

# Jeffery S McMullen

## List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/603100/publications.pdf>

Version: 2024-02-01

24  
papers

4,840  
citations

331670

21  
h-index

580821

25  
g-index

26  
all docs

26  
docs citations

26  
times ranked

2652  
citing authors

#	ARTICLE	IF	CITATIONS
1	Helping Entrepreneurs Help Themselves: A Review and Relational Research Agenda on Entrepreneurial Support Organizations. <i>Entrepreneurship Theory and Practice</i> , 2022, 46, 688-728.	10.2	54
2	How Venture Team Recommendations Influence Undue Entrepreneurial Persistence: The Impact of Self-Regulation and Experience. <i>Entrepreneurship Theory and Practice</i> , 2022, 46, 1812-1842.	10.2	11
3	Policy for innovative entrepreneurship: Institutions, interventions, and societal challenges. <i>Strategic Entrepreneurship Journal</i> , 2021, 15, 167-184.	4.4	49
4	Entrepreneurship in the Future: A Delphi Study of ETP and JBV Editorial Board Members. <i>Entrepreneurship Theory and Practice</i> , 2021, 45, 1239-1275.	10.2	27
5	Entrepreneurs in the making: Six decisions for fostering entrepreneurship through maker spaces. <i>Business Horizons</i> , 2020, 63, 811-824.	5.2	15
6	Why believe? The promise of research on the role of religion in entrepreneurial action. <i>Journal of Business Venturing Insights</i> , 2019, 11, e00119.	3.4	55
7	A wakeup call for the field of entrepreneurship and its evaluators. <i>Journal of Business Venturing</i> , 2019, 34, 413-417.	6.3	25
8	Editorial: Enhancing quantitative theory-testing entrepreneurship research. <i>Journal of Business Venturing</i> , 2019, 34, 105928.	6.3	94
9	Passion for entrepreneurship or passion for the product? A conjoint analysis of angel and VC decision-making. <i>Journal of Business Venturing</i> , 2018, 33, 315-332.	6.3	117
10	Entrepreneurial Imaginativeness in New Venture Ideation. <i>Academy of Management Journal</i> , 2018, 61, 2265-2295.	6.3	122
11	Is that an opportunity? An attention model of top managers' opportunity beliefs for strategic action. <i>Strategic Management Journal</i> , 2017, 38, 626-644.	7.3	192
12	Social Entrepreneurship and the Development Paradox of Prosocial Motivation: A Cautionary Tale. <i>Strategic Entrepreneurship Journal</i> , 2017, 11, 243-270.	4.4	108
13	What exactly IS Martin Shkreli?. <i>Business Horizons</i> , 2017, 60, 19-24.	5.2	2
14	Trapped by the entrepreneurial mindset: Opportunity seeking and escalation of commitment in the Mount Everest disaster. <i>Journal of Business Venturing</i> , 2016, 31, 663-686.	6.3	75
15	An Embedded Agency Approach to Entrepreneurship Public Policy: Managerial Position and Politics in New Venture Location Decisions. <i>Academy of Management Perspectives</i> , 2016, 30, 222-246.	6.8	27
16	Distributive justice, corruption, and entrepreneurial behavior. <i>Small Business Economics</i> , 2016, 47, 981-1006.	6.7	41
17	Entrepreneurial judgment as empathic accuracy: a sequential decision-making approach to entrepreneurial action. <i>Journal of Institutional Economics</i> , 2015, 11, 651-681.	1.5	117
18	Time and the Entrepreneurial Journey: The Problems and Promise of Studying Entrepreneurship as a Process. <i>Journal of Management Studies</i> , 2013, 50, 1481-1512.	8.3	523

#	ARTICLE	IF	CITATIONS
19	Capital Is Not Enough: Innovation in Developing Economies. Journal of Management Studies, 2012, 49, 684-717.	8.3	234
20	The Cognitive Perspective in Entrepreneurship: An Agenda for Future Research. Journal of Management Studies, 2011, 48, 1443-1477.	8.3	347
21	Managerial (In)attention to Competitive Threats. Journal of Management Studies, 2009, 46, 157-181.	8.3	70
22	An Opportunity for Me? The Role of Resources in Opportunity Evaluation Decisions. Journal of Management Studies, 2009, 46, 337-361.	8.3	361
23	The influence of leader regulatory focus on employee creativity. Journal of Business Venturing, 2008, 23, 587-602.	6.3	126
24	Entrepreneurial Action And The Role Of Uncertainty In The Theory Of The Entrepreneur. Academy of Management Review, 2006, 31, 132-152.	11.7	2,043