

Michael J Frese

List of Publications by Year in descending order

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Version: 2024-02-01

172
papers

26,262
citations

13332

70
h-index

8212

153
g-index

190
all docs

190
docs citations

190
times ranked

14390
citing authors

#	ARTICLE	IF	CITATIONS
1	How Passion in Entrepreneurship Develops Over Time: A Self-Regulation Perspective. <i>Entrepreneurship Theory and Practice</i> , 2022, 46, 985-1018.	7.1	31
2	An Asia-centric approach to team innovation: Cultural differences in exploration and exploitation behavior. <i>Journal of Business Research</i> , 2022, 138, 408-421.	5.8	12
3	The impact of soft-skills training for entrepreneurs in Jamaica. <i>World Development</i> , 2022, 152, 105787.	2.6	7
4	Are all errors created equal? Testing the effect of error characteristics on learning from errors in three countries. <i>European Journal of Work and Organizational Psychology</i> , 2021, 30, 110-124.	2.2	13
5	Initiative in Work Teams: Lever between Authentic Leadership and Results. <i>International Journal of Environmental Research and Public Health</i> , 2021, 18, 4947.	1.2	3
6	Can becoming a leader change your personality? An investigation with two longitudinal studies from a role-based perspective.. <i>Journal of Applied Psychology</i> , 2021, 106, 882-901.	4.2	33
7	When passions collide: Passion convergence in entrepreneurial teams.. <i>Journal of Applied Psychology</i> , 2021, 106, 902-920.	4.2	21
8	Inducing Error Management Culture “ Evidence From Experimental Team Studies. <i>Frontiers in Psychology</i> , 2021, 12, 716915.	1.1	5
9	FROM THE EDITORS“Errors in Organizations: New Frontiers in Research and Practice. <i>Academy of Management Discoveries</i> , 2021, 7, 451-460.	1.7	10
10	The Effectiveness of the Effectuation Approach on Opportunity Identification and Pursuit: Evidence From a Randomized Controlled Field Experiment. <i>Academy of Management Learning and Education</i> , 2021, 20, 562-577.	1.6	8
11	Contagion of Entrepreneurial Passion: Effects on Employee Outcomes. <i>Entrepreneurship Theory and Practice</i> , 2020, 44, 1112-1140.	7.1	54
12	When capital does not matter: How entrepreneurship training buffers the negative effect of capital constraints on business creation. <i>Strategic Entrepreneurship Journal</i> , 2020, 14, 369-395.	2.6	30
13	Intraindividual variability in identity centrality: Examining the dynamics of perceived role progress and state identity centrality.. <i>Journal of Applied Psychology</i> , 2020, 105, 889-906.	4.2	15
14	Re-visiting Effectuation: The Relationships with Causation, Entrepreneurial Experience, and Innovativeness. , 2020, , 213-237.		2
15	Who stays proactive after entrepreneurship training? <sc>N</sc>eed for cognition, personal initiative maintenance, and well-being. <i>Journal of Organizational Behavior</i> , 2019, 40, 20-37.	2.9	36
16	If You Have a Hammer, You Only Look for Nails: The Relationship Between the Einstellung Effect and Business Opportunity Identification. <i>Journal of Small Business Management</i> , 2019, 57, 927-942.	2.8	14
17	Why husbands matter: Review of spousal influence on women entrepreneurship in sub-Saharan Africa. <i>Africa Journal of Management</i> , 2018, 4, 1-32.	0.8	38
18	The Role of Error Management Culture for Firm and Individual Innovativeness. <i>Applied Psychology</i> , 2018, 67, 428-453.	4.4	39

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19	Personality-based selection of entrepreneurial borrowers to reduce credit risk: Two studies on prediction models in low- and high-stakes settings in developing countries. <i>Journal of Organizational Behavior</i> , 2018, 39, 612-628.	2.9	13
20	Otoliths in situ in the stem teleost <i>Cavenderichthys talbragarensis</i> (Woodward, 1895), otoliths in coprolites, and isolated otoliths from the Upper Jurassic of Talbragar, New South Wales, Australia. <i>Journal of Vertebrate Paleontology</i> , 2018, 38, e1539740.	0.4	7
21	Is Personal Initiative Training a Substitute or Complement to the Existing Human Capital of Women? Results from a Randomized Trial in Togo. <i>AEA Papers and Proceedings American Economic Association</i> , 2018, 108, 256-261.	0.7	8
22	The temporal pattern of creativity and implementation in teams. <i>Journal of Occupational and Organizational Psychology</i> , 2018, 91, 798-822.	2.6	45
23	The effects of work engagement and self-efficacy on personal initiative and performance. <i>Psicothema</i> , 2018, 30, 89-96.	0.7	52
24	Motivation related to work: A century of progress.. <i>Journal of Applied Psychology</i> , 2017, 102, 338-355.	4.2	245
25	Teaching personal initiative beats traditional training in boosting small business in West Africa. <i>Science</i> , 2017, 357, 1287-1290.	6.0	219
26	Distinguishing Proactivity From Citizenship Behavior: Similarities and Differences. , 2017, , .		0
27	2016 Emerald Africa Academy of Management Trailblazer Awardee. <i>Africa Journal of Management</i> , 2016, 2, 230-233.	0.8	1
28	Unpacking the Personal Initiative-Performance Relationship: A Multi-Group Analysis of Innovation by Ugandan Rural and Urban Entrepreneurs. <i>Applied Psychology</i> , 2016, 65, 99-131.	4.4	36
29	Positive Impact of Entrepreneurship Training on Entrepreneurial Behavior in a Vocational Training Setting. <i>Africa Journal of Management</i> , 2016, 2, 330-348.	0.8	26
30	Informal Learning and Entrepreneurial Success: A Longitudinal Study of Deliberate Practice among Small Business Owners. <i>Applied Psychology</i> , 2016, 65, 515-540.	4.4	58
31	Action Regulation Across the Adult Lifespan (ARAL): A Metatheory of Work and Aging. <i>Work, Aging and Retirement</i> , 2016, 2, 286-306.	3.0	38
32	Psychological Training for Entrepreneurs to Take Action. <i>Current Directions in Psychological Science</i> , 2016, 25, 196-202.	2.8	60
33	Personal initiative training for small business owners. <i>Journal of Business Venturing Insights</i> , 2016, 5, 27-36.	2.0	26
34	The effectiveness of cohesive and diversified networks: A meta-analysis. <i>Journal of Business Research</i> , 2016, 69, 554-568.	5.8	50
35	Erfolgreiche Unternehmer. , 2015, , 57-80.		0
36	Cultural Practices, Norms, and Values. <i>Journal of Cross-Cultural Psychology</i> , 2015, 46, 1327-1330.	1.0	63

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37	“œl Put in Effort, Therefore I Am Passionate” Investigating the Path from Effort to Passion in Entrepreneurship. <i>Academy of Management Journal</i> , 2015, 58, 1012-1031.	4.3	186
38	Biology (prenatal testosterone), psychology (achievement need) and entrepreneurial impact. <i>Journal of Business Venturing Insights</i> , 2015, 4, 1-5.	2.0	20
39	Action and Action-Regulation in Entrepreneurship: Evaluating a Student Training for Promoting Entrepreneurship. <i>Academy of Management Learning and Education</i> , 2015, 14, 69-94.	1.6	183
40	Action Errors, Error Management, and Learning in Organizations. <i>Annual Review of Psychology</i> , 2015, 66, 661-687.	9.9	291
41	Climate for Personal Initiative and Radical and Incremental Innovation in Firms: A Validation Study. <i>Journal of Enterprising Culture</i> , 2014, 22, 91-109.	0.2	15
42	The Global Context and People at Work: Special Issue Introduction. <i>Personnel Psychology</i> , 2014, 67, 5-21.	2.2	10
43	Increasing Personal Initiative in Small Business Managers or Owners Leads to Entrepreneurial Success: A Theory-Based Controlled Randomized Field Intervention for Evidence-Based Management. <i>Academy of Management Learning and Education</i> , 2014, 13, 354-379.	1.6	111
44	The Emergence of Evidence-Based Entrepreneurship. <i>Entrepreneurship Theory and Practice</i> , 2014, 38, 209-216.	7.1	52
45	The Psychology of Entrepreneurship. <i>Annual Review of Organizational Psychology and Organizational Behavior</i> , 2014, 1, 413-438.	5.6	503
46	Antecedents of Business Opportunity Identification and Innovation: Investigating the Interplay of Information Processing and Information Acquisition. <i>Applied Psychology</i> , 2014, 63, 344-381.	4.4	75
47	A temporal analysis of how entrepreneurial goal intentions, positive fantasies, and action planning affect starting a new venture and when the effects wear off. <i>Journal of Business Venturing</i> , 2014, 29, 755-772.	4.0	92
48	Reciprocal relationship between proactive personality and work characteristics: A latent change score approach. <i>Journal of Applied Psychology</i> , 2014, 99, 948-965.	4.2	199
49	Entrepreneurship Training in Developing Countries. , 2014, , 92-119.		7
50	Construct Clean-Up in Proactivity Research: A Meta-Analysis on the Nomological Net of Work-Related Proactivity Concepts and their Incremental Validities. <i>Applied Psychology</i> , 2013, 62, 44-96.	4.4	246
51	National culture and cultural orientations of owners affecting the innovation-growth relationship in five countries. <i>Entrepreneurship and Regional Development</i> , 2013, 25, 732-755.	2.0	67
52	A Dynamic Perspective on Affect and Creativity. <i>Academy of Management Journal</i> , 2013, 56, 432-450.	4.3	249
53	Humane Orientation as a New Cultural Dimension of the GLOBE Project. <i>Journal of Cross-Cultural Psychology</i> , 2013, 44, 535-551.	1.0	31
54	Can Personal Initiative Training Improve Small Business Success?. <i>International Journal of Entrepreneurship and Innovation</i> , 2013, 14, 255-268.	1.4	18

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55	Evidence-based Entrepreneurship: Cumulative Science, Action Principles, and Bridging the Gap Between Science and Practice. <i>Foundations and Trends in Entrepreneurship</i> , 2012, 8, 1-62.	1.4	49
56	The buffering effect of selection, optimization, and compensation strategy use on the relationship between problem solving demands and occupational well-being: A daily diary study.. <i>Journal of Occupational Health Psychology</i> , 2012, 17, 139-149.	2.3	114
57	Focus on opportunities as a mediator of the relationship between business owners' age and venture growth. <i>Journal of Business Venturing</i> , 2012, 27, 127-142.	4.0	130
58	Creativity in the opportunity identification process and the moderating effect of diversity of information. <i>Journal of Business Venturing</i> , 2012, 27, 559-576.	4.0	187
59	Patterns of Entrepreneurial Career Development: An Optimal Matching Analysis Approach. <i>International Journal of Developmental Sciences</i> , 2012, 6, 177-187.	0.3	16
60	Happy and Proactive? The Role of Hedonic and Eudaimonic Well-being in Business Owners' Personal Initiative. <i>Entrepreneurship Theory and Practice</i> , 2012, 36, 97-114.	7.1	116
61	Entrepreneurship as a Key Element in Advancing the Psychology of Competitive Advantage. <i>Industrial and Organizational Psychology</i> , 2012, 5, 108-111.	0.5	3
62	The affective shift model of work engagement.. <i>Journal of Applied Psychology</i> , 2011, 96, 1246-1257.	4.2	222
63	A cognitive-behavioral treatment for irritable bowel syndrome using interoceptive exposure to visceral sensations. <i>Behaviour Research and Therapy</i> , 2011, 49, 413-421.	1.6	198
64	Human capital and entrepreneurial success: A meta-analytical review. <i>Journal of Business Venturing</i> , 2011, 26, 341-358.	4.0	1,237
65	Age and leadership: The moderating role of legacy beliefs. <i>Leadership Quarterly</i> , 2011, 22, 43-50.	3.6	73
66	Explaining the heterogeneity of the leadership-innovation relationship: Ambidextrous leadership. <i>Leadership Quarterly</i> , 2011, 22, 956-974.	3.6	776
67	Maintaining a focus on opportunities at work: The interplay between age, job complexity, and the use of selection, optimization, and compensation strategies. <i>Journal of Organizational Behavior</i> , 2011, 32, 291-318.	2.9	207
68	A critical review of the effects of entrepreneurship training in developing countries. <i>Enterprise Development and Microfinance</i> , 2011, 22, 335-353.	0.1	35
69	Ambidextrous leadership for innovation: the influence of culture. <i>Advances in Global Leadership</i> , 2011, , 41-69.	0.8	38
70	Establishing the next generation at work: Leader generativity as a moderator of the relationships between leader age, leader-member exchange, and leadership success.. <i>Psychology and Aging</i> , 2011, 26, 241-252.	1.4	93
71	FAMILY INVOLVEMENT IN CHINESE AND GERMAN SMALL BUSINESSES. <i>Journal of Enterprising Culture</i> , 2011, 19, 261-285.	0.2	8
72	Focus on opportunities as a mediator of the relationships between age, job complexity, and work performance. <i>Journal of Vocational Behavior</i> , 2010, 76, 374-386.	1.9	133

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73	Putting job design in context: Introduction to the special issue. <i>Journal of Organizational Behavior</i> , 2010, 31, 145-157.	2.9	101
74	Business owners' network size and business growth in China: The role of comprehensive social competency. <i>Entrepreneurship and Regional Development</i> , 2010, 22, 675-705.	2.0	73
75	Ambidextrous Leadership in the Innovation Process. , 2010, , 191-204.		24
76	Scenario-Based Scales Measuring Cultural Orientations of Business Owners. , 2010, , 171-200.		1
77	A Dialectic Perspective on Innovation: Conflicting Demands, Multiple Pathways, and Ambidexterity. <i>Industrial and Organizational Psychology</i> , 2009, 2, 305-337.	0.5	393
78	Extending and Refining the Dialectic Perspective on Innovation: There Is Nothing as Practical as a Good Theory; Nothing as Theoretical as a Good Practice. <i>Industrial and Organizational Psychology</i> , 2009, 2, 363-373.	0.5	35
79	A SITUATIONAL JUDGMENT TEST OF PERSONAL INITIATIVE AND ITS RELATIONSHIP TO PERFORMANCE. <i>Personnel Psychology</i> , 2009, 62, 229-258.	2.2	141
80	Entrepreneurial Orientation and Business Performance: An Assessment of past Research and Suggestions for the Future. <i>Entrepreneurship Theory and Practice</i> , 2009, 33, 761-787.	7.1	2,108
81	Deliberate practice among South African small business owners: Relationships with education, cognitive ability, knowledge, and success. <i>Journal of Occupational and Organizational Psychology</i> , 2009, 82, 21-44.	2.6	88
82	Towards a Psychology of Entrepreneurship: An Action Theory Perspective. <i>Foundations and Trends in Entrepreneurship</i> , 2009, 5, 437-496.	1.4	226
83	Remaining time and opportunities at work: Relationships between age, work characteristics, and occupational future time perspective.. <i>Psychology and Aging</i> , 2009, 24, 487-493.	1.4	291
84	A Personality Approach to Entrepreneurship. , 2009, , .		3
85	Linking service employees' emotional competence to customer satisfaction: a multilevel approach. <i>Journal of Organizational Behavior</i> , 2008, 29, 155-170.	2.9	90
86	The Word Is Out: We Need an Active Performance Concept for Modern Workplaces. <i>Industrial and Organizational Psychology</i> , 2008, 1, 67-69.	0.5	42
87	A longitudinal panel study on antecedents and outcomes of work-home interference. <i>Journal of Vocational Behavior</i> , 2008, 73, 231-241.	1.9	52
88	Effectiveness of error management training: A meta-analysis.. <i>Journal of Applied Psychology</i> , 2008, 93, 59-69.	4.2	368
89	Entrepreneurial Orientation. , 2008, , 89-103.		8
90	Making things happen: Reciprocal relationships between work characteristics and personal initiative in a four-wave longitudinal structural equation model.. <i>Journal of Applied Psychology</i> , 2007, 92, 1084-1102.	4.2	354

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91	Business owners' action planning and its relationship to business success in three African countries.. Journal of Applied Psychology, 2007, 92, 1481-1498.	4.2	193
92	Let's put the person back into entrepreneurship research: A meta-analysis on the relationship between business owners' personality traits, business creation, and success. European Journal of Work and Organizational Psychology, 2007, 16, 353-385.	2.2	1,190
93	Differences in Psychological Strategies of Failed and Operational Business Owners in the Fiji Islands. Journal of Small Business Management, 2007, 45, 388-400.	2.8	41
94	Action regulation theory and career self-management. Journal of Vocational Behavior, 2007, 70, 297-311.	1.9	169
95	Scenario-based scales measuring cultural orientations of business owners. Journal of Evolutionary Economics, 2007, 17, 211-239.	0.8	48
96	Affective Complementarity in Service Encounters. Management Revue, 2007, 18, 75-87.	0.2	2
97	A State-Trait Analysis of Job Satisfaction: On the Effect of Core Self-Evaluations. Applied Psychology, 2006, 55, 27-51.	4.4	88
98	Entrepreneurship in the Street Food Sector of Vietnam-Assessment of Psychological Success and Failure Factors. Journal of Small Business Management, 2006, 44, 474-481.	2.8	43
99	Does Training Improve the Business Performance of Small-Scale Entrepreneurs?. Industry and Higher Education, 2006, 20, 75-84.	1.4	22
100	Reducing the negative effects of emotion work in service occupations: Emotional competence as a psychological resource.. Journal of Occupational Health Psychology, 2006, 11, 63-75.	2.3	125
101	Eigeninitiative als positives Verhalten in Organisationen. , 2006, , 53-70.		1
102	Performance Concepts and Performance Theory. , 2005, , 1-25.		86
103	Organizational Error Management Culture and Its Impact on Performance: A Two-Study Replication.. Journal of Applied Psychology, 2005, 90, 1228-1240.	4.2	583
104	Self-Regulation in Error Management Training: Emotion Control and Metacognition as Mediators of Performance Effects.. Journal of Applied Psychology, 2005, 90, 677-691.	4.2	345
105	Entrepreneurial orientation: A psychological model of success among southern African small business owners. European Journal of Work and Organizational Psychology, 2005, 14, 315-344.	2.2	275
106	Three Avenues for Future Research on Creativity, Innovation, and Initiative. Applied Psychology, 2004, 53, 518-528.	4.4	309
107	Mental fatigue and the control of cognitive processes: effects on perseveration and planning. Acta Psychologica, 2003, 113, 45-65.	0.7	449
108	Innovation is not enough: climates for initiative and psychological safety, process innovations, and firm performance. Journal of Organizational Behavior, 2003, 24, 45-68.	2.9	1,080

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109	INTEGRATING ERRORS INTO THE TRAINING PROCESS: THE FUNCTION OF ERROR MANAGEMENT INSTRUCTIONS AND THE ROLE OF GOAL ORIENTATION. <i>Personnel Psychology</i> , 2003, 56, 333-361.	2.2	232
110	ACTION TRAINING FOR CHARISMATIC LEADERSHIP: TWO EVALUATIONS OF STUDIES OF A COMMERCIAL TRAINING MODULE ON INSPIRATIONAL COMMUNICATION OF A VISION. <i>Personnel Psychology</i> , 2003, 56, 671-698.	2.2	220
111	Goals need implementation intentions: The model of action phases tested in the applied setting of continuing education. <i>European Journal of Work and Organizational Psychology</i> , 2003, 12, 37-59.	2.2	58
112	The Impact of Mental Fatigue on Exploration in a Complex Computer Task: Rigidity and Loss of Systematic Strategies. <i>Human Factors</i> , 2003, 45, 483-494.	2.1	77
113	Leadership made in Germany: Low on compassion, high on performance. <i>Academy of Management Perspectives</i> , 2002, 16, 16-29.	4.3	100
114	4. Personal initiative: An active performance concept for work in the 21st century. <i>Research in Organizational Behavior</i> , 2001, 23, 133-187.	0.9	945
115	Exploration strategies, performance, and error consequences when learning a complex computer task. <i>Behaviour and Information Technology</i> , 2001, 20, 189-198.	2.5	33
116	The Concept of Personal Initiative: An Overview of Validity Studies. <i>Human Performance</i> , 2001, 14, 97-124.	1.4	351
117	Self-Starting Behavior at Work: Toward a Theory of Personal Initiative. <i>Advances in Psychology</i> , 2000, 131, 307-324.	0.1	17
118	The temporal factor of change in stressor-strain relationships: A growth curve model on a longitudinal study in East Germany.. <i>Journal of Applied Psychology</i> , 2000, 85, 417-438.	4.2	152
119	Why negative affectivity should not be controlled in job stress research: don't throw out the baby with the bath water. <i>Journal of Organizational Behavior</i> , 2000, 21, 79-95.	2.9	487
120	The Impact of Enactive Exploration on Intrinsic Motivation, Strategy, and Performance in Electronic Search. <i>Applied Psychology</i> , 2000, 49, 263-283.	4.4	56
121	Introduction to the Special Issue on Applied Psychology from Transitional Economies in Eastern Europe. <i>Applied Psychology</i> , 2000, 49, 613-618.	4.4	4
122	Working in East German Socialism in 1980 and in Capitalism 15 Years Later: A Trend Analysis of a Transitional Economy's Working Conditions. <i>Applied Psychology</i> , 2000, 49, 636-657.	4.4	11
123	Conservatives' Approach to Work: Less Prepared for Future Work Demands?1. <i>Journal of Applied Social Psychology</i> , 2000, 30, 171-195.	1.3	44
124	Strategies, Uncertainty and Performance of Small Business Startups. <i>Small Business Economics</i> , 2000, 15, 165-181.	4.4	127
125	Cultural variation of leadership prototypes across 22 European countries. <i>Journal of Occupational and Organizational Psychology</i> , 2000, 73, 1-29.	2.6	333
126	Revisions and further developments of the Occupational Stress Indicator: LISREL results from four Dutch studies. <i>Journal of Occupational and Organizational Psychology</i> , 2000, 73, 221-240.	2.6	77

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127	Why negative affectivity should not be controlled in job stress research: don't throw out the baby with the bath water. <i>Journal of Organizational Behavior</i> , 2000, 21, 79-95.	2.9	10
128	Error orientation questionnaire (EOQ): reliability, validity, and different language equivalence. , 1999, 20, 527-547.		233
129	On the importance of the objective environment in stress and attribution theory. Counterpoint to Perrew and Zellars. <i>Journal of Organizational Behavior</i> , 1999, 20, 761-765.	2.9	84
130	Helping to improve suggestion systems: predictors of making suggestions in companies. <i>Journal of Organizational Behavior</i> , 1999, 20, 1139-1155.	2.9	317
131	Culture specific and cross-culturally generalizable implicit leadership theories. <i>Leadership Quarterly</i> , 1999, 10, 219-256.	3.6	861
132	Social support as a moderator of the relationship between work stressors and psychological dysfunctioning: A longitudinal study with objective measures.. <i>Journal of Occupational Health Psychology</i> , 1999, 4, 179-192.	2.3	242
133	Generalized Self Efficacy As a Mediator and Moderator Between Control and Complexity at Work and Personal Initiative: A Longitudinal Field Study in East Germany. <i>Human Performance</i> , 1997, 10, 171-192.	1.4	245
134	Use of Design Methods, Team Leaders' Goal Orientation, and Team Effectiveness: A Follow-Up Study in Software Development Projects. <i>International Journal of Human-Computer Interaction</i> , 1997, 9, 443-454.	3.3	7
135	The concept of personal initiative: Operationalization, reliability and validity in two German samples. <i>Journal of Occupational and Organizational Psychology</i> , 1997, 70, 139-161.	2.6	671
136	PERSONAL INITIATIVE AT WORK: DIFFERENCES BETWEEN EAST AND WEST GERMANY.. <i>Academy of Management Journal</i> , 1996, 39, 37-63.	4.3	531
137	Guest editorial: Integrating organizational and cognitive approaches towards computer-based systems. <i>Behaviour and Information Technology</i> , 1996, 15, 203-204.	2.5	3
138	Don't underestimate the problems of user centredness in software development projects there are many!. <i>Behaviour and Information Technology</i> , 1996, 15, 226-236.	2.5	54
139	Personal Initiative At Work: Differences Between East and West Germany. <i>Academy of Management Journal</i> , 1996, 39, 37-63.	4.3	141
140	Longitudinal studies in organizational stress research: A review of the literature with reference to methodological issues.. <i>Journal of Occupational Health Psychology</i> , 1996, 1, 145-169.	2.3	879
141	Error Management in Training: Conceptual and Empirical Results. , 1995, , 112-124.		74
142	Ergonomische Gestaltung von Software auf Grundlage handlungsorientierter Fehleranalysen. <i>Berichte Des German Chapter of the ACM</i> , 1995, , 217-232.	0.1	2
143	Error training: Replication and the function of exploratory behavior. <i>International Journal of Human-Computer Interaction</i> , 1994, 6, 365-372.	3.3	100
144	Goal orientation of team leaders: Its effects on performance and group interaction in software development projects. <i>European Work and Organizational Psychologist</i> , 1994, 4, 153-168.	0.1	4

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145	Eigeninitiative am Arbeitsplatz im Osten und Westen Deutschlands: Ergebnisse einer empirischen Untersuchung. , 1994, , 200-215.		7
146	Error handling in office work with computers: A field study. Journal of Occupational and Organizational Psychology, 1993, 66, 303-317.	2.6	46
147	Errors in working with office computers: A first validation of a taxonomy for observed errors in a field setting. International Journal of Human-Computer Interaction, 1992, 4, 311-339.	3.3	82
148	Some surprising differences between novice and expert errors in computerized office work. Behaviour and Information Technology, 1992, 11, 319-328.	2.5	45
149	Errors in Training Computer Skills: on the Positive Function of Errors. Human-Computer Interaction, 1991, 6, 77-93.	3.1	157
150	Users' errors and error handling. ACM SIGCHI Bulletin, 1991, 23, 59-62.	0.2	2
151	Human Computer Interaction within an Industrial Psychology Framework. Applied Psychology, 1989, 38, 29-44.	4.4	10
152	Activism Against Nuclear Weapons Build-up"Student Participation in the 1984 Primary Campaigns1. Journal of Applied Social Psychology, 1988, 18, 826-836.	1.3	13
153	The effects of an active development of the mental model in the training process: experimental results in a word processing system. Behaviour and Information Technology, 1988, 7, 295-304.	2.5	52
154	Goal orientation and planfulness: Action styles as personality concepts.. Journal of Personality and Social Psychology, 1987, 52, 1182-1194.	2.6	78
155	Prolonged unemployment and depression in older workers: A longitudinal study of intervening variables. Social Science and Medicine, 1987, 25, 173-178.	1.8	146
156	Alleviating depression in the unemployed: Adequate financial support, hope and early retirement. Social Science and Medicine, 1987, 25, 213-215.	1.8	19
157	DEVELOPING EXPLORATORY STRATEGIES IN TRAINING: THE GENERAL APPROACH AND A SPECIFIC EXAMPLE FOR MANUAL USE. , 1987, , 943-948.		9
158	Shiftwork, stress, and psychosomatic complaints: a comparison between workers in different shiftwork schedules, non-shiftworkers, and former shiftworkers. Ergonomics, 1986, 29, 99-114.	1.1	59
159	Coping as a Moderator and Mediator between Stress at Work and Psychosomatic Complaints. , 1986, , 183-206.		33
160	Stress at work and psychosomatic complaints: A causal interpretation.. Journal of Applied Psychology, 1985, 70, 314-328.	4.2	247
161	Skill Learning as a Concept in Life-Span Developmental Psychology: An Action Theoretic Analysis. Human Development, 1984, 27, 145-162.	1.2	27
162	Shiftwork and the Length and Quality of sleep. Journal of Occupational and Environmental Medicine, 1984, 26, 561-566.	0.9	44

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163	Reasons to leave shiftwork and psychological and psychosomatic complaints of former shiftworkers.. Journal of Applied Psychology, 1984, 69, 509-514.	4.2	47
164	Transitions in Jobs, Occupational Socialization and Strain. , 1984, , 239-252.		8
165	Occupational socialization and psychological development: An underemphasized research perspective in industrial psychology. Journal of Occupational Psychology, 1982, 55, 209-224.	1.5	153
166	Meta-Analysis as a Tool for Developing Entrepreneurship Research and Theory. Advances in Entrepreneurship, Firm Emergence and Growth, 0, , 29-51.	1.5	28
167	Dynamic Performance. , 0, , 548-576.		16
168	The Impact of Soft-Skills Training for Entrepreneurs in Jamaica. SSRN Electronic Journal, 0, , .	0.4	2
169	Exploration strategies, performance, and error consequences when learning a complex computer task. , 0, .		13
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