## Lei Wang

## List of Publications by Citations

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The third column is the impact factor (IF) of the journal, and the fourth column is the number of citations of the article.

75
papers

3,258
citations

33
h-index

82
ext. papers

3,823
ext. citations

33
h-index

56
g-index

5.11
L-index

#	Paper	IF	Citations
75	National character does not reflect mean personality trait levels in 49 cultures. <i>Science</i> , <b>2005</b> , 310, 96-1	<b>09</b> 3.3	330
74	Perceptions of aging across 26 cultures and their culture-level associates. <i>Psychology and Aging</i> , <b>2009</b> , 24, 941-54	3.6	297
73	Dialectical self-esteem and East-West differences in psychological well-being. <i>Personality and Social Psychology Bulletin</i> , <b>2004</b> , 30, 1416-32	4.1	211
<del>72</del>	Face as a mediator of the relationship between material value and brand consciousness. <i>Psychology and Marketing</i> , <b>2009</b> , 26, 987-1001	3.9	136
71	The dialectical self-concept: contradiction, change, and holism in East asian cultures. <i>Personality and Social Psychology Bulletin</i> , <b>2009</b> , 35, 29-44	4.1	133
70	Gender Stereotypes of Personality: Universal and Accurate?. <i>Journal of Cross-Cultural Psychology</i> , <b>2014</b> , 45, 675-694	1.9	120
69	Abusive Supervision and Employee Well-Being: The Moderating Effect of Power Distance Orientation. <i>Applied Psychology</i> , <b>2013</b> , 62, 308-329	4.3	111
68	The emergence of sex differences in personality traits in early adolescence: A cross-sectional, cross-cultural study. <i>Journal of Personality and Social Psychology</i> , <b>2015</b> , 108, 171-185	6.5	109
67	Production of emotional facial expressions in European American, Japanese, and Chinese infants <i>Developmental Psychology</i> , <b>1998</b> , 34, 616-628	3.7	105
66	Validation of emotional intelligence scale in Chinese university students. <i>Personality and Individual Differences</i> , <b>2007</b> , 43, 377-387	3.3	85
65	The Inaccuracy of National Character Stereotypes. <i>Journal of Research in Personality</i> , <b>2013</b> , 47, 831-831	2.8	84
64	Stereotypes of age differences in personality traits: universal and accurate?. <i>Journal of Personality and Social Psychology</i> , <b>2012</b> , 103, 1050-1066	6.5	69
63	Recognition of Emotion by Chinese and Australian Children. <i>Journal of Cross-Cultural Psychology</i> , <b>1996</b> , 27, 616-643	1.9	69
62	The validity and structure of culture-level personality scores: data from ratings of young adolescents. <i>Journal of Personality</i> , <b>2010</b> , 78, 815-38	4.4	64
61	Observing emotion in infants: facial expression, body behavior, and rater judgments of responses to an expectancy-violating event. <i>Emotion</i> , <b>2002</b> , 2, 179-93	4.1	64
60	The predictability of normative organizational commitment for turnover in Chinese companies: a cultural perspective. <i>International Journal of Human Resource Management</i> , <b>2006</b> , 17, 1058-1075	3.6	57
59	A double-edged sword: The moderating role of conscientiousness in the relationships between work stressors, psychological strain, and job performance. <i>Journal of Organizational Behavior</i> , <b>2015</b> , 36, 94-111	6.9	56

## (2009-2016)

58	Family incivility and counterproductive work behavior: A moderated mediation model of self-esteem and emotional regulation. <i>Journal of Vocational Behavior</i> , <b>2016</b> , 94, 11-19	6	55	
57	Moderating effect of Zhong Yong on the relationship between creativity and innovation behaviour. <i>Asian Journal of Social Psychology</i> , <b>2010</b> , 13, 53-57	1.4	53	
56	Culture and group perception: dispositional and stereotypic inferences about novel and national groups. <i>Journal of Personality and Social Psychology</i> , <b>2007</b> , 93, 525-43	6.5	53	•
55	Locus of control and the three components of commitment to change. <i>Personality and Individual Differences</i> , <b>2007</b> , 42, 503-512	3.3	51	
54	The factor structure of the 12-item general health questionnaire (GHQ-12) in young Chinese civil servants. <i>Health and Quality of Life Outcomes</i> , <b>2016</b> , 14, 136	3	49	•
53	Culture and Implicit Self-Esteem: Chinese Are Good and Bad at the Same Time. <i>Journal of Cross-Cultural Psychology</i> , <b>2009</b> , 40, 24-45	1.9	47	
52	Regional ambient temperature is associated with human personality. <i>Nature Human Behaviour</i> , <b>2017</b> , 1, 890-895	12.8	47	
51	Work-family conflict and job satisfaction: emotional intelligence as a moderator. <i>Stress and Health</i> , <b>2013</b> , 29, 222-8	3.7	42	
50	When do objects become more attractive? The individual and interactive effects of choice and ownership on object evaluation. <i>Personality and Social Psychology Bulletin</i> , <b>2009</b> , 35, 713-22	4.1	42	
49	The Development of a Series of Photographs of Chinese Facial Expressions of Emotion. <i>Journal of Cross-Cultural Psychology</i> , <b>1999</b> , 30, 397-410	1.9	42	
48	A comprehensive study on neurobehavior, neurotransmitters and lymphocyte subsets alteration of Chinese manganese welding workers. <i>Life Sciences</i> , <b>2006</b> , 78, 1324-8	6.8	40	
47	Leading future orientations for current effectiveness: The role of engagement and supervisor coaching in linking future work self salience to job performance. <i>Journal of Vocational Behavior</i> , <b>2016</b> , 92, 145-156	6	38	
46	From person-environment misfit to job burnout: theoretical extensions. <i>Journal of Managerial Psychology</i> , <b>2015</b> , 30, 169-182	3.3	37	
45	Linking the Big Five personality constructs to organizational justice. <i>Social Behavior and Personality</i> , <b>2009</b> , 37, 209-222	1.2	36	
44	Employee Trust in Supervisors and Affective Commitment: The Moderating Role of Authentic Leadership. <i>Psychological Reports</i> , <b>2016</b> , 118, 829-48	1.6	34	
43	Sex differences in framing effects across task domain. <i>Personality and Individual Differences</i> , <b>2010</b> , 48, 649-653	3.3	32	
42	Wording effects and the dimensionality of the General Health Questionnaire (GHQ-12). <i>Personality and Individual Differences</i> , <b>2011</b> , 50, 1056-1061	3.3	27	
41	Cultural differences in self-verification: The role of naMe dialecticism. <i>Journal of Experimental Social Psychology</i> , <b>2009</b> , 45, 860-866	2.6	26	

40	The role of affective commitment and future work self salience in the abusive supervision be performance relationship. <i>Journal of Occupational and Organizational Psychology</i> , <b>2016</b> , 89, 28-45	3.7	24
39	A four-culture study of self-enhancement and adjustment using the social relations model: do alternative conceptualizations and indices make a difference?. <i>Journal of Personality and Social Psychology</i> , <b>2014</b> , 106, 997-1014	6.5	21
38	The Voice of Emotion in Chinese and Italian Young Adults. <i>Journal of Cross-Cultural Psychology</i> , <b>2008</b> , 39, 565-598	1.9	21
37	Validation of locus of control scale in Chinese organizations. <i>Personality and Individual Differences</i> , <b>2006</b> , 41, 941-950	3.3	21
36	Personality Traits and Body Mass Index in Asian Populations. <i>Journal of Research in Personality</i> , <b>2015</b> , 58, 137-142	2.8	19
35	The Interactive Influence of Perceived Ownership and Perceived Choosership of Stocks on Brain Response to Stock Outcomes. <i>Frontiers in Psychology</i> , <b>2017</b> , 8, 8	3.4	18
34	Socially oriented values and reciprocity norm predict organizational commitment. <i>Asian Journal of Social Psychology</i> , <b>2008</b> , 11, 247-252	1.4	16
33	HALF THE SKY: The Moderating Role of Cultural Collectivism in Job Turnover Among Chinese Female Workers. <i>Journal of Business Ethics</i> , <b>2016</b> , 133, 487-498	4.3	13
32	The Role of Individualism-Collectivism in the Individual Creative Process. <i>Creativity Research Journal</i> , <b>2012</b> , 24, 296-303	1.8	13
31	How Attachment Affects the Strength of Peer Influence on Adolescent Consumer Behavior. <i>Psychology and Marketing</i> , <b>2012</b> , 29, 558-567	3.9	12
30	Disentangling stereotypes from social reality: Astrological stereotypes and discrimination in China. Journal of Personality and Social Psychology, <b>2020</b> , 119, 1359-1379	6.5	12
29	Dialectical thinking: A cross-cultural study of Japanese, Chinese, and British students. <i>Journal of Cognitive Psychology</i> , <b>2015</b> , 27, 771-779	0.9	11
28	Employee Competitive Attitude and Competitive Behavior Promote Job-Crafting and Performance: A Two-Component Dynamic Model. <i>Frontiers in Psychology</i> , <b>2018</b> , 9, 2223	3.4	11
27	Optimism and attributional style impact on the relationship between general insecurity and mental health. <i>Personality and Individual Differences</i> , <b>2016</b> , 101, 312-317	3.3	10
26	Support for exclusionism as an independent dimension of social dominance orientation in mainland China. <i>Asian Journal of Social Psychology</i> , <b>2006</b> , 9, 203-209	1.4	10
25	Naive dialecticism and Chinese employees' commitment to change. <i>Journal of Managerial Psychology</i> , <b>2012</b> , 27, 48-70	3.3	9
24	Work locus of control and its relationship to stress perception, related affections, attitudes and behaviours from a domain-specific perspective. <i>Stress and Health</i> , <b>2012</b> , 28, 202-10	3.7	7
23	Locus of control and home mortgage loan behaviour. <i>International Journal of Psychology</i> , <b>2008</b> , 43, 125	5 <b>-9</b> 1.9	7

## (2022-2007)

22	Attitudes toward computers: a new attitudinal dimension. <i>Cyberpsychology, Behavior and Social Networking</i> , <b>2007</b> , 10, 700-4		7
21	Non-sympathetic FRN responses to drops in others' stocks. Social Neuroscience, 2015, 10, 616-23	2	5
20	Drinking tea improves the performance of divergent creativity. <i>Food Quality and Preference</i> , <b>2018</b> , 66, 29-35	5.8	5
19	Consumer susceptibility to interpersonal influence in Mainland China. <i>Asian Journal of Social Psychology</i> , <b>2012</b> , 15, 140-144	1.4	5
18	Cross-observer agreement and self-concept consistency across cultures: Integrating trait and cultural psychology perspectives. <i>Journal of Research in Personality</i> , <b>2013</b> , 47, 78-89	2.8	5
17	The Structure of the Chinese Material Value Scale: An Eastern Cultural View. <i>Frontiers in Psychology</i> , <b>2017</b> , 8, 1852	3.4	4
16	The 'warm' side of coldness: Cold promotes interpersonal warmth in negative contexts. <i>British Journal of Social Psychology</i> , <b>2015</b> , 54, 712-27	6.8	4
15	Validation of the Personal Need for Structure Scale in Chinese. <i>Psychological Reports</i> , <b>2009</b> , 105, 235-44	1.6	4
14	Enabling Delay of Gratification Behavior in Those Not So Predisposed: The Moderating Role of Social Support. <i>Frontiers in Psychology</i> , <b>2016</b> , 7, 366	3.4	4
13	Cross-industry dimensionality of the commitment to change scale in China. <i>Psychological Reports</i> , <b>2011</b> , 108, 963-76	1.6	3
12	Development and validation of the salespeople forced choice behavioral style test in the information technology industry. <i>Personality and Individual Differences</i> , <b>2007</b> , 42, 99-110	3.3	3
11	Drinking tea improves the convergent creativity performance. <i>Food Quality and Preference</i> , <b>2022</b> , 95, 104360	5.8	3
10	Validation of the Psychological Work Maturity Scale in Chinese employees. <i>Psychological Reports</i> , <b>2010</b> , 107, 805-21	1.6	1
9	Selling creates a loss while buying generates a gain: Capturing the implicit irrational bias by the IAT method. <i>Science Bulletin</i> , <b>2008</b> , 53, 2253-2256	10.6	1
8	Congruency of academic and interpersonal subjective social status in relation to adolescent psychological health: the moderating role of Core self-evaluations. <i>Current Psychology</i> ,1	1.4	1
7	Teammate conscientiousness diversity depletes team cohesion: the mediating effect of intra-team trust and the moderating effect of team coaching. <i>Current Psychology</i> ,1	1.4	1
6	From self-disclosure to prosocial behaviour: Feedback as a moderator. <i>Asian Journal of Social Psychology</i> , <b>2016</b> , 19, 90-100	1.4	1
5	Workplace Incivility and Employees Personal Initiative: A Moderated Mediation Model of Emotional Exhaustion and Meaningful Work. <i>SAGE Open</i> , <b>2022</b> , 12, 215824402210798	1.5	1

4	Frequency and Correlates of Weight-Based Discrimination among Adolescents in China. <i>International Journal of Behavioral Medicine</i> , <b>2021</b> , 28, 523-527	2.6	O
3	Impact pattern of dialectical thinking on perceived leadership training outcomes. <i>Journal of Applied Social Psychology</i> , <b>2013</b> , 43, 1248-1258	2.1	
2	Believe-in counterfactual thinking and psychological capital. <i>Journal of Pacific Rim Psychology</i> , <b>2021</b> , 15, 183449092110526	1.2	
1	Don't Always Prefer My Chosen Objects: Low Level of Trait Autonomy and Autonomy Deprivation Decreases Mere Choice Effect. <i>Frontiers in Psychology</i> , <b>2016</b> , 7, 524	3.4	