

Matthew A Waller

List of Publications by Year in descending order

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57
papers

4,458
citations

172457

29
h-index

149698

56
g-index

57
all docs

57
docs citations

57
times ranked

2816
citing authors

#	ARTICLE	IF	CITATIONS
1	Development and Validation of TQM Implementation Constructs. <i>Decision Sciences</i> , 1996, 27, 23-56.	4.5	1,336
2	Data Science, Predictive Analytics, and Big Data: A Revolution That Will Transform Supply Chain Design and Management. <i>Journal of Business Logistics</i> , 2013, 34, 77-84.	10.6	940
3	SUPPLY CHAIN INFORMATION SHARING IN A VENDOR MANAGED INVENTORY PARTNERSHIP. <i>Journal of Business Logistics</i> , 2004, 25, 101-120.	10.6	256
4	A Trail Guide to Publishing Success: Tips on Writing Influential Conceptual, Qualitative, and Survey Research. <i>Journal of Business Logistics</i> , 2014, 35, 1-16.	10.6	173
5	Supply Chain Game Changersâ€”Mega, Nano, and Virtual Trendsâ€”And Forces That Impede Supply Chain Design (i.e., Building a Winning Team). <i>Journal of Business Logistics</i> , 2014, 35, 157-164.	10.6	117
6	Quality management in TQM versus nonâ€”TQM firms: an empirical investigation. <i>International Journal of Quality and Reliability Management</i> , 1996, 13, 8-27.	2.0	116
7	Click Here for a Data Scientist: Big Data, Predictive Analytics, and Theory Development in the Era of a Maker Movement Supply Chain. <i>Journal of Business Logistics</i> , 2013, 34, 249-252.	10.6	111
8	An institutional theoretic perspective on forces driving adoption of lean production globally. <i>International Journal of Logistics Management</i> , 2011, 22, 148-178.	6.6	87
9	Making Sense Out of Chaos: Why Theory is Relevant to Supply Chain Research. <i>Journal of Business Logistics</i> , 2011, 32, 1-5.	10.6	74
10	Click Here to Print a Maker Movement Supply Chain: How Invention and Entrepreneurship Will Disrupt Supply Chain Design. <i>Journal of Business Logistics</i> , 2014, 35, 99-102.	10.6	68
11	A classification of approaches to planning and justifying new manufacturing technologies. <i>Journal of Manufacturing Systems</i> , 1990, 9, 181-193.	13.9	65
12	Elaborating a dynamic systems theory to understand collaborative inventory successes and failures. <i>International Journal of Logistics Management</i> , 2010, 21, 510-537.	6.6	63
13	Cinderella in the C-Suite: Conducting Influential Research to Advance the Logistics and Supply Chain Disciplines. <i>Journal of Business Logistics</i> , 2011, 32, 115-121.	10.6	59
14	Impact of cross-docking on inventory in a decentralized retail supply chain. <i>Transportation Research, Part E: Logistics and Transportation Review</i> , 2006, 42, 359-382.	7.4	57
15	Marketing at the retail shelf: an examination of moderating effects of logistics on SKU market share. <i>Journal of the Academy of Marketing Science</i> , 2010, 38, 105-117.	11.2	50
16	Designing the Supply Chain for Success at the Bottom of the Pyramid. <i>Journal of Business Logistics</i> , 2015, 36, 233-239.	10.6	49
17	The Impact of Key Retail Accounts on Supplier Performance: A Collaborative Perspective of Resource Dependency Theory. <i>Journal of Retailing</i> , 2012, 88, 412-420.	6.2	44
18	CREATING ORDER FORECASTS: POINTâ€”OFâ€”SALE OR ORDER HISTORY?. <i>Journal of Business Logistics</i> , 2010, 31, 231-251.	10.6	38

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19	Top-Down Versus Bottom-Up Demand Forecasts: The Value of Shared Point-of-Sale Data in the Retail Supply Chain. <i>Journal of Business Logistics</i> , 2011, 32, 17-26.	10.6	38
20	Bracing for demand shocks: An experimental investigation. <i>Journal of Operations Management</i> , 2014, 32, 205-216.	5.2	38
21	The Backroom Effect in Retail Operations. <i>Production and Operations Management</i> , 2013, 22, 915-923.	3.8	37
22	THE IMPACT OF POINT-OF-SALE DATA INACCURACY AND INVENTORY RECORD DATA ERRORS. <i>Journal of Business Logistics</i> , 2010, 31, 149-158.	10.6	36
23	Measuring the impact of inaccurate inventory information on a retail outlet. <i>International Journal of Logistics Management</i> , 2006, 17, 355-376.	6.6	34
24	Moving the Needle: Making a Contribution When the Easy Questions Have Been Answered. <i>Journal of Business Logistics</i> , 2011, 32, 291-295.	10.6	34
25	Retail promotions and information sharing in the supply chain: a controlled experiment. <i>International Journal of Logistics Management</i> , 2011, 22, 5-25.	6.6	34
26	Drivers of retail on-shelf availability. <i>International Journal of Physical Distribution and Logistics Management</i> , 2016, 46, 516-535.	7.4	33
27	Management perception of the link between product quality and customers' view of product quality. <i>International Journal of Operations and Production Management</i> , 1996, 16, 23-33.	5.9	32
28	Supply Chain Inventory Replenishment: The Debiasing Effect of Declarative Knowledge. <i>Decision Sciences</i> , 2012, 43, 525-546.	4.5	32
29	Predicting retailer orders with POS and order data: The inventory balance effect. <i>European Journal of Operational Research</i> , 2014, 232, 593-600.	5.7	32
30	Case pack quantity's effect on retail market share. <i>International Journal of Physical Distribution and Logistics Management</i> , 2008, 38, 436-451.	7.4	30
31	Consumer-driven retail operations. <i>International Journal of Physical Distribution and Logistics Management</i> , 2011, 41, 420-434.	7.4	25
32	Forecasting With Temporally Aggregated Demand Signals in a Retail Supply Chain. <i>Journal of Business Logistics</i> , 2015, 36, 199-211.	10.6	24
33	Can We Stay Ahead of the Obsolescence Curve? On Inflection Points, Proactive Preemption, and the Future of Supply Chain Management. <i>Journal of Business Logistics</i> , 2014, 35, 17-22.	10.6	23
34	The Luxury Paradox: How Systems Thinking and Supply Chain Collaboration Can Bring Sustainability Into Mainstream Practice. <i>Journal of Business Logistics</i> , 2015, 36, 303-305.	10.6	23
35	Mitigating the Myopia of Dominant Logics: On Differential Performance and Strategic Supply Chain Research. <i>Journal of Business Logistics</i> , 2012, 33, 173-180.	10.6	22
36	Considering Supply Chain Management's Professional Identity: The Beautiful Discipline (Or, 'We Don't') <i>Journal of Business Logistics</i> , 2015, 36, 199-211.	10.6	22

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37	Thought Leaders and Thoughtful Leaders: Advancing Logistics and Supply Chain Management. Journal of Business Logistics, 2012, 33, 75-77.	10.6	19
38	What gets suppliers to play and who gets the pay? On the antecedents and outcomes of collaboration in retailer-supplier dyads. International Journal of Logistics Management, 2014, 25, 226-244.	6.6	19
39	LOGISTICS AND ASSORTMENT DEPTH IN THE RETAIL SUPPLY CHAIN: EVIDENCE FROM GROCERY CATEGORIES. Journal of Business Logistics, 2002, 23, 125-143.	10.6	18
40	Hidden effects of variable order review intervals in inventory control. International Journal of Physical Distribution and Logistics Management, 2008, 38, 244-258.	7.4	18
41	The Total Cost Concept of Logistics: One of Many Fundamental Logistics Concepts Begging for Answers. Journal of Business Logistics, 2012, 33, 1-3.	10.6	18
42	The Quest for Societal <sc>ROI</sc> in the Midst of the Perfect Storm: Can <sc>SCM</sc> Set the Standard for Twenty-first Century Business Education?. Journal of Business Logistics, 2015, 36, 1-8.	10.6	13
43	Masking the bullwhip effect in retail: the influence of data aggregation. International Journal of Physical Distribution and Logistics Management, 2015, 45, 814-830.	7.4	13
44	Inquiry and the Practice of Theoretical Conversation: Engaging in Dialogue to Elaborate Hidden Connections. Journal of Business Logistics, 2013, 34, 1-5.	10.6	12
45	Reengineering Order Fulfillment. International Journal of Logistics Management, 1995, 6, 1-10.	6.6	11
46	Brainstorming. International Journal of Quality and Reliability Management, 1996, 13, 24-31.	2.0	11
47	Switching Our Lenses for New Perspectives: A Prescription for Writing and Reviewing Out of Your Comfort Zone. Journal of Business Logistics, 2011, 32, 209-213.	10.6	8
48	The <sc>SCM</sc> Knowledge Supply Chain: Integrating World Views to Advance the Discipline. Journal of Business Logistics, 2014, 35, 277-280.	10.6	8
49	Extending the Situational Crisis Communication Theory: The Impact of Linguistic Style and Culture. Corporate Reputation Review, 2020, 23, 106-127.	1.7	7
50	Incremental and Breakthrough Process Improvement: An Integrative Framework. International Journal of Logistics Management, 1994, 5, 19-32.	6.6	6
51	Using the Pack-and-a-Half Rule to Eliminate Backroom Inventories in Retail Operations. Journal of Business Logistics, 2018, 39, 164-181.	10.6	6
52	Executive Education is an Implementation of Supply Chain Management in Collegiate Schools of Business. Journal of Business Logistics, 2015, 36, 135-138.	10.6	5
53	Competitive incentives for manufacturing flexibility. International Journal of Production Economics, 1992, 28, 35-45.	8.9	4
54	Optimal Investment by the Principal in Order to Increase the Probability of Favourable States of Nature in the Principal-Agent Model with Moral Hazard. Journal of the Operational Research Society, 1993, 44, 193-198.	3.4	4

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55	Mathematical Modeling in Logistics: In for a Penny, in for a Pound. Journal of Business Logistics, 2012, 33, 78-79.	10.6	4
56	The Impact of Supply Chain Management Research: You Can't Unring a Bell!. Journal of Business Logistics, 2012, 33, 259-261.	10.6	2
57	Optimal Investment by the Principal in Order to Increase the Probability of Favourable States of Nature in the Principal-Agent Model with Moral Hazard. Journal of the Operational Research Society, 1993, 44, 193.	3.4	0