

Brit Grosskopf

List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/5523296/publications.pdf>

Version: 2024-02-01

20
papers

804
citations

623734

14
h-index

752698

20
g-index

20
all docs

20
docs citations

20
times ranked

629
citing authors

| # | ARTICLE | IF | CITATIONS |
|----|---|------|-----------|
| 1 | Relative payoffs and happiness: an experimental study. Journal of Economic Behavior and Organization, 2001, 45, 301-328. | 2.0 | 167 |
| 2 | The two-person beauty contest. Games and Economic Behavior, 2008, 62, 93-99. | 0.8 | 85 |
| 3 | Reinforcement and Directional Learning in the Ultimatum Game with Responder Competition. Experimental Economics, 2003, 6, 141-158. | 2.1 | 79 |
| 4 | The effects of induced emotions on pro-social behaviour. Journal of Public Economics, 2016, 134, 1-8. | 4.3 | 79 |
| 5 | Foregone with the Wind: Indirect Payoff Information and its Implications for Choice. International Journal of Game Theory, 2006, 34, 285-302. | 0.5 | 56 |
| 6 | Simultaneous versus sequential public good provision and the role of refunds – An experimental study. Journal of Public Economics, 2009, 93, 326-335. | 4.3 | 56 |
| 7 | Overcoming focusing failures in competitive environments. Journal of Behavioral Decision Making, 2004, 17, 159-172. | 1.7 | 54 |
| 8 | What makes cheap talk effective? Experimental evidence. Economics Letters, 2004, 83, 383-389. | 1.9 | 36 |
| 9 | Is Reputation Good or Bad? An Experiment. American Economic Review, 2010, 100, 2187-2204. | 8.5 | 35 |
| 10 | On the Robustness of the Winner’s Curse Phenomenon. Theory and Decision, 2007, 63, 389-418. | 1.0 | 31 |
| 11 | Overcoming the winner's curse: an adaptive learning perspective. Journal of Behavioral Decision Making, 2008, 21, 15-27. | 1.7 | 30 |
| 12 | Moral dilemmas and trust in leaders during a global health crisis. Nature Human Behaviour, 2021, 5, 1074-1088. | 12.0 | 27 |
| 13 | An experiment on case-based decision making. Theory and Decision, 2015, 79, 639-666. | 1.0 | 17 |
| 14 | If you are offered the Right of First Refusal, should you accept? An investigation of contract design. Games and Economic Behavior, 2009, 65, 176-204. | 0.8 | 16 |
| 15 | Do You Mind Me Paying Less? Measuring Other-Regarding Preferences in the Market for Taxis. Management Science, 2020, 66, 5059-5074. | 4.1 | 9 |
| 16 | Discrimination in a deprived neighbourhood: An artefactual field experiment. Journal of Economic Behavior and Organization, 2017, 141, 29-42. | 2.0 | 8 |
| 17 | The development of social preferences. Journal of Economic Behavior and Organization, 2020, 179, 653-666. | 2.0 | 8 |
| 18 | An experiment on first-price common-value auctions with asymmetric information structures: The blessed winner. Games and Economic Behavior, 2018, 109, 40-64. | 0.8 | 7 |

| # | ARTICLE | IF | CITATIONS |
|----|--|-----|-----------|
| 19 | Choosing Between Lotteries: Remarkable Coordination Without Communication. Journal of Behavioral Decision Making, 2013, 26, 338-347. | 1.7 | 2 |
| 20 | The impact of smiling cues on social cooperation. Southern Economic Journal, 2021, 87, 1390-1404. | 2.1 | 2 |