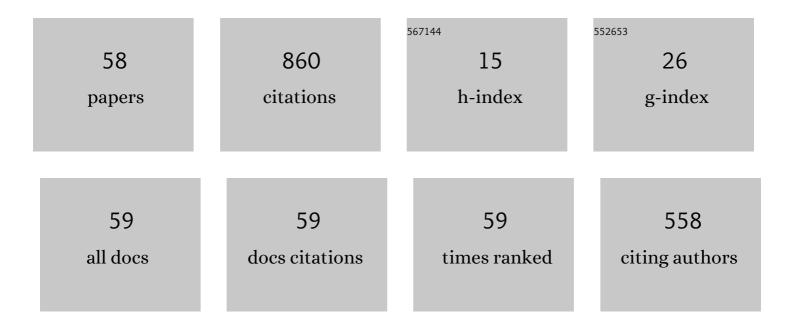
List of Publications by Year in descending order

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#	Article	IF	CITATIONS
1	Team competition and the public goods game. Economics Letters, 2007, 96, 133-139.	0.9	100
2	High reward experiments without high expenditure for the experimenter?. Journal of Economic Psychology, 1990, 11, 157-167.	1.1	88
3	Distributional concerns: equity- or efficiency-oriented?. Economics Letters, 2001, 73, 333-338.	0.9	78
4	Is altruism evolutionarily stable? And envy and malevolence?. Journal of Economic Behavior and Organization, 2000, 42, 131-133.	1.0	56
5	Prisoners' Dilemma as a game with incomplete information. Journal of Economic Psychology, 1990, 11, 69-84.	1.1	51
6	Rewarding Trust: An Experimental Study. Theory and Decision, 1998, 45, 83-98.	0.5	45
7	Preferences in distributing scarce goods. Journal of Economic Psychology, 1999, 20, 105-120.	1.1	42
8	Vendettas. American Economic Journal: Microeconomics, 2014, 6, 93-130.	0.7	34
9	Why to Buy Your Darling Flowers: On Cooperation and Exploitation. Theory and Decision, 2001, 50, 1-28.	0.5	30
10	Why and when to love your enemy. Journal of Economic Psychology, 1992, 13, 509-514.	1.1	27
11	A Price Is a Signal: on Intrinsic Motivation, Crowding-out, and Crowding-in. Kyklos, 2010, 63, 9-22.	0.7	27
12	Power comes with responsibility—or does it?. Public Choice, 2011, 148, 459-470.	1.0	25
13	On Love and Altruism. Rationality and Society, 1991, 3, 197-214.	0.2	22
14	Can We Compare Life Satisfaction Between Nationalities? Evaluating Actual and Imagined Situations. Social Indicators Research, 2009, 90, 397-408.	1.4	20
15	On the Oligopolistic Extraction of Non-Renewable Common-Pool Resources. Economica, 1986, 53, 519.	0.9	18
16	On the Relative Strengths of Altruism and Fairness. Theory and Decision, 2006, 60, 35-67.	0.5	16
17	A difficulty with oaths: On trust, trustworthiness, and signalling. European Journal of Law and Economics, 2006, 22, 219-232.	0.5	13
18	Multiple motives of pro-social behavior: evidence from the solidarity game. Theory and Decision, 2012, 72, 303-321.	0.5	13

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19	Punishment as a public good. When should monopolists care about a consumer boycott?. Journal of Economic Psychology, 2004, 25, 355-372.	1.1	11
20	Extortion in the laboratory. Journal of Economic Behavior and Organization, 2011, 78, 207-218.	1.0	11
21	Matching markets with price bargaining. Experimental Economics, 2011, 14, 322-348.	1.0	11
22	Exploiting one's power with a guilty conscience: An experimental investigation of self-serving biases. Journal of Economic Psychology, 2015, 51, 79-89.	1.1	11
23	Reciprocity, Altruism, Solidarity: A Dynamic Model. Theory and Decision, 2006, 60, 371-394.	0.5	10
24	An experiment on supply function competition. European Economic Review, 2013, 63, 170-185.	1.2	10
25	On the economics of PURPA auctions. Energy Economics, 1991, 13, 74-80.	5.6	8
26	Indenturing banknotes as a mechanism to induce cooperation in conflict games. Journal of Economic Behavior and Organization, 1998, 34, 279-294.	1.0	8
27	Voluntary contributions by consent or dissent. Games and Economic Behavior, 2015, 92, 106-121.	0.4	8
28	Introducing a Signaling Institution: An Experimental Investigation. Journal of Institutional and Theoretical Economics, 2007, 163, 428.	0.1	5
29	When will party whips succeed? Evidence from almost symmetric voting games. Mathematical Social Sciences, 2019, 102, 24-34.	0.3	5
30	Cooperation against all predictions. Economic Inquiry, 2021, 59, 904-924.	1.0	5
31	Team selection — An experimental investigation. Journal of Economic Psychology, 1994, 15, 511-536.	1.1	4
32	Team selection Factor pricing with discrete and inhomogeneous factors. Mathematical Social Sciences, 1995, 29, 131-150.	0.3	4
33	Contests with spying: A comment. European Journal of Political Economy, 1996, 12, 729-734.	1.0	4
34	Roleâ€dependent Social Preferences. Economica, 2016, 83, 704-740.	0.9	4
35	Passing the Buck On the acceptance of responsibility. Research in Economics, 2017, 71, 86-101.	0.4	4
36	Simultaneous and sequential voting under general decision rules. Journal of Theoretical Politics, 2018, 30, 477-488.	0.3	4

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37	Coleman's Hypothesis on trusting behaviour and a remark on metaâ€studies. Journal of Economic Methodology, 2006, 13, 469-483.	0.6	3
38	Over- and under-investment according to different benchmarks. Journal of Economics/ Zeitschrift Fur Nationalokonomie, 2011, 104, 219-238.	0.5	3
39	Levels of Aspiration, Promises, and the Possibility of Revaluation. , 1989, , 199-211.		3
40	Utility-Based Altruism: Evidence from Experiments. , 2005, , 181-194.		3
41	The Significance of Motivational Variables in International Public Welfare Expenditures: A Comment. Economic Development and Cultural Change, 1988, 36, 393-396.	0.9	2
42	How much social insurance do you want? An experimental study. Journal of Economic Psychology, 2012, 33, 1170-1181.	1.1	2
43	Organizational power: Should remuneration heterogeneity mirror hierarchy?. Review of Economic Design, 2016, 20, 187-205.	0.2	2
44	The advantage of hierarchy: Inducing responsibility and selecting ability?. Journal of Behavioral and Experimental Economics, 2016, 65, 49-57.	0.5	2
45	Spectrum Auctions: How They Should and How They Should Not Be Shaped. FinanzArchiv, 2002, 58, 260.	0.2	2
46	Indenture: a viable contract for a sequential one-shot Prisoners' Dilemma. Journal of Economic Behavior and Organization, 2000, 42, 137-139.	1.0	1
47	Experimenters' choices of trust experiments and their consequence for meta-studies. Journal of Socio-Economics, 2007, 36, 865-874.	1.0	1
48	A Note on Payoff Equivalence of the Volunteer's Dilemma and the Stag Hunt Game and Inferiority of Intermediate Thresholds. International Game Theory Review, 2015, 17, 1550004.	0.3	1
49	Deterrence by Collective Punishment May Work against Criminals but Never against Freedom Fighters. Games, 2021, 12, 41.	0.4	1
50	Voting with abstention. Journal of Public Economic Theory, 2022, 24, 30-57.	0.6	1
51	Power attitudes and stealing: Senses of responsibility. Economics and Sociology, 2020, 13, 11-30.	0.8	1
52	Paradozical Effects of Social Behavior - Essays in Honor of Anatol Rapoport. European Journal of Political Economy, 1988, 4, 309-311.	1.0	0
53	Allocation decisions in network industries. Energy Economics, 2008, 30, 97-112.	5.6	0
54	Matching as a Stochastic Process. Jahrbucher Fur Nationalokonomie Und Statistik, 2016, 236, 323-348.	0.4	0

#	Article	IF	CITATIONS
55	Behavioral types of the dark side: identifying heterogeneous conflict strategies. Journal of the Economic Science Association, 2021, 7, 49-63.	1.8	0
56	The flip side of power. Public Choice, 2022, 190, 75-92.	1.0	0
57	Individual Vs. Role Dependent Social Preferences: Evidence from Bargaining Experiments. SSRN Electronic Journal, 0, , .	0.4	0
58	Voting behavior under outside pressure: promoting true majorities with sequential voting?. Social Choice and Welfare, 0, , 1.	0.4	0