

# John Barton Cunningham

## List of Publications by Year in descending order

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Version: 2024-02-01

66  
papers

1,979  
citations

430874

18  
h-index

265206

42  
g-index

67  
all docs

67  
docs citations

67  
times ranked

1226  
citing authors

| #  | ARTICLE  | IF   | CITATIONS |
|----|--|------|-----------|
| 1  | The diffusion of Internet banking among Singapore consumers. <i>International Journal of Bank Marketing</i> , 2003, 21, 16-28.   | 6.4  | 429       |
| 2  | Sickness Presenteeism, Sickness Absenteeism, and Health Following Restructuring in a Public Service Organization. <i>Journal of Management Studies</i> , 2007, 44, 304-319.  | 8.3  | 296       |
| 3  | Why consumers are not using internet banking: a qualitative study. <i>Journal of Services Marketing</i> , 2006, 20, 160-168.   | 3.0  | 192       |
| 4  | Consumer switching behavior in the Asian banking market. <i>Journal of Services Marketing</i> , 2004, 18, 215-223.   | 3.0  | 87        |
| 5  | The Effects of Performance Rating, Leader-Member Exchange, Perceived Utility, and Organizational Justice on Performance Appraisal Satisfaction: Applying a Moral Judgment Perspective. <i>Journal of Business Ethics</i> , 2014, 119, 265-273. | 6.0  | 72        |
| 6  | Singapore's undergraduates: how they choose which bank to patronise. <i>International Journal of Bank Marketing</i> , 2001, 19, 104-114.   | 6.4  | 69        |
| 7  | Rebus puzzles as insight problems. <i>Behavior Research Methods</i> , 2008, 40, 263-268.   | 4.0  | 56        |
| 8  | Implementing change in public sector organizations. <i>Management Decision</i> , 2009, 47, 330-344.  | 3.9  | 54        |
| 9  | Categories of insight and their correlates: An exploration of relationships among classic-type insight problems, rebus puzzles, remote associates and esoteric analogies. <i>Journal of Creative Behavior</i> , 2009, 43, 262-280.             | 2.9  | 50        |
| 10 | Factors in absenteeism and presenteeism: life events and health events. <i>Management Research Review</i> , 2008, 31, 607-615.   | 0.7  | 49        |
| 11 | Approaches to the Evaluation of Organizational Effectiveness. <i>Academy of Management Review</i> , 1977, 2, 463-474.  | 11.7 | 43        |
| 12 | Feelings and interpretations during an organization's death. <i>Journal of Organizational Change Management</i> , 1997, 10, 471-490.   | 2.7  | 27        |
| 13 | Training Insightful Problem Solving: Effects of Realistic and Puzzle-Like Contexts. <i>Creativity Research Journal</i> , 2008, 20, 291-296.  | 2.6  | 27        |
| 14 | Facilitating a Mentorship Programme. <i>Leadership and Organization Development Journal</i> , 1993, 14, 15-20.   | 3.0  | 25        |
| 15 | A compressed shift schedule: Dealing with some of the problems of shiftwork. <i>Journal of Organizational Behavior</i> , 1989, 10, 231-245.  | 4.7  | 20        |
| 16 | Characteristics of the Mentoring Experience: A Qualitative Study. <i>Personnel Review</i> , 1993, 22, 54-66.   | 2.7  | 20        |
| 17 | Skills for managing human resources in a complex environment: the perceptions of human resource managers in Singapore. <i>International Journal of Human Resource Management</i> , 1995, 6, 79-101.  | 5.3  | 20        |
| 18 | Assumptions Underlying the Use of Different Types of Simulations. <i>Simulation &amp; Games</i> , 1984, 15, 213-234.   | 0.1  | 19        |

| #  | ARTICLE   | IF  | CITATIONS |
|----|---|-----|-----------|
| 19 | An entrepreneurial logic for the new economy. <i>Management Decision</i> , 2002, 40, 734-744.   | 3.9 | 17        |
| 20 | Designing flexible logistics systems: a review of some Singaporean examples. <i>Logistics Information Management</i> , 1996, 9, 40-48.                  | 0.8 | 15        |
| 21 | The bank switching behaviour of Singapore's graduates. <i>Journal of Financial Services Marketing</i> , 2000, 5, 118-128.                               | 3.4 | 15        |
| 22 | Values and Skills of Female Entrepreneurs in Vietnam: an Exploratory Study. <i>Asia Pacific Business Review</i> , 2003, 10, 139-159.                    | 2.9 | 15        |
| 23 | A Systems-Resource Approach for Evaluating Organizational Effectiveness. <i>Human Relations</i> , 1978, 31, 631-656.                                    | 5.4 | 14        |
| 24 | Training Insight Problem Solving Through Focus on Barriers and Assumptions. <i>Journal of Creative Behavior</i> , 2011, 45, 47-58.                      | 2.9 | 14        |
| 25 | Enhancing recruitment and retention of visible minority police officers in Canadian policing agencies. <i>Policing and Society</i> , 2021, 31, 454-482. | 2.5 | 14        |
| 26 | Gathering Data in a Changing Organization. <i>Human Relations</i> , 1983, 36, 403-420.  | 5.4 | 13        |
| 27 | The service quality of e-banks: an exploratory study. <i>International Journal of Financial Services Management</i> , 2005, 1, 102.                     | 0.1 | 12        |
| 28 | Underlying values and competencies of public and private sector managers. <i>Asian Education and Development Studies</i> , 2016, 5, 371-387.            | 1.8 | 12        |
| 29 | Gazetted hotels in Singapore: a banking study. <i>International Journal of Bank Marketing</i> , 2000, 18, 135-147.                                      | 6.4 | 11        |
| 30 | Assessing the Impact of Total Quality Management-Related Programs: A Singaporean Case. <i>Quality Management Journal</i> , 1996, 3, 51-65.              | 1.4 | 10        |
| 31 | The multiple banking behaviour of Singaporeans. <i>International Journal of Bank Marketing</i> , 1999, 17, 26-35.                                       | 6.4 | 10        |
| 32 | The Management System: Its Functions and Processes. <i>Management Science</i> , 1979, 25, 657-670.  | 4.1 | 9         |
| 33 | Compressed Shift Schedules: Altering the Relationship between Work and Non-Work. <i>Public Administration Review</i> , 1982, 42, 438.                   | 4.1 | 9         |
| 34 | Productive and Reâ€productive Thinking in Solving Insight Problems. <i>Journal of Creative Behavior</i> , 2014, 48, 44-63.                              | 2.9 | 9         |
| 35 | Exploring the impact of a tenâ€hour compressed shift schedule. <i>Journal of Organizational Behavior</i> , 1981, 2, 217-222.                            | 4.7 | 8         |
| 36 | Strategic Considerations in Using Action Research for Improving Personnel Practices. <i>Public Personnel Management</i> , 1995, 24, 515-529.            | 2.9 | 8         |

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|----|--|-----|-----------|
| 37 | Individual competencies that older workers use in successfully adapting during their careers. International Journal of Human Resources Development and Management, 2009, 9, 198. | 0.1 | 7         |
| 38 | Entrepreneurship: Some Popular Impressions and New Information. Journal of Small Business and Entrepreneurship, 1993, 10, 46-50.   | 4.9 | 6         |
| 39 | A cybernetic framework linking personality and other variables in understanding general health. Personnel Review, 2004, 33, 55-80.   | 2.7 | 6         |
| 40 | The Echo Approach in Developing Items for Student Evaluation of Teaching Performance. Teaching of Psychology, 2006, 33, 96-100.  | 1.2 | 6         |
| 41 | Theory Can Be Practical: How Managers Develop Their Skills. Leadership and Organization Development Journal, 1992, 13, 20-26.  | 3.0 | 5         |
| 42 | Promoting Organizational Fit in Strategic HRM: Applying the HR Scorecard in Public Service Organizations. Public Personnel Management, 2011, 40, 193-213.                        | 2.9 | 5         |
| 43 | Motivational goals and competencies of older workers who re-engaged in the workforce. , 2015, , .  |     | 5         |
| 44 | A Proposed Programme for Developing Managers. Journal of Management Development, 1991, 10, 64-74.  | 2.1 | 4         |
| 45 | SUCCESSION IN ENTREPRENEURIAL ORGANIZATIONS: A COMPARISON OF SUCCESSFUL AND LESS SUCCESSFUL CASES. Journal of Small Business and Entrepreneurship, 1994, 11, 79-96.              | 4.9 | 3         |
| 46 | Developing Benchmarks for Guiding CAO Performance. Local Government Studies, 2014, 40, 851-868.  | 2.2 | 3         |
| 47 | To be or not to be at work while ill. Journal of Organizational Effectiveness, 2018, 5, 314-327.   | 2.3 | 3         |
| 48 | Strategic Human Resource Management in the Public Arena. , 2016, , .   |     | 3         |
| 49 | Systems Problem Solving: Unravelling the "Mess". Management Decision, 1989, 27, .  | 3.9 | 2         |
| 50 | Leadership in Planning and Problem Solving. Leadership and Organization Development Journal, 1991, 12, 22-27.  | 3.0 | 2         |
| 51 | Recruiting and retaining of Indigenous Probation Officers. Equality, Diversity and Inclusion, 2019, 39, 145-165.   | 1.4 | 2         |
| 52 | A Self-Report Measure of Productive Thinking in Solving Insight Problems. Journal of Creative Behavior, 2019, 53, 97-108.  | 2.9 | 2         |
| 53 | Simulating a Disaster. Group & Organization Studies, 1980, 5, 478-490.   | 0.7 | 1         |
| 54 | THE DYNAMICS OF GROWTH AND SUCCESSION IN ENTREPRENEURIAL ORGANISATIONS. Journal of Enterprising Culture, 1994, 02, 571-600.  | 0.5 | 1         |

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|----|---|-----|-----------|
| 55 | Community program assessment: A functional approach. <i>Social Indicators Research</i> , 1980, 7, 71-89.  | 2.7 | 0         |
| 56 | WHAT SHOULD WE EMPHASISE IN MANAGEMENT DEVELOPMENT?. <i>Management Research Review</i> , 1990, 13, 19-29.   | 0.7 | 0         |
| 57 | Using "Paperback" and Academic Theories for Practice. <i>Management Decision</i> , 1991, 29, .  | 3.9 | 0         |
| 58 | Determining the future challenges in industrial relations management in Singapore: A Delphi approach. <i>Asia Pacific Business Review</i> , 1998, 5, 71-91. | 2.9 | 0         |
| 59 | Moneychangers: an appraisal of their service. <i>International Journal of Retail and Distribution Management</i> , 2005, 33, 749-765.                       | 4.7 | 0         |
| 60 | Assessing the Reliability of Four Job Evaluation Plans. <i>Canadian Journal of Administrative Sciences</i> , 1993, 10, 31-47.                               | 1.5 | 0         |
| 61 | Defining Competencies and Critical Requirements for a Job. , 2016, , 49-67.   |     | 0         |
| 62 | Encouraging Employee Development in Reviewing Performance. , 2016, , 157-184.   |     | 0         |
| 63 | Reducing Stress and Improving Workplace Health and Safety. , 2016, , 214-237.   |     | 0         |
| 64 | Using a SHRM Balanced Scorecard as a Strategic Framework. , 2016, , 25-46.  |     | 0         |
| 65 | Workforce Forecasting and Planning. , 2016, , 89-107.   |     | 0         |
| 66 | An Experimental Comparison of Approaches to Training Insight. <i>Creativity</i> , 2019, 6, 155-181.   | 0.9 | 0         |