

# Thomas Keil

## List of Publications by Year in descending order

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41  
papers

3,554  
citations

257357

24  
h-index

315616

38  
g-index

42  
all docs

42  
docs citations

42  
times ranked

2354  
citing authors

#	ARTICLE	IF	CITATIONS
1	Exploration, exploitation, and financial performance: analysis of S&P 500 corporations. <i>Strategic Management Journal</i> , 2009, 30, 221-231.	4.7	662
2	Explorative and Exploitative Learning from External Corporate Ventures. <i>Entrepreneurship Theory and Practice</i> , 2005, 29, 493-515.	7.1	296
3	Performance of serial acquirers: toward an acquisition program perspective. <i>Strategic Management Journal</i> , 2008, 29, 663-672.	4.7	289
4	Renewing Research on Problemistic Search—A Review and Research Agenda. <i>Academy of Management Annals</i> , 2018, 12, 208-251.	5.8	240
5	The effect of governance modes and relatedness of external business development activities on innovative performance. <i>Strategic Management Journal</i> , 2008, 29, 895-907.	4.7	237
6	Driven by aspirations, but in what direction? Performance shortfalls, slack resources, and resource-consuming vs. resource-freeing organizational change. <i>Strategic Management Journal</i> , 2017, 38, 1101-1120.	4.7	197
7	Building External Corporate Venturing Capability*. <i>Journal of Management Studies</i> , 2004, 41, 799-825.	6.0	166
8	Top Management's Attention to Discontinuous Technological Change: Corporate Venture Capital as an Alert Mechanism. <i>Organization Science</i> , 2013, 24, 926-947.	3.0	150
9	The temporal effects of relative and firm-level absorptive capacity on interorganizational learning. <i>Strategic Management Journal</i> , 2012, 33, 1154-1173.	4.7	145
10	What Makes a Resource Valuable? Identifying the Drivers of Firm-Idiosyncratic Resource Value. <i>Academy of Management Review</i> , 2013, 38, 206-228.	7.4	141
11	A dual agency view of board compensation: the joint effects of outside director and CEO stock options on firm risk. <i>Strategic Management Journal</i> , 2011, 32, 212-227.	4.7	115
12	Are all startups affected similarly by clusters? Agglomeration, competition, firm heterogeneity, and survival. <i>Journal of Business Venturing</i> , 2013, 28, 354-372.	4.0	97
13	Corporate Venture Capital, Disembodied Experimentation and Capability Development. <i>Journal of Management Studies</i> , 2008, 45, 1475-1505.	6.0	89
14	De-facto standardization through alliances—lessons from Bluetooth. <i>Telecommunications Policy</i> , 2002, 26, 205-213.	2.6	73
15	Decision Making in Acquisitions: The Effect of Outside Directors' Compensation on Acquisition Patterns. <i>Journal of Management</i> , 2007, 33, 30-56.	6.3	73
16	Gems from the Ashes: Capability Creation and Transformation in Internal Corporate Venturing. <i>Organization Science</i> , 2009, 20, 601-620.	3.0	63
17	Unique Resources of Corporate Venture Capitalists as a Key to Entry into Rigid Venture Capital Syndication Networks. <i>Entrepreneurship Theory and Practice</i> , 2010, 34, 83-103.	7.1	61
18	The Pre-Deal Phase of Mergers and Acquisitions: A Review and Research Agenda. <i>Journal of Management</i> , 2020, 46, 843-878.	6.3	56

#	ARTICLE	IF	CITATIONS
19	CEO Entrepreneurial Orientation, Entrenchment, and Firm Value Creation. <i>Entrepreneurship Theory and Practice</i> , 2017, 41, 475-504.	7.1	51
20	Growth and survival: The moderating effects of local agglomeration and local market structure. <i>Strategic Management Journal</i> , 2016, 37, 541-564.	4.7	50
21	Strategic technology partnering in high-velocity environments – lessons from a case study. <i>Technovation</i> , 2003, 23, 193-204.	4.2	45
22	Customer-specific synergies and market convergence. <i>Strategic Management Journal</i> , 2016, 37, 870-895.	4.7	40
23	Is A Counterattack The Best Defense? Competitive Dynamics Through Acquisitions. <i>Long Range Planning</i> , 2013, 46, 195-215.	2.9	35
24	A Framework to Build Process Theories of Anticipatory Information and Communication Technology (ICT) Standardizing. <i>International Journal of IT Standards and Standardization Research</i> , 2008, 6, 1-38.	0.5	30
25	Supply-Side Network Effects and the Development of Information Technology Standards. <i>MIS Quarterly: Management Information Systems</i> , 2017, 41, 1207-1226.	3.1	21
26	It did not work? Unlearn and try again – Unlearning success and failure beliefs in changing environments. <i>Strategic Management Journal</i> , 2021, 42, 1057-1082.	4.7	19
27	Information and communication technology driven business transformation – a call for research. <i>Computers in Industry</i> , 2001, 44, 263-282.	5.7	17
28	New ventures' inward licensing: examining the effects of industry and strategy characteristics. <i>European Management Review</i> , 2005, 2, 154-166.	2.2	17
29	The role of procedural rationality in debiasing acquisition decisions of overconfident CEOs. <i>Strategic Management Journal</i> , 2021, 42, 1696-1715.	4.7	16
30	Strategic initiative portfolios: How to manage strategic challenges better than one at a time. <i>Business Horizons</i> , 2019, 62, 529-537.	3.4	13
31	CEO Entrepreneurial Orientation, Entrenchment, and Firm Value Creation. <i>Entrepreneurship Theory and Practice</i> , 2017, 41, 475-504.	7.1	11
32	Embeddedness, power, control and innovation in the telecommunications sector. <i>Technology Analysis and Strategic Management</i> , 1997, 9, 299-316.	2.0	9
33	Focus in Searching Core – Periphery Structures. <i>Organization Science</i> , 2020, 31, 266-286.	3.0	9
34	When Do Outside CEOs Underperform? From a CEO-Centric to a Stakeholder-Centric Perspective of Post-Succession Performance. <i>Academy of Management Journal</i> , 2022, 65, 1424-1449.	4.3	8
35	Aspirations, Beliefs and a New Idea: Building on March's Other Model of Performance Feedback. <i>Academy of Management Review</i> , 2023, 48, 749-771.	7.4	4
36	Fostering Entrepreneurial Firms: Recognizing and Adapting Radical Innovation through Corporate Venture Capital Investments. , 2007, , .		3

#	ARTICLE	IF	CITATIONS
37	Temporal Dynamics in Acquisition Behavior: The Effects of Activity Load on Strategic Momentum. Journal of Management Studies, 2023, 60, 38-81.	6.0	2
38	Mergers and acquisitions as a response to intra-industry dependence. Advances in Mergers and Acquisitions, 2010, , 105-133.	0.8	1
39	Acquisitions, Acquisition Programs, and Acquisition Capabilities. , 2012, , 149-168.		1
40	Migration and the Choice between Acquisitions and Alliances: an Information Economics Perspective. Proceedings - Academy of Management, 2016, 2016, 12569.	0.0	0
41	Exploration and Negative Feedback “ Behavioral Learning, Escalation of Commitment, and Organizational Design. Advances in Strategic Management, 2018, , 147-176.	0.1	0