

# Eugene Y. Chan

## List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/5672943/publications.pdf>

Version: 2024-02-01

61  
papers

1,050  
citations

471509

17  
h-index

501196

28  
g-index

61  
all docs

61  
docs citations

61  
times ranked

975  
citing authors

#	ARTICLE	IF	CITATIONS
1	Acceptance of vulgarity in marketing: The moderating roles of product type and consumers' political ideology. <i>Australasian Marketing Journal</i> , 2023, 31, 239-250.	5.4	0
2	To Whom Does Destination Anthropomorphism Appeal? Power and Perceived Control. <i>Journal of Travel Research</i> , 2023, 62, 859-877.	9.0	6
3	How Long Has It Been? Self-Construal and Subjective Time Perception. <i>Personality and Social Psychology Bulletin</i> , 2022, 48, 624-637.	3.0	6
4	Brightness Motivates Healthy Behaviors: The Role of Self-Accountability. <i>Environment and Behavior</i> , 2022, 54, 363-382.	4.7	3
5	Traffic light signals and healthy food choice: Investigating gender differences. <i>Psychology and Marketing</i> , 2022, 39, 360-369.	8.2	11
6	God salience and tourists' pro-environmental behavior. <i>Annals of Tourism Research</i> , 2022, 93, 103318.	6.4	2
7	Political ideology and climate change-mitigating behaviors: Insights from fixed world beliefs. <i>Global Environmental Change</i> , 2022, 72, 102440.	7.8	5
8	Disgust predicts charitable giving: The role of empathy. <i>Journal of Business Research</i> , 2022, 142, 946-956.	10.2	4
9	Political ideology and psychological reactance: how serious should climate change be?. <i>Climatic Change</i> , 2022, 172, .	3.6	7
10	Political ideology and consumers' preference for luxury goods versus luxury experiences. <i>Psychology and Marketing</i> , 2022, 39, 1725-1735.	8.2	2
11	LGB+ identification and donations to Hurricane Irma victims: The role of empathy. <i>Journal of Philanthropy and Marketing</i> , 2021, 26, e1691.	1.0	2
12	The Consumer in Physical Pain: Implications for the Pain-of-Paying and Pricing. <i>Journal of the Association for Consumer Research</i> , 2021, 6, 10-20.	1.7	5
13	The moderating role of processing style in risk perceptions and risky decision making. <i>Journal of Behavioral Decision Making</i> , 2021, 34, 290-299.	1.7	1
14	Moral foundations underlying behavioral compliance during the COVID-19 pandemic. <i>Personality and Individual Differences</i> , 2021, 171, 110463.	2.9	61
15	Color me moral: White and black product colors influence prosocial behaviors. <i>Psychology and Marketing</i> , 2021, 38, 212-224.	8.2	12
16	To Erect Temples to Virtue: Effects of State Mindfulness on Other-Focused Ethical Behaviors. <i>Journal of Business Ethics</i> , 2021, 169, 785-798.	6.0	13
17	Mindfulness and smoking frequency: An investigation with Australian students. <i>Addictive Behaviors Reports</i> , 2021, 13, 100342.	1.9	1
18	Privacy concerns can explain unwillingness to download and use contact tracing apps when COVID-19 concerns are high. <i>Computers in Human Behavior</i> , 2021, 119, 106718.	8.5	121

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19	Find me strength in things: Fear can explain materialism. <i>Psychology and Marketing</i> , 2021, 38, 2247-2258.	8.2	9
20	Luxury goods in online retail: How high/low positioning influences consumer processing fluency and preference. <i>Journal of Business Research</i> , 2021, 132, 136-145.	10.2	10
21	Political ideology moderates consumer response to brand crisis apologies for data breaches. <i>Computers in Human Behavior</i> , 2021, 121, 106801.	8.5	9
22	Saving Mr. Water: anthropomorphizing water promotes water conservation. <i>Resources, Conservation and Recycling</i> , 2021, 174, 105814.	10.8	3
23	Examining Iranian tourists' memorable experiences on destination satisfaction and behavioral intentions. <i>Current Issues in Tourism</i> , 2020, 23, 131-136.	7.2	58
24	"They Did Not Walk the Green Talk!" How Information Specificity Influences Consumer Evaluations of Disconfirmed Environmental Claims. <i>Journal of Business Ethics</i> , 2020, 163, 107-123.	6.0	35
25	Motivations behind visiting unplanned tourist attractions: an Iranian context. <i>Current Issues in Tourism</i> , 2020, 23, 947-951.	7.2	4
26	The Voice of Cognition: Active and Passive Voice Influence Distance and Construal. <i>Personality and Social Psychology Bulletin</i> , 2020, 46, 547-558.	3.0	15
27	Political Conservatism and Anthropomorphism: An Investigation. <i>Journal of Consumer Psychology</i> , 2020, 30, 515-524.	4.5	32
28	Political conservatism and preference for (a)symmetric brand logos. <i>Journal of Business Research</i> , 2020, 115, 149-159.	10.2	18
29	Crowdsourcing hypothesis tests: Making transparent how design choices shape research results.. <i>Psychological Bulletin</i> , 2020, 146, 451-479.	6.1	87
30	Mindfulness and willingness to try insects as food: The role of disgust. <i>Food Quality and Preference</i> , 2019, 71, 375-383.	4.6	27
31	Is meat sexy? Meat preference as a function of the sexual motivation system. <i>Food Quality and Preference</i> , 2019, 74, 78-87.	4.6	27
32	Social (not fiscal) conservatism predicts deontological ethics. <i>Acta Psychologica</i> , 2019, 198, 102867.	1.5	4
33	Political ideology and brand attachment. <i>International Journal of Research in Marketing</i> , 2019, 36, 630-646.	4.2	35
34	Coffee cues elevate arousal and reduce level of construal. <i>Consciousness and Cognition</i> , 2019, 70, 57-69.	1.5	29
35	Dirty weekends and personal hygiene products: The embodiment of casual sex in marketing. <i>Psychology and Marketing</i> , 2019, 36, 587-596.	8.2	6
36	Jerkies, tacos, and burgers: Subjective socioeconomic status and meat preference. <i>Appetite</i> , 2019, 132, 257-266.	3.7	28

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37	The politics of intent: Political ideology influences organ donation intentions. <i>Personality and Individual Differences</i> , 2019, 142, 255-259.	2.9	5
38	Political orientation and physical health: The role of personal responsibility. <i>Personality and Individual Differences</i> , 2019, 141, 117-122.	2.9	22
39	Exposure to national flags reduces tax evasion: Evidence from the United States, Australia, and Britain. <i>European Journal of Social Psychology</i> , 2019, 49, 300-312.	2.4	12
40	Mindfulness promotes sustainable tourism: the case of Uluru. <i>Current Issues in Tourism</i> , 2019, 22, 1526-1530.	7.2	28
41	Mindfulness changes construal level: An experimental investigation.. <i>Journal of Experimental Psychology: General</i> , 2019, 148, 1656-1664.	2.1	23
42	Handedness and religious beliefs: Testing the two possible accounts of authoritarianism and belief updating. <i>Personality and Individual Differences</i> , 2018, 127, 101-106.	2.9	6
43	Climate change is the world's greatest threat " In Celsius or Fahrenheit?. <i>Journal of Environmental Psychology</i> , 2018, 60, 21-26.	5.1	25
44	Reversing the endowment effect by empowering buyers and sellers. <i>European Journal of Marketing</i> , 2018, 52, 1827-1844.	2.9	5
45	Rejecting options from large and small choice sets: the mediating role of confidence. <i>European Journal of Marketing</i> , 2018, 52, 1845-1863.	2.9	6
46	Exposure to the American flag polarizes democratic"republican ideologies. <i>British Journal of Social Psychology</i> , 2017, 56, 809-818.	2.8	9
47	Self-protection promotes altruism. <i>Evolution and Human Behavior</i> , 2017, 38, 667-673.	2.2	20
48	Re"construing politics: The dual impacts of abstraction on political ideology. <i>European Journal of Social Psychology</i> , 2016, 46, 649-656.	2.4	11
49	Online social networking increases financial risk-taking. <i>Computers in Human Behavior</i> , 2015, 51, 224-231.	8.5	13
50	Attractiveness of options moderates the effect of choice overload. <i>International Journal of Research in Marketing</i> , 2015, 32, 425-427.	4.2	10
51	Endowment effect for hedonic but not utilitarian goods. <i>International Journal of Research in Marketing</i> , 2015, 32, 439-441.	4.2	17
52	Time pressure reverses risk preferences. <i>Organizational Behavior and Human Decision Processes</i> , 2015, 130, 58-68.	2.5	59
53	Physically-attractive males increase men's financial risk-taking. <i>Evolution and Human Behavior</i> , 2015, 36, 407-413.	2.2	35
54	A randomised controlled trial of a group intervention to reduce engulfment and self-stigmatisation in first episode schizophrenia. <i>Australian E-Journal for the Advancement of Mental Health</i> , 2007, 6, 212-220.	0.2	28

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55	When the "Charm of Three" Fades: Mental Imagery Moderates the Impact of the Number of Ad Claims on Persuasion. <i>Journal of Consumer Psychology</i> , 0, , .	4.5	3
56	Justification of Hedonic Consumption Pre- vs. Post-Consuming. <i>SSRN Electronic Journal</i> , 0, , .	0.4	0
57	Follow the Herd? Group Opinions (Do Not) Matter for Collectivists. <i>SSRN Electronic Journal</i> , 0, , .	0.4	0
58	Finding the Apple of My Eye: Categorization and Satisfaction from Hedonic Consumption. <i>SSRN Electronic Journal</i> , 0, , .	0.4	1
59	Larger = more attractive? Image size on food packages influences purchase likelihood. <i>Psychology and Marketing</i> , 0, , .	8.2	6
60	Do political actions affect country image and travel intentions? The case of COVID-19. <i>Tourism Recreation Research</i> , 0, , 1-14.	4.9	7
61	Economic Conservatism Predicts Preference for Automated Products. <i>Journal of the Association for Consumer Research</i> , 0, , .	1.7	1