

# Alan J Richardson

## List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/5984562/publications.pdf>

Version: 2024-02-01

76  
papers

3,010  
citations

257101

24  
h-index

174990

52  
g-index

81  
all docs

81  
docs citations

81  
times ranked

1528  
citing authors

| #  | ARTICLE                                                                                                                                                                                                | IF  | CITATIONS |
|----|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|-----------|
| 1  | Social disclosure, financial disclosure and the cost of equity capital. <i>Accounting, Organizations and Society</i> , 2001, 26, 597-616.                                                              | 1.4 | 546       |
| 2  | The Management of Corporate Financial Disclosure: Opportunism, Ritualism, Policies, and Processes. <i>Journal of Accounting Research</i> , 1990, 28, 121.                                              | 2.5 | 439       |
| 3  | Accounting as a legitimating institution. <i>Accounting, Organizations and Society</i> , 1987, 12, 341-355.                                                                                            | 1.4 | 226       |
| 4  | Unfair comparisons.. <i>Journal of Applied Psychology</i> , 1986, 71, 179-184.                                                                                                                         | 4.2 | 221       |
| 5  | Legitimizing Transnational Standard-Setting: The Case of the International Accounting Standards Board. <i>Journal of Business Ethics</i> , 2011, 98, 217-245.                                          | 3.7 | 157       |
| 6  | Managing Capital Market Reactions to Corporate Social Responsibility. <i>International Journal of Management Reviews</i> , 1999, 1, 17-43.                                                             | 5.2 | 114       |
| 7  | Regulatory networks for accounting and auditing standards: A social network analysis of Canadian and international standard-setting. <i>Accounting, Organizations and Society</i> , 2009, 34, 571-588. | 1.4 | 110       |
| 8  | Corporatism and intraprofessional hegemony: A study of regulation and internal social order. <i>Accounting, Organizations and Society</i> , 1989, 14, 415-431.                                         | 1.4 | 85        |
| 9  | Professionalization and Intraprofessional Competition in the Canadian Accounting Profession. <i>Work and Occupations</i> , 1987, 14, 591-615.                                                          | 2.3 | 73        |
| 10 | Justification and accounting: applying sociology of worth to accounting research. <i>Accounting, Auditing and Accountability Journal</i> , 2011, 24, 229-249.                                          | 2.6 | 69        |
| 11 | Agency and structure in budgeting: Thesis, antithesis and synthesis. <i>Critical Perspectives on Accounting</i> , 2011, 22, 183-199.                                                                   | 2.7 | 68        |
| 12 | The Myth of the Marketing Revolution. <i>Journal of Macromarketing</i> , 2007, 27, 15-24.                                                                                                              | 1.7 | 57        |
| 13 | Identity, appropriateness and the construction of regulatory space: the formation of the Public Accountant's Council of Ontario. <i>Accounting, Organizations and Society</i> , 2004, 29, 489-524.     | 1.4 | 50        |
| 14 | Accounting knowledge and professional privilege. <i>Accounting, Organizations and Society</i> , 1988, 13, 381-396.                                                                                     | 1.4 | 46        |
| 15 | SOCIAL CLOSURE IN DYNAMIC MARKETS: THE INCOMPLETE PROFESSIONAL PROJECT IN ACCOUNTANCY. <i>Critical Perspectives on Accounting</i> , 1997, 8, 635-653.                                                  | 2.7 | 46        |
| 16 | Strategies in the development of accounting history as an academic discipline. <i>Accounting History</i> , 2008, 13, 247-280.                                                                          | 0.6 | 45        |
| 17 | Symbolic and Substantive Legitimation in Professional Practice. <i>Canadian Journal of Sociology</i> , 1985, 10, 139.                                                                                  | 0.4 | 40        |
| 18 | Vernacular accountings: Bridging the cognitive and the social in the analysis of employee-generated accounting systems. <i>Accounting, Organizations and Society</i> , 2013, 38, 382-396.              | 1.4 | 40        |

| #  | ARTICLE                                                                                                                                                                                                                           | IF  | CITATIONS |
|----|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|-----------|
| 19 | Institutional Pressures on University Accounting Education in Canada*. Contemporary Accounting Research, 1994, 10, 141-162.                                                                                                       | 1.5 | 39        |
| 20 | Professional "brand", personal identity and resistance to change in the Canadian accounting profession. Accounting History, 2007, 12, 135-164.                                                                                    | 0.6 | 38        |
| 21 | CANADA'S ACCOUNTING ELITE: 1880-1930. Accounting Historians Journal, 1989, 16, 1-21.                                                                                                                                              | 0.1 | 37        |
| 22 | Paradigms, theory and management accounting practice: A comment on Parker (forthcoming) "Qualitative management accounting research: Assessing deliverables and relevance". Critical Perspectives on Accounting, 2012, 23, 83-88. | 2.7 | 34        |
| 23 | Quantitative research and the critical accounting project. Critical Perspectives on Accounting, 2015, 32, 67-77.                                                                                                                  | 2.7 | 33        |
| 24 | Due Process and Standard-setting: An Analysis of Due Process in Three Canadian Accounting and Auditing Standard-setting Bodies. Journal of Business Ethics, 2008, 81, 679-696.                                                    | 3.7 | 27        |
| 25 | Aggregating Incomplete Lists of Journal Rankings: An Application to Academic Accounting Journals*. Accounting Perspectives, 2010, 9, 217-235.                                                                                     | 0.9 | 26        |
| 26 | An integrative theory of organizational legitimation. Scandinavian Journal of Management Studies, 1986, 3, 91-109.                                                                                                                | 0.3 | 25        |
| 27 | Strategic Financial Disclosure: Evidence from Labor Negotiations. Contemporary Accounting Research, 1993, 9, 526-550.                                                                                                             | 1.5 | 23        |
| 28 | Canadian academic accountants' productivity: A survey of 10 refereed publications, 1976-1989*. Contemporary Accounting Research, 1990, 7, 278-294.                                                                                | 1.5 | 22        |
| 29 | Merging the Profession: A Historical Perspective on Accounting Association Mergers in Canada. Accounting Perspectives, 2012, 11, 77-109.                                                                                          | 0.9 | 19        |
| 30 | Accounting standard-setting in Canada, 1864-1992: A theoretical analysis of structural evolution. Journal of International Accounting, Auditing and Taxation, 1996, 5, 113-131.                                                   | 0.9 | 17        |
| 31 | Merging the Profession: A Social Network Analysis of the Consolidation of the Accounting Profession in Canada. Accounting Perspectives, 2017, 16, 83-104.                                                                         | 0.9 | 16        |
| 32 | PROFESSIONAL DOMINANCE: THE RELATIONSHIP BETWEEN FINANCIAL ACCOUNTING AND MANAGERIAL ACCOUNTING, 1926-1986. Accounting Historians Journal, 2002, 29, 91-121.                                                                      | 0.1 | 15        |
| 33 | Accounting in markets, hierarchies and networks: The role of accounting in the transnational governance of postal transactions. Accounting, Organizations and Society, 2009, 34, 939-956.                                         | 1.4 | 14        |
| 34 | Regulatory competition in accounting. A history of the Accounting Standards Authority of Canada. Accounting History Review, 2011, 21, 95-114.                                                                                     | 0.4 | 14        |
| 35 | Institutional responses to bank failure: A comparative case study of the Home Bank (1923) and Canadian Commercial Bank (1985) failures. Critical Perspectives on Accounting, 1992, 3, 163-183.                                    | 2.7 | 13        |
| 36 | Does academic management accounting lag practice? A cliometric study. Accounting History, 2011, 16, 365-388.                                                                                                                      | 0.6 | 13        |

| #  | ARTICLE                                                                                                                                                                                                                             | IF  | CITATIONS |
|----|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|-----------|
| 37 | The discovery of cumulative knowledge. <i>Accounting, Auditing and Accountability Journal</i> , 2018, 31, 563-585.                                                                                                                  | 2.6 | 13        |
| 38 | Linking international business theory to accounting history: implications of the international evolution of the state and the firm for accounting history research. <i>Accounting and Business Research</i> , 2002, 32, 67-77.      | 1.0 | 12        |
| 39 | Applied Research in Accounting: A Commentary. <i>Accounting Perspectives</i> , 2004, 3, 149-168.                                                                                                                                    | 1.0 | 10        |
| 40 | Governance and control in networks: a case study of the Universal Postal Union. <i>Accounting, Auditing and Accountability Journal</i> , 2015, 28, 551-580.                                                                         | 2.6 | 10        |
| 41 | The Accountancy profession. , 2017, , 127-142.                                                                                                                                                                                      |     | 9         |
| 42 | Truth and the Evolution of the Professions: A Comparative Study of "Truth in Advertising" and "True and Fair" Financial Statements in North America during the Progressive Era. <i>Journal of Macromarketing</i> , 2000, 20, 23-35. | 1.7 | 8         |
| 43 | The development of the accounting profession in the Holy Land since 1920: cultural memory and accounting institutions. <i>Accounting History Review</i> , 2013, 23, 227-252.                                                        | 0.4 | 8         |
| 44 | BUILDING THE CANADIAN CHARTERED ACCOUNTANCY PROFESSION: A BIOGRAPHY OF GEORGE EDWARDS, FCA, CBE, LLD, 1861-1947. <i>Accounting Historians Journal</i> , 2000, 27, 87-116.                                                           | 0.1 | 8         |
| 45 | Organizational Founding, Strategic Renewal, and the Role of Accounting: Management Accounting Concepts in the Formation of the "Penny Post". <i>Journal of Management Accounting Research</i> , 2008, 20, 107-127.                  | 0.8 | 7         |
| 46 | Accounting institutions as truce: The emergence of accounting in the governance of transnational mail flows. <i>Accounting, Organizations and Society</i> , 2016, 55, 32-47.                                                        | 1.4 | 6         |
| 47 | THE CANADIAN AUDIT MARKET IN THE FIRST HALF OF THE TWENTIETH CENTURY. <i>Accounting Historians Journal</i> , 2001, 28, 110-139.                                                                                                     | 0.1 | 6         |
| 48 | AUDITOR SWITCHING AND THE GREAT DEPRESSION. <i>Accounting Historians Journal</i> , 2006, 33, 39-62.                                                                                                                                 | 0.1 | 6         |
| 49 | University sustainability reporting: A review of the literature and development of a model. , 2017, , .                                                                                                                             |     | 6         |
| 50 | The Production of Institutional Behaviour: A Constructive Comment on the Use of Institutionalization Theory in Organizational Analysis. <i>Canadian Journal of Administrative Sciences</i> , 1986, 3, 304-316.                      | 0.9 | 5         |
| 51 | The University Context of Accounting Education in Canada*. <i>Contemporary Accounting Research</i> , 1994, 10, 3-14.                                                                                                                | 1.5 | 4         |
| 52 | Educational Policy and Professional Status: A Case History of the Ontario Accountancy Profession. <i>Journal of Canadian Studies</i> , 1992, 27, 44-57.                                                                             | 0.3 | 4         |
| 53 | Accounting knowledge and professional privilege: A replication and extension. <i>Accounting, Organizations and Society</i> , 1990, 15, 499-501.                                                                                     | 1.4 | 3         |
| 54 | Special issue on international accounting history. <i>Accounting and Business Research</i> , 2002, 32, 63-65.                                                                                                                       | 1.0 | 3         |

| #  | ARTICLE                                                                                                                                                                                       | IF  | CITATIONS |
|----|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|-----------|
| 55 | CVS/Caremark: The Costs and Strategy of a Tobacco-Free Pharmacy. <i>Accounting Perspectives</i> , 2015, 14, 71-85.                                                                            | 0.9 | 3         |
| 56 | The cost of a telegram: Accounting and the evolution of international regulation of the telegraph. <i>Accounting History</i> , 2015, 20, 405-429.                                             | 0.6 | 3         |
| 57 | Origins of sports car marketing: early 20th Century British cycle-cars. <i>Journal of Historical Research in Marketing</i> , 2017, 9, 329-358.                                                | 0.2 | 3         |
| 58 | The relationship between management and financial accounting as professions and technologies of practice. , 2017, , 246-261.                                                                  |     | 3         |
| 59 | Group Work and Student Culture. <i>Journal of Management Education</i> , 1986, 10, 81-86.                                                                                                     | 0.6 | 2         |
| 60 | La productivit  des professeurs de comptabilit  au Canada: d pouillement de 10 publications sp cialis es, 1976 1989. <i>Contemporary Accounting Research</i> , 1990, 7, 295-312.              | 1.5 | 2         |
| 61 | Le cadre universitaire de la formation en comptabilit  au Canada*. <i>Contemporary Accounting Research</i> , 1994, 10, 3-17.                                                                  | 1.5 | 2         |
| 62 | What do I have to do to get noticed around here?. <i>Journal of Historical Research in Marketing</i> , 2012, 4, 309-315.                                                                      | 0.2 | 2         |
| 63 | Les pressions institutionnelles sur la formation en comptabilit  dans les universit s au Canada*. <i>Contemporary Accounting Research</i> , 1994, 10, 161-187.                                | 1.5 | 1         |
| 64 | L'information financi re strat gique: le cas des n gociations collectives. <i>Contemporary Accounting Research</i> , 1993, 9, 559-589.                                                        | 1.5 | 0         |
| 65 | Review of <i>Financial Reporting and Global Capital Markets: A History of the International Accounting Standards Committee, 1973 2000</i>. <i>Accounting Perspectives</i> , 2008, 7, 173-180. | 0.9 | 0         |
| 66 | Merging the Profession: A Historical Perspective on Accounting Association Mergers in Canada. <i>SSRN Electronic Journal</i> , 2012, , .                                                      | 0.4 | 0         |
| 67 | Waves of Influence on the Accounting Profession in a Developing Economy: The Case of the Holy Land, 1920-2010. <i>SSRN Electronic Journal</i> , 2013, , .                                     | 0.4 | 0         |
| 68 | To Tip or Not to Tip, That Is the Question: Rewarding Customer Service Encounters. <i>Accounting Perspectives</i> , 2014, 13, 301-308.                                                        | 0.9 | 0         |
| 69 | Paradigm art. <i>Critical Perspectives on Accounting</i> , 2014, 25, 844-845.                                                                                                                 | 2.7 | 0         |
| 70 | Managing Revenue and Costs to Implement Strategy: The Conference Organizer's Dilemma. <i>Accounting Perspectives</i> , 2016, 15, 331-335.                                                     | 0.9 | 0         |
| 71 | Accounting Competence: Canadian Experiences. , 1992, , 263-278.                                                                                                                               |     | 0         |
| 72 | The Dialectic of Stakeholder Engagement and Strategy Development at the Global Reporting Initiative (GRI). <i>SSRN Electronic Journal</i> , 0, , .                                            | 0.4 | 0         |

| #  | ARTICLE                                                                                                              | IF | CITATIONS |
|----|----------------------------------------------------------------------------------------------------------------------|----|-----------|
| 73 | Canada's Accounting Elite: 1880-1930. , 2020 , 251-272.                                                              |    | 0         |
| 74 | An Interpretative Chronology of the Development of Accounting Associations in Canada: 1879 - 1979. , 2020 , 551-624. |    | 0         |
| 75 | Institutional Responses to Bank Failure. , 2020 , 495-516.                                                           |    | 0         |
| 76 | XXVIII. Norman Belding Macintosh. , 2021 , 485-502.                                                                  |    | 0         |