

Henrich R Greve

List of Publications by Year in descending order

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117
papers

15,702
citations

36303

51
h-index

34986

98
g-index

143
all docs

143
docs citations

143
times ranked

6821
citing authors

#	ARTICLE	IF	CITATIONS
1	TAKING STOCK OF NETWORKS AND ORGANIZATIONS: A MULTILEVEL PERSPECTIVE.. Academy of Management Journal, 2004, 47, 795-817.	6.3	1,501
2	Corporate Elite Networks and Governance Changes in the 1980s. American Journal of Sociology, 1997, 103, 1-37.	0.5	1,020
3	Performance, Aspirations, and Risky Organizational Change. Administrative Science Quarterly, 1998, 43, 58.	6.9	951
4	A BEHAVIORAL THEORY OF R&D EXPENDITURES AND INNOVATIONS: EVIDENCE FROM SHIPBUILDING.. Academy of Management Journal, 2003, 46, 685-702.	6.3	946
5	Superman or the Fantastic Four? knowledge combination And experience in Innovative Teams. Academy of Management Journal, 2006, 49, 723-740.	6.3	714
6	Less Likely to Fail: Low Performance, Firm Size, and Factory Expansion in the Shipbuilding Industry. Management Science, 2006, 52, 83-94.	4.1	515
7	The Behavioral Theory of the Firm: Assessment and Prospects. Academy of Management Annals, 2012, 6, 1-40.	9.6	473
8	A Behavioral Theory of the Firmâ€™40 Years and Counting: Introduction and Impact. Organization Science, 2007, 18, 337-349.	4.5	466
9	Fool's Gold: Social Proof in the Initiation and Abandonment of Coverage by Wall Street Analysts. Administrative Science Quarterly, 2001, 46, 502.	6.9	437
10	A Behavioral Theory of Firm Growth: Sequential Attention to Size and Performance Goals. Academy of Management Journal, 2008, 51, 476-494.	6.3	395
11	Organizations Gone Wild: The Causes, Processes, and Consequences of Organizational Misconduct. Academy of Management Annals, 2010, 4, 53-107.	9.6	386
12	'Exploration and exploitation in product innovation'. Industrial and Corporate Change, 2007, 16, 945-975.	2.8	381
13	An Evolutionary Model of Organizational Performance. Strategic Management Journal, 1994, 15, 11-28.	7.3	345
14	Undeserved Loss: The Spread of Legitimacy Loss to Innocent Organizations in Response to Reported Corporate Deviance. Administrative Science Quarterly, 2009, 54, 195-228.	6.9	307
15	Managerial cognition and the mimetic adoption of market positions: what you see is what you do. Strategic Management Journal, 1998, 19, 967-988.	7.3	302
16	A Behavioral Theory of R&D Expenditures and Innovations: Evidence from Shipbuilding. Academy of Management Journal, 2003, 46, 685-702.	6.3	264
17	Jumping Ship: The Diffusion of Strategy Abandonment. Administrative Science Quarterly, 1995, 40, 444.	6.9	247
18	Patterns of Competition: The Diffusion of a Market Position in Radio Broadcasting. Administrative Science Quarterly, 1996, 41, 29.	6.9	242

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19	Innovations as Catalysts for Organizational Change: Shifts in Organizational Cognition and Search. <i>Administrative Science Quarterly</i> , 2000, 45, 54.	6.9	241
20	Organizations Gone Wild: The Causes, Processes, and Consequences of Organizational Misconduct. <i>Academy of Management Annals</i> , 2010, 4, 53-107.	9.6	238
21	A Matching Theory of Alliance Formation and Organizational Success: Complementarity and Compatibility. <i>Academy of Management Journal</i> , 2009, 52, 975-995.	6.3	213
22	Business Group Affiliation and Firm Search Behavior in India: Responsiveness and Focus of Attention. <i>Organization Science</i> , 2010, 21, 696-712.	4.5	201
23	The Behavioral Theory of the Firm: Assessment and Prospects. <i>Academy of Management Annals</i> , 2012, 6, 1-40.	9.6	198
24	The Prince and the Pauper: Search and Brokerage in the Initiation of Status-Heterophilous Ties. <i>Organization Science</i> , 2011, 22, 1418-1434.	4.5	176
25	MARKETING NICHE ENTRY DECISIONS: COMPETITION, LEARNING, AND STRATEGY IN TOKYO BANKING, 1894-1936.. <i>Academy of Management Journal</i> , 2000, 43, 816-836.	6.3	170
26	When do Interlocks Matter? Institutional Logics and the Diffusion of Multiple Corporate Governance Practices. <i>Academy of Management Journal</i> , 2010, 53, 846-864.	6.3	161
27	Institutional Logics and Power Sources: Merger and Acquisition Decisions. <i>Academy of Management Journal</i> , 2017, 60, 671-694.	6.3	159
28	Positional rigidity: low performance and resource acquisition in large and small firms. <i>Strategic Management Journal</i> , 2011, 32, 103-114.	7.3	155
29	Innovators and imitators: Organizational reference groups and adoption of organizational routines. <i>Research Policy</i> , 2005, 34, 1550-1569.	6.4	154
30	Taking Stock of Networks and Organizations: A Multilevel Perspective. <i>Academy of Management Journal</i> , 2004, 47, 795-817.	6.3	147
31	Bigger and safer: the diffusion of competitive advantage. <i>Strategic Management Journal</i> , 2009, 30, 1-23.	7.3	142
32	Built to Last but Falling Apart: Cohesion, Friction, and Withdrawal from Interfirm Alliances. <i>Academy of Management Journal</i> , 2010, 53, 302-322.	6.3	130
33	Sticky Aspirations: Organizational Time Perspective and Competitiveness. <i>Organization Science</i> , 2002, 13, 1-17.	4.5	127
34	The Effect of Core Change on Performance: Inertia and Regression toward the Mean. <i>Administrative Science Quarterly</i> , 1999, 44, 590.	6.9	120
35	Interorganizational Learning and Heterogeneous Social Structure. <i>Organization Studies</i> , 2005, 26, 1025-1047.	5.3	120
36	Disasters and Community Resilience: Spanish Flu and the Formation of Retail Cooperatives in Norway. <i>Academy of Management Journal</i> , 2018, 61, 5-25.	6.3	117

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37	Time to Break Up: Social and Instrumental Antecedents of Firm Exits from Exchange Cliques. <i>Academy of Management Journal</i> , 2005, 48, 499-520.	6.3	116
38	Vox Populi: Resource Partitioning, Organizational Proliferation, and the Cultural Impact of the Insurgent Microradio Movement. <i>American Journal of Sociology</i> , 2006, 112, 802-837.	0.5	114
39	Investment and the behavioral theory of the firm: evidence from shipbuilding. <i>Industrial and Corporate Change</i> , 2003, 12, 1051-1076.	2.8	106
40	Power and Glory: Concentrated Power in Top Management Teams. <i>Organization Studies</i> , 2007, 28, 1197-1221.	5.3	101
41	Echoes of the Past: Organizational Foundings as Sources of an Institutional Legacy of Mutualism. <i>American Journal of Sociology</i> , 2012, 118, 635-675.	0.5	84
42	An Ecological Theory of Spatial Evolution: Local Density Dependence in Tokyo Banking, 1894-1936. <i>Social Forces</i> , 2002, 80, 847-879.	1.3	82
43	Short- and Long-Term Performance Feedback and Absorptive Capacity. <i>Journal of Management</i> , 2015, 41, 1827-1853.	9.3	82
44	Microfoundations of Management: Behavioral Strategies and Levels of Rationality in Organizational Action. <i>Academy of Management Perspectives</i> , 2013, 27, 103-119.	6.8	79
45	Safe or Profitable? The Pursuit of Conflicting Goals. <i>Organization Science</i> , 2019, 30, 647-667.	4.5	77
46	Multimarket contact and sales growth: evidence from insurance. <i>Strategic Management Journal</i> , 2008, 29, 229-249.	7.3	74
47	Fast and expensive: the diffusion of a disappointing innovation. <i>Strategic Management Journal</i> , 2011, 32, 949-968.	7.3	73
48	Competing in groups. <i>Managerial and Decision Economics</i> , 2004, 25, 453-471.	2.5	70
49	The thin red line between success and failure: Path dependence in the diffusion of innovative production technologies. <i>Strategic Management Journal</i> , 2015, 36, 475-496.	7.3	67
50	Greener Pastures: Outside Options and Strategic Alliance Withdrawal. <i>Organization Science</i> , 2013, 24, 79-98.	4.5	64
51	Specification and Estimation of Heterogeneous Diffusion Models. <i>Sociological Methodology</i> , 1995, 25, 377.	2.4	63
52	Dominant Coalitions Directing Acquisitions: Different Decision Makers, Different Decisions. <i>Academy of Management Journal</i> , 2019, 62, 44-65.	6.3	59
53	Back to basics: Behavioral theory and internationalization. <i>Journal of International Business Studies</i> , 2021, 52, 1047-1068.	7.3	56
54	Board reform versus profits: The impact of ratings on the adoption of governance practices. <i>Strategic Management Journal</i> , 2017, 38, 815-833.	7.3	52

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55	Resource Dependence Dynamics: Partner Reactions to Mergers. <i>Organization Science</i> , 2015, 26, 239-255.	4.5	48
56	Marketing Niche Entry Decisions: Competition, Learning, and Strategy in Tokyo Banking, 1894â€“1936. <i>Academy of Management Journal</i> , 2000, 43, 816-836.	6.3	43
57	Competitive Parity, Status Disparity, and Mutual Forbearance: Securities Analysts' Competition for Investor Attention. <i>Academy of Management Journal</i> , 2014, 57, 38-62.	6.3	40
58	Goal Selection Internally and Externally: A Behavioral Theory of Institutionalization. <i>International Journal of Management Reviews</i> , 2018, 20, S19.	8.3	39
59	Self-Assessment, Self-Enhancement, and the Choice of Comparison Organizations for Evaluating Organizational Performance. <i>Advances in Strategic Management</i> , 2015, , 89-118.	0.1	37
60	Is all publicity good publicity? The impact of direct and indirect media pressure on the adoption of governance practices. <i>Strategic Management Journal</i> , 2019, 40, 1368-1393.	7.3	37
61	Introduction: A multiunit, multimarket world. <i>Advances in Strategic Management</i> , 0, , 1-28.	0.1	33
62	The intent and extent of multimarket contact. <i>Strategic Organization</i> , 2006, 4, 249-274.	5.0	29
63	Industry Diversity Effects on Job Mobility. <i>Acta Sociologica</i> , 1994, 37, 119-139.	1.9	27
64	The Diffusion of Differences: A Review and Reorientation of 20 Years of Diffusion Research. <i>Academy of Management Annals</i> , 2021, 15, 377-405.	9.6	26
65	History and the present: Institutional legacies in communities of organizations. <i>Research in Organizational Behavior</i> , 2014, 34, 27-41.	1.2	25
66	Unequal Bedfellows: Gender Role-based Deference in Multiplex Ties between Korean Business Groups. <i>Academy of Management Journal</i> , 2017, 60, 1531-1553.	6.3	25
67	Delayed Adoption of Rules: A Relational Theory of Firm Exposure and State Cooptation. <i>Journal of Management</i> , 2018, 44, 3336-3363.	9.3	23
68	Ripples of Fear. <i>American Sociological Review</i> , 2016, 81, 396-420.	5.2	22
69	LONGITUDINAL ANALYSIS IN STRATEGIC MANAGEMENT. <i>Research Methodology in Strategy and Management</i> , 0, , 135-163.	0.3	19
70	Running for the Exit: Community Cohesion and Bank Panics. <i>Organization Science</i> , 2014, 25, 204-221.	4.5	19
71	Show Me the Data! Improving Evidence Presentation for Publication. <i>Management and Organization Review</i> , 2018, 14, 423-432.	2.1	19
72	The Resource-Based View and Learning Theory: Overlaps, Differences, and a Shared Future. <i>Journal of Management</i> , 2021, 47, 1720-1733.	9.3	19

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73	Estimation of Diffusion Processes from Incomplete Data. <i>Sociological Methods and Research</i> , 2001, 29, 435-467.	6.8	18
74	Where to Search?. <i>Advances in Strategic Management</i> , 2018, , 91-100.	0.1	18
75	Organizational Ecology and Job Mobility. <i>Social Forces</i> , 2000, 79, 547.	1.3	17
76	Emergence: How Novelty, Growth, and Formation Shape Organizations and Their Ecosystems. <i>Research in the Sociology of Organizations</i> , 2017, , 1-27.	0.8	16
77	INTERORGANIZATIONAL LEARNING AND THE LOCATION OF MANUFACTURING SUBSIDIARIES: IS CHAIN MIGRATION ALSO A CORPORATE BEHAVIOR?. <i>Advances in Strategic Management</i> , 0, , 159-191.	0.1	14
78	Amazon Warrior: How a Platform Can Restructure Industry Power and Ecology. <i>Advances in Strategic Management</i> , 2017, , 299-335.	0.1	14
79	Job Search with Organizational Size As a Signal. <i>Social Forces</i> , 2003, 82, 643-669.	1.3	13
80	Behavioral Theories of Organization. , 2015, , 481-486.		13
81	Hereafter: How Crises Shape Communities Through Learning and Institutional Legacies. <i>Organization Science</i> , 2017, 28, 1098-1114.	4.5	13
82	Multiunit organization and multimarket strategy: the dynamics of market entry and commitment. <i>Scandinavian Journal of Management</i> , 2004, 20, 9-30.	1.9	11
83	Designing Performance Feedback Systems to Guide Learning and Manage Risk. <i>Organizational Dynamics</i> , 2010, 39, 104-114.	2.6	10
84	Relining the garbage can of organizational decision-making: modeling the arrival of problems and solutions as queues. <i>Industrial and Corporate Change</i> , 2020, 29, 125-142.	2.8	9
85	Organizational Routines and Performance Feedback. , 2008, , .		9
86	Correctly Assessing the Value of Our Research to Management Education. <i>Academy of Management Learning and Education</i> , 2012, 11, 272-277.	2.5	8
87	Learning Theory: The Pandemic Research Challenge. <i>Journal of Management Studies</i> , 2020, 57, 1759-1762.	8.3	8
88	Interorganizational Learning Before 9/11. <i>International Public Management Journal</i> , 2005, 8, 383-390.	2.0	7
89	Innovation as Catalysts for Organizational Change: Shifts in Organizational Cognition and Search. <i>SSRN Electronic Journal</i> , 2000, , .	0.4	6
90	Strategic rule breaking: Time wasting to win soccer games. <i>PLoS ONE</i> , 2019, 14, e0224150.	2.5	6

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91	If It Doesn't Kill You: Learning from Ecological Competition. <i>Advances in Strategic Management</i> , 0, , 243-271.	0.1	5
92	The Prince and the Pauper: Search and Brokerage in the Initiation of Status-Heterophilous Ties. <i>SSRN Electronic Journal</i> , 2010, , .	0.4	5
93	Rational Fouls? Loss aversion on organizational and individual goals influence decision quality. <i>Organization Studies</i> , 2021, 42, 1031-1051.	5.3	5
94	Consequences of organizational misconduct: too much and too little punishment. , 2016, , 370-403.		4
95	Look at Me: Overt Status-Seeking Behavior and Competitive Emergence among Securities Analysts. <i>Research in the Sociology of Organizations</i> , 2017, , 351-382.	0.8	4
96	A Special "Provocations and Provocateurs" Section Honoring Jim March. <i>Journal of Management Inquiry</i> , 2020, 29, 119-127.	3.9	4
97	EXPRESS: Is there a Strategic Organization in The Behavioral Theory of the Firm? Looking Back and Looking Forward; <i>Strategic Organization</i> , 0, , 147612702211150.	5.0	4
98	ASYMMETRY OF CUSTOMER LOSS AND RECOVERY UNDER ENDOGENOUS PARTNERSHIPS: THEORY AND EVIDENCE*. <i>International Economic Review</i> , 2016, 57, 3-30.	1.3	3
99	Adolescent experiences and adult work outcomes: Connections and causes. <i>Research in the Sociology of Work</i> , 2014, , 1-10.	1.5	2
100	The Role of Expectation on Job Search and the Firm Size Effect on Wages. <i>Japanese Economic Review</i> , 2004, 55, 56-85.	1.3	1
101	Greener Pastures: Outside Options and Strategic Alliance Withdrawal. <i>SSRN Electronic Journal</i> , 2011, , .	0.4	1
102	Microfoundations of Management: Behavioral Strategies and Levels of Rationality in Organizational Action. <i>SSRN Electronic Journal</i> , 0, , .	0.4	1
103	Are goals scored just before halftime worth more? An old soccer wisdom statistically tested. <i>PLoS ONE</i> , 2020, 15, e0240438.	2.5	1
104	Asymmetry of Reputation Loss and Recovery under Endogenous Relationships: Theory and Evidence. <i>SSRN Electronic Journal</i> , 0, , .	0.4	1
105	Model. , 2003, , 39-75.		0
106	Searching for a Corporate Savior: The Irrational Quest for Charismatic CEOs. By Rakesh Khurana. Princeton, N.J.: Princeton University Press, 2002. Pp. xx+295. \$29.95.. <i>American Journal of Sociology</i> , 2004, 109, 1542-1544.	0.5	0
107	Vox Veritatis: Reply to Hart-Brinson. <i>American Journal of Sociology</i> , 2010, 116, 656-662.	0.5	0
108	Running for the Exit: Community Cohesion and Bank Panics. <i>SSRN Electronic Journal</i> , 2013, , .	0.4	0

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109	Competitive Parity, Status Disparity, and Mutual Forbearance: Securities Analysts' Competition for Investor Attention. SSRN Electronic Journal, 2013, , .	0.4	0
110	Sex, drugs, and rolling rocks: Adolescent counter-normative behaviors and their job mobility as young adults. Research in the Sociology of Work, 2014, , 159-190.	1.5	0
111	Myopia. , 2016, , 1-2.		0
112	Myopia. , 2018, , 1089-1090.		0
113	Dual Goals, Dual Agency: The Perils of Measurement and Control; Comment on "Dual Agency in Hospitals: What Strategies Do Managers and Physicians Apply to Reconcile Dilemmas Between Clinical and Economic Considerations?". International Journal of Health Policy and Management, 2022, , .	0.9	0
114	Strategic rule breaking: Time wasting to win soccer games. , 2019, 14, e0224150.		0
115	Strategic rule breaking: Time wasting to win soccer games. , 2019, 14, e0224150.		0
116	Strategic rule breaking: Time wasting to win soccer games. , 2019, 14, e0224150.		0
117	Strategic rule breaking: Time wasting to win soccer games. , 2019, 14, e0224150.		0