

David R Just

List of Publications by Year in descending order

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143
papers

4,248
citations

117453

34
h-index

138251

58
g-index

147
all docs

147
docs citations

147
times ranked

3297
citing authors

#	ARTICLE	IF	CITATIONS
1	A Behavioral Intervention Increases Consumption of a New Biofortified Food by School Children: Evidence from a Field Experiment in Nigeria. <i>European Journal of Development Research</i> , 2022, 34, 124-146.	1.2	4
2	Self-employment and mental health. <i>Review of Economics of the Household</i> , 2022, 20, 855-886.	2.6	4
3	Price effects of spatial competition in retail fuel markets: the impact of a new rival nearby. <i>Papers in Regional Science</i> , 2022, 101, 81-106.	1.0	1
4	Do Behavioral Interventions Increase the Intake of Biofortified Foods in School Lunch Meals? Evidence from a Field Experiment with Elementary School Children in Ethiopia. <i>Current Developments in Nutrition</i> , 2022, 6, nzac008.	0.1	1
5	Future of Food Economics. <i>Natural Resource Management and Policy</i> , 2022, , 137-161.	0.1	1
6	Enhancing measures of ESE to incorporate aspects of place: Personal reputation and place-based social legitimacy. <i>Journal of Business Venturing</i> , 2021, 36, 106004.	4.0	12
7	Food away from home and the reversal of the calorie intake decline in India. <i>Food Security</i> , 2021, 13, 369-384.	2.4	7
8	<sc>David R. Just</sc>. <i>American Journal of Agricultural Economics</i> , 2021, 103, 398-398.	2.4	0
9	The Other Half: An Examination of Monthly Food Pantry Cycles in the Context of <sc>SNAP</sc> Benefits. <i>Applied Economic Perspectives and Policy</i> , 2021, 43, 716-731.	3.1	14
10	Nationalism in the produce aisle: Using country of origin labels to stir patriotism and animosity. <i>Q Open</i> , 2021, 1, .	0.7	3
11	Methodological Challenges in Estimating the Lifetime Medical Care Cost Externality of Obesity. <i>Journal of Benefit-Cost Analysis</i> , 2021, 12, 441-465.	0.6	2
12	Producer Attitudes Toward Output Price Risk: Experimental Evidence from the Lab and from the Field. <i>American Journal of Agricultural Economics</i> , 2020, 102, 806-825.	2.4	18
13	Predicted Lifetime Third-Party Costs of Obesity for Black and White Adolescents with Race-Specific Age-Related Weight Gain. <i>Obesity</i> , 2020, 28, 397-403.	1.5	4
14	Economic shocks and lottery sales: an examination of Maine State lottery sales. <i>Applied Economics</i> , 2020, 52, 3498-3511.	1.2	4
15	Who Will Pay for Increasing Biofuel Mandates? Incidence of the Renewable Fuel Standard Given a Binding Blend Wall. <i>American Journal of Agricultural Economics</i> , 2019, 101, 492-506.	2.4	6
16	Producer group participation in the trade adjustment assistance program for farmers before and after the American Recovery and Reinvestment Act of 2009. <i>Food Policy</i> , 2019, 86, 101724.	2.8	0
17	â€œBig menâ€ in the office: The gender-specific influence of weight upon persuasiveness. <i>PLoS ONE</i> , 2019, 14, e0222761.	1.1	4
18	Understanding the effect of producersâ€™ attitudes, perceived norms, and perceived behavioral control on intentions to use antimicrobials prudently on New York dairy farms. <i>PLoS ONE</i> , 2019, 14, e0222442.	1.1	31

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19	Can changing the position of online menu items increase selection of fruit and vegetable snacks? A cluster randomized trial within an online canteen ordering system in Australian primary schools. <i>American Journal of Clinical Nutrition</i> , 2019, 109, 1422-1430.	2.2	18
20	Influencing the food choices of SNAP consumers: Lessons from economics, psychology and marketing. <i>Food Policy</i> , 2018, 79, 309-317.	2.8	22
21	Behavioral economics in food and agriculture. , 2018, , 84-95.		0
22	Food pantry selection solutions: a randomized controlled trial in client-choice food pantries to nudge clients to targeted foods. <i>Journal of Public Health</i> , 2017, 39, fdw043.	1.0	38
23	Healthy Concessions: High School Students' Responses to Healthy Concession Stand Changes. <i>Journal of School Health</i> , 2017, 87, 98-105.	0.8	2
24	Fruit-Promoting Smarter Lunchrooms Interventions: Results From a Cluster RCT. <i>American Journal of Preventive Medicine</i> , 2017, 52, 451-458.	1.6	46
25	Appetite self-regulation: Environmental and policy influences on eating behaviors. <i>Obesity</i> , 2017, 25, S26-S38.	1.5	58
26	Demystifying RINs: A partial equilibrium model of U.S. biofuel markets. <i>Energy Economics</i> , 2017, 64, 353-362.	5.6	16
27	Notice of Retraction and Replacement. Wansink B, Just DR, Payne CR. Can Branding Improve School Lunches? <i>Arch Pediatr Adolesc Med</i> . 2012;166(10):967-968. doi: 10.1001/archpediatrics.2012.999. <i>JAMA Pediatrics</i> , 2017, , .	3.3	1
28	Who's adopting the smarter lunchroom approach? Individual characteristics of innovative food service directors. <i>Evaluation and Program Planning</i> , 2017, 60, 72-80.	0.9	5
29	The Behavioral Welfare Paradox: Practical, Ethical and Welfare Implications of Nudging. <i>Agricultural and Resource Economics Review</i> , 2017, 46, 1-20.	0.6	12
30	Notice of Retraction. Wansink B, Just DR, Payne CR. Can Branding Improve School Lunches? <i>Arch Pediatr Adolesc Med</i> . 2012;166(10):967-968. <i>JAMA Pediatrics</i> , 2017, 171, 1230.	3.3	9
31	Comment on "The Renewable Fuel Standard in Competitive Equilibrium: Market and Welfare Effects". <i>American Journal of Agricultural Economics</i> , 2017, 99, 1143-1145.	2.4	3
32	Food and consumer behavior: why the details matter. <i>Agricultural Economics (United Kingdom)</i> , 2016, 47, 73-83.	2.0	24
33	The Welfare Impacts of Commodity Price Volatility: Reply. <i>American Journal of Agricultural Economics</i> , 2016, 98, 676-678.	2.4	6
34	The Role of Nudges in Reducing Food Waste. <i>Frontiers of Economics and Globalization</i> , 2016, , 215-224.	0.3	0
35	Marketing Vegetables in Elementary School Cafeterias to Increase Uptake. <i>Pediatrics</i> , 2016, 138, .	1.0	48
36	Why behavioral economics matters to global food policy. <i>Global Food Security</i> , 2016, 11, 26-33.	4.0	61

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37	The limits of defaults: why french fries trump apple slices. BMC Research Notes, 2016, 9, 263.	0.6	15
38	This Way to Produce: Strategic Use of Arrows on Grocery Floors Facilitate Produce Spending Without Increasing Shopper Budgets. Journal of Nutrition Education and Behavior, 2016, 48, 512-513.e1.	0.3	14
39	Empirical Identification of Behavioral Choice Models under Risk. American Journal of Agricultural Economics, 2016, 98, 1181-1194.	2.4	26
40	Shopper marketing nutrition interventions: Social norms on grocery carts increase produce spending without increasing shopper budgets. Preventive Medicine Reports, 2015, 2, 287-291.	0.8	46
41	Fast food, soft drink and candy intake is unrelated to body mass index for 95% of American adults. Obesity Science and Practice, 2015, 1, 126-130.	1.0	13
42	A plant to plate pilot: a cold-weather high school garden increased vegetable selection but also waste. Acta Paediatrica, International Journal of Paediatrics, 2015, 104, 823-826.	0.7	18
43	Existing Food Habits and Recent Choices Lead to Disregard of Food Safety Announcements. Canadian Journal of Agricultural Economics, 2015, 63, 491-511.	1.2	13
44	The Economics of Biofuel Policies. , 2015, , .		10
45	Peak-end pizza: prices delay evaluations of quality. Journal of Product and Brand Management, 2015, 24, 770-778.	2.6	12
46	The Economics of Brazil's Ethanol-Sugar Markets, Mandates, and Tax Exemptions. American Journal of Agricultural Economics, 2015, 97, 1433-1450.	2.4	29
47	A prospect theory approach to assessing changes in parameters of insurance contracts with an application to money-back guarantees. Journal of Behavioral and Experimental Economics, 2015, 54, 105-117.	0.5	17
48	The impact of a supermarket nutrition rating system on purchases of nutritious and less nutritious foods. Public Health Nutrition, 2015, 18, 8-14.	1.1	65
49	Trayless cafeterias lead diners to take less salad and relatively more dessert. Public Health Nutrition, 2015, 18, 1535-1536.	1.1	13
50	Concession stand makeovers: a pilot study of offering healthy foods at high school concession stands. Journal of Public Health, 2015, 37, 116-124.	1.0	14
51	The Hidden Cost of Regulation: Emotional Responses to Command and Control. American Journal of Agricultural Economics, 2015, 97, 1385-1399.	2.4	18
52	Lunch, recess and nutrition: Responding to time incentives in the cafeteria. Preventive Medicine, 2015, 71, 27-30.	1.6	40
53	Lunch, Recess and Nutrition: Responding to Time Incentives in the Cafeteria. SSRN Electronic Journal, 2014, , .	0.4	0
54	New Year's Res-illusions: Food Shopping in the New Year Competes with Healthy Intentions. PLoS ONE, 2014, 9, e110561.	1.1	15

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55	Chefs Move to Schools: A Pilot Examination of How Chef-Created Dishes Can Increase School Lunch Participation and Fruit and Vegetable Intake. SSRN Electronic Journal, 2014, , .	0.4	0
56	School lunch debit card payment systems are associated with lower Nutrition and higher calories. Obesity, 2014, 22, 24-26.	1.5	12
57	Shopper marketing nutrition interventions. Physiology and Behavior, 2014, 136, 111-120.	1.0	38
58	ONE MAN'S TALL IS ANOTHER MAN'S SMALL: HOW THE FRAMING OF PORTION SIZE INFLUENCES FOOD CHOICE. Health Economics (United Kingdom), 2014, 23, 776-791.	0.8	33
59	Chefs move to schools. A pilot examination of how chef-created dishes can increase school lunch participation and fruit and vegetable intake. Appetite, 2014, 83, 242-247.	1.8	27
60	Nudging Ourselves? The Limits of Incentivizing "Good Behavior". Applied Economic Perspectives and Policy, 2014, 36, 1-5.	3.1	4
61	Lower Buffet Prices Lead to Less Taste Satisfaction. Journal of Sensory Studies, 2014, 29, 362-370.	0.8	15
62	Reliability and Accuracy of Real-Time Visualization Techniques for Measuring School Cafeteria Tray Waste: Validating the Quarter-Waste Method. Journal of the Academy of Nutrition and Dietetics, 2014, 114, 470-474.	0.4	95
63	Why Farmers Sometimes Love Risks: Evidence from India. Economic Development and Cultural Change, 2014, 62, 239-274.	0.8	8
64	Chocolate Milk Consequences: A Pilot Study Evaluating the Consequences of Banning Chocolate Milk in School Cafeterias. PLoS ONE, 2014, 9, e91022.	1.1	50
65	DO PSYCHOLOGICAL SHOCKS AFFECT FINANCIAL RISK TAKING BEHAVIOR? A STUDY OF U.S. VETERANS. Contemporary Economic Policy, 2013, 31, 457-467.	0.8	16
66	How biofuels policies affect the level of grains and oilseed prices: Theory, models and evidence. Global Food Security, 2013, 2, 82-88.	4.0	60
67	Production Incentives from Static Decoupling: Land Use Exclusion Restrictions. American Journal of Agricultural Economics, 2013, 95, 1049-1067.	2.4	13
68	The Perverse Effects of Biofuel Public-Sector Policies. Annual Review of Resource Economics, 2013, 5, 463-483.	1.5	19
69	Pre-Sliced Fruit in School Cafeterias. American Journal of Preventive Medicine, 2013, 44, 477-480.	1.6	108
70	Smarter Lunchrooms Can Address New School Lunchroom Guidelines and Childhood Obesity. Journal of Pediatrics, 2013, 162, 867-869.	0.9	145
71	Using Incentives to Encourage Healthy Eating in Children. Journal of Human Resources, 2013, 48, 855-872.	1.9	58
72	Preordering School Lunch Encourages Better Food Choices by Children. JAMA Pediatrics, 2013, 167, 673.	3.3	46

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73	The Welfare Impacts of Commodity Price Volatility: Evidence from Rural Ethiopia. <i>American Journal of Agricultural Economics</i> , 2013, 95, 877-899.	2.4	143
74	College cafeteria snack food purchases become less healthy with each passing week of the semester. <i>Public Health Nutrition</i> , 2013, 16, 1291-1295.	1.1	27
75	Estimating risk preferences in the presence of bifurcated wealth dynamics: can we identify static risk aversion amidst dynamic risk responses?. <i>European Review of Agricultural Economics</i> , 2013, 40, 361-377.	1.5	11
76	Default options, incentives and food choices: evidence from elementary-school children. <i>Public Health Nutrition</i> , 2013, 16, 2281-2288.	1.1	91
77	The impact of OECD biofuels policies on developing countries. <i>Agricultural Economics (United Kingdom)</i> , 2013, 34, 107-114.	2.0	23
78	Policy Update: Policy implications of high RIN prices and the "blend wall". <i>Biofuels</i> , 2013, 4, 359-361.	1.4	4
79	Using Incentives to Encourage Healthy Eating in Children. <i>Journal of Human Resources</i> , 2013, 48, 855-872.	1.9	73
80	Nutrition Report Cards: An Opportunity to Improve School Lunch Selection. <i>PLoS ONE</i> , 2013, 8, e72008.	1.1	9
81	Regulation of Sugar-Sweetened Beverages. <i>New England Journal of Medicine</i> , 2012, 367, 1464-1466.	13.9	15
82	Healthy convenience: nudging students toward healthier choices in the lunchroom. <i>Journal of Public Health</i> , 2012, 34, 370-376.	1.0	264
83	A Generalized Measure of Marginal Risk Aversion: Experimental Evidence from India and Morocco. <i>American Journal of Agricultural Economics</i> , 2012, 94, 444-450.	2.4	7
84	Insights into Obesity from a Behavioral Economics Perspective: Discussion. <i>American Journal of Agricultural Economics</i> , 2012, 94, 344-346.	2.4	1
85	Trigger Foods: The Influence of "Irrelevant" Alternatives in School Lunchrooms. <i>Agricultural and Resource Economics Review</i> , 2012, 41, 114-123.	0.6	29
86	Can Branding Improve School Lunches?. <i>JAMA Pediatrics</i> , 2012, 166, 967.	3.6	42
87	Differential Nutritional Responses across Various Income Sources Among East African Pastoralists: Intrahousehold Effects, Missing Markets and Mental Accounting. <i>Journal of African Economies</i> , 2011, 20, 341-375.	0.8	20
88	Move the Fruit: Putting Fruit in New Bowls and New Places Doubles Lunchroom Sales. <i>Journal of Nutrition Education and Behavior</i> , 2011, 43, S1.	0.3	7
89	Global identification of risk preferences with revealed preference data. <i>Journal of Econometrics</i> , 2011, 162, 6-17.	3.5	23
90	Calibrating the wealth effects of decoupled payments: Does decreasing absolute risk aversion matter?. <i>Journal of Econometrics</i> , 2011, 162, 25-34.	3.5	20

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91	The Flat-Rate Pricing Paradox: Conflicting Effects of "All-You-Can-Eat" Buffet Pricing. Review of Economics and Statistics, 2011, 93, 193-200.	2.3	82
92	The Economics of a Blender's Tax Credit versus a Tax Exemption: The Case of U.S. "Splash and Dash" Biodiesel Exports to the European Union. Applied Economic Perspectives and Policy, 2011, 33, 510-527.	3.1	21
93	Fundamental misunderstanding of the relation between energy density (kcal/g) and energy cost (\$/kcal). American Journal of Clinical Nutrition, 2011, 93, 867-868.	2.2	11
94	Whose Fast and Whose Feast? Intrahousehold Asymmetries in Dietary Diversity Response Among East African Pastoralists. American Journal of Agricultural Economics, 2011, 93, 1062-1081.	2.4	35
95	Applying behavioral economics research to improving children's food choices at school. FASEB Journal, 2011, 25, .	0.2	1
96	Healthy Convenience: Nudging Students to Make Healthier Choices in the Lunchroom. FASEB Journal, 2011, 25, .	0.2	2
97	The Social Costs and Benefits of U.S. Biofuel Policies with Preexisting Distortions. , 2010, , 338-379.		7
98	The Social Costs and Benefits of Biofuels: The Intersection of Environmental, Energy and Agricultural Policy. Applied Economic Perspectives and Policy, 2010, 32, 4-32.	3.1	200
99	Is Expected Utility Theory Applicable? A Revealed Preference Test. American Journal of Agricultural Economics, 2010, 92, 16-27.	2.4	20
100	Empirical Challenges for Risk Preferences and Production. Annual Review of Resource Economics, 2010, 2, 13-31.	1.5	9
101	Smoking, drinking, and the distribution of adult body weight. Social Science Journal, 2010, 47, 372-391.	0.9	7
102	Ethanol and Corn Prices: The Role of US Tax Credits, Mandates, and Imports. , 2010, , 155-169.		7
103	The Welfare Economics of Biofuel Tax Credits and Mandates. , 2010, , 347-364.		2
104	Convenience Drives Choice in School Lunch Rooms: A Salad Bar Success Story. FASEB Journal, 2010, 24, 732.11.	0.2	0
105	The Socially Optimal Import Tariff and Tax Credit for Ethanol with Farm Subsidies. Agricultural and Resource Economics Review, 2009, 38, 65-77.	0.6	12
106	Risk Averters that Love Risk? Marginal Risk Aversion in Comparison to a Reference Gamble. American Journal of Agricultural Economics, 2009, 91, 612-626.	2.4	11
107	The Welfare Economics of a Biofuel Tax Credit and the Interaction Effects with Price Contingent Farm Subsidies. American Journal of Agricultural Economics, 2009, 91, 477-488.	2.4	106
108	Experimental Economics and the Economics of Contracts. American Journal of Agricultural Economics, 2009, 91, 1382-1388.	2.4	12

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109	Do Free Goods Stick to Poor Households? Experimental Evidence on Insecticide Treated Bednets. <i>World Development</i> , 2009, 37, 607-617.	2.6	49
110	Obesity: Can Behavioral Economics Help?. <i>Annals of Behavioral Medicine</i> , 2009, 38, 47-55.	1.7	88
111	Internet Access and Farm Household Income – Empirical Evidence using a Semi-parametric Assessment in Taiwan. <i>Journal of Agricultural Economics</i> , 2009, 60, 348-366.	1.6	28
112	What drives merger decision making behavior? Don't seek, don't find, and don't change your mind. <i>Journal of Economic Behavior and Organization</i> , 2009, 72, 930-943.	1.0	21
113	Internal and External Validity in Economics Research: Tradeoffs between Experiments, Field Experiments, Natural Experiments, and Field Data. <i>American Journal of Agricultural Economics</i> , 2009, 91, 1266-1271.	2.4	149
114	The Economics of a Blend Mandate for Biofuels. <i>American Journal of Agricultural Economics</i> , 2009, 91, 738-750.	2.4	177
115	Mindless Eating and Healthy Heuristics for the Irrational. <i>American Economic Review</i> , 2009, 99, 165-169.	4.0	92
116	Cross-subsidization Due to Inframarginal Support in Agriculture: A General Theory and Empirical Evidence. <i>American Journal of Agricultural Economics</i> , 2008, 90, 42-54.	2.4	47
117	Water in the U.S. Ethanol Tax Credit and Mandate: Implications for Rectangular Deadweight Costs and the Corn-Oil Price Relationship. <i>Applied Economic Perspectives and Policy</i> , 2008, 30, 397-410.	1.0	58
118	Bt-cotton and secondary pests. <i>International Journal of Biotechnology</i> , 2008, 10, 113.	1.2	67
119	Healthy School Lunch Behavior and the Invisible Hand. <i>FASEB Journal</i> , 2008, 22, 44.3.	0.2	0
120	Factors Affecting the Allocation of Trade Promotions in the U.S. Food Distribution System. <i>Applied Economic Perspectives and Policy</i> , 2007, 29, 119-140.	1.0	13
121	Wealth as Welfare: Are Wealth Thresholds behind Persistent Poverty?. <i>Applied Economic Perspectives and Policy</i> , 2007, 29, 419-426.	1.0	3
122	Is Risk Aversion Really Correlated with Wealth? How Estimated Probabilities Introduce Spurious Correlation. <i>American Journal of Agricultural Economics</i> , 2007, 89, 964-979.	2.4	21
123	The interaction of religion and family members' influence on food decisions. <i>Food Quality and Preference</i> , 2007, 18, 786-794.	2.3	28
124	Hitting the Jackpot or Hitting the Skids: Entertainment, Poverty, and the Demand for State Lotteries. <i>American Journal of Economics and Sociology</i> , 2007, 66, 545-570.	0.5	84
125	Effect of information formats on information services: analysis of four selected agricultural commodities in the USA. <i>Agricultural Economics (United Kingdom)</i> , 2006, 35, 289-301.	2.0	8
126	Information Exchange and Distributional Implications of Price Discrimination with Internet Marketing in Agriculture. <i>American Journal of Agricultural Economics</i> , 2006, 88, 882-899.	2.4	2

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127	Principles of risk management service relations in agriculture. <i>Agricultural Systems</i> , 2003, 75, 199-213.	3.2	14
128	Diminishing Marginal Utility of Wealth and Calibration of Risk in Agriculture. <i>American Journal of Agricultural Economics</i> , 2003, 85, 1234-1241.	2.4	23
129	Consumption of Economic Information in Agriculture. <i>American Journal of Agricultural Economics</i> , 2002, 84, 39-52.	2.4	32
130	Information, Processing Capacity, and Judgment Bias in Risk Assessment. , 2002, , 81-101.		3
131	Between data and decisions: the organization of agricultural economic information systems. <i>Research Policy</i> , 2001, 30, 121-141.	3.3	47
132	Institutional Relations in Agricultural Information Systems. , 2001, , 233-266.		6
133	Chocolate Milk Consequences: A Pilot Study Evaluating the Consequences of Banning Chocolate Milk in School Cafeterias. <i>SSRN Electronic Journal</i> , 0, , .	0.4	2
134	Evidence-based policy and food consumer behaviour: how empirical challenges shape the evidence. <i>European Review of Agricultural Economics</i> , 0, , .	1.5	4
135	The Law of Unintended Consequences: How the U.S. Biofuel Tax Credit with a Mandate Subsidizes Oil Consumption and Has No Impact on Ethanol Consumption. <i>SSRN Electronic Journal</i> , 0, , .	0.4	13
136	The Economics of U.S. Ethanol Import Tariffs with a Consumption Mandate and Tax Credit. <i>SSRN Electronic Journal</i> , 0, , .	0.4	15
137	'Water' in the U.S. Ethanol Tax Credit and Mandate: Implications for Rectangular Deadweight Costs and the Corn-Oil Price Relationship. <i>SSRN Electronic Journal</i> , 0, , .	0.4	8
138	Smarter Lunchrooms: Libertarian Paternalism Can Address New School Lunchroom Guidelines and Childhood Obesity. <i>SSRN Electronic Journal</i> , 0, , .	0.4	3
139	Pre-Ordering Systems Encourage Healthier Choices in School Lunchrooms. <i>SSRN Electronic Journal</i> , 0, , .	0.4	1
140	Reliability and Accuracy of Real-Time Visualization Techniques for Measuring School Cafeteria Tray Waste: Validating the Quarter-Waste Method. <i>SSRN Electronic Journal</i> , 0, , .	0.4	5
141	Estimating Risk Preferences in the Presence of Bifurcated Wealth Dynamics: Do We Misattribute Dynamic Risk Responses to Static Risk Aversion?. <i>SSRN Electronic Journal</i> , 0, , .	0.4	1
142	Finger Fruits: Pre-Sliced Fruit in Schools Increases Selection and Intake. <i>SSRN Electronic Journal</i> , 0, , .	0.4	1
143	Marketing Vegetables: Leveraging Branded Media to Increase Vegetable Uptake in Elementary Schools. <i>SSRN Electronic Journal</i> , 0, , .	0.4	0