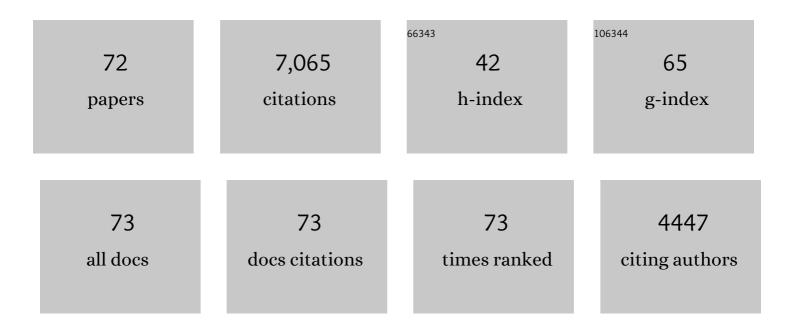
List of Publications by Year in descending order

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#	Article	IF	CITATIONS
1	The relationship between materialism and personal well-being: A meta-analysis Journal of Personality and Social Psychology, 2014, 107, 879-924.	2.8	501
2	Compulsive buying - a growing concern? An examination of gender, age, and endorsement of materialistic values as predictors. British Journal of Psychology, 2005, 96, 467-491.	2.3	358
3	Mainstream consumers driving plug-in battery-electric and plug-in hybrid electric cars: A qualitative analysis of responses and evaluations. Transportation Research, Part A: Policy and Practice, 2012, 46, 140-153.	4.2	340
4	Development and validation of the Sociocultural Attitudes Towards Appearance Questionnaire-4 (SATAQ-4) Psychological Assessment, 2015, 27, 54-67.	1.5	338
5	Buying on the Internet: Gender Differences in On-line and Conventional Buying Motivations. Sex Roles, 2004, 50, 423-444.	2.4	287
6	Gender identity and material symbols: Objects and decision considerations in impulse purchases. Journal of Economic Psychology, 1995, 16, 491-511.	2.2	278
7	Self-image – is it in the bag? A qualitative comparison between "ordinary―and "excessive―consumers. Journal of Economic Psychology, 2000, 21, 109-142.	2.2	277
8	Body Image and Self-Esteem Among Adolescent Girls: Testing the Influence of Sociocultural Factors. Journal of Research on Adolescence, 2005, 15, 451-477.	3.7	264
9	The relationship between materialistic values and environmental attitudes and behaviors: A meta-analysis. Journal of Environmental Psychology, 2013, 36, 257-269.	5.1	258
10	Thin-Ideal Internalization and Social Comparison Tendency as Moderators of Media Models' Impact on Women's Body-Focused Anxiety. Journal of Social and Clinical Psychology, 2004, 23, 768-791.	0.5	255
11	When a Better Self is Only a Button Click Away: Associations Between Materialistic Values, Emotional and Identity–Related Buying Motives, and Compulsive Buying Tendency Online. Journal of Social and Clinical Psychology, 2007, 26, 334-361.	0.5	232
12	Does Size Matter? The Impact of Model's Body Size on Women's Body-Focused Anxiety and Advertising Effectiveness. Journal of Social and Clinical Psychology, 2004, 23, 104-122.	0.5	224
13	Objects, decision considerations and self-image in men's and women's impulse purchases. Acta Psychologica, 1996, 93, 187-206.	1.5	209
14	Changes in materialism, changes in psychological well-being: Evidence from three longitudinal studies and an intervention experiment. Motivation and Emotion, 2014, 38, 1-22.	1.3	189
15	The relationship of materialism to debt and financial well-being: The case of Iceland's perceived prosperity. Journal of Economic Psychology, 2012, 33, 471-481.	2.2	188
16	A New Look at "Compulsive Buying― Self–Discrepancies and Materialistic Values as Predictors of Compulsive Buying Tendency. Journal of Social and Clinical Psychology, 2005, 24, 832-859.	0.5	187
17	Does Barbie make girls want to be thin? The effect of experimental exposure to images of dolls on the body image of 5- to 8-year-old girls Developmental Psychology, 2006, 42, 283-292.	1.6	160
18	A Qualitative Investigation of Women's and Men's Body Image Concerns and Their Attitudes Toward Aging, Sex Roles, 2003, 49, 675-684.	2.4	119

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19	Individual Differences in Children's Materialism: The Role of Peer Relations. Personality and Social Psychology Bulletin, 2008, 34, 17-31.	3.0	119
20	How Do "Body Perfect―Ideals in the Media Have a Negative Impact on Body Image and Behaviors? Factors and Processes Related to Self and Identity. Journal of Social and Clinical Psychology, 2009, 28, 1-8.	0.5	104
21	To have is to be: Materialism and person perception in working-class and middle-class British adolescents. Journal of Economic Psychology, 1994, 15, 233-251.	2.2	102
22	Understanding the Impact of Thin Media Models on Women's Body-Focused Affect: The Roles of Thin-Ideal Internalization and Weight-Related Self-Discrepancy Activation in Experimental Exposure Effects. Journal of Social and Clinical Psychology, 2009, 28, 43-72.	0.5	96
23	Material possessions as stereotypes: Material images of different socio-economic groups. Journal of Economic Psychology, 1994, 15, 561-585.	2.2	95
24	The experience of homeless women: An exploration of housing histories and the meaning of home. Housing Studies, 1995, 10, 493-515.	2.4	89
25	The role of self-improvement and self-evaluation motives in social comparisons with idealised female bodies in the media. Body Image, 2005, 2, 249-261.	4.3	88
26	Gender identityâ€related meanings of personal possessions. British Journal of Social Psychology, 1989, 28, 159-171.	2.8	86
27	Does Media Type Matter? The Role of Identification in Adolescent Girls' Media Consumption and the Impact of Different Thin-Ideal Media on Body Image. Sex Roles, 2011, 65, 478-490.	2.4	83
28	Think "Thin―and Feel Bad: The Role of Appearance Schema Activation, Attention Level, and Thin–Ideal Internalization for Young Women's Responses to Ultra–Thin Media Ideals. Journal of Social and Clinical Psychology, 2005, 24, 1088-1113.	0.5	82
29	Professional hazards? The impact of models' body size on advertising effectiveness and women's body-focused anxiety in professions that do and do not emphasize the cultural ideal of thinness. British Journal of Social Psychology, 2004, 43, 477-497.	2.8	81
30	Perceived material wealth and first impressions. British Journal of Social Psychology, 1992, 31, 379-391.	2.8	80
31	Materialism and Well–Being in the Uk and Chile: Basic Need Satisfaction and Basic Need Frustration as Underlying Psychological Processes. European Journal of Personality, 2014, 28, 569-585.	3.1	79
32	l want it and I want it now: Using a temporal discounting paradigm to examine predictors of consumer impulsivity. British Journal of Psychology, 2010, 101, 751-776.	2.3	78
33	The impact of thin models in music videos on adolescent girls' body dissatisfaction. Body Image, 2007, 4, 137-145.	4.3	69
34	Life goals predict environmental behavior: Cross-cultural and longitudinal evidence. Journal of Environmental Psychology, 2016, 46, 10-22.	5.1	69
35	Associations Between Appearance-Related Self-Discrepancies and Young Women's and Men's Affect, Body Satisfaction, and Emotional Eating: A Comparison of Fixed-Item and Participant-Generated Self-Discrepancies. Personality and Social Psychology Bulletin, 2006, 32, 447-458.	3.0	66
36	Introduction to the Special Issue: Body Image—Vulnerability Factors and Processes Linking Sociocultural Pressures and Body Dissatisfaction. Journal of Social and Clinical Psychology, 2005, 24, 1081-1087.	0.5	63

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37	The effects of exposure to muscular male models among men: Exploring the moderating role of gym use and exercise motivation. Body Image, 2007, 4, 278-287.	4.3	62
38	The Costs of Consumer Culture and the "Cage Within― The Impact of the Material "Good Life―and "Body Perfect―Ideals on Individuals―Identity and Well-Being. Psychological Inquiry, 2007, 18, 23-31.	0.9	61
39	Consumer Culture, Identity and Well-Being. , 0, , .		61
40	The impact of advertisements featuring ultra-thin or average-size models on women with a history of eating disorders. Journal of Community and Applied Social Psychology, 2005, 15, 406-413.	2.4	58
41	Are materialistic teenagers less motivated to learn? Cross-sectional and longitudinal evidence from the United Kingdom and Hong Kong Journal of Educational Psychology, 2012, 104, 74-86.	2.9	50
42	The functions of clothes and clothing (dis)satisfaction: A gender analysis among British students. Journal of Consumer Policy, 1995, 18, 237-265.	1.3	49
43	The effect of priming materialism on women's responses to thinâ€ideal media. British Journal of Social Psychology, 2012, 51, 514-533.	2.8	46
44	To have or to learn? The effects of materialism on British and Chinese children's learning Journal of Personality and Social Psychology, 2014, 106, 803-821.	2.8	41
45	Comparing internalization of appearance ideals and appearance-related pressures among women from the United States, Italy, England, and Australia. Eating and Weight Disorders, 2019, 24, 947-951.	2.5	38
46	It's Not the Money, it's the Quest for a Happier Self: The Role of Happiness and Success Motives in the Link Between Financial Goals and Subjective Well-Being. Journal of Social and Clinical Psychology, 2009, 28, 1100-1127.	0.5	33
47	"l just feel so guilty― The role of introjected regulation in linking appearance goals for exercise with women's body image. Body Image, 2017, 20, 120-129.	4.3	33
48	The "Body Beautifulâ€: English Adolescents' Images of Ideal Bodies. Sex Roles, 2000, 42, 887-915.	2.4	30
49	Consumerism and Well-Being in India and the UK: Identity Projection and Emotion Regulation as Underlying Psychological Processes. Psychological Studies, 2011, 56, 71-85.	1.0	30
50	Material and Consumer Identities. , 2011, , 745-769.		30
51	The perceived relationship between the belief in a just world and sociopolitical ideology. Social Justice Research, 1993, 6, 257-272.	1.1	29
52	Consumer culture ideals, extrinsic motivations, and wellâ€being in children. European Journal of Social Psychology, 2014, 44, 349-359.	2.4	24
53	The Group-Serving Bias in Evaluating and Explaining Harmful Behavior. Journal of Social Psychology, 1994, 134, 47-53.	1.5	20
54	Body image and restrained eating in blind and sighted women: A preliminary study. Body Image, 2010, 7, 172-175.	4.3	19

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55	Teaching and Learning Politics: A Survey of Practices and Change in UK Universities. Political Studies, 1999, 47, 114-126.	3.0	17
56	Choice and Public Policy. , 1998, , .		15
57	The effect of cosmetic surgery reality tv shows on adolescent girls' body image Psychology of Popular Media Culture, 2014, 3, 141-153.	2.4	14
58	Materialistic value orientation and wellbeing. Current Opinion in Psychology, 2022, 46, 101337.	4.9	13
59	Adolescent girls' views on cosmetic surgery: A focus group study. Journal of Health Psychology, 2016, 21, 112-121.	2.3	12
60	Identity changes and well-being gains of spending money on material and experiential consumer products. Journal of Economic Psychology, 2019, 72, 229-244.	2.2	12
61	The impact of cosmetic surgery advertising on women's body image and attitudes towards cosmetic surgery Psychology of Popular Media Culture, 2017, 6, 255-273.	2.4	12
62	Compulsive Buying: Cultural Contributors and Consequences. , 2010, , 23-33.		10
63	Impulsive and Excessive Buying Behaviour. , 1998, , 123-144.		9
64	Mass consumption and personal identity. Journal of Economic Psychology, 1993, 14, 203-208.	2.2	8
65	Shifts in subjective well-being of different status groups: A longitudinal case-study during declining income inequality. Research in Social Stratification and Mobility, 2018, 54, 46-55.	1.9	7
66	Humanistic approaches to the understanding and treatment of anorexia nervosa. Journal of Adolescence, 1987, 10, 57-69.	2.4	6
67	Women's Self-Reported Eating Behaviours and Their Responses to Food and Non-Food Television Advertisements. European Eating Disorders Review, 1996, 4, 217-231.	4.1	5
68	"Does Barbie make girls want to be thin? The effect of experimental exposure to images of dolls on the body image of 5- to 8-year-old girls": Correction to Dittmar, Halliwell, and Ive (2006) Developmental Psychology, 2006, 42, 1258-1258.	1.6	5
69	Social psychology and policymaking: Past neglect, future promise. Public Policy Research, 2011, 18, 227-234.	0.2	5
70	The Impact of Cosmetic Surgery Advertising on Swiss Women's Body Image and Attitudes Toward Cosmetic Surgery. Swiss Journal of Psychology, 2017, 76, 13-21.	0.9	4
71	Dolls and Action Figures. , 2012, , 386-391.		3
72	Wirtschaftspsychologie: Grundlagen und anwendungsfelder der Ķkonomischen psychologie. Journal of Economic Psychology, 1996, 17, 525-527.	2.2	0