

Jeff

List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/557469/publications.pdf>

Version: 2024-02-01

38
papers

5,286
citations

623734

14
h-index

434195

31
g-index

39
all docs

39
docs citations

39
times ranked

2624
citing authors

#	ARTICLE	IF	CITATIONS
1	The Causes and Consequences of a Need for Self-Esteem: A Terror Management Theory. , 1986, , 189-212.		1,398
2	Evidence for terror management theory II: The effects of mortality salience on reactions to those who threaten or bolster the cultural worldview.. Journal of Personality and Social Psychology, 1990, 58, 308-318.	2.8	1,039
3	Terror management theory and self-esteem: Evidence that increased self-esteem reduced mortality salience effects.. Journal of Personality and Social Psychology, 1997, 72, 24-36.	2.8	526
4	Terror management and aggression: Evidence that mortality salience motivates aggression against worldview-threatening others.. Journal of Personality and Social Psychology, 1998, 74, 590-605.	2.8	459
5	Psychological motives and political orientation–The left, the right, and the rigid: Comment on Jost et al. (2003).. Psychological Bulletin, 2003, 129, 376-382.	6.1	334
6	Evidence of a Terror Management Function of Cultural Icons: The Effects of Mortality Salience on the Inappropriate Use of Cherished Cultural Symbols. Personality and Social Psychology Bulletin, 1995, 21, 1221-1228.	3.0	302
7	Subliminal Exposure to Death-Related Stimuli Increases Defense of the Cultural Worldview. Psychological Science, 1997, 8, 379-385.	3.3	254
8	Understanding Psychological Reactance. Zeitschrift Fur Psychologie / Journal of Psychology, 2015, 223, 205-214.	1.0	231
9	A hot new way to measure aggression: Hot sauce allocation. Aggressive Behavior, 1999, 25, 331-348.	2.4	204
10	The effects of mortality salience on intergroup bias between minimal groups. European Journal of Social Psychology, 1996, 26, 677-681.	2.4	150
11	Terror Mismanagement: Evidence That Mortality Salience Exacerbates Phobic and Compulsive Behaviors. Personality and Social Psychology Bulletin, 2007, 33, 1137-1151.	3.0	143
12	On the Compatibility of Terror Management Theory and Perspectives on Human Evolution. Evolutionary Psychology, 2007, 5, 147470490700500.	0.9	38
13	Feeling alone in your subjectivity: Introducing the State Trait Existential Isolation Model (STEIM). Journal of Theoretical Social Psychology, 2019, 3, 146-157.	1.9	31
14	Mortality salience, religiosity, and indefinite life extension: evidence of a reciprocal relationship between afterlife beliefs and support for forestalling death. Religion, Brain and Behavior, 2018, 8, 31-43.	0.7	19
15	He Dies, He Scores: Evidence That Reminders of Death Motivate Improved Performance in Basketball. Journal of Sport and Exercise Psychology, 2016, 38, 470-480.	1.2	16
16	The Evil Animal: A Terror Management Theory Perspective on the Human Tendency to Kill Animals. Personality and Social Psychology Bulletin, 2017, 43, 743-757.	3.0	16
17	The motivational underpinnings of religion. Behavioral and Brain Sciences, 2004, 27, 743-744.	0.7	14
18	The attenuating effect of mortality salience on dishonest behavior. Motivation and Emotion, 2019, 43, 52-62.	1.3	12

#	ARTICLE	IF	CITATIONS
19	Age Differences in the Effects of Mortality Salience on the Correspondence Bias. <i>International Journal of Aging and Human Development</i> , 2017, 84, 329-342.	1.6	9
20	The Influence of a Multi-theme Park on Cultural Beliefs as a Function of Schema Salience: Promoting and Undermining the Myth of the Old West. <i>Journal of Applied Social Psychology</i> , 1988, 18, 584-596.	2.0	6
21	The Machine in the Ghost: A Dual Process Model of Defense Against Conscious and Unconscious Death-Related Thought. , 2004, , 40-54.		6
22	Souls do not live by cognitive inclinations alone, but by the desire to exist beyond death as well. <i>Behavioral and Brain Sciences</i> , 2006, 29, 474-475.	0.7	6
23	“Heroes aren’t always so great!” Heroic perceptions under mortality salience. <i>Social Influence</i> , 2019, 14, 77-91.	1.6	6
24	The role of perceived level of threat, reactance proneness, political orientation, and coronavirus salience on health behavior intentions. <i>Psychology and Health</i> , 2023, 38, 647-666.	2.2	6
25	Managing the death of close others: Evidence of higher valuing of ingroup identity in young adults who have experienced the death of a close other. <i>Self and Identity</i> , 2017, 16, 580-606.	1.6	4
26	Anticipated Stigma and Dementia-Related Anxiety in Middle-Aged and Older Adults. <i>GeroPsych: the Journal of Gerontopsychology and Geriatric Psychiatry</i> , 2021, 34, 13-22.	0.5	3
27	Women Want the Heavens, Men Want the Earth. <i>Journal of Individual Differences</i> , 2019, 40, 156-167.	1.0	3
28	A hot new way to measure aggression: Hot sauce allocation. , 1999, 25, 331.		2
29	The effects of mortality salience on intergroup bias between minimal groups. <i>European Journal of Social Psychology</i> , 1996, 26, 677-681.	2.4	2
30	Considering the roles of affect and culture in the enactment and enjoyment of cruelty. <i>Behavioral and Brain Sciences</i> , 2006, 29, 231-232.	0.7	1
31	Broadening the definition of resilience and “reappraising” the use of appetitive motivation. <i>Behavioral and Brain Sciences</i> , 2015, 38, e121.	0.7	1
32	An existential perspective on the psychological function of shamans. <i>Behavioral and Brain Sciences</i> , 2018, 41, e85.	0.7	1
33	Religiosity and Support for Killing Animals: Evidence of a Curvilinear Relationship. <i>Anthrozoos</i> , 2018, 31, 695-709.	1.4	1
34	Will Life Extension Affect Our Social Judgments? Evidence That the Possibility of Indefinite Life Extension Increases Harshness Toward Social Transgressors. <i>Psychological Reports</i> , 2021, , 003329412198899.	1.7	1
35	A hot new way to measure aggression: Hot sauce allocation. <i>Aggressive Behavior</i> , 1999, 25, 331-348.	2.4	1
36	Self-determined immortality: Testing the role of autonomy in promoting perceptions of symbolic immortality and well-being. <i>Motivation and Emotion</i> , 0, , .	1.3	1

#	ARTICLE	IF	CITATIONS
37	Loss and lastingness? Further exploring the relationship between the death of a close other, belief in an everlasting soul, and terror management processes. <i>Death Studies</i> , 2020, , 1-10.	2.7	0
38	The role of mortality concerns in separation and connection effects: comment on Lee and Schwarz. <i>Behavioral and Brain Sciences</i> , 2021, 44, e10.	0.7	0