

Andreas Gläckner

List of Publications by Year in descending order

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Version: 2024-02-01

101
papers

8,439
citations

201575

27
h-index

54882

84
g-index

116
all docs

116
docs citations

116
times ranked

10435
citing authors

#	ARTICLE	IF	CITATIONS
1	Estimating the reproducibility of psychological science. <i>Science</i> , 2015, 349, aac4716.	6.0	4,926
2	Beyond dual-process models: A categorisation of processes underlying intuitive judgement and decision making. <i>Thinking and Reasoning</i> , 2010, 16, 1-25.	2.1	306
3	An eye-tracking study on information processing in risky decisions: Evidence for compensatory strategies based on automatic processes. <i>Journal of Behavioral Decision Making</i> , 2011, 24, 71-98.	1.0	251
4	Multiple-reason decision making based on automatic processing.. <i>Journal of Experimental Psychology: Learning Memory and Cognition</i> , 2008, 34, 1055-1075.	0.7	195
5	The Dynamics of Decision Making in Risky Choice: An Eye-Tracking Analysis. <i>Frontiers in Psychology</i> , 2012, 3, 335.	1.1	166
6	Personality and prosocial behavior: Linking basic traits and social value orientations.. <i>Journal of Personality and Social Psychology</i> , 2014, 107, 529-539.	2.6	156
7	Social Value Orientation and information search in social dilemmas: An eye-tracking analysis. <i>Organizational Behavior and Human Decision Processes</i> , 2013, 120, 272-284.	1.4	150
8	Intuition in Judgment and Decision Making: Extensive Thinking Without Effort. <i>Psychological Inquiry</i> , 2010, 21, 279-294.	0.4	145
9	Registered Replication Report: Rand, Greene, and Nowak (2012). <i>Perspectives on Psychological Science</i> , 2017, 12, 527-542.	5.2	129
10	Cognitive models of risky choice: Parameter stability and predictive accuracy of prospect theory. <i>Cognition</i> , 2012, 123, 21-32.	1.1	127
11	The Effects of Routine Strength on Adaptation and Information Search in Recurrent Decision Making. <i>Organizational Behavior and Human Decision Processes</i> , 2001, 84, 23-53.	1.4	122
12	Oops, I did it againâ€”relapse errors in routinized decision making. <i>Organizational Behavior and Human Decision Processes</i> , 2004, 93, 62-74.	1.4	99
13	Do people make decisions under risk based on ignorance? An empirical test of the priority heuristic against cumulative prospect theory. <i>Organizational Behavior and Human Decision Processes</i> , 2008, 107, 75-95.	1.4	93
14	Coherence shifts in probabilistic inference tasks. <i>Journal of Behavioral Decision Making</i> , 2010, 23, 439-462.	1.0	77
15	What is adaptive about adaptive decision making? A parallel constraint satisfaction account. <i>Cognition</i> , 2014, 133, 641-666.	1.1	73
16	Decisions beyond boundaries: When more information is processed faster than less. <i>Acta Psychologica</i> , 2012, 139, 532-542.	0.7	63
17	The reversed description-experience gap: Disentangling sources of presentation format effects in risky choice.. <i>Journal of Experimental Psychology: General</i> , 2016, 145, 486-508.	1.5	54
18	Network approaches for expert decisions in sports. <i>Human Movement Science</i> , 2012, 31, 318-333.	0.6	51

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19	Perceptions of the appropriate response to norm violation in 57 societies. <i>Nature Communications</i> , 2021, 12, 1481.	5.8	51
20	Spontaneous cooperation for prosocials, but not for proselfs: Social value orientation moderates spontaneous cooperation behavior. <i>Scientific Reports</i> , 2016, 6, 21555.	1.6	48
21	Processing Differences between Descriptions and Experience: A Comparative Analysis Using Eye-Tracking and Physiological Measures. <i>Frontiers in Psychology</i> , 2012, 3, 173.	1.1	47
22	“You can see it in your eyes” Biased Processing and Increased Arousal in Dishonest Responses. <i>Journal of Behavioral Decision Making</i> , 2016, 29, 322-335.	1.0	43
23	Role-Induced Bias in Court: An Experimental Analysis. <i>Journal of Behavioral Decision Making</i> , 2013, 26, 272-284.	1.0	42
24	How Distinct are Intuition and Deliberation? An Eye-Tracking Analysis of Instruction-Induced Decision Modes. <i>SSRN Electronic Journal</i> , 0, , .	0.4	39
25	LEADING WITH(OUT) SACRIFICE? A PUBLIC-GOODS EXPERIMENT WITH A PRIVILEGED PLAYER. <i>Economic Inquiry</i> , 2011, 49, 591-597.	1.0	37
26	Multinational investigation of cross-societal cooperation. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2016, 113, 10836-10841.	3.3	36
27	Single-process versus multiple-strategy models of decision making: Evidence from an information intrusion paradigm. <i>Acta Psychologica</i> , 2014, 146, 84-96.	0.7	34
28	Do direct-democratic procedures lead to higher acceptance than political representation?. <i>Public Choice</i> , 2016, 167, 47-65.	1.0	32
29	Risk is relative: Risk aversion yields cooperation rather than defection in cooperation-friendly environments. <i>Psychonomic Bulletin and Review</i> , 2012, 19, 546-553.	1.4	29
30	Yes, they can! Appropriate weighting of small probabilities as a function of information acquisition. <i>Acta Psychologica</i> , 2011, 138, 390-396.	0.7	28
31	Can We Trust Intuitive Jurors? Standards of Proof and the Probative Value of Evidence in Coherence-Based Reasoning. <i>Journal of Empirical Legal Studies</i> , 2013, 10, 230-252.	0.5	28
32	Attention and moral behavior. <i>Current Opinion in Psychology</i> , 2015, 6, 139-144.	2.5	28
33	Parallel Constraint Satisfaction in Memory-Based Decisions. <i>Experimental Psychology</i> , 2011, 58, 180-195.	0.3	26
34	Modeling Option and Strategy Choices with Connectionist Networks: Towards an Integrative Model of Automatic and Deliberate Decision Making. <i>SSRN Electronic Journal</i> , 0, , .	0.4	25
35	The rationality of different kinds of intuitive decision processes. <i>Synthese</i> , 2012, 189, 147-160.	0.6	25
36	Think it through before making a choice? Processing mode does not influence social mindfulness. <i>Journal of Experimental Social Psychology</i> , 2018, 74, 85-97.	1.3	24

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37	A cross-national analysis of sex differences in prisoner's dilemma games. <i>British Journal of Social Psychology</i> , 2019, 58, 225-240.	1.8	24
38	A new and unique prediction for cue-search in a parallel-constraint satisfaction network model: The attraction search effect.. <i>Psychological Review</i> , 2018, 125, 744-768.	2.7	23
39	Finding the right fit: A comparison of process assumptions underlying popular drift-diffusion models.. <i>Journal of Experimental Psychology: Learning Memory and Cognition</i> , 2016, 42, 1982-1993.	0.7	22
40	Paranormal beliefs and individual differences: story seeking without reasoned review. <i>Heliyon</i> , 2020, 6, e04259.	1.4	21
41	The behavioural challenge of the COVID-19 pandemic: indirect measurements and personalized attitude changing treatments (IMPACT). <i>Royal Society Open Science</i> , 2020, 7, 201131.	1.1	20
42	The development of ingroup favoritism in repeated social dilemmas. <i>Frontiers in Psychology</i> , 2015, 6, 476.	1.1	19
43	Prosocial behavior during the COVID-19 pandemic in Germany. The role of responsibility and vulnerability. <i>Heliyon</i> , 2021, 7, e08041.	1.4	19
44	Experts and Decision Making: First Steps towards a Unifying Theory of Decision Making in Novices, Intermediates and Experts. <i>SSRN Electronic Journal</i> , 0, , .	0.4	19
45	Accounting for critical evidence while being precise and avoiding the strategy selection problem in a parallel constraint satisfaction approach: A reply to Marewski (2010). <i>Journal of Behavioral Decision Making</i> , 2010, 23, 468-472.	1.0	18
46	First impressions are more important than early intervention: Qualifying broken windows theory in the lab. <i>International Review of Law and Economics</i> , 2014, 37, 126-136.	0.5	18
47	What Provides Justification for Cheatingâ€”Producing or Observing Counterfactuals?. <i>Journal of Behavioral Decision Making</i> , 2017, 30, 964-975.	1.0	18
48	From spontaneous cooperation to spontaneous punishment â€” Distinguishing the underlying motives driving spontaneous behavior in first and second order public good games. <i>Organizational Behavior and Human Decision Processes</i> , 2018, 149, 59-72.	1.4	16
49	How to Teach Open Science Principles in the Undergraduate Curriculumâ€”The Hagen Cumulative Science Project. <i>Psychology Learning and Teaching</i> , 2020, 19, 91-106.	1.3	16
50	The ABC of society: Perceived similarity in agency/socioeconomic success and conservative-progressive beliefs increases intergroup cooperation. <i>Journal of Experimental Social Psychology</i> , 2020, 90, 103996.	1.3	16
51	Information Processing in Decisions Under Risk: Evidence for Compensatory Strategies Based on Automatic Processes. <i>SSRN Electronic Journal</i> , 2008, , .	0.4	14
52	Do people learn option or strategy routines in multi-attribute decisions? The answer depends on subtle factors. <i>Acta Psychologica</i> , 2013, 143, 200-209.	0.7	14
53	The Interplay of Experience-Based Affective and Probabilistic Cues in Decision Making. <i>Experimental Psychology</i> , 2011, 58, 132-141.	0.3	14
54	How Evolution Outwits Bounded Rationality. , 2008, , 259-284.		14

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55	Bonn eXperimental System (BoXS): An open-source platform for interactive experiments in psychology and economics. <i>Behavior Research Methods</i> , 2016, 48, 1454-1475.	2.3	13
56	When Relevance Matters. <i>Social Psychology</i> , 2015, 46, 4-12.	0.3	13
57	Conscious and unconscious thought in risky choice: testing the capacity principle and the appropriate weighting principle of unconscious thought theory. <i>Frontiers in Psychology</i> , 2011, 2, 261.	1.1	11
58	Some Metatheoretical Reflections on Adaptive Decision Making and the Strategy Selection Problem. <i>Journal of Behavioral Decision Making</i> , 2018, 31, 181-198.	1.0	11
59	Similarity Predicts Cross-National Social Preferences. <i>Social Psychological and Personality Science</i> , 2021, 12, 1486-1498.	2.4	11
60	Zur Benotung in der Examensvorbereitung und im ersten Examen. <i>Zeitschrift für Didaktik Der Rechtswissenschaft</i> , 2014, 1, 8-27.	0.1	10
61	Minimizing inequality versus maximizing joint gains: On the relation between personality traits and different prosocial motivations. <i>Journal of Research in Personality</i> , 2019, 81, 153-157.	0.9	9
62	Perceived Biological and Social Characteristics of a Representative Set of German First Names. <i>Social Psychology</i> , 2020, 51, 17-34.	0.3	9
63	Parallel Constraint Satisfaction in Memory-Based Decisions. <i>SSRN Electronic Journal</i> , 0, , .	0.4	9
64	A Fine-Grained Analysis of the Jumping to Conclusions Bias in Schizophrenia: Data-Gathering, Response Confidence, and Information Integration. <i>SSRN Electronic Journal</i> , 0, , .	0.4	8
65	Disentangling Psychological Sources of Overpricing in Anticommons Dilemmas: Strategic Incentives, Endowment Effects, and Interdependence of Outcomes. <i>Journal of Behavioral Decision Making</i> , 2015, 28, 224-238.	1.0	8
66	Ten steps toward a better personality science – how quality may be rewarded more in research evaluation. <i>Personality Science</i> , 0, 3, .	1.3	8
67	Coherence Shifts in Probabilistic Inference Tasks. <i>SSRN Electronic Journal</i> , 0, , .	0.4	7
68	Psychology and Disaster: Why We Do Not See Looming Disasters and How Our Way of Thinking Causes Them. <i>Global Policy</i> , 2016, 7, 16-24.	1.0	7
69	Revealing side effects of quota rules on group cooperation. <i>Journal of Economic Psychology</i> , 2016, 57, 136-152.	1.1	7
70	How to Identify Strategy Use and Adaptive Strategy Selection: The Crucial Role of Chance Correction in Weighted Compensatory Strategies. <i>Journal of Behavioral Decision Making</i> , 2018, 31, 265-279.	1.0	7
71	Ambivalence in decision making: An eye tracking study. <i>Cognitive Psychology</i> , 2022, 134, 101464.	0.9	7
72	The More the Better? Effects of Training, Experience and Information Amount in Legal Judgments. <i>Applied Cognitive Psychology</i> , 2012, 26, 223-233.	0.9	6

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73	Altruistic Giving Toward Refugees: Identifying Factors That Increase Citizens' Willingness to Help. <i>Frontiers in Psychology</i> , 2021, 12, 689184.	1.1	6
74	Information search, coherence effects, and their interplay in legal decision making. <i>Journal of Economic Psychology</i> , 2021, 87, 102445.	1.1	6
75	Geschlechts- und Herkunftseffekte bei der Benotung juristischer Staatsprüfungen. <i>Zeitschrift für Didaktik Der Rechtswissenschaft</i> , 2018, 5, 115-142.	0.1	6
76	Personality psychology in times of crisis: Profile-specific recommendations on how to deal with COVID-19. <i>Personality and Individual Differences</i> , 2021, 174, 110676.	1.6	5
77	The effects of trait social anxiety on affective and behavioral reactions to others' resource allocations. <i>Journal of Behavioral Decision Making</i> , 2022, 35, .	1.0	5
78	Coherence-based reasoning and order effects in legal judgments.. <i>Psychology, Public Policy, and Law</i> , 2020, 26, 333-352.	0.9	5
79	Race for Power in Public Good Games with Unequal, Unstable Punishment Power. <i>Journal of Behavioral Decision Making</i> , 2017, 30, 582-609.	1.0	4
80	Does she compensate the victim while he punishes the perpetrator? No gender differences in anonymous economic games across 11 nations. <i>Journal of Behavioral Decision Making</i> , 2021, 34, 261-274.	1.0	4
81	Sex Differences Concerning Prosocial Behavior in Social Dilemmas Are (Partially) Mediated by Risk Preferences But Not Social Preferences. <i>Social Psychology</i> , 2021, 52, 61-74.	0.3	4
82	Base-Rate Respect by Intuition: Approximating Rational Choices in Base-Rate Tasks with Multiple Cues. <i>SSRN Electronic Journal</i> , 0, , .	0.4	4
83	Multiple-Reason Decision Making Based on Automatic Processing. <i>SSRN Electronic Journal</i> , 0, , .	0.4	3
84	GAME OVER: Empirical support for soccer bets regulation.. <i>Psychology, Public Policy, and Law</i> , 2011, 17, 475-506.	0.9	3
85	When knowledge activated from memory intrudes on probabilistic inferences from description - the case of stereotypes. <i>Acta Psychologica</i> , 2017, 180, 64-78.	0.7	3
86	Can We Trust Intuitive Jurors? Standards of Proof and the Probative Value of Evidence in Coherence Based Reasoning. <i>SSRN Electronic Journal</i> , 0, , .	0.4	3
87	STICKY REBATES: LOYALTY REBATES IMPEDE RATIONAL SWITCHING OF CONSUMERS. <i>Journal of Competition Law and Economics</i> , 2015, 11, 431-461.	0.6	2
88	Meaningful Model Comparisons have to Include Reasonable Competing Models and also all Data: A Rejoinder to Rieskamp (2018). <i>Journal of Behavioral Decision Making</i> , 2018, 31, 289-293.	1.0	2
89	Saliency effects in information acquisition: No evidence for a top-down coherence influence. <i>Memory and Cognition</i> , 2021, 49, 1537-1554.	0.9	2
90	Sticky Rebates: Target Rebates Induce Non-Rational Loyalty in Consumers. <i>SSRN Electronic Journal</i> , 0, , .	0.4	2

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91	Ten steps toward a better personality science – a rejoinder to the comments. <i>Personality Science</i> , 0, 3, .	1.3	2
92	Development of legal expertise. <i>Instructional Science</i> , 2013, 41, 989-1007.	1.1	1
93	The joint benefits of observed and unobserved social sanctions. <i>Journal of Behavioral and Experimental Economics</i> , 2018, 75, 105-116.	0.5	1
94	Game Over: Empirical Support for Soccer Bets Regulation. <i>SSRN Electronic Journal</i> , 2009, , .	0.4	0
95	Role Induced Bias in Court: An Experimental Analysis. <i>SSRN Electronic Journal</i> , 2012, , .	0.4	0
96	Violations of coalescing in parametric utility measurement. <i>Theory and Decision</i> , 2020, 89, 471-501.	0.5	0
97	Dangerous Games: The Psychological Case for Regulating Gambling. <i>SSRN Electronic Journal</i> , 0, , .	0.4	0
98	Does Political Representation through Parties Decrease Voters' Acceptance of Decisions?. <i>SSRN Electronic Journal</i> , 0, , .	0.4	0
99	Which Cognitive Process Is Used to Adapt Decision Making to Different Contexts?. <i>Latest Thinking</i> , 0, , .	0.0	0
100	Legitimität und Rechtsbefolgung: Eine empirisch-psychologische Perspektive. , 2020, , 47-64.		0
101	Awareness of option attractiveness increases the attraction search effect: Modeling the awareness effect in an extended iCodes model.. <i>Decision</i> , 2022, 9, 43-59.	0.4	0