

# Colin Eden

## List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/5482132/publications.pdf>

Version: 2024-02-01

104  
papers

6,511  
citations

101384

36  
h-index

69108

77  
g-index

108  
all docs

108  
docs citations

108  
times ranked

3041  
citing authors

| #  | ARTICLE  | IF  | CITATIONS |
|----|--|-----|-----------|
| 1  | Cognitive mapping. <i>European Journal of Operational Research</i> , 1988, 36, 1-13.   | 3.5 | 634       |
| 2  | Analyzing cognitive maps to help structure issues or problems. <i>European Journal of Operational Research</i> , 2004, 159, 673-686.                                 | 3.5 | 459       |
| 3  | Action Research for Management Research. <i>British Journal of Management</i> , 1996, 7, 75-86.  | 3.3 | 441       |
| 4  | THE ANALYSIS OF CAUSE MAPS. <i>Journal of Management Studies</i> , 1992, 29, 309-324.  | 6.0 | 422       |
| 5  | ON THE NATURE OF COGNITIVE MAPS. <i>Journal of Management Studies</i> , 1992, 29, 261-265.   | 6.0 | 410       |
| 6  | Strategic Management of Stakeholders: Theory and Practice. <i>Long Range Planning</i> , 2011, 44, 179-196.   | 2.9 | 359       |
| 7  | Thinking together: What makes Communities of Practice work?. <i>Human Relations</i> , 2017, 70, 389-409.   | 3.8 | 300       |
| 8  | Cognitive mapping expert views for policy analysis in the public sector. <i>European Journal of Operational Research</i> , 2004, 152, 615-630.                       | 3.5 | 270       |
| 9  | Putting the Resource-Based View of Strategy and Distinctive Competencies to Work in Public Organizations. <i>Public Administration Review</i> , 2007, 67, 702-717.   | 2.9 | 192       |
| 10 | Group Decision and Negotiation in Strategy Making. <i>Group Decision and Negotiation</i> , 2001, 10, 119-140.  | 2.0 | 156       |
| 11 | Modeling for Litigation: Mixing Qualitative and Quantitative Approaches. <i>Interfaces</i> , 1997, 27, 48-65.  | 1.6 | 140       |
| 12 | Cognitive mapping and problem structuring for system dynamics model building. <i>System Dynamics Review</i> , 1994, 10, 257-276.                                     | 1.1 | 127       |
| 13 | On evaluating the performance of "wide-band" GDSS's. <i>European Journal of Operational Research</i> , 1995, 81, 302-311.  | 3.5 | 114       |
| 14 | STRATEGY DEVELOPMENT AS A SOCIAL PROCESS. <i>Journal of Management Studies</i> , 1992, 29, 799-812.  | 6.0 | 108       |
| 15 | The Effects of Design Changes and Delays on Project Costs. <i>Journal of the Operational Research Society</i> , 1995, 46, 809-818.                                   | 2.1 | 101       |
| 16 | The Negotiation of Purpose in Multi-Organizational Collaborative Groups. <i>Journal of Management Studies</i> , 2001, 38, 373-391.                                   | 6.0 | 96        |
| 17 | A framework for thinking about Group Decision Support Systems (GDSS). <i>Group Decision and Negotiation</i> , 1992, 1, 199-218.                                      | 2.0 | 95        |
| 18 | Structuring a delay and disruption claim: An application of cause-mapping and system dynamics. <i>European Journal of Operational Research</i> , 2003, 148, 192-204. | 3.5 | 94        |

| #  | ARTICLE  | IF  | CITATIONS |
|----|--|-----|-----------|
| 19 | THE INTERSUBJECTIVITY OF ISSUES AND ISSUES OF INTERSUBJECTIVITY. <i>Journal of Management Studies</i> , 1981, 18, 37-47.   | 6.0 | 90        |
| 20 | ScriptsMap: A tool for designing multi-method policy-making workshops. <i>Omega</i> , 2011, 39, 427-434.   | 3.6 | 75        |
| 21 | Using Causal Mapping with Group Support Systems to Elicit an Understanding of Failure in Complex Projects: Some Implications for Organizational Research. <i>Group Decision and Negotiation</i> , 2005, 14, 355-376. | 2.0 | 74        |
| 22 | Theory into practice, practice to theory: Action research in method development. <i>European Journal of Operational Research</i> , 2018, 271, 1145-1155.   | 3.5 | 74        |
| 23 | Communities of practice in landscapes of practice. <i>Management Learning</i> , 2019, 50, 482-499.   | 1.4 | 70        |
| 24 | Contrasting Single User and Networked Group Decision Support Systems for Strategy Making. <i>Group Decision and Negotiation</i> , 2001, 10, 47-66.   | 2.0 | 68        |
| 25 | Towards a resilience management guideline "Cities as a starting point for societal resilience. <i>Sustainable Cities and Society</i> , 2019, 48, 101531.   | 5.1 | 62        |
| 26 | Negotiation in Strategy Making Teams: Group Support Systems and the Process of Cognitive Change. <i>Group Decision and Negotiation</i> , 2011, 20, 293-314.  | 2.0 | 61        |
| 27 | Strategic thinking with computers. <i>Long Range Planning</i> , 1990, 23, 35-43.   | 2.9 | 60        |
| 28 | Using Repertory Grids for Problem Construction. <i>Journal of the Operational Research Society</i> , 1984, 35, 779-790.  | 2.1 | 57        |
| 29 | Building confidence in models for multiple audiences: The modelling cascade. <i>European Journal of Operational Research</i> , 2008, 186, 1068-1083.   | 3.5 | 56        |
| 30 | Vicious circles of parallelism. <i>International Journal of Project Management</i> , 1995, 13, 151-155.  | 2.7 | 55        |
| 31 | Issues in computer and non-computer supported GDSSs. <i>Decision Support Systems</i> , 1994, 12, 381-390.  | 3.5 | 54        |
| 32 | Strategic Options Development and Analysis. , 2010, , 135-190.   |     | 52        |
| 33 | Discovering Collaborative Advantage: The Contributions of Goal Categories and Visual Strategy Mapping. <i>Public Administration Review</i> , 2016, 76, 912-925.  | 2.9 | 52        |
| 34 | Problem structuring: on the nature of, and reaching agreement about, goals. <i>EURO Journal on Decision Processes</i> , 2013, 1, 7-28.   | 1.8 | 47        |
| 35 | Rigour, Relevance and Reward: Introducing the Knowledge Translation Value-chain. <i>British Journal of Management</i> , 2011, 22, 420-431.   | 3.3 | 44        |
| 36 | Publish or Perish? " A Case Study. <i>Journal of the Operational Research Society</i> , 1980, 31, 131-139.   | 2.1 | 43        |

| #  | ARTICLE   | IF  | CITATIONS |
|----|---|-----|-----------|
| 37 | Researching Organizations using Action Research. , 2006, , 388-408.   |     | 42        |
| 38 | Analysing project cost overruns: comparing the "measured mile" analysis and system dynamics modelling. International Journal of Project Management, 2005, 23, 135-139.                  | 2.7 | 37        |
| 39 | Keeping Sense of Accounts Using Computer-Based Cognitive Maps. Social Science Computer Review, 1990, 8, 345-366.  | 2.6 | 36        |
| 40 | O.R. in the Community. Journal of the Operational Research Society, 1981, 32, 335-345.  | 2.1 | 34        |
| 41 | Action-Oriented Strategic Management. Journal of the Operational Research Society, 1988, 39, 889-899.   | 2.1 | 32        |
| 42 | Using a group decision support system to add value to group model building. System Dynamics Review, 2010, 26, 335-346.  | 1.1 | 32        |
| 43 | Operational Research and Organization Development. Human Relations, 1978, 31, 657-674.  | 3.8 | 30        |
| 44 | Management Science Processes – Problem Construction and the Influence of O.R.. Interfaces, 1982, 12, 50-60.   | 1.6 | 28        |
| 45 | Futures research – Working with management teams. Long Range Planning, 1984, 17, 51-59.   | 2.9 | 27        |
| 46 | "Horses for courses" – A stakeholder approach to the evaluation of GDSSs. Group Decision and Negotiation, 1996, 5, 501-519.   | 2.0 | 27        |
| 47 | Integrating Modes of Systems Thinking into Strategic Planning Education and Practice: The Thinking Persons™ Institute Approach. Journal of Public Affairs Education, 2006, 12, 265-293. | 0.9 | 26        |
| 48 | Dismantling the learning curve: the role of disruptions on the planning of development projects. International Journal of Project Management, 1998, 16, 131-138.                        | 2.7 | 24        |
| 49 | Publish or Perish? – A Case Study. Journal of the Operational Research Society, 1980, 31, 131.  | 2.1 | 23        |
| 50 | Accelerated Multi-Organization Conflict Resolution. Group Decision and Negotiation, 2016, 25, 901-922.  | 2.0 | 23        |
| 51 | Images into models. Futures, 1979, 11, 56-62.   | 1.4 | 21        |
| 52 | Contrasting GDSSs and GSSs in the Context of Strategic Change Implications for Facilitation. Journal of Decision Systems, 1997, 6, 221-250.   | 2.2 | 21        |
| 53 | Making strategy work. Long Range Planning, 1990, 23, 97-105.  | 2.9 | 19        |
| 54 | An Exploration of Occupational Role: An Exercise in Team Development. Personnel Review, 1979, 8, 20-23.   | 1.6 | 18        |

| #  | ARTICLE   | IF  | CITATIONS |
|----|---|-----|-----------|
| 55 | Management Science Processâ€™ Subjectivity in Problem Identification. Interfaces, 1981, 11, 68-74.  | 1.6 | 18        |
| 56 | Using Repertory Grids for Problem Construction. Journal of the Operational Research Society, 1984, 35, 779.   | 2.1 | 16        |
| 57 | â€™Joined-Upâ€™ Policy-Making: Group Decision and Negotiation Practice. Group Decision and Negotiation, 2014, 23, 1385-1401.                                      | 2.0 | 16        |
| 58 | Knowledge Acquisition Using Group Support Systems. Group Decision and Negotiation, 2019, 28, 233-253.   | 2.0 | 16        |
| 59 | Modelling the influence of decision makers on the future. Futures, 1977, 9, 272-284.  | 1.4 | 15        |
| 60 | Policy analysis and organizational politics. European Journal of Operational Research, 1979, 3, 207-215.  | 3.5 | 15        |
| 61 | Synthetic Wisdom: The Design of a Mixed-Mode Modelling System for Organizational Decision Making. Journal of the Operational Research Society, 1986, 37, 233-241. | 2.1 | 15        |
| 62 | The Role of Group Decision Support Systems: Negotiating Safe Energy. Advances in Group Decision and Negotiation, 2010, , 285-299.                                 | 0.1 | 15        |
| 63 | Moving between Groups and Individuals using a DSS. Journal of Decision Systems, 1992, 1, 17-34.   | 2.2 | 14        |
| 64 | Mapping causal knowledge: How managers consider their environment during meetings. International Journal of Management and Decision Making, 2009, 10, 321.        | 0.1 | 14        |
| 65 | Operational gaming in action research. European Journal of Operational Research, 1979, 3, 450-458.  | 3.5 | 13        |
| 66 | Facilitating problem definition in teams. European Journal of Operational Research, 1981, 6, 360-366.   | 3.5 | 13        |
| 67 | Preface: Managerial and Organizational Cognition. International Studies of Management and Organization, 2009, 39, 3-8.  | 0.4 | 13        |
| 68 | Understanding â€™expertâ€™ scientists: Implications for management and organization research. Management Learning, 2019, 50, 534-555.                             | 1.4 | 12        |
| 69 | Modelling in Marketing: Explicating Subjective Knowledge. European Journal of Marketing, 1981, 15, 3-11.  | 1.7 | 11        |
| 70 | Halfway to Infinity: Systems Theorizing for the Practitioners?. Journal of the Operational Research Society, 1983, 34, 723-728.                                   | 2.1 | 11        |
| 71 | Learning in disrupted projects: on the nature of corporate and personal learning. International Journal of Production Research, 2007, 45, 2775-2797.              | 4.9 | 10        |
| 72 | Evaluating Strategyâ€™ Its Role Within the Context of Strategic Control. Journal of the Operational Research Society, 1993, 44, 853-865.                          | 2.1 | 10        |

| #  | ARTICLE   | IF  | CITATIONS |
|----|---|-----|-----------|
| 73 | Computer decision support for senior managers: encouraging exploration. International Journal of Man-Machine Studies, 1986, 25, 139-152.                      | 0.7 | 9         |
| 74 | Modelling Stakeholder Dynamics for Supporting Group Decision and Negotiation: Theory to Practice. Group Decision and Negotiation, 2021, 30, 1001-1025.        | 2.0 | 9         |
| 75 | Subjectivity and Organisational Politics in Policy Analysis. Policy and Politics, 1979, 7, 145-163.   | 1.4 | 8         |
| 76 | Computerised Vicarious Experience: The Future for Management Induction?. Personnel Review, 1981, 10, 22-25.   | 1.6 | 7         |
| 77 | Coherence and balance in strategies for the management of public services. Public Money and Management, 1992, 12, 43-52.                                      | 1.2 | 7         |
| 78 | The Effects of Design Changes and Delays on Project Costs. Journal of the Operational Research Society, 1995, 46, 809.  | 2.1 | 6         |
| 79 | O.R. in the Community. Journal of the Operational Research Society, 1981, 32, 335.  | 2.1 | 4         |
| 80 | Facilitating facilitators – A story about group decision-making. OR Insight, 1988, 1, 13-17.  | 0.1 | 4         |
| 81 | Using Causal Mapping to Support Information Systems Development. , 2005, , 263-283.   |     | 4         |
| 82 | Becoming a Nobel Laureate: Patterns of a Journey to the Highest Level of Expertise. Proceedings - Academy of Management, 2017, 2017, 12982.                   | 0.0 | 4         |
| 83 | “Horses for Courses” A Stakeholder Approach to the Evaluation of GDSSs. , 1996, , 201-219.  |     | 4         |
| 84 | Computer assisted policy analysis: Contributions from Germany. Policy Sciences, 1978, 9, 345-360.   | 1.5 | 3         |
| 85 | Synthetic Wisdom: The Design of a Mixed-Mode Modelling System for Organizational Decision Making. Journal of the Operational Research Society, 1986, 37, 233. | 2.1 | 3         |
| 86 | Action-Oriented Strategic Management. , 0, .  |     | 3         |
| 87 | Stakeholders in Strategy: Their “invisible” but significant presence. Proceedings - Academy of Management, 2019, 2019, 10678.                                 | 0.0 | 3         |
| 88 | Comment on "Publish or Perish". Journal of the Operational Research Society, 1980, 31, 1109.  | 2.1 | 2         |
| 89 | Discussion Summary. Journal of the Operational Research Society, 1993, 44, 625-628.   | 2.1 | 2         |
| 90 | “Wide-and-Open” versus “Narrow-and-Deep” group support: Which approach is better?. Group Decision and Negotiation, 1997, 6, 109-111.                          | 2.0 | 2         |

| #   | ARTICLE  | IF  | CITATIONS |
|-----|--|-----|-----------|
| 91  | Behavioral Considerations in Group Support. , 2021, , 777-792.   |     | 2         |
| 92  | Group Support Systems: Concepts to Practice. , 2020, , 1-25.   |     | 2         |
| 93  | Perish the Thought!. Journal of the Operational Research Society, 1985, 36, 809.   | 2.1 | 1         |
| 94  | Evaluating Strategy-Its Role within the Context of Strategic Control. Journal of the Operational Research Society, 1993, 44, 853.            | 2.1 | 1         |
| 95  | Thinking Together: Making Communities of Practice Work. Proceedings - Academy of Management, 2015, 2015, 13047.                              | 0.0 | 1         |
| 96  | Delay and Disruption in Complex Projects. , 2020, , 315-339.   |     | 1         |
| 97  | Improvisation and Emergent Strategizing: The Role of Group Support Systems. Lecture Notes in Business Information Processing, 2021, , 16-24. | 0.8 | 1         |
| 98  | Delay and Disruption in Complex Projects. , 2009, , 116-135.   |     | 1         |
| 99  | Delay and Disruption in Complex Projects. , 2017, , 1-25.  |     | 1         |
| 100 | Stalking Resilience. IFIP Advances in Information and Communication Technology, 2017, , 31-45.   | 0.5 | 1         |
| 101 | Conference Viewpoints: Invited Reviews. Journal of the Operational Research Society, 1985, 36, 845.  | 2.1 | 0         |
| 102 | Group Support Systems: Concepts to Practice. , 2021, , 707-731.  |     | 0         |
| 103 | Behavioral Considerations in Group Support. , 2020, , 1-16.  |     | 0         |
| 104 | The contribution of the designer in the custom-build engineering company. Production Engineer London, 1973, 52, 309.                         | 0.0 | 0         |