

Shai Danziger

List of Publications by Year in descending order

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Version: 2024-02-01

38
papers

2,041
citations

516710

16
h-index

345221

36
g-index

38
all docs

38
docs citations

38
times ranked

1979
citing authors

#	ARTICLE	IF	CITATIONS
1	Extraneous factors in judicial decisions. Proceedings of the National Academy of Sciences of the United States of America, 2011, 108, 6889-6892.	7.1	961
2	“Wii Will Rock You!” The Use and Effect of Figurative Language in Consumer Reviews of Hedonic and Utilitarian Consumption. Journal of Consumer Research, 2013, 40, 726-739.	5.1	195
3	Unmasking the inhibition of return phenomenon. Perception & Psychophysics, 1999, 61, 1024-1037.	2.3	134
4	Deficits in spatial coding and feature binding following damage to spatiotopic maps in the human pulvinar. Nature Neuroscience, 2002, 5, 99-100.	14.8	110
5	Response to Visual Threat Following Damage to the Pulvinar. Current Biology, 2005, 15, 571-573.	3.9	66
6	Idealistic advice and pragmatic choice: A psychological distance account.. Journal of Personality and Social Psychology, 2012, 102, 1105-1117.	2.8	66
7	Making-the-Product-Happen: A Driver of Crowdfunding Participation. Journal of Interactive Marketing, 2018, 41, 81-93.	6.2	63
8	Language Changes Implicit Associations Between Ethnic Groups and Evaluation in Bilinguals. Psychological Science, 2010, 21, 799-800.	3.3	62
9	Retailer Pricing Strategy and Consumer Choice under Price Uncertainty. Journal of Consumer Research, 2014, 41, 761-774.	5.1	43
10	The relative role of strategic assets in determining customer perceptions of hotel room price. International Journal of Hospitality Management, 2006, 25, 129-145.	8.8	36
11	Visual detection is gated by attending for action: Evidence from hemispatial neglect. Proceedings of the National Academy of Sciences of the United States of America, 2002, 99, 16371-16375.	7.1	30
12	Stroop interference and negative priming: Problems with inferences from null results. Psychonomic Bulletin and Review, 2000, 7, 499-503.	2.8	26
13	The effects of optimal time of day on persuasion processes in older adults. Psychology and Marketing, 2007, 24, 475-495.	8.2	26
14	The oculomotor gap effect without a foveal fixation point. Vision Research, 1999, 39, 833-841.	1.4	22
15	The effects of informative and non-informative price patterns on consumer price judgments. Psychology and Marketing, 2006, 23, 535-553.	8.2	18
16	Choosing between options associated with past and future regret. Organizational Behavior and Human Decision Processes, 2015, 126, 107-114.	2.5	18
17	Selection for action and selection for awareness: Evidence from hemispatial neglect. Brain Research, 2006, 1080, 2-8.	2.2	16
18	Do as I say, not as I do: Choice “advice” differences in decisions to learn information. Journal of Economic Behavior and Organization, 2016, 125, 57-66.	2.0	16

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19	The Attraction Effect in Experience-based Decisions. <i>Journal of Behavioral Decision Making</i> , 2018, 31, 461-468.	1.7	16
20	The Influence of Ease of Retrieval on Judgment as a Function of Attention to Subjective Experience. <i>Journal of Consumer Psychology</i> , 2006, 16, 191-195.	4.5	15
21	Framing reference points: the effect of integration and segregation on dynamic inconsistency. <i>Journal of Behavioral Decision Making</i> , 2005, 18, 213-226.	1.7	13
22	The effect of visual signals on spatial decision making. <i>Cognition</i> , 2009, 110, 182-197.	2.2	12
23	Promotional Games: Trick or Treat?. <i>Journal of Consumer Psychology</i> , 2018, 28, 99-114.	4.5	12
24	Children's adaptive pre-decisional search behavior: Effects of memory and number of alternatives. <i>Journal of Economic Psychology</i> , 2010, 31, 17-24.	2.2	11
25	Stroop interference effects in partially colored Stroop words. <i>Psychonomic Bulletin and Review</i> , 2002, 9, 536-541.	2.8	8
26	Suppression of involuntary spatial response activation requires selective attention. <i>Visual Cognition</i> , 2005, 12, 376-394.	1.6	7
27	Remembering Friends as Not So Friendly in Competitive and Bargaining Social Interactions. <i>Journal of Behavioral Decision Making</i> , 2017, 30, 987-998.	1.7	7
28	When and Why Consumers "Accidentally" Endanger Their Products. <i>Management Science</i> , 2020, 66, 5757-5782.	4.1	6
29	Medium is a powerful message: Pictures signal less power than words. <i>Organizational Behavior and Human Decision Processes</i> , 2022, 169, 104132.	2.5	5
30	The Impact of Social Investing on Charitable Donations. <i>Management Science</i> , 2023, 69, 1264-1274.	4.1	5
31	Business Corruption and Economic Prosperity. <i>Journal of Accounting, Auditing & Finance</i> , 2019, 34, 546-562.	1.8	4
32	It takes two to self-disclose: Incremental theorists facilitate others' self-disclosure more than do entity theorists. <i>Journal of Personality</i> , 2019, 87, 1264-1276.	3.2	3
33	Salient Volunteering Behavior Increases Monetary Risk-taking. <i>Journal of Consumer Psychology</i> , 2020, 30, 525-533.	4.5	3
34	Don't call us, we'll call you: Considering cognitive and physical effort in designing effective response systems to manage extended in-process wait. <i>Psychology and Marketing</i> , 2020, 37, 398-407.	8.2	3
35	Causal Models Drive Preference between Drugs that Treat a Focal versus Multiple Symptoms. <i>Journal of Behavioral Decision Making</i> , 2017, 30, 794-806.	1.7	2
36	Choice bracketing and experience-based choice. <i>Journal of Behavioral Decision Making</i> , 2021, 34, 405-418.	1.7	1

#	ARTICLE	IF	CITATIONS
37	Shaken by language: Antecedents, consequences, and remedies of language-based status threat. Proceedings - Academy of Management, 2018, 2018, 10889.	0.1	0
38	Judging Those We Cheat. SSRN Electronic Journal, 0, , .	0.4	0