

Lionel Page

List of Publications by Year in descending order

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Version: 2024-02-01

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papers

1,513
citations

331670

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361022

35
g-index

66
all docs

66
docs citations

66
times ranked

1342
citing authors

#	ARTICLE	IF	CITATIONS
1	Learning to hesitate. <i>Experimental Economics</i> , 2022, 25, 359-383.	2.1	5
2	Driving a hard bargain is a balancing act: how social preferences constrain the negotiation process. <i>Theory and Decision</i> , 2022, 93, 7-36.	1.0	3
3	How success breeds success. <i>Quantitative Economics</i> , 2022, 13, 355-385.	1.4	8
4	Disclosure for real humans. <i>Behavioural Public Policy</i> , 2021, 5, 225-237.	2.4	3
5	Introduction: Behavioural science and regulation on disclosure and consumer protection. <i>Behavioural Public Policy</i> , 2021, 5, 222-224.	2.4	0
6	Absolute Versus Relative Success: Why Overconfidence Creates an Inefficient Equilibrium. <i>Psychological Science</i> , 2021, 32, 1662-1674.	3.3	7
7	How Much Information Is Incorporated into Financial Asset Prices? Experimental Evidence. <i>Review of Financial Studies</i> , 2021, 34, 4412-4449.	6.8	19
8	The replication crisis, the rise of new research practices and what it means for experimental economics. <i>Journal of the Economic Science Association</i> , 2021, 7, 210-225.	2.3	11
9	Preference heterogeneity in mode choice for car-sharing and shared automated vehicles. <i>Transportation Research, Part A: Policy and Practice</i> , 2020, 132, 633-650.	4.2	33
10	Strategically delusional. <i>Experimental Economics</i> , 2020, 23, 604-631.	2.1	22
11	Using digital technologies to deliver scenarios to geographically dispersed stakeholders: Lessons learned from the transportation sector. <i>Futures</i> , 2020, 120, 102567.	2.5	5
12	Examining the impact of car-sharing on private vehicle ownership. <i>Transportation Research, Part A: Policy and Practice</i> , 2020, 138, 322-341.	4.2	29
13	Assessing the unidimensionality of political opinions. An indirect test of the persuasion bias. <i>Journal of Economic Behavior and Organization</i> , 2020, 174, 469-477.	2.0	0
14	Long-lasting effects of relative age at school. <i>Journal of Economic Behavior and Organization</i> , 2019, 168, 166-195.	2.0	9
15	Long-term forecasts for energy commodities price: What the experts think. <i>Energy Economics</i> , 2019, 84, 104484.	12.1	11
16	Does Success Breed Success? a Quasi-Experiment on Strategic Momentum in Dynamic Contests. <i>Economic Journal</i> , 2019, 129, 3107-3136.	3.6	33
17	An Interoceptive Walk Down Wall Street. , 2019, , 149-165.		0
18	The heritability of fertility makes world population stabilization unlikely in the foreseeable future. <i>Evolution and Human Behavior</i> , 2019, 40, 105-111.	2.2	24

#	ARTICLE	IF	CITATIONS
19	Fooled by Performance Randomness: Overrewarding Luck. <i>Review of Economics and Statistics</i> , 2019, 101, 658-666.	4.3	33
20	Psychological momentum in contests: The case of scoring before half-time in football. <i>Journal of Economic Behavior and Organization</i> , 2018, 149, 137-168.	2.0	20
21	Thinking together about the future when you are not together: The effectiveness of using developed scenarios among geographically distributed groups. <i>Technological Forecasting and Social Change</i> , 2018, 133, 206-219.	11.6	3
22	Why did he do that? Using counterfactuals to study the effect of intentions in extensive form games. <i>Experimental Economics</i> , 2018, 21, 1-26.	2.1	6
23	How Much Information is Incorporated in Financial Asset Prices? Experimental Evidence. <i>SSRN Electronic Journal</i> , 2018, , .	0.4	5
24	Guilt averse or reciprocal? Looking at behavioral motivations in the trust game. <i>Journal of the Economic Science Association</i> , 2018, 4, 1-14.	2.3	7
25	Biology of Financial Market Instability. , 2018, , 956-964.		0
26	An experimental analysis of information acquisition in prediction markets. <i>Games and Economic Behavior</i> , 2017, 101, 354-378.	0.8	35
27	Do agents maximise? Risk taking on first and second serves in tennis. <i>Journal of Economic Psychology</i> , 2017, 63, 135-142.	2.2	9
28	Winner and loser effects in human competitions. Evidence from equally matched tennis players. <i>Evolution and Human Behavior</i> , 2017, 38, 530-535.	2.2	46
29	Reforms overdue for ethical reviewing. <i>Nature</i> , 2017, 544, 161-161.	27.8	8
30	The older the bolder: Does relative age among peers influence children's preference for competition?. <i>Journal of Economic Psychology</i> , 2017, 63, 43-81.	2.2	17
31	Can a common currency foster a shared social identity across different nations? The case of the euro. <i>European Economic Review</i> , 2017, 100, 318-336.	2.3	2
32	Projected prevalence of car-sharing in four Asian-Pacific countries in 2030: What the experts think. <i>Transportation Research Part C: Emerging Technologies</i> , 2017, 84, 158-177.	7.6	34
33	Investigating Gender Differences under Time Pressure in Financial Risk Taking. <i>Frontiers in Behavioral Neuroscience</i> , 2017, 11, 246.	2.0	17
34	Understanding how consumer education impacts shoppers over time: A longitudinal field study of unit price usage. <i>Journal of Retailing and Consumer Services</i> , 2016, 32, 198-209.	9.4	15
35	Born Leaders: Political Selection and The Relative Age Effect in the US Congress. <i>Journal of the Royal Statistical Society Series A: Statistics in Society</i> , 2016, 179, 809-829.	1.1	21
36	Subjective beliefs about the income distribution and preferences for redistribution. <i>Social Choice and Welfare</i> , 2016, 47, 25-61.	0.8	27

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37	Effects of language proficiency on labour, social and health outcomes of immigrants in Australia. <i>Economic Analysis and Policy</i> , 2016, 52, 66-78.	6.6	6
38	Interoceptive Ability Predicts Survival on a London Trading Floor. <i>Scientific Reports</i> , 2016, 6, 32986.	3.3	79
39	Detecting deceptive behaviour after the fact. <i>British Journal of Social Psychology</i> , 2016, 55, 195-205.	2.8	5
40	Biology of Financial Market Instability. , 2016, , 1-10.		0
41	Exit polls, turnout, and bandwagon voting: Evidence from a natural experiment. <i>European Economic Review</i> , 2015, 77, 65-81.	2.3	75
42	I Take Care of My Own: A Field Study on How Leadership Handles Conflict between Individual and Collective Incentives. <i>American Economic Review</i> , 2015, 105, 414-419.	8.5	11
43	An Experimental Analysis of Information Acquisition in Prediction Markets. <i>SSRN Electronic Journal</i> , 2015, , .	0.4	0
44	A new approach to measure tactical voting: evidence from the British elections. <i>Applied Economics</i> , 2015, 47, 3839-3858.	2.2	1
45	The inner quality of an article: Will time tell?. <i>Scientometrics</i> , 2015, 104, 19-41.	3.0	6
46	Cortisol shifts financial risk preferences. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2014, 111, 3608-3613.	7.1	200
47	Variation in risk seeking behaviour following large losses: A natural experiment. <i>European Economic Review</i> , 2014, 71, 121-131.	2.3	124
48	Students' perceptions of teacher biases: Experimental economics in schools. <i>Journal of Public Economics</i> , 2013, 105, 116-130.	4.3	14
49	Do Prediction Markets Produce Well-Calibrated Probability Forecasts?. <i>Economic Journal</i> , 2013, 123, 491-513.	3.6	43
50	â€˜It ainâ€™t over till it's over.â€™ Yogi Berra bias on prediction markets. <i>Applied Economics</i> , 2012, 44, 81-92.	2.2	7
51	The Effect of Employment while in High School on Educational Attainment: A Conditional Difference-in-Differences Approach*. <i>Oxford Bulletin of Economics and Statistics</i> , 2012, 74, 380-396.	1.7	27
52	Alone against the crowd: Individual differences in referees' ability to cope under pressure. <i>Journal of Economic Psychology</i> , 2010, 31, 192-199.	2.2	75
53	Last shall be first: A field study of biases in sequential performance evaluation on the Idol series. <i>Journal of Economic Behavior and Organization</i> , 2010, 73, 186-198.	2.0	69
54	A Note on Trader Sharpe Ratios. <i>PLoS ONE</i> , 2009, 4, e8036.	2.5	49

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55	Is there an optimistic bias on betting markets?. <i>Economics Letters</i> , 2009, 102, 70-72.	1.9	16
56	Who Studies Abroad? Evidence from France and Italy. <i>European Journal of Education</i> , 2008, 43, 389-398.	2.8	51
57	Aspiration levels and educational choices: An experimental study. <i>Economics of Education Review</i> , 2007, 26, 747-757.	1.4	31
58	The second leg home advantage: Evidence from European football cup competitions. <i>Journal of Sports Sciences</i> , 2007, 25, 1547-1556.	2.0	85