

# Enrico Rubaltelli

## List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/5994823/publications.pdf>

Version: 2024-02-01

42  
papers

1,372  
citations

471509

17  
h-index

377865

34  
g-index

45  
all docs

45  
docs citations

45  
times ranked

1670  
citing authors

#	ARTICLE	IF	CITATIONS
1	Associations of COVID-19 risk perception with vaccine hesitancy over time for Italian residents. <i>Social Science and Medicine</i> , 2021, 272, 113688.	3.8	325
2	Replicating patterns of prospect theory for decision under risk. <i>Nature Human Behaviour</i> , 2020, 4, 622-633.	12.0	130
3	Mentalizing in economic decision-making. <i>Behavioural Brain Research</i> , 2008, 190, 218-223.	2.2	124
4	A strategy to communicate corporate social responsibility: cause related marketing and its dark side. <i>Corporate Social Responsibility and Environmental Management</i> , 2009, 16, 15-26.	8.7	66
5	How do impulsivity traits influence problem gambling through gambling motives? The role of perceived gambling risk/benefits.. <i>Psychology of Addictive Behaviors</i> , 2015, 29, 813-823.	2.1	63
6	Politicians polarize and experts depolarize public support for COVID-19 management policies across countries. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2022, 119, .	7.1	61
7	An Eye-Tracking Analysis of Irrelevance Processing as Moderator of Openness and Creative Performance. <i>Creativity Research Journal</i> , 2015, 27, 125-132.	2.6	59
8	Environmental and psychological variables influencing reactions to the COVID-19 outbreak. <i>British Journal of Health Psychology</i> , 2020, 25, 1020-1038.	3.5	39
9	The emotionally intelligent use of attention and affective arousal under creative frustration and creative success. <i>Personality and Individual Differences</i> , 2019, 142, 242-248.	2.9	36
10	Numerical Information Format and Investment Decisions: Implications for the Disposition Effect and the Status Quo Bias. <i>Journal of Behavioral Finance</i> , 2005, 6, 19-26.	1.7	34
11	Media exposure to terrorism and people's risk perception: The role of environmental sensitivity and psychophysiological response to stress. <i>British Journal of Psychology</i> , 2018, 109, 656-673.	2.3	29
12	The emotional cost of charitable donations. <i>Cognition and Emotion</i> , 2012, 26, 769-785.	2.0	28
13	Do ambiguity avoidance and the comparative ignorance hypothesis depend on people's affective reactions?. <i>Journal of Risk and Uncertainty</i> , 2010, 40, 243-254.	1.5	27
14	Trait urgency and gambling problems in young people by age: The mediating role of decision-making processes. <i>Addictive Behaviors</i> , 2015, 46, 39-44.	3.0	24
15	Sensitivity to Affective Information and Investors' Evaluation of Past Performance: An Eye-tracking Study. <i>Journal of Behavioral Decision Making</i> , 2016, 29, 295-306.	1.7	23
16	Strengthening acceptance for xenotransplantation: the case of attraction effect. <i>Xenotransplantation</i> , 2008, 15, 159-163.	2.8	22
17	“Give, but Give until It Hurts”: The Modulatory Role of Trait Emotional Intelligence on the Motivation to Help. <i>PLoS ONE</i> , 2015, 10, e0130704.	2.5	21
18	The relationship between attention allocation and cheating. <i>Psychonomic Bulletin and Review</i> , 2016, 23, 609-616.	2.8	21

#	ARTICLE	IF	CITATIONS
19	Impulsivity influences betting under stress in laboratory gambling. <i>Scientific Reports</i> , 2017, 7, 10668.	3.3	19
20	Legitimate lies: The relationship between omission, commission, and cheating. <i>European Journal of Social Psychology</i> , 2016, 46, 481-491.	2.4	18
21	Cognitive dysfunction in central disorders of hypersomnolence: A systematic review. <i>Sleep Medicine Reviews</i> , 2021, 59, 101510.	8.5	17
22	Mental accounting and cause related marketing strategies. <i>International Review on Public and Nonprofit Marketing</i> , 2010, 7, 145-156.	2.0	16
23	Asymmetric cost and benefit perceptions in willingness-to donate decisions. <i>Journal of Behavioral Decision Making</i> , 2020, 33, 304-322.	1.7	16
24	When happiness pays in negotiation. <i>Mind and Society</i> , 2009, 8, 77-92.	1.3	15
25	You can't be better than me: The role of the reference point in modulating people's pursuit of wealth. <i>Journal of Economic Psychology</i> , 2013, 37, 65-76.	2.2	14
26	Emotional intelligence impact on half marathon finish times. <i>Personality and Individual Differences</i> , 2018, 128, 107-112.	2.9	14
27	People's attitude toward xenotransplantation: affective reactions and the influence of the evaluation context. <i>Xenotransplantation</i> , 2009, 16, 129-134.	2.8	13
28	The Role of Emotional Competences in Parents' Vaccine Hesitancy. <i>Vaccines</i> , 2021, 9, 298.	4.4	13
29	How to nudge drivers to reduce speed: The case of the left-digit effect. <i>Transportation Research Part F: Traffic Psychology and Behaviour</i> , 2021, 78, 259-266.	3.7	11
30	Emotional intelligence buffers the effect of physiological arousal on dishonesty. <i>Psychonomic Bulletin and Review</i> , 2018, 25, 440-446.	2.8	10
31	Negative emotion and trait emotional intelligence in reaction to terrorist attacks. <i>Personality and Individual Differences</i> , 2018, 123, 247-252.	2.9	10
32	"Three is better than two": Increasing donations with the attraction effect. <i>British Journal of Psychology</i> , 2020, 111, 805-822.	2.3	7
33	Persuasion in financial advertising: Behavioral or rational?. <i>Journal of Behavioral and Experimental Economics</i> , 2017, 71, 26-30.	1.2	6
34	Media Exposure to Terrorism and Perception of Immigrants as a Threat: The Role of Emotional Intelligence and Psychophysiological Self-Regulation. <i>Risk Analysis</i> , 2020, 40, 1666-1676.	2.7	6
35	Dehumanization after terrorism: the role of psychophysiological emotion regulation and trait emotional intelligence. <i>Current Psychology</i> , 2021, 40, 2707-2714.	2.8	6
36	Joint analysis of the intention to vaccinate and to use contact tracing app during the COVID-19 pandemic. <i>Scientific Reports</i> , 2022, 12, 793.	3.3	6

#	ARTICLE	IF	CITATIONS
37	Coins Versus Banknotes and People's Spending Behavior. <i>European Psychologist</i> , 2011, 16, 238-246.	3.1	5
38	Mental Representation of Money in Experts and Nonexperts after the Introduction of the Euro. <i>European Psychologist</i> , 2006, 11, 277-288.	3.1	4
39	A psychometric modeling approach to fuzzy rating data. <i>Fuzzy Sets and Systems</i> , 2022, 447, 76-99.	2.7	4
40	Stress and Emotional Intelligence Shape Giving Behavior: Are There Different Effects of Social, Cognitive, and Emotional Stress?. <i>Frontiers in Psychology</i> , 2022, 13, 800742.	2.1	3
41	Beware the inexperienced financial advisor with a high trait emotional intelligence: Psychological determinants of the misperception of the risk-return relationship. <i>Personality and Individual Differences</i> , 2022, 188, 111458.	2.9	2
42	The effects of induced sadness, stress sensitivity, negative urgency, and gender in laboratory gambling. <i>International Gambling Studies</i> , 0, , 1-24.	2.1	0