

Shai Danziger

List of Publications by Year in descending order

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Version: 2024-02-01

38
papers

2,041
citations

516710

16
h-index

345221

36
g-index

38
all docs

38
docs citations

38
times ranked

1979
citing authors

#	ARTICLE	IF	CITATIONS
1	The Impact of Social Investing on Charitable Donations. <i>Management Science</i> , 2023, 69, 1264-1274.	4.1	5
2	Medium is a powerful message: Pictures signal less power than words. <i>Organizational Behavior and Human Decision Processes</i> , 2022, 169, 104132.	2.5	5
3	Choice bracketing and experience-based choice. <i>Journal of Behavioral Decision Making</i> , 2021, 34, 405-418.	1.7	1
4	Salient Volunteering Behavior Increases Monetary Risk-taking. <i>Journal of Consumer Psychology</i> , 2020, 30, 525-533.	4.5	3
5	Don't call us, we'll call you: Considering cognitive and physical effort in designing effective response systems to manage extended in-process wait. <i>Psychology and Marketing</i> , 2020, 37, 398-407.	8.2	3
6	When and Why Consumers "Accidentally" Endanger Their Products. <i>Management Science</i> , 2020, 66, 5757-5782.	4.1	6
7	It takes two to self-disclose: Incremental theorists facilitate others' self-disclosure more than do entity theorists. <i>Journal of Personality</i> , 2019, 87, 1264-1276.	3.2	3
8	Business Corruption and Economic Prosperity. <i>Journal of Accounting, Auditing & Finance</i> , 2019, 34, 546-562.	1.8	4
9	The Attraction Effect in Experience-based Decisions. <i>Journal of Behavioral Decision Making</i> , 2018, 31, 461-468.	1.7	16
10	Making-the-Product-Happen: A Driver of Crowdfunding Participation. <i>Journal of Interactive Marketing</i> , 2018, 41, 81-93.	6.2	63
11	Promotional Games: Trick or Treat?. <i>Journal of Consumer Psychology</i> , 2018, 28, 99-114.	4.5	12
12	Shaken by language: Antecedents, consequences, and remedies of language-based status threat. <i>Proceedings - Academy of Management</i> , 2018, 2018, 10889.	0.1	0
13	Causal Models Drive Preference between Drugs that Treat a Focal versus Multiple Symptoms. <i>Journal of Behavioral Decision Making</i> , 2017, 30, 794-806.	1.7	2
14	Remembering Friends as Not So Friendly in Competitive and Bargaining Social Interactions. <i>Journal of Behavioral Decision Making</i> , 2017, 30, 987-998.	1.7	7
15	Do as I say, not as I do: Choice-advice differences in decisions to learn information. <i>Journal of Economic Behavior and Organization</i> , 2016, 125, 57-66.	2.0	16
16	Choosing between options associated with past and future regret. <i>Organizational Behavior and Human Decision Processes</i> , 2015, 126, 107-114.	2.5	18
17	Retailer Pricing Strategy and Consumer Choice under Price Uncertainty. <i>Journal of Consumer Research</i> , 2014, 41, 761-774.	5.1	43
18	"Wii Will Rock You!" The Use and Effect of Figurative Language in Consumer Reviews of Hedonic and Utilitarian Consumption. <i>Journal of Consumer Research</i> , 2013, 40, 726-739.	5.1	195

#	ARTICLE	IF	CITATIONS
19	Idealistic advice and pragmatic choice: A psychological distance account.. Journal of Personality and Social Psychology, 2012, 102, 1105-1117.	2.8	66
20	Extraneous factors in judicial decisions. Proceedings of the National Academy of Sciences of the United States of America, 2011, 108, 6889-6892.	7.1	961
21	Children's adaptive pre-decisional search behavior: Effects of memory and number of alternatives. Journal of Economic Psychology, 2010, 31, 17-24.	2.2	11
22	Language Changes Implicit Associations Between Ethnic Groups and Evaluation in Bilinguals. Psychological Science, 2010, 21, 799-800.	3.3	62
23	The effect of visual signals on spatial decision making. Cognition, 2009, 110, 182-197.	2.2	12
24	The effects of optimal time of day on persuasion processes in older adults. Psychology and Marketing, 2007, 24, 475-495.	8.2	26
25	The relative role of strategic assets in determining customer perceptions of hotel room price. International Journal of Hospitality Management, 2006, 25, 129-145.	8.8	36
26	The Influence of Ease of Retrieval on Judgment as a Function of Attention to Subjective Experience. Journal of Consumer Psychology, 2006, 16, 191-195.	4.5	15
27	Selection for action and selection for awareness: Evidence from hemispatial neglect. Brain Research, 2006, 1080, 2-8.	2.2	16
28	The effects of informative and non-informative price patterns on consumer price judgments. Psychology and Marketing, 2006, 23, 535-553.	8.2	18
29	Response to Visual Threat Following Damage to the Pulvinar. Current Biology, 2005, 15, 571-573.	3.9	66
30	Framing reference points: the effect of integration and segregation on dynamic inconsistency. Journal of Behavioral Decision Making, 2005, 18, 213-226.	1.7	13
31	Suppression of involuntary spatial response activation requires selective attention. Visual Cognition, 2005, 12, 376-394.	1.6	7
32	Visual detection is gated by attending for action: Evidence from hemispatial neglect. Proceedings of the National Academy of Sciences of the United States of America, 2002, 99, 16371-16375.	7.1	30
33	Deficits in spatial coding and feature binding following damage to spatiotopic maps in the human pulvinar. Nature Neuroscience, 2002, 5, 99-100.	14.8	110
34	Stroop interference effects in partially colored Stroop words. Psychonomic Bulletin and Review, 2002, 9, 536-541.	2.8	8
35	Stroop interference and negative priming: Problems with inferences from null results. Psychonomic Bulletin and Review, 2000, 7, 499-503.	2.8	26
36	Unmasking the inhibition of return phenomenon. Perception & Psychophysics, 1999, 61, 1024-1037.	2.3	134

#	ARTICLE	IF	CITATIONS
37	The oculomotor gap effect without a foveal fixation point. <i>Vision Research</i> , 1999, 39, 833-841.	1.4	22
38	Judging Those We Cheat. <i>SSRN Electronic Journal</i> , 0, , .	0.4	0