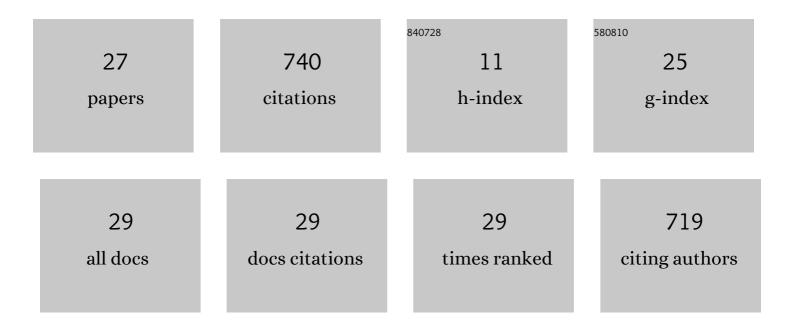
Edgar E Kausel

List of Publications by Year in descending order

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EDCAR F KALISEL

#	Article	IF	CITATIONS
1	Does overconfidence pay off when things go well? CEO overconfidence, firm performance, and the business cycle. Strategic Organization, 2022, 20, 510-540.	5.0	12
2	A longitudinal approach for understanding algorithm use. Journal of Behavioral Decision Making, 2022, 35, .	1.7	2
3	Dynamic overconfidence: a growth curve and cross lagged analysis of accuracy, confidence, overestimation and their relations. Thinking and Reasoning, 2021, 27, 417-444.	3.2	1
4	When and Why Narcissists Exhibit Greater Hindsight Bias and Less Perceived Learning. Journal of Management, 2020, 46, 1498-1528.	9.3	6
5	Introduction to the Special Issue on Applications of Judgment and Decision Making to Problems in Personnel Assessment. Personnel Assessment and Decisions, 2020, 6, .	0.7	2
6	Do Findings from Laboratory Experiments on Preferential Selection Generalize to Cognitively-Oriented Tasks? A Test of Two Perspectives. Journal of Business and Psychology, 2019, 34, 587-601.	4.0	0
7	Outcome bias in subjective ratings of performance: Evidence from the (football) field. Journal of Economic Psychology, 2019, 75, 102132.	2.2	14
8	Does facial structure predict academic performance?. Personality and Individual Differences, 2018, 129, 1-5.	2.9	6
9	The Reciprocal Relationships Between Escalation, Anger, and Confidence in Investment Decisions Over Time. Frontiers in Psychology, 2018, 9, 1136.	2.1	1
10	Assessing Others' Riskâ€Taking Behavior from Their Affective States: Experimental Evidence Using a Stag Hunt Game. Games, 2017, 8, 9.	0.6	1
11	The Language of Fairness: how Cross-Linguistic Norms in Spanish and English Influence Reactions to Unfair Treatment. Spanish Journal of Psychology, 2016, 19, E79.	2.1	1
12	Overconfidence in personnel selection: When and why unstructured interview information can hurt hiring decisions. Organizational Behavior and Human Decision Processes, 2016, 137, 27-44.	2.5	61
13	Responsible Personal Finance: The Role of Conscientiousness in Bank and Pension Savings in <scp>C</scp> hile. International Review of Finance, 2016, 16, 161-167.	1.9	14
14	Scholarly impact in the organizational sciences in and from Iberoamerica. Management Research, 2015, 13, 124-134.	0.7	1
15	Too arrogant for their own good? Why and when narcissists dismiss advice. Organizational Behavior and Human Decision Processes, 2015, 131, 33-50.	2.5	68
16	Using General Mental Ability and Personality Traits to Predict Job Performance in Three <scp>C</scp> hilean Organizations. International Journal of Selection and Assessment, 2014, 22, 432-438.	2.5	14
17	Do people have accurate beliefs about the behavioral consequences of incidental emotions? Evidence from trust games. Journal of Economic Psychology, 2014, 42, 96-111.	2.2	31
18	The role of weekly highâ€activated positive mood, context, and personality in innovative work behavior: A multilevel and interactional model. Journal of Organizational Behavior, 2014, 35, 234-256.	4.7	184

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#	Article	IF	CITATIONS
19	The Role of Narcissism and Should Counterfactual Thinking in the Hindsight Bias. Proceedings - Academy of Management, 2013, 2013, 17624.	0.1	0
20	Are groups more rational than individuals? A review of interactive decision making in groups. Wiley Interdisciplinary Reviews: Cognitive Science, 2012, 3, 471-482.	2.8	172
21	Putting Organizational Culture at the Heart of Industrial–Organizational Psychology's Research Agenda on Sustainability: Insights From Iberoamerica. Industrial and Organizational Psychology, 2012, 5, 494-497.	0.6	4
22	Narrow personality traits and organizational attraction: Evidence for the complementary hypothesis. Organizational Behavior and Human Decision Processes, 2011, 114, 3-14.	2.5	58
23	The effects of managerial regulatory fit priming on reactions to explanations. Organizational Behavior and Human Decision Processes, 2011, 115, 268-282.	2.5	30
24	The decoy effect as a covert influence tactic. Journal of Behavioral Decision Making, 2011, 24, 249-266.	1.7	18
25	The neurotic employee: Theoretical analysis of the influence of narrow facets of neuroticism on cognitive, social, and behavioral processes relevant to job performance. Research in Personnel and Human Resources Management, 2009, , 265-341.	1.6	14
26	The effect of consequential thinking on trust game behavior. Journal of Behavioral Decision Making, 2009, 22, 101-119.	1.7	21
27	Using narratives and numbers in performance prediction: Attitudes, confidence, and validity. International Journal of Selection and Assessment, 0, , .	2.5	2