

Indranil Goswami

List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/5973795/publications.pdf>

Version: 2024-02-01

4
papers

141
citations

2682572

2
h-index

2272923

4
g-index

4
all docs

4
docs citations

4
times ranked

143
citing authors

#	ARTICLE	IF	CITATIONS
1	Don't fear the meter: How longer time limits bias managers to prefer hiring with flat fee compensation. <i>Organizational Behavior and Human Decision Processes</i> , 2021, 162, 42-58.	2.5	2
2	No Substitute for the Real Thing: The Importance of In-Context Field Experiments in Fundraising. <i>Marketing Science</i> , 2020, 39, 1052-1070.	4.1	4
3	The dynamic effect of incentives on postreward task engagement.. <i>Journal of Experimental Psychology: General</i> , 2017, 146, 1-19.	2.1	31
4	When should the Ask be a Nudge? The Effect of Default Amounts on Charitable Donations. <i>Journal of Marketing Research</i> , 2016, 53, 829-846.	4.8	104