social Media Intensity, Connection, and Well-Being. <i>International Journal of Human-Computer Interaction</i> , 2020, 36, 386-392.	4.8	137
8	Materialism and Satisfaction with Over-All Quality Of Life and Eight Life Domains. <i>Social Indicators Research</i> , 2007, 82, 79-92.	2.7	136
9	Personality and Credit Card Misuse Among College Students: The Mediating Role of Impulsiveness. <i>Journal of Marketing Theory and Practice</i> , 2007, 15, 65-77.	4.3	135
10	Why are materialists less happy? The role of gratitude and need satisfaction in the relationship between materialism and life satisfaction. <i>Personality and Individual Differences</i> , 2014, 64, 62-66.	2.9	119
11	Family Structure, Materialism, and Compulsive Buying: A Re inquiry and Extension. <i>Journal of the Academy of Marketing Science</i> , 2003, 31, 300-311.	11.2	110
12	Put down your phone and listen to me: How boss phubbing undermines the psychological conditions necessary for employee engagement. <i>Computers in Human Behavior</i> , 2017, 75, 206-217.	8.5	105
13	A preliminary investigation of materialism and impulsiveness as predictors of technological addictions among young adults. <i>Journal of Behavioral Addictions</i> , 2013, 2, 56-62.	3.7	91
14	Interpersonal influence and adolescent materialism and compulsive buying. <i>Social Influence</i> , 2008, 3, 114-131.	1.6	68
15	Contingent Self-Esteem, Self-Presentational Concerns, and Compulsive Buying. <i>Psychology and Marketing</i> , 2014, 31, 147-160.	8.2	68
16	Too Much of a Good Thing: Investigating the Association between Actual Smartphone Use and Individual Well-Being. <i>International Journal of Human-Computer Interaction</i> , 2018, 34, 265-275.	4.8	68
17	Smartphone Use during the COVID-19 Pandemic: Social Versus Physical Distancing. <i>International Journal of Environmental Research and Public Health</i> , 2021, 18, 1034.	2.6	67
18	Boss phubbing, trust, job satisfaction and employee performance. <i>Personality and Individual Differences</i> , 2020, 155, 109702.	2.9	66

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19	Generation Yâ€™s Ethical Ideology and Its Potential Workplace Implications. <i>Journal of Business Ethics</i> , 2013, 117, 93-109.	6.0	61
20	Subjective Well-Being among Adolescent Consumers: The Effects of Materialism, Compulsive Buying, and Time Affluence. <i>Applied Research in Quality of Life</i> , 2012, 7, 117-135.	2.4	60
21	Organizational variables, sales force perceptions of readiness for change, learning, and performance among boundary-spanning teams: A conceptual framework and propositions for research. <i>Industrial Marketing Management</i> , 2004, 33, 289-305.	6.7	56
22	Compulsive Buying and Risky Behavior among Adolescents. <i>Psychological Reports</i> , 2000, 86, 763-770.	1.7	55
23	Adolescent Autonomy and the Impact of Family Structure on Materialism and Compulsive Buying. <i>Journal of Marketing Theory and Practice</i> , 2006, 14, 301-314.	4.3	55
24	Money Attitudes and Compulsive Buying. <i>Journal of International Consumer Marketing</i> , 1999, 11, 53-74.	3.7	53
25	Materialism and the Family Structureâ€™Stress Relation. <i>Journal of Consumer Psychology</i> , 2005, 15, 183-190.	4.5	52
26	Cooking Up a Recipe for Self-Control: The Three Ingredients of Self-Control and its Impact on Impulse Buying. <i>Journal of Marketing Theory and Practice</i> , 2012, 20, 173-188.	4.3	39
27	Compulsive buying: Does it matter how itâ€™s measured?. <i>Journal of Economic Psychology</i> , 2008, 29, 555-576.	2.2	38
28	Stress, gender and compulsive buying among early adolescents. <i>Young Consumers</i> , 2012, 13, 113-123.	3.5	38
29	The Influence of Family Structure on Consumer Behavior: A Re-Inquiry and Extension of Rindfleisch Et al. (1997) in Mexico. <i>Journal of Marketing Theory and Practice</i> , 2004, 12, 61-79.	4.3	34
30	Investigating the impact of partner phubbing on romantic jealousy and relationship satisfaction: The moderating role of attachment anxiety. <i>Journal of Social and Personal Relationships</i> , 2021, 38, 3590-3609.	2.3	34
31	Personal Goals and Their Role in Consumer Behavior: The Case of Compulsive Buying. <i>Journal of Marketing Theory and Practice</i> , 2004, 12, 61-73.	4.3	33
32	The Emerging Consumer Culture in Mexico. <i>Journal of International Consumer Marketing</i> , 1998, 10, 7-31.	3.7	32
33	Looking for happiness in all the wrong places: The moderating role of gratitude and affect in the materialismâ€™life satisfaction relationship. <i>Journal of Positive Psychology</i> , 2015, 10, 489-498.	4.0	31
34	Improving Predictions of COVID-19 Preventive Behavior: Development of a Sequential Mediation Model. <i>Journal of Medical Internet Research</i> , 2021, 23, e23218.	4.3	29
35	Sales force obsolescence: Perceptions from sales and marketing executives of individual, organizational, and environmental factors. <i>Industrial Marketing Management</i> , 2004, 33, 439-456.	6.7	19
36	A Critique and Comparison of Two Scales from Fifteen Years of Studying Compulsive Buying. <i>Psychological Reports</i> , 2008, 102, 153-165.	1.7	19

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37	Family conflict and adolescent compulsive buying behavior. <i>Young Consumers</i> , 2019, 20, 208-218.	3.5	15
38	Partner phubbing and relationship satisfaction through the lens of social allergy theory. <i>Personality and Individual Differences</i> , 2022, 195, 111676.	2.9	14
39	Development of a Relationship Selling Mindset: Organizational Influencers. <i>Journal of Business-to-Business Marketing</i> , 2002, 10, 1-30.	1.5	12
40	Developing and Testing a Scale Designed to Measure Perceived Phubbing. <i>International Journal of Environmental Research and Public Health</i> , 2020, 17, 8152.	2.6	10
41	On the outside looking in: Social media intensity, social connection, and user well-being: The moderating role of passive social media use.. <i>Canadian Journal of Behavioural Science</i> , 2023, 55, 240-252.	0.6	10
42	Partner Phubbing as a Social Allergen: Support for a Dual Process Model. <i>Human Behavior and Emerging Technologies</i> , 2022, 2022, 1-11.	4.4	9
43	Compulsive Buying and Sexual Attitudes, Intentions, and Activity among Adolescents: An Extension of Roberts and Tanner (2000). <i>Psychological Reports</i> , 2002, 90, 1259-1260.	1.7	6
44	Holier than thou: Investigating the relationship between religiosity and charitable giving. <i>International Journal of Nonprofit and Voluntary Sector Marketing</i> , 2019, 24, e1619.	0.8	5
45	The Pandemic within a Pandemic: Testing a Sequential Mediation Model to Better Understand Racial/Ethnic Disparities in COVID-19 Preventive Behavior. <i>Healthcare (Switzerland)</i> , 2021, 9, 230.	2.0	3
46	COMPULSIVE BUYING AND RISKY BEHAVIOR AMONG ADOLESCENTS. <i>Psychological Reports</i> , 2000, 86, 763.	1.7	3
47	COMPULSIVE BUYING AND SEXUAL ATTITUDES, INTENTIONS, AND ACTIVITY AMONG ADOLESCENTS: AN EXTENSION OF ROBERTS AND TANNER (2000). <i>Psychological Reports</i> , 2002, 90, 1259.	1.7	3
48	Me, My Smartphone, and I: Development of the Smartphone Orientation Scale (SOS). <i>International Journal of Human-Computer Interaction</i> , 0, , 1-9.	4.8	2
49	Compulsive Buying and Sexual Attitudes, Intentions, and Activity among Adolescents: An Extension of Roberts and Tanner (2000). <i>Psychological Reports</i> , 2002, 90, 1259-1260.	1.7	0