

# Ingo Zettler

## List of Publications by Year in descending order

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Version: 2024-02-01

116  
papers

4,636  
citations

145106

33  
h-index

145109

60  
g-index

136  
all docs

136  
docs citations

136  
times ranked

3384  
citing authors

#	ARTICLE	IF	CITATIONS
1	Conspiracy Theories and Their Societal Effects During the COVID-19 Pandemic. <i>Social Psychological and Personality Science</i> , 2022, 13, 49-59.	2.4	136
2	The Role of Personality in COVID-19-Related Perceptions, Evaluations, and Behaviors: Findings Across Five Samples, Nine Traits, and 17 Criteria. <i>Social Psychological and Personality Science</i> , 2022, 13, 299-310.	2.4	68
3	Dark, gray, or bright creativity? (Re)investigating the link between creativity and dishonesty. <i>European Journal of Personality</i> , 2022, 36, 108-129.	1.9	10
4	Measuring the 7Cs of Vaccination Readiness. <i>European Journal of Psychological Assessment</i> , 2022, 38, 261-269.	1.7	66
5	On the Comparability of Basic Personality Models: Meta-Analytic Correspondence, Scope, and Orthogonality of the Big Five and HEXACO Dimensions. <i>European Journal of Personality</i> , 2022, 36, 870-900.	1.9	36
6	A glimpse into prosociality at work. <i>Current Opinion in Psychology</i> , 2022, 44, 140-145.	2.5	5
7	The dispositional basis of human prosociality. <i>Current Opinion in Psychology</i> , 2022, 43, 289-294.	2.5	2
8	Measuring the Dark Core of Personality in German: Psychometric Properties, Measurement Invariance, Predictive Validity, and Self-Other Agreement. <i>Journal of Personality Assessment</i> , 2022, 104, 660-673.	1.3	15
9	Sensitive attitudes and adherence to recommendations during the COVID-19 pandemic: Comparing direct and indirect questioning techniques. <i>Personality and Individual Differences</i> , 2022, 190, 111525.	1.6	2
10	A Closer Look on the Relation Between Nostalgia and Risk-Taking. <i>Personality and Social Psychology Bulletin</i> , 2022, , 014616722210741.	1.9	1
11	Beyond (low) Agreeableness: Toward a more comprehensive understanding of antagonistic psychopathology. <i>Journal of Personality</i> , 2022, 90, 956-970.	1.8	10
12	Sharing Money With Humans Versus Computers: On the Role of Honesty-Humility and (Non-)Social Preferences. <i>Social Psychological and Personality Science</i> , 2022, 13, 1058-1068.	2.4	6
13	Situational factors shape moral judgements in the trolley dilemma in Eastern, Southern and Western countries in a culturally diverse sample. <i>Nature Human Behaviour</i> , 2022, 6, 880-895.	6.2	15
14	Measuring parents'™ readiness to vaccinate themselves and their children against COVID-19. <i>Vaccine</i> , 2022, 40, 3825-3834.	1.7	10
15	Behavior in cheating paradigms is linked to overall approval rates of crowdworkers. <i>Journal of Behavioral Decision Making</i> , 2021, 34, 157-166.	1.0	17
16	The dark core of personality and socially aversive psychopathology. <i>Journal of Personality</i> , 2021, 89, 216-227.	1.8	28
17	To which world regions does the valence-™ dominance model of social perception apply?. <i>Nature Human Behaviour</i> , 2021, 5, 159-169.	6.2	85
18	Do voices carry valid information about a speaker-™s personality?. <i>Journal of Research in Personality</i> , 2021, 92, 104092.	0.9	21

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19	Agreeableness is dead. Long live Agreeableness? Reply to Vize and Lynam. <i>Journal of Research in Personality</i> , 2021, 91, 104074.	0.9	9
20	Disentangling the effects of culture and language on measurement noninvariance in cross-cultural research: The culture, comprehension, and translation bias (CCT) procedure.. <i>Psychological Assessment</i> , 2021, 33, 375-384.	1.2	18
21	Themes of the dark core of personality.. <i>Psychological Assessment</i> , 2021, 33, 511-525.	1.2	30
22	Comparing responses in repeated cross-sectional and panel studies: Results across eight weeks during the first COVID-19 lockdown in Denmark.. <i>Psychological Assessment</i> , 2021, 33, 691-704.	1.2	12
23	The Dark Factor of Personality and Risk-Taking. <i>International Journal of Environmental Research and Public Health</i> , 2021, 18, 8400.	1.2	5
24	Linking voice pitch to fighting success in male amateur mixed martial arts athletes and boxers. <i>Evolutionary Human Sciences</i> , 2021, 3, .	0.9	2
25	Theoretical and empirical dissociations between the Dark Factor of Personality and low Honesty-Humility. <i>Journal of Research in Personality</i> , 2021, 95, 104154.	0.9	13
26	Aversive Personality and COVID-19. <i>European Psychologist</i> , 2021, 26, 348-358.	1.8	15
27	The HEXACOâ€™100 Across 16 Languages: A Large-Scale Test of Measurement Invariance. <i>Journal of Personality Assessment</i> , 2020, 102, 714-726.	1.3	41
28	Honesty-humility and dictator and ultimatum game-giving in children. <i>Journal of Research in Personality</i> , 2020, 85, 103907.	0.9	12
29	Voice Pitch â€™ A Valid Indicator of Oneâ€™s Unfaithfulness in Committed Relationships?. <i>Adaptive Human Behavior and Physiology</i> , 2020, 7, 245.	0.6	11
30	Predicting counterproductive work behavior: Do implicit motives have incremental validity beyond explicit traits?. <i>Journal of Research in Personality</i> , 2020, 89, 104019.	0.9	15
31	Doing justice to creative justifications: Creativity, Honesty-Humility, and (un)ethical justifications. <i>Journal of Research in Personality</i> , 2020, 89, 104033.	0.9	13
32	Sample study protocol for adapting and translating the 5C scale to assess the psychological antecedents of vaccination. <i>BMJ Open</i> , 2020, 10, e034869.	0.8	71
33	Linking personality traits to objective foul records in (semi-)professional youth basketball. <i>Journal of Research in Personality</i> , 2020, 87, 103987.	0.9	1
34	Agreeableness and the common core of dark traits are functionally different constructs. <i>Journal of Research in Personality</i> , 2020, 87, 103986.	0.9	32
35	Links between observed and self-reported driving anger, observed and self-reported aggressive driving, and personality traits. <i>Accident Analysis and Prevention</i> , 2020, 140, 105516.	3.0	29
36	The Nomological Net of the HEXACO Model of Personality: A Large-Scale Meta-Analytic Investigation. <i>Perspectives on Psychological Science</i> , 2020, 15, 723-760.	5.2	116

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37	Not all computerized cheating tasks are equal: A comparison of computerized and non-computerized versions of a cheating task. <i>Journal of Economic Psychology</i> , 2020, 78, 102270.	1.1	10
38	Multiple antisocial personalities?. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2020, 117, 9688-9689.	3.3	2
39	All about the money? Exploring antecedents and consequences for a brief measure of perceived financial security.. <i>Journal of Occupational Health Psychology</i> , 2020, 25, 159-175.	2.3	20
40	Measuring the dark core of personality.. <i>Psychological Assessment</i> , 2020, 32, 182-196.	1.2	81
41	Seeing me, seeing you: Testing competing accounts of assumed similarity in personality judgments.. <i>Journal of Personality and Social Psychology</i> , 2020, 118, 172-198.	2.6	31
42	The COVID-19 Snapshot Monitoring in Denmark. <i>SamfundsÅkonomen</i> , 2020, , 62-69.	0.1	8
43	Personality and Counterproductive Work Behavior. , 2020, , 3576-3584.		0
44	Honesty-Humility. , 2020, , 1996-2004.		1
45	Reference Group Effect. , 2020, , 4342-4344.		0
46	Dishonesty as a signal of trustworthiness: Honesty-Humility and trustworthy dishonesty. <i>Royal Society Open Science</i> , 2020, 7, 200685.	1.1	10
47	Revisiting REVISE: (Re)Testing unique and combined effects of REminding, Vlsibility, and SElf-engagement manipulations on cheating behavior. <i>Journal of Economic Psychology</i> , 2019, 75, 102161.	1.1	27
48	Editorial: Uncovering Dishonesty. <i>Journal of Economic Psychology</i> , 2019, 71, 1-3.	1.1	2
49	The positive role of hope on the relationship between loneliness and unhappy conditions in Hungarian young adults: How pathways thinking matters!. <i>Journal of Positive Psychology</i> , 2019, 14, 724-733.	2.6	11
50	Who Deals With the Devil? Interdependence, Personality, and Corrupted Collaboration. <i>Social Psychological and Personality Science</i> , 2019, 10, 1019-1027.	2.4	14
51	House of Cards or West Wing? Self-reported HEXACO Traits of Danish Politicians. <i>Personality and Individual Differences</i> , 2019, 141, 173-181.	1.6	30
52	Using the Big Five Aspect Scales to translate between the HEXACO and Big Five personality models. <i>Journal of Personality</i> , 2019, 87, 1025-1038.	1.8	26
53	Meta-Analytic Investigations of the HEXACO Personality Inventory(-Revised). <i>Zeitschrift Fur Psychologie / Journal of Psychology</i> , 2019, 227, 186-194.	0.7	43
54	Assessing meaningful within-person variability in Likert-scale rated personality descriptions: An IRT tree approach.. <i>Psychological Assessment</i> , 2019, 31, 474-487.	1.2	22

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55	The Role of Interpersonal Influence in Counterbalancing Psychopathic Personality Trait Facets at Work. <i>Journal of Management</i> , 2018, 44, 1338-1368.	6.3	43
56	Linking Teacher and Parent Ratings of Teacher-Nominated Gifted Elementary School Students to Each Other and to School Grades. <i>Gifted Child Quarterly</i> , 2018, 62, 230-250.	1.2	11
57	Honest People Tend to Use Less "Not More" Profanity. <i>Social Psychological and Personality Science</i> , 2018, 9, 516-520.	2.4	12
58	Fostering elementary school children's public speaking skills: A randomized controlled trial. <i>Learning and Instruction</i> , 2018, 55, 158-168.	1.9	25
59	Effectiveness of a "Grass Roots" Statewide Enrichment Program for Gifted Elementary School Children. <i>Journal of Research on Educational Effectiveness</i> , 2018, 11, 375-408.	0.9	19
60	Putting a speech training program into practice: Its implementation and effects on elementary school children's public speaking skills and levels of speech anxiety. <i>Contemporary Educational Psychology</i> , 2018, 55, 176-188.	1.6	7
61	A Brief Historical Overview on Links Between Personality and Health. , 2018, , 1-16.		4
62	Personality Traits, Self-Efficacy, and Cochlear Implant Use Among Deaf Young Adults. <i>Journal of Deaf Studies and Deaf Education</i> , 2018, 23, 351-359.	0.7	9
63	Assumed similarity in personality within intimate relationships. <i>Personal Relationships</i> , 2018, 25, 316-329.	0.9	4
64	Reference Group Effect. , 2018, , 1-3.		2
65	Honesty-Humility Interacts With Context Perception in Predicting Task Performance and Organizational Citizenship Behavior. <i>Journal of Personnel Psychology</i> , 2018, 17, 161-171.	1.1	12
66	The dark core of personality.. <i>Psychological Review</i> , 2018, 125, 656-688.	2.7	264
67	On Measuring the Sixth Basic Personality Dimension: A Comparison Between HEXACO Honesty-Humility and Big Six Honesty-Propriety. <i>Assessment</i> , 2017, 24, 1024-1036.	1.9	38
68	The HEXACO correlates of authoritarianism's facets in the U.S. and Denmark. <i>Personality and Individual Differences</i> , 2017, 116, 348-352.	1.6	5
69	Openness to (reporting) experiences that one never had: Overclaiming as an outcome of the knowledge accumulated through a proclivity for cognitive and aesthetic exploration.. <i>Journal of Personality and Social Psychology</i> , 2017, 113, 810-834.	2.6	29
70	Social Dominance Orientation, Language Orientation, and Deaf Identity. <i>Journal of Deaf Studies and Deaf Education</i> , 2017, 22, 269-277.	0.7	12
71	Personality and Counterproductive Work Behavior. , 2017, , 1-9.		1
72	Dissociating Indifferent, Directional, and Extreme Responding in Personality Data: Applying the Three-Process Model to Self- and Observer Reports. <i>Journal of Personality</i> , 2016, 84, 461-472.	1.8	54

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73	Modeling motive activation in the Operant Motive Test: A psychometric analysis using dynamic Thurstonian item response theory.. Motivation Science, 2016, 2, 268-286.	1.2	13
74	Prediction Consistency: A Test of the Equivalence Assumption across Different Indicators of the Same Construct. European Journal of Personality, 2016, 30, 637-647.	1.9	27
75	Exploring reference group effects on teachers'™ nominations of gifted students.. Journal of Educational Psychology, 2016, 108, 883-897.	2.1	30
76	Hypermedia exploration stimulates multiperspective reasoning in elementary school children with high working memory capacity: A tablet computer study. Learning and Individual Differences, 2016, 51, 273-283.	1.5	6
77	Do the smart get smarter? Development of fluid and crystallized intelligence in 3rd grade. Intelligence, 2016, 59, 84-95.	1.6	28
78	How children navigate a multiperspective hypermedia environment: The role of spatial working memory capacity. Computers in Human Behavior, 2016, 55, 145-158.	5.1	22
79	The Stability of Extreme Response Style and Acquiescence Over 8 Years. Assessment, 2016, 23, 279-291.	1.9	63
80	Honesty-Humility. , 2016, , 1-9.		2
81	Measure of Node Similarity in Multilayer Networks. PLoS ONE, 2016, 11, e0157436.	1.1	19
82	What characterizes children nominated as gifted by teachers? A closer consideration of working memory and intelligence. High Ability Studies, 2015, 26, 75-92.	1.0	22
83	When the cat'™s away, some mice will play: A basic trait account of dishonest behavior. Journal of Research in Personality, 2015, 57, 72-88.	0.9	122
84	Honesty and Humility. , 2015, , 169-174.		12
85	Honesty'™humility in school: Exploring main and interaction effects on secondary school students' antisocial and prosocial behavior. Learning and Individual Differences, 2015, 43, 211-217.	1.5	36
86	From personality to altruistic behavior (and back): Evidence from a double-blind dictator game. Journal of Research in Personality, 2015, 55, 46-50.	0.9	66
87	Truth Will Out. Social Psychological and Personality Science, 2015, 6, 140-147.	2.4	41
88	From Honesty'™Humility to fair behavior '™ Benevolence or a (blind) fairness norm?. Personality and Individual Differences, 2015, 80, 91-95.	1.6	28
89	Employees' Political Skill and Job Performance: An Inverted <sc>U</sc>'™Shaped Relation?. Applied Psychology, 2015, 64, 541-577.	4.4	23
90	Dishonest responding or true virtue? A behavioral test of impression management. Personality and Individual Differences, 2015, 81, 107-111.	1.6	68

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91	Political Skill moderates the Success of Psychopaths at the Workplace. Proceedings - Academy of Management, 2015, 2015, 11863.	0.0	2
92	Personality and prosocial behavior: Linking basic traits and social value orientations.. Journal of Personality and Social Psychology, 2014, 107, 529-539.	2.6	156
93	Active versus reactive cooperativeness in Borderline Psychopathology: A dissection based on the HEXACO model of personality. Personality and Individual Differences, 2014, 56, 19-23.	1.6	16
94	Rethinking Trait Conceptions of Social Desirability Scales. Assessment, 2014, 21, 286-299.	1.9	95
95	To boast or not to boast: Testing the humility aspect of the Honesty&quot;Humility factor. Personality and Individual Differences, 2014, 69, 12-16.	1.6	17
96	Tracing the Path from Personality &quot; via Cooperativeness &quot; to Conservation. European Journal of Personality, 2013, 27, 319-327.	1.9	77
97	It takes two: Honesty&quot;Humility and Agreeableness differentially predict active versus reactive cooperation. Personality and Individual Differences, 2013, 54, 598-603.	1.6	200
98	Two sides of one coin: Honesty&quot;Humility and situational factors mutually shape social dilemma decision making. Journal of Research in Personality, 2013, 47, 286-295.	0.9	77
99	Not Enough of a &quot;Dark&quot; Trait? Linking Machiavellianism to Job Performance. European Journal of Personality, 2013, 27, 545-554.	1.9	87
100	Measure invariance of the Political Skill Inventory (PSI) across five cultures. International Journal of Cross Cultural Management, 2012, 12, 171-191.	1.3	62
101	Implicit motives, explicit traits, and task and contextual performance at work.. Journal of Applied Psychology, 2012, 97, 1201-1217.	4.2	76
102	Personality, Punishment and Public Goods: Strategic Shifts towards Cooperation as a Matter of Dispositional Honesty&quot;Humility. European Journal of Personality, 2012, 26, 245-254.	1.9	102
103	Self-control and academic performance: Two field studies on university citizenship behavior and counterproductive academic behavior. Learning and Individual Differences, 2011, 21, 119-123.	1.5	29
104	A Multi-Source, Multi-Study Investigation of Job Performance Prediction by Political Skill. Applied Psychology, 2011, 60, 449-474.	4.4	51
105	Altruism at the ballots: Predicting political attitudes and behavior. Journal of Research in Personality, 2011, 45, 130-133.	0.9	28
106	Dissecting work commitment: the role of Machiavellianism. Career Development International, 2011, 16, 20-35.	1.3	79
107	Attitudes of the selfless: Explaining political orientation with altruism. Personality and Individual Differences, 2010, 48, 338-342.	1.6	59
108	Honesty&quot;Humility and a Person&quot;Situation Interaction at Work. European Journal of Personality, 2010, 24, 569-582.	1.9	112

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109	Pillars of cooperation: Honestyâ€“Humility, social value orientations, and economic behavior. <i>Journal of Research in Personality</i> , 2009, 43, 516-519.	0.9	196
110	Job demands as a moderator of the political skillâ€“job performance relationship. <i>Career Development International</i> , 2009, 14, 333-350.	1.3	38
111	Personality, political skill, and job performance. <i>Journal of Vocational Behavior</i> , 2008, 72, 377-387.	1.9	135
112	Political skill construct and criterionâ€“related validation: a twoâ€“study investigation. <i>Journal of Managerial Psychology</i> , 2008, 23, 744-771.	1.3	148
113	Linking men's voice pitch to actual and perceived trustworthiness across domains. <i>Behavioral Ecology</i> , 0, , .	1.0	15
114	Stability and Change: The Dark Factor of Personality Shapes Dark Traits. <i>Social Psychological and Personality Science</i> , 0, , 194855062095328.	2.4	22
115	Indian caste names and cooperation in the Prisonerâ€™s Dilemma. <i>Asian Journal of Social Psychology</i> , 0, , .	1.1	1
116	Fast, but not so furious. On the distinctiveness of a fast life history strategy and the common core of aversive traits. <i>Personality Science</i> , 0, 3, .	1.3	2