List of Publications by Year in descending order

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#	Article	IF	CITATIONS
1	Motives to patent: Empirical evidence from Germany. Research Policy, 2006, 35, 655-672.	6.4	444
2	Innovation indicators throughout the innovation process: An extensive literature analysis. Technovation, 2019, 80-81, 3-29.	7.8	308
3	The influence of regulations on innovation: A quantitative assessment for OECD countries. Research Policy, 2012, 41, 391-400.	6.4	272
4	The influence of strategic patenting on companies' patent portfolios. Research Policy, 2009, 38, 428-436.	6.4	229
5	The impact of standards and regulation on innovation in uncertain markets. Research Policy, 2017, 46, 249-264.	6.4	214
6	Interrelation between patenting and standardisation strategies: empirical evidence and policy implications. Research Policy, 2004, 33, 1583-1598.	6.4	154
7	The impact of patents and standards on macroeconomic growth: a panel approach covering four countries and 12 sectors. Journal of Productivity Analysis, 2008, 29, 51-60.	1.6	132
8	ISO 9001 and product innovation: A literature review and research framework. Technovation, 2016, 48-49, 41-55.	7.8	107
9	Motives to standardize: Empirical evidence from Germany. Technovation, 2016, 48-49, 13-24.	7.8	106
10	Interdependencies between the science and technology infrastructure and innovation activities in German regions: empirical findings and policy consequences. Research Policy, 1999, 28, 451-468.	6.4	104
11	Research and standardisation in nanotechnology: evidence from Germany. Journal of Technology Transfer, 2009, 34, 320-342.	4.3	102
12	Multi-mode standardisation: A critical review and a research agenda. Research Policy, 2017, 46, 1370-1386.	6.4	94
13	Filing behaviour regarding essential patents in industry standards. Research Policy, 2012, 41, 216-225.	6.4	86
14	Trade and the impact of innovations and standards: the case of Germany and the UK. Applied Economics, 2005, 37, 1385-1398.	2.2	78
15	Evaluating the demand side: New challenges for evaluation. Research Evaluation, 2012, 21, 33-47.	2.6	73
16	Extending the knowledge base of foresight: The contribution of text mining. Technological Forecasting and Social Change, 2017, 116, 208-215.	11.6	73
17	Explanatory factors for participation in formal standardisation processes: Empirical evidence at firm level. Economics of Innovation and New Technology, 2006, 15, 157-170.	3.4	71
18	Alliance Formation of SMEs: Empirical Evidence From Standardization Committees. IEEE Transactions on Engineering Management, 2013, 60, 148-156.	3.5	71

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19	Essential patents and standard dynamics. Research Policy, 2016, 45, 1762-1773.	6.4	68
20	Foreign Direct Investment, Imports and Innovations in the Service Industry. Review of Industrial Organization, 2004, 25, 205-227.	0.7	67
21	Publishing, patenting, and standardization: Motives and barriers of scientists. Research Policy, 2018, 47, 1185-1197.	6.4	66
22	Identification of future fields of standardisation: An explorative application of the Delphi methodology. Technological Forecasting and Social Change, 2011, 78, 1526-1541.	11.6	61
23	Current Foresight Activities in. Technological Forecasting and Social Change, 1999, 60, 15-35.	11.6	58
24	The impacts of innovations and standards on trade of measurement and testing products: empirical results of Switzerland's bilateral trade flows with Germany, France and the UK. Information Economics and Policy, 2001, 13, 439-460.	3.5	57
25	Driving forces for standardization at standardization development organizations. Applied Economics, 2002, 34, 1985-1998.	2.2	53
26	How open is too open? The mitigating role of appropriation mechanisms in R&D cooperation settings. R and D Management, 2016, 46, 1113-1128.	5.3	53
27	Trends in ICT standards: The relationship between European standardisation bodies and standards consortia. Telecommunications Policy, 2008, 32, 503-513.	5.3	52
28	Technological convergence and the absorptive capacity of standardisation. Technological Forecasting and Social Change, 2015, 91, 236-249.	11.6	52
29	How stakeholders view the impacts of international ICT standards. Telecommunications Policy, 2010, 34, 162-174.	5.3	51
30	Personal attitudes in the assessment of the future of science and technology: A factor analysis approach. Technological Forecasting and Social Change, 2001, 68, 131-149.	11.6	50
31	The effects of cooperation in accreditation on international trade: Empirical evidence on ISO 9000 certifications. International Journal of Production Economics, 2018, 198, 50-59.	8.9	48
32	Overview of policies, standards and certifications supporting the European bio-based economy. Current Opinion in Green and Sustainable Chemistry, 2017, 8, 30-35.	5.9	46
33	Why does the diffusion of environmental management standards differ across countries? The role of formal and informal institutions in the adoption of ISO 14001. Journal of World Business, 2018, 53, 850-861.	7.7	46
34	Standard essential patents to boost financial returns. R and D Management, 2016, 46, 612-630.	5.3	43
35	More labour market flexibility for more innovation? Evidence from employer–employee linked micro data. Research Policy, 2016, 45, 941-950	6.4	43
36	An economic analysis of standards competition: The example of the ISO ODF and OOXML standards. Telecommunications Policy, 2011, 35, 373-381.	5.3	40

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37	The role of quality standards in innovative service companies: An empirical analysis for Germany. Technological Forecasting and Social Change, 2003, 70, 653-669.	11.6	35
38	Regulatory foresight: Methodologies and selected applications. Technological Forecasting and Social Change, 2008, 75, 496-516.	11.6	35
39	Standards in the global value chains of the European Single Market. Review of International Political Economy, 2018, 25, 28-48.	4.7	35
40	Driving factors for service providers to participate in standardization: Insights from the Netherlands. Industry and Innovation, 2015, 22, 299-320.	3.1	33
41	Knowledge proximity and firm innovation: A microgeographic analysis for Berlin. Urban Studies, 2020, 57, 996-1014.	3.7	31
42	The impact of participation within formal standardization on firm performance. Journal of Productivity Analysis, 2016, 45, 317-330.	1.6	29
43	How Data Protection Regulation Affects Startup Innovation. Information Systems Frontiers, 2019, 21, 1307-1324.	6.4	29
44	Emerging ways to address the reemerging conflict between patenting and technological standardization. Industrial and Corporate Change, 2012, 21, 901-931.	2.8	28
45	Exploring the Adoption of the International Information Security Management System Standard ISO/IECA27001: A Web Mining-Based Analysis. IEEE Transactions on Engineering Management, 2021, 68, 87-100.	3.5	27
46	A taxonomy of standards in the service sector: Theoretical discussion and empirical test. Service Industries Journal, 2006, 26, 397-420.	8.3	25
47	Researchers' participation in standardisation: a case study from a public research institute in Germany. Journal of Technology Transfer, 2015, 40, 346-360.	4.3	24
48	The impact of standardisation and standards on innovation. , 2016, , .		23
49	Risk factors and mechanisms of technology and insignia copying—A first empirical approach. Research Policy, 2012, 41, 376-390.	6.4	22
50	The impact of regulation on innovation. , 2016, , .		20
51	Innovation and standardization as drivers of companies' success in public procurement: an empirical analysis. Journal of Technology Transfer, 2020, 45, 664-693.	4.3	19
52	Drivers for Companies' Entry Into Standard-Setting Organizations. IEEE Transactions on Engineering Management, 2021, 68, 33-44.	3.5	19
53	The influence of standards and patents on long-term economic growth. Journal of Technology Transfer, 2022, 47, 979-999.	4.3	19
54	The interplay between product innovation, publishing, patenting and developing standards. Research Policy, 2022, 51, 104556.	6.4	18

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55	The role of standardization at the interface of product and process development in biotechnology. Journal of Technology Transfer, 2019, 44, 1097-1133.	4.3	17
56	Towards Agile Standardization: Testbeds in Support of Standardization for the IIoT. IEEE Transactions on Engineering Management, 2021, 68, 59-74.	3.5	15
57	Motives to Publish, to Patent and to Standardize: An Explorative Study Based on Individual Engineers' Assessments. Technological Forecasting and Social Change, 2022, 175, 121420.	11.6	14
58	Standard-relevant publications: evidence, processes and influencing factors. Scientometrics, 2022, 127, 577-602.	3.0	13
59	The role of standards in the policy debate on the EU-US trade agreement. Journal of Policy Modeling, 2019, 41, 21-38.	3.1	12
60	Data portability effects on data-driven innovation of online platforms: Analyzing Spotify. Telecommunications Policy, 2020, 44, 102026.	5.3	12
61	Development of 5G $\hat{a}$ <sup>e</sup> Identifying organizations active in publishing, patenting, and standardization. Telecommunications Policy, 2022, 46, 102326.	5.3	12
62	The Influence of Strategic Patenting on Companies' Patent Portfolios. SSRN Electronic Journal, 0, , .	0.4	11
63	External knowledge sourcing and involvement in standardization - Evidence from the community innovation survey. , 2012, , .		11
64	Are firms withdrawing from basic research? An analysis of firm-level publication behaviour in Germany. Scientometrics, 2021, 126, 9677-9698.	3.0	11
65	Competing Standard-Setting Organizations: A Choice Experiment. Research Policy, 2022, 51, 104427.	6.4	11
66	12 Mutual Recognition of Accreditation: Does it Matter to Trade? Evidence from the Food, Beverage, and Tobacco Industry. Frontiers of Economics and Globalization, 2013, , 291-310.	0.3	10
67	Intellectual Property Protection and Standardization. International Journal of IT Standards and Standardization Research, 2004, 2, 60-75.	0.5	9
68	Revenue creation: business models for product-related services in international markets – the case of Zwick GmbH & Co. KG. Service Industries Journal, 2011, 31, 629-641.	8.3	9
69	Standard essential patents and global ICT value chains with a focus on the catching-up of China. Telecommunications Policy, 2022, 46, 102110.	5.3	9
70	Paving the path: drivers of standardization participation at ISO. Journal of Technology Transfer, 0, , 1.	4.3	9
71	Information security management in ICT and non-ICT sector companies: A preventive innovation perspective. Computers and Security, 2021, 109, 102383.	6.0	9
72	Factors Influencing the Lifetime of Telecommunication and Information Technology Standards. International Journal of IT Standards and Standardization Research, 2007, 5, 1-24.	0.5	7

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73	ICT standardisation policy in Europe - Recent past, presence, and future(?). , 2011, , .		7
74	Managing portfolio risk in strategic technology management: evidence from a panel data-set of the world's largest R&D performers. Economics of Innovation and New Technology, 2016, 25, 651-667.	3.4	7
75	The Impact of International Management Standards on Academic Research. Sustainability, 2018, 10, 4656.	3.2	7
76	The impact of product piracy on corporate <scp>IP</scp> strategy. R and D Management, 2016, 46, 631-652.	5.3	6
77	5G roll-out failures addressed by innovation policies in the EU. Technological Forecasting and Social Change, 2022, 180, 121673.	11.6	6
78	Quality assurance in supply chains during the COVID-19 pandemic: empirical evidence on organisational resilience of conformity assessment bodies. Total Quality Management and Business Excellence, 2023, 34, 615-636.	3.8	6
79	Essential patents and standard dynamics. , 2011, , .		5
80	How Open is Too Open? The †Dark Side' of Openness Along the Innovation Value Chain. SSRN Electronic Journal, 2012, , .	0.4	5
81	The Impact of Participation within Formal Standardization on Firm Performance. SSRN Electronic Journal, 2012, , .	0.4	5
82	The characteristics and impacts of scientific publications in biotechnology research referenced in standards. Technological Forecasting and Social Change, 2017, 115, 167-179.	11.6	5
83	Why corporate groups care about company standards. International Journal of Production Research, 2020, 58, 3399-3414.	7.5	5
84	TO STANDARDISE OR TO PATENT? DEVELOPMENT OF A DECISION MAKING TOOL AND RECOMMENDATIONS FOR YOUNG COMPANIES. International Journal of Innovation Management, 2016, 20, 1640020.	1.2	4
85	What motivates the engineers to patent? A study at the Chinese R&D laboratories of a European MNC. Journal of Technology Transfer, 2020, 45, 461-480.	4.3	4
86	Zertifizierung in deutschen Unternehmen – zwischen Wettbewerbsvorteil und Kostenfaktor. , 2016, , 23-32.		4
87	Title is missing!. NETNOMICS: Economic Research and Electronic Networking, 2003, 5, 71-96.	0.9	3
88	The ICT standardisation policy of the EU. , 2009, , .		3
89	Firms' cooperative activities as driving factors of patent declaration on technological standards. , 2011, , .		3
90	Born Global standard establishers identification of a new research field and contribution to network theory. , 2013, , .		3

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91	Born Global Market Dominators. International Journal of IT Standards and Standardization Research, 2014, 12, 1-16.	0.5	3
92	Driving Factors for Dutch Service Providers to Participate in Formal Standardization. SSRN Electronic Journal, 0, , .	0.4	3
93	Born Global Market Dominators and Implications for the Blockchain Avantgarde. Advances in Human and Social Aspects of Technology Book Series, 2018, , 86-115.	0.3	3
94	Value chains of the world's top manufacturing corporations: moving from tangible to intangible activities?. Journal of Manufacturing Technology Management, 2021, 32, 1312-1334.	6.4	3
95	The Interplay of Patents and Standards for Information and Communication Technologies. PIK - Praxis Der Informationsverarbeitung Und Kommunikation, 2014, 37, .	0.2	2
96	An update of challenges and possible solutions related to ICT patents: the perspective of European stakeholders. Technology Analysis and Strategic Management, 0, , 1-14.	3.5	2
97	The Challenge of Establishing a Recognized Interdisciplinary Journal. International Journal of IT Standards and Standardization Research, 2013, 11, 1-16.	0.5	2
98	The Relationship Between ISO 9001 and Financial Performance: a Meta-analysis. Proceedings - Academy of Management, 2013, 2013, 12255.	0.1	2
99	Standardization and Standards as Science and Innovation Indicators. Springer Handbooks, 2019, , 1057-1068.	0.6	2
100	Schadenvermeidungsmaßnahmen und Versicherung bei immateriellen Risiken / Self Protection and Insurance of Irreplacable Commodities. Jahrbucher Fur Nationalokonomie Und Statistik, 1997, 216, 194-208.	0.7	1
101	Foresight in Germany: the example of the Delphi '98 or: how can the future be shaped?. International Journal of Technology Management, 2001, 21, 767.	0.5	1
102	Identifying future fields of standardisation: methodology and empirical experiences. International Journal of Foresight and Innovation Policy, 2011, 7, 286.	0.2	1
103	SUPPORTING SUCCESSFUL STANDARDIZATION PROCESSES IN COMPLEX EMERGING FIELDS THROUGH QUANTITATIVE ANALYSIS — THE CASE OF NANOTECHNOLOGY. International Journal of Innovation and Technology Management, 2013, 10, 1340006.	1.4	1
104	Essential Patents and Standard Dynamics. SSRN Electronic Journal, 2013, , .	0.4	1
105	From standards to quality infrastructure: a review of impact studies and an outlook. , 0, , 58-76.		1
106	Born Global Market Dominators and Implications for the Blockchain Avantgarde. , 2021, , 125-154.		1
107	The Demand for E-Government Standards. Advances in IT Standards and Standardization Research Series, 2009, , 9-23.	0.2	1
108	Standard-Essential Patents and the Distribution of Gains from Trade for Innovation. World Scientific Studies in International Economics, 2018, , 237-258.	0.0	1

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109	Standardisierung als innovationspolitisches Instrument. , 2020, , 1-12.		1
110	Die zukünftige Bedeutung multimedialer Kommunikationsnetze. Arbeit, 1999, 8, 288-302.	0.6	0
111	Driving forces of patent applications at the European Patent Office: a sectoral approach. , 2006, , 73-94.		0
112	Standardization and Certification in ICT. , 2010, , .		0
113	Service Innovation from a Standardization Perspective. SSRN Electronic Journal, 0, , .	0.4	0
114	Regulation and standardization of data protection in cloud computing. , 2015, , .		0
115	Standard Essential Patents and the Distribution of Gains from Trade for Innovation. SSRN Electronic Journal, 0, , .	0.4	0
116	Patents and corporate credit risk. Industrial and Corporate Change, 2019, , .	2.8	0
117	Standardisierung als innovationspolitisches Instrument. , 2021, , 935-946.		0
118	Intellectual Property Protection and Standardization. , 2008, , 292-304.		0
119	Motives Affecting the Companiesâ $\in$ $^{\mathrm{M}}$ Benefit of Service Standards. SSRN Electronic Journal, 0, , .	0.4	0
120	Does Competitive Strategy Protect Companies from Intellectual Property Free Riding?. SSRN Electronic Journal, 0, , .	0.4	0
121	Coopetition, Cooperation, and Competition as Determinants of Companies' Appropriation Strategies. SSRN Electronic Journal, 0, , .	0.4	0
122	Always one Step Ahead?The Impact of Competitive Strategy on the Copying of Intellectual Property. Proceedings - Academy of Management, 2012, 2012, 10778.	0.1	0
123	Determinants of Companies' Appropriation Strategies – A Bayesian Model Averaging Approach. Proceedings - Academy of Management, 2013, 2013, 16869.	0.1	0
124	Technological complexity's impact on the sustainability of competitive advantage from innovation. Proceedings - Academy of Management, 2016, 2016, 15601.	0.1	0
125	Necessary Competences of Employees in the Field of Standardization. CSR, Sustainability, Ethics & Governance, 2020, , 113-137.	0.3	0
126	Companies' Choice of Collaboration Forum: A Choice Experiment in the IoT Standardization Context. Proceedings - Academy of Management, 2020, 2020, 12141.	0.1	0

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127	The Use of the Regulatory Framework for Innovation Policy. , 2010, , .		0
128	The machinery value chain in Brazil: mapping for upgrading. Transnational Corporations Review, 2024, 16, 32-47.	3.1	0