## Brit Grosskopf

List of Publications by Year in descending order

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623734 752698 20 804 14 20 citations g-index h-index papers 20 20 20 629 docs citations times ranked citing authors all docs

| #  | Article   | IF   | CITATIONS |
|----|---|------|-----------|
| 1  | The impact of smiling cues on social cooperation. Southern Economic Journal, 2021, 87, 1390-1404.   | 2.1  | 2         |
| 2  | Moral dilemmas and trust in leaders during a global health crisis. Nature Human Behaviour, 2021, 5, 1074-1088.  | 12.0 | 27        |
| 3  | The development of social preferences. Journal of Economic Behavior and Organization, 2020, 179, 653-666.   | 2.0  | 8         |
| 4  | Do You Mind Me Paying Less? Measuring Other-Regarding Preferences in the Market for Taxis. Management Science, 2020, 66, 5059-5074.                           | 4.1  | 9         |
| 5  | An experiment on first-price common-value auctions with asymmetric information structures: The blessed winner. Games and Economic Behavior, 2018, 109, 40-64. | 0.8  | 7         |
| 6  | Discrimination in a deprived neighbourhood: An artefactual field experiment. Journal of Economic Behavior and Organization, 2017, 141, 29-42.                 | 2.0  | 8         |
| 7  | The effects of induced emotions on pro-social behaviour. Journal of Public Economics, 2016, 134, 1-8.   | 4.3  | 79        |
| 8  | An experiment on case-based decision making. Theory and Decision, 2015, 79, 639-666.  | 1.0  | 17        |
| 9  | Choosing Between Lotteries: Remarkable Coordination Without Communication. Journal of Behavioral Decision Making, 2013, 26, 338-347.                          | 1.7  | 2         |
| 10 | Is Reputation Good or Bad? An Experiment. American Economic Review, 2010, 100, 2187-2204.   | 8.5  | 35        |
| 11 | Simultaneous versus sequential public good provision and the role of refunds — An experimental study. Journal of Public Economics, 2009, 93, 326-335.         | 4.3  | 56        |
| 12 | If you are offered the Right of First Refusal, should you accept? An investigation of contract design. Games and Economic Behavior, 2009, 65, 176-204.        | 0.8  | 16        |
| 13 | Overcoming the winner's curse: an adaptive learning perspective. Journal of Behavioral Decision Making, 2008, 21, 15-27.                                      | 1.7  | 30        |
| 14 | The two-person beauty contest. Games and Economic Behavior, 2008, 62, 93-99.  | 0.8  | 85        |
| 15 | On the Robustness of the Winner's Curse Phenomenon. Theory and Decision, 2007, 63, 389-418.   | 1.0  | 31        |
| 16 | Foregone with the Wind: Indirect Payoff Information and its Implications for Choice. International Journal of Game Theory, 2006, 34, 285-302.                 | 0.5  | 56        |
| 17 | Overcoming focusing failures in competitive environments. Journal of Behavioral Decision Making, 2004, 17, 159-172.   | 1.7  | 54        |
| 18 | What makes cheap talk effective? Experimental evidence. Economics Letters, 2004, 83, 383-389.   | 1.9  | 36        |

| #  | Article  | IF  | CITATIONS |
|----|--|-----|-----------|
| 19 | Reinforcement and Directional Learning in the Ultimatum Game with Responder Competition. Experimental Economics, 2003, 6, 141-158. | 2.1 | 79        |
| 20 | Relative payoffs and happiness: an experimental study. Journal of Economic Behavior and Organization, 2001, 45, 301-328.           | 2.0 | 167       |