

William S Neilson

List of Publications by Year in descending order

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58
papers

1,054
citations

430874

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501196

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all docs

58
docs citations

58
times ranked

646
citing authors

#	ARTICLE	IF	CITATIONS
1	A Further Examination of Cumulative Prospect Theory Parameterizations. <i>Journal of Risk and Uncertainty</i> , 2002, 24, 31-46.	1.5	96
2	Higher-order generalizations of Arrow-Pratt and Ross risk aversion: A comparative statics approach. <i>Journal of Economic Theory</i> , 2007, 136, 719-728.	1.1	92
3	A simplified axiomatic approach to ambiguity aversion. <i>Journal of Risk and Uncertainty</i> , 2010, 41, 113-124.	1.5	70
4	THE 1985-86 OIL PRICE COLLAPSE AND AFTERWARDS: WHAT DOES GAME THEORY ADD?. <i>Economic Inquiry</i> , 1994, 32, 543-561.	1.8	54
5	PIECE-RATE CONTRACTS FOR OTHER-REGARDING WORKERS. <i>Economic Inquiry</i> , 2010, 48, 575-586.	1.8	53
6	On criminals' risk attitudes. <i>Economics Letters</i> , 1997, 55, 97-102.	1.9	49
7	The Ross Characterization of Risk Aversion: Strengthening and Extension. <i>Econometrica</i> , 1987, 55, 1139.	4.2	45
8	Axiomatic reference-dependence in behavior toward others and toward risk. <i>Economic Theory</i> , 2006, 28, 681-692.	0.9	43
9	Some mixed results on boundary effects. <i>Economics Letters</i> , 1992, 39, 275-278.	1.9	42
10	Bilateral Most-Favored-Customer Pricing and Collusion. <i>RAND Journal of Economics</i> , 1993, 24, 147.	2.3	30
11	BELIEFS ABOUT OTHER-REGARDING PREFERENCES IN A SEQUENTIAL PUBLIC GOODS GAME. <i>Economic Inquiry</i> , 2005, 43, 614-622.	1.8	30
12	Explaining Subjective Risks of Hurricanes and the Role of Risks in Intended Moving and Location Choice Models. <i>Natural Hazards Review</i> , 2009, 10, 102-112.	1.5	30
13	Comparative Risk Sensitivity with Reference-Dependent Preferences. <i>Journal of Risk and Uncertainty</i> , 2002, 24, 131-142.	1.5	28
14	A theory of kindness, reluctance, and shame for social preferences. <i>Games and Economic Behavior</i> , 2009, 66, 394-403.	0.8	24
15	A mixed fan hypothesis and its implications for behavior toward risk. <i>Journal of Economic Behavior and Organization</i> , 1992, 19, 197-211.	2.0	23
16	Second Price Auctions without Expected Utility. <i>Journal of Economic Theory</i> , 1994, 62, 136-151.	1.1	23
17	Reference Wealth Effects in Sequential Choice. <i>Journal of Risk and Uncertainty</i> , 1998, 17, 27-48.	1.5	21
18	Unilateral most-favored-customer pricing. <i>Economics Letters</i> , 1992, 38, 229-232.	1.9	20

#	ARTICLE	IF	CITATIONS
19	Endogenous private safety investment and the willingness to pay for mortality risk reductions. <i>European Economic Review</i> , 2006, 50, 2063-2074.	2.3	20
20	From taste-based to statistical discrimination. <i>Journal of Economic Behavior and Organization</i> , 2016, 129, 116-128.	2.0	18
21	Enhancing bargaining power with most-favored-customer pricing. <i>Economics Letters</i> , 1994, 44, 61-66.	1.9	16
22	The economics of favors. <i>Journal of Economic Behavior and Organization</i> , 1999, 39, 387-397.	2.0	16
23	Social networks and non-market valuations. <i>Journal of Environmental Economics and Management</i> , 2014, 67, 155-170.	4.7	16
24	Votes based on protracted deliberations. <i>Journal of Economic Behavior and Organization</i> , 2008, 67, 308-321.	2.0	15
25	High scores but low skills. <i>Economics of Education Review</i> , 2011, 30, 507-516.	1.4	15
26	OPTIMAL PUNISHMENT SCHEMES WITH STATE-DEPENDENT PREFERENCES. <i>Economic Inquiry</i> , 1998, 36, 266-271.	1.8	14
27	Probability Transformations In The Study Of Behavior Toward Risk. <i>Synthese</i> , 2003, 135, 171-192.	1.1	13
28	The Elimination of Hung Juries: Retrials and Nonunanimous Verdicts. <i>International Review of Law and Economics</i> , 2005, 25, 1-19.	0.8	13
29	Interim bribery in auctions. <i>Economics Letters</i> , 2008, 99, 238-241.	1.9	12
30	THE IMPACT OF SOCIETAL RISK ATTITUDES ON TERRORISM AND COUNTERTERRORISM. <i>Economics and Politics</i> , 2009, 21, 433-451.	1.1	12
31	Bias and the economics of jury selection. <i>International Review of Law and Economics</i> , 2000, 20, 223-250.	0.8	11
32	Pure-strategy Equilibria with Non-expected Utility Players. <i>Theory and Decision</i> , 1999, 46, 201-212.	1.0	10
33	Alternative Approaches to Comparative n -th-Degree Risk Aversion. <i>Management Science</i> , 2019, 65, 3824-3834.	4.1	10
34	Smooth indifference sets. <i>Journal of Mathematical Economics</i> , 1991, 20, 181-197.	0.8	7
35	Shareholder Protection and Agency Costs: An Experimental Analysis. <i>Management Science</i> , 2018, 64, 3108-3128.	4.1	7
36	Endogenous games and equilibrium adoption of social norms and ethical constraints. <i>Games and Economic Behavior</i> , 2009, 66, 761-774.	0.8	6

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37	Endogenous private health investment and the willingness to pay for public health projects: The effects of income. <i>Economics Letters</i> , 2005, 87, 415-420.	1.9	5
38	Inequality aversion and diminishing sensitivity. <i>Journal of Economic Psychology</i> , 2007, 28, 143-153.	2.2	5
39	The CEO Arms Race. <i>Southern Economic Journal</i> , 2013, 79, 586-599.	2.1	5
40	Enforcement Leverage with Fixed Inspection Capacity. <i>Strategic Behavior and the Environment</i> , 2013, 3, 305-328.	0.4	5
41	Infinitely-repeated games with endogenous discounting. <i>Economics Letters</i> , 1996, 52, 163-169.	1.9	4
42	The effects of group composition in a strategic environment: Evidence from a field experiment. <i>European Economic Review</i> , 2016, 90, 67-85.	2.3	4
43	Value and outcome uncertainty as explanations for the WTA vs WTP disparity. , 2013, , .		4
44	A Standard-Setting Agency and Environmental Enforcement. <i>Southern Economic Journal</i> , 2001, 67, 757.	2.1	3
45	A verification of the expected utility calibration theorem. <i>Economics Letters</i> , 2002, 74, 347-351.	1.9	3
46	Theoretical Advances Spurred by "Stubborn Facts". <i>American Behavioral Scientist</i> , 2011, 55, 976-986.	3.8	2
47	Endogenous coordination and discoordination games: Multiculturalism and assimilation. <i>Journal of Economic Behavior and Organization</i> , 2013, 92, 176-191.	2.0	2
48	Equilibrium vaccination patterns in incomplete and heterogeneous networks. <i>European Economic Review</i> , 2018, 105, 174-192.	2.3	2
49	Comparative statics derivatives with nonlinear preferences. <i>Journal of Mathematical Economics</i> , 1995, 24, 45-57.	0.8	1
50	Lessons from a behavioral economics success story. <i>Journal of Economic Behavior and Organization</i> , 2010, 73, 62-64.	2.0	1
51	THE PECULIAR ECONOMICS OF HOUSING BUBBLES. <i>Contemporary Economic Policy</i> , 2011, 29, 374-381.	1.7	1
52	The participation puzzle with reference-dependent expected utility preferences. <i>Insurance: Mathematics and Economics</i> , 2020, 93, 278-287.	1.2	1
53	Comparative risk apportionment. <i>Economic Theory Bulletin</i> , 2021, 9, 91-112.	0.5	1
54	A Standard-Setting Agency and Environmental Enforcement. <i>Southern Economic Journal</i> , 2001, 67, 757-763.	2.1	1

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55	Price sensitive prescribers. <i>Economics Letters</i> , 2009, 104, 20-22.	1.9	0
56	Added surplus and lost bargaining power in long-term contracting. <i>Journal of Behavioral and Experimental Economics</i> , 2018, 76, 7-22.	1.2	0
57	Kiffin Goods. <i>SSRN Electronic Journal</i> , 0, , .	0.4	0
58	rational expectations. , 0, , .		0