

Andreas Glckner

List of Publications by Citations

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The third column is the impact factor (IF) of the journal, and the fourth column is the number of citations of the article.

97
papers

5,756
citations

24
h-index

75
g-index

116
ext. papers

7,111
ext. citations

2.9
avg, IF

7.34
L-index

#	Paper	IF	Citations
97	PSYCHOLOGY. Estimating the reproducibility of psychological science. <i>Science</i> , 2015 , 349, aac4716	33.3	3406
96	Beyond dual-process models: A categorisation of processes underlying intuitive judgement and decision making. <i>Thinking and Reasoning</i> , 2010 , 16, 1-25	2.6	243
95	An eye-tracking study on information processing in risky decisions: Evidence for compensatory strategies based on automatic processes. <i>Journal of Behavioral Decision Making</i> , 2011 , 24, 71-98	2.4	162
94	Multiple-reason decision making based on automatic processing. <i>Journal of Experimental Psychology: Learning Memory and Cognition</i> , 2008 , 34, 1055-75	2.2	161
93	Personality and prosocial behavior: linking basic traits and social value orientations. <i>Journal of Personality and Social Psychology</i> , 2014 , 107, 529-39	6.5	107
92	Intuition in Judgment and Decision Making: Extensive Thinking Without Effort. <i>Psychological Inquiry</i> , 2010 , 21, 279-294	2	107
91	Social Value Orientation and information search in social dilemmas: An eye-tracking analysis. <i>Organizational Behavior and Human Decision Processes</i> , 2013 , 120, 272-284	4	104
90	The dynamics of decision making in risky choice: an eye-tracking analysis. <i>Frontiers in Psychology</i> , 2012 , 3, 335	3.4	103
89	The effects of routine strength on adaptation and information search in recurrent decision making. <i>Organizational Behavior and Human Decision Processes</i> , 2001 , 84, 23-53	4	95
88	Registered Replication Report: Rand, Greene, and Nowak (2012). <i>Perspectives on Psychological Science</i> , 2017 , 12, 527-542	9.8	94
87	Cognitive models of risky choice: parameter stability and predictive accuracy of prospect theory. <i>Cognition</i> , 2012 , 123, 21-32	3.5	93
86	Oops, I did it again: Elapse errors in routinized decision making. <i>Organizational Behavior and Human Decision Processes</i> , 2004 , 93, 62-74	4	77
85	Decisions beyond boundaries: when more information is processed faster than less. <i>Acta Psychologica</i> , 2012 , 139, 532-42	1.7	56
84	Do people make decisions under risk based on ignorance? An empirical test of the priority heuristic against cumulative prospect theory. <i>Organizational Behavior and Human Decision Processes</i> , 2008 , 107, 75-95	4	55
83	What is adaptive about adaptive decision making? A parallel constraint satisfaction account. <i>Cognition</i> , 2014 , 133, 641-66	3.5	51
82	Coherence shifts in probabilistic inference tasks. <i>Journal of Behavioral Decision Making</i> , 2010 , 23, 439-462	2.4	48
81	Network approaches for expert decisions in sports. <i>Human Movement Science</i> , 2012 , 31, 318-33	2.4	35

80	Spontaneous cooperation for prosocials, but not for proselfs: Social value orientation moderates spontaneous cooperation behavior. <i>Scientific Reports</i> , 2016 , 6, 21555	4.9	34
79	Processing Differences between Descriptions and Experience: A Comparative Analysis Using Eye-Tracking and Physiological Measures. <i>Frontiers in Psychology</i> , 2012 , 3, 173	3.4	33
78	The reversed description-experience gap: Disentangling sources of presentation format effects in risky choice. <i>Journal of Experimental Psychology: General</i> , 2016 , 145, 486-508	4.7	27
77	LEADING WITH(OUT) SACRIFICE? A PUBLIC-GOODS EXPERIMENT WITH A PRIVILEGED PLAYER. <i>Economic Inquiry</i> , 2011 , 49, 591-597	1.5	26
76	Single-process versus multiple-strategy models of decision making: evidence from an information intrusion paradigm. <i>Acta Psychologica</i> , 2014 , 146, 84-96	1.7	25
75	Can see it in your eyes? Biased Processing and Increased Arousal in Dishonest Responses. <i>Journal of Behavioral Decision Making</i> , 2016 , 29, 322-335	2.4	25
74	How Distinct are Intuition and Deliberation? An Eye-Tracking Analysis of Instruction-Induced Decision Modes. <i>SSRN Electronic Journal</i> , 2009 ,	1	24
73	Yes, they can! Appropriate weighting of small probabilities as a function of information acquisition. <i>Acta Psychologica</i> , 2011 , 138, 390-6	1.7	23
72	Multinational investigation of cross-societal cooperation. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2016 , 113, 10836-41	11.5	22
71	Do direct-democratic procedures lead to higher acceptance than political representation?. <i>Public Choice</i> , 2016 , 167, 47-65	1.4	22
70	Attention and moral behavior. <i>Current Opinion in Psychology</i> , 2015 , 6, 139-144	6.2	21
69	Risk is relative: risk aversion yields cooperation rather than defection in cooperation-friendly environments. <i>Psychonomic Bulletin and Review</i> , 2012 , 19, 546-53	4.1	19
68	Role-Induced Bias in Court: An Experimental Analysis. <i>Journal of Behavioral Decision Making</i> , 2013 , 26, 272-284	2.4	18
67	The rationality of different kinds of intuitive decision processes. <i>Synthese</i> , 2012 , 189, 147-160	0.8	18
66	Perceptions of the appropriate response to norm violation in 57 societies. <i>Nature Communications</i> , 2021 , 12, 1481	17.4	18
65	Modeling Option and Strategy Choices with Connectionist Networks: Towards an Integrative Model of Automatic and Deliberate Decision Making. <i>SSRN Electronic Journal</i> , 2008 ,	1	17
64	Parallel constraint satisfaction in memory-based decisions. <i>Experimental Psychology</i> , 2011 , 58, 180-95	1.5	17
63	First impressions are more important than early intervention: Qualifying broken windows theory in the lab. <i>International Review of Law and Economics</i> , 2014 , 37, 126-136	0.8	15

62	The Perception of Infection Risks during the Early and Later Outbreak of COVID-19 in Germany: Consequences and Recommendations		15
61	Think it through before making a choice? Processing mode does not influence social mindfulness. <i>Journal of Experimental Social Psychology</i> , 2018 , 74, 85-97	2.6	14
60	A cross-national analysis of sex differences in prisoner's dilemma games. <i>British Journal of Social Psychology</i> , 2019 , 58, 225-240	6.8	14
59	Finding the right fit: A comparison of process assumptions underlying popular drift-diffusion models. <i>Journal of Experimental Psychology: Learning Memory and Cognition</i> , 2016 , 42, 1982-1993	2.2	12
58	Can We Trust Intuitive Jurors? Standards of Proof and the Probative Value of Evidence in Coherence-Based Reasoning. <i>Journal of Empirical Legal Studies</i> , 2013 , 10, 230-252	1	12
57	How Evolution Outwits Bounded Rationality 2008 , 259-284		12
56	The behavioural challenge of the COVID-19 pandemic: indirect measurements and personalized attitude changing treatments (IMPACT). <i>Royal Society Open Science</i> , 2020 , 7, 201131	3.3	12
55	What Provides Justification for Cheating Producing or Observing Counterfactuals?. <i>Journal of Behavioral Decision Making</i> , 2017 , 30, 964-975	2.4	11
54	The development of ingroup favoritism in repeated social dilemmas. <i>Frontiers in Psychology</i> , 2015 , 6, 476	3.4	11
53	Experts and Decision Making: First Steps towards a Unifying Theory of Decision Making in Novices, Intermediates and Experts. <i>SSRN Electronic Journal</i> ,	1	11
52	When Relevance Matters. <i>Social Psychology</i> , 2015 , 46, 4-12	2.5	11
51	A new and unique prediction for cue-search in a parallel-constraint satisfaction network model: The attraction search effect. <i>Psychological Review</i> , 2018 , 125, 744-768	6.3	11
50	Bonn eXperimental System (BoXS): An open-source platform for interactive experiments in psychology and economics. <i>Behavior Research Methods</i> , 2016 , 48, 1454-1475	6.1	10
49	Do people learn option or strategy routines in multi-attribute decisions? The answer depends on subtle factors. <i>Acta Psychologica</i> , 2013 , 143, 200-9	1.7	10
48	Conscious and unconscious thought in risky choice: testing the capacity principle and the appropriate weighting principle of unconscious thought theory. <i>Frontiers in Psychology</i> , 2011 , 2, 261	3.4	10
47	The interplay of experience-based affective and probabilistic cues in decision making: arousal increases when experience and additional cues conflict. <i>Experimental Psychology</i> , 2011 , 58, 132-41	1.5	10
46	Accounting for critical evidence while being precise and avoiding the strategy selection problem in a parallel constraint satisfaction approach: A reply to Marewski (2010). <i>Journal of Behavioral Decision Making</i> , 2010 , 23, 468-472	2.4	9
45	Zur Benotung in der Examensvorbereitung und im ersten Examen 2014 , 1, 8-27		9

44	Information Processing in Decisions Under Risk: Evidence for Compensatory Strategies Based on Automatic Processes. <i>SSRN Electronic Journal</i> , 2008 ,	1	8
43	Paranormal beliefs and individual differences: story seeking without reasoned review. <i>Heliyon</i> , 2020 , 6, e04259	3.6	8
42	From spontaneous cooperation to spontaneous punishment [Distinguishing the underlying motives driving spontaneous behavior in first and second order public good games. <i>Organizational Behavior and Human Decision Processes</i> , 2018 , 149, 59-72	4	8
41	The ABC of society: Perceived similarity in agency/socioeconomic success and conservative-progressive beliefs increases intergroup cooperation. <i>Journal of Experimental Social Psychology</i> , 2020 , 90, 103996	2.6	7
40	Belastbare und effiziente Wissenschaft. <i>Psychologische Rundschau</i> , 2018 , 69, 22-36	0.6	7
39	10 Jahre universitäres Fernstudium in Psychologie an der FernUniversität in Hagen. <i>Psychologische Rundschau</i> , 2018 , 69, 104-108	0.6	7
38	How to Teach Open Science Principles in the Undergraduate Curriculum The Hagen Cumulative Science Project. <i>Psychology Learning and Teaching</i> , 2020 , 19, 91-106	1.3	7
37	Minimizing inequality versus maximizing joint gains: On the relation between personality traits and different prosocial motivations. <i>Journal of Research in Personality</i> , 2019 , 81, 153-157	2.8	5
36	How to Identify Strategy Use and Adaptive Strategy Selection: The Crucial Role of Chance Correction in Weighted Compensatory Strategies. <i>Journal of Behavioral Decision Making</i> , 2018 , 31, 265-274	2.7	5
35	Revealing side effects of quota rules on group cooperation. <i>Journal of Economic Psychology</i> , 2016 , 57, 136-152	2.5	5
34	The More the Better? Effects of Training, Experience and Information Amount in Legal Judgments. <i>Applied Cognitive Psychology</i> , 2012 , 26, 223-233	2.1	5
33	Coherence Shifts in Probabilistic Inference Tasks. <i>SSRN Electronic Journal</i> , 2009 ,	1	5
32	Similarity Predicts Cross-National Social Preferences. <i>Social Psychological and Personality Science</i> , 2021 , 12, 1486-1498	4.3	5
31	Prosocial behavior during the COVID-19 pandemic in Germany. The role of responsibility and vulnerability. <i>Heliyon</i> , 2021 , 7, e08041	3.6	5
30	Race for Power in Public Good Games with Unequal, Unstable Punishment Power. <i>Journal of Behavioral Decision Making</i> , 2017 , 30, 582-609	2.4	4
29	Foundations for Tracing Intuition		4
28	Legal Intuition and Expertise		4
27	Disentangling Psychological Sources of Overpricing in Anticommons Dilemmas: Strategic Incentives, Endowment Effects, and Interdependence of Outcomes. <i>Journal of Behavioral Decision Making</i> , 2015 , 28, 224-238	2.4	3

26	GAME OVER: Empirical support for soccer bets regulation.. <i>Psychology, Public Policy, and Law</i> , 2011 , 17, 475-506	3	3
25	Geschlechts- und Herkunftseffekte bei der Benotung juristischer Staatsprüfungen 2018 , 5, 115-142		3
24	Perceived Biological and Social Characteristics of a Representative Set of German First Names. <i>Social Psychology</i> , 2020 , 51, 17-34	2.5	3
23	Coherence-based reasoning and order effects in legal judgments.. <i>Psychology, Public Policy, and Law</i> , 2020 , 26, 333-352	3	3
22	Sex Differences Concerning Prosocial Behavior in Social Dilemmas Are (Partially) Mediated by Risk Preferences But Not Social Preferences. <i>Social Psychology</i> , 2021 , 52, 61-74	2.5	3
21	Geschicktes Glücksspiel Die Sportwette als Grenzfall des Glücksspielrechts. <i>JuristenZeitung</i> , 2010 , 65, 1027	0.9	2
20	A Fine-Grained Analysis of the Jumping to Conclusions Bias in Schizophrenia: Data-Gathering, Response Confidence, and Information Integration. <i>SSRN Electronic Journal</i> , 2008 ,	1	2
19	Can We Trust Intuitive Jurors? Standards of Proof and the Probative Value of Evidence in Coherence Based Reasoning. <i>SSRN Electronic Journal</i> ,	1	2
18	Personality psychology in times of crisis: Profile-specific recommendations on how to deal with COVID-19. <i>Personality and Individual Differences</i> , 2021 , 174, 110676	3.3	2
17	Does she compensate the victim while he punishes the perpetrator? No gender differences in anonymous economic games across 11 nations. <i>Journal of Behavioral Decision Making</i> , 2021 , 34, 261-274 ^{2.4}		2
16	The effects of trait social anxiety on affective and behavioral reactions to others' resource allocations. <i>Journal of Behavioral Decision Making</i> ,	2.4	2
15	Altruistic Giving Toward Refugees: Identifying Factors That Increase Citizens' Willingness to Help. <i>Frontiers in Psychology</i> , 2021 , 12, 689184	3.4	2
14	Information search, coherence effects, and their interplay in legal decision making. <i>Journal of Economic Psychology</i> , 2021 , 87, 102445	2.5	2
13	Meaningful Model Comparisons have to Include Reasonable Competing Models and also all Data: A Rejoinder to Rieskamp (2018). <i>Journal of Behavioral Decision Making</i> , 2018 , 31, 289-293	2.4	1
12	Development of legal expertise. <i>Instructional Science</i> , 2013 , 41, 989-1007	2	1
11	When knowledge activated from memory intrudes on probabilistic inferences from description - the case of stereotypes. <i>Acta Psychologica</i> , 2017 , 180, 64-78	1.7	1
10	Fachgruppe Sozialpsychologie. Task Force Qualitätssicherung sozialpsychologischer Forschung der Fachgruppe Sozialpsychologie. Das Zusammenspiel von Theorie und Methodik. <i>Psychologische Rundschau</i> , 2022 , 73, 22-24	0.6	1
9	Base-Rate Respect by Intuition: Approximating Rational Choices in Base-Rate Tasks with Multiple Cues. <i>SSRN Electronic Journal</i> ,	1	1

8	Parallel Constraint Satisfaction in Memory-Based Decisions. <i>SSRN Electronic Journal</i> ,	1	1
7	Sticky Rebates: Target Rebates Induce Non-Rational Loyalty in Consumers. <i>SSRN Electronic Journal</i> ,	1	1
6	Psychology and Disaster: Why We Do Not See Looming Disasters and How Our Way of Thinking Causes Them. <i>Global Policy</i> , 2016 , 7, 16-24	1.8	1
5	The joint benefits of observed and unobserved social sanctions. <i>Journal of Behavioral and Experimental Economics</i> , 2018 , 75, 105-116	1.5	1
4	Ambivalence in decision making: An eye tracking study.. <i>Cognitive Psychology</i> , 2022 , 134, 101464	3.1	0
3	Testing Cognitive Models by a Joint Analysis of Multiple Dependent Measures Including Process Data 2019 , 356-373		
2	Violations of coalescing in parametric utility measurement. <i>Theory and Decision</i> , 2020 , 89, 471-501	0.8	
1	Salience effects in information acquisition: No evidence for a top-down coherence influence. <i>Memory and Cognition</i> , 2021 , 49, 1537-1554	2.2	