

# Lionel Page

## List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/5277346/publications.pdf>

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58  
papers

1,513  
citations

331670

21  
h-index

361022

35  
g-index

66  
all docs

66  
docs citations

66  
times ranked

1342  
citing authors

#	ARTICLE	IF	CITATIONS
1	Cortisol shifts financial risk preferences. Proceedings of the National Academy of Sciences of the United States of America, 2014, 111, 3608-3613.	7.1	200
2	Variation in risk seeking behaviour following large losses: A natural experiment. European Economic Review, 2014, 71, 121-131.	2.3	124
3	The second leg home advantage: Evidence from European football cup competitions. Journal of Sports Sciences, 2007, 25, 1547-1556.	2.0	85
4	Interoceptive Ability Predicts Survival on a London Trading Floor. Scientific Reports, 2016, 6, 32986.	3.3	79
5	Alone against the crowd: Individual differences in referees' ability to cope under pressure. Journal of Economic Psychology, 2010, 31, 192-199.	2.2	75
6	Exit polls, turnout, and bandwagon voting: Evidence from a natural experiment. European Economic Review, 2015, 77, 65-81.	2.3	75
7	Last shall be first: A field study of biases in sequential performance evaluation on the Idol series. Journal of Economic Behavior and Organization, 2010, 73, 186-198.	2.0	69
8	Who Studies Abroad? Evidence from France and Italy. European Journal of Education, 2008, 43, 389-398.	2.8	51
9	A Note on Trader Sharpe Ratios. PLoS ONE, 2009, 4, e8036.	2.5	49
10	Winner and loser effects in human competitions. Evidence from equally matched tennis players. Evolution and Human Behavior, 2017, 38, 530-535.	2.2	46
11	Do Prediction Markets Produce Well-Calibrated Probability Forecasts?. Economic Journal, 2013, 123, 491-513.	3.6	43
12	An experimental analysis of information acquisition in prediction markets. Games and Economic Behavior, 2017, 101, 354-378.	0.8	35
13	Projected prevalence of car-sharing in four Asian-Pacific countries in 2030: What the experts think. Transportation Research Part C: Emerging Technologies, 2017, 84, 158-177.	7.6	34
14	Does Success Breed Success? a Quasi-Experiment on Strategic Momentum in Dynamic Contests. Economic Journal, 2019, 129, 3107-3136.	3.6	33
15	Fooled by Performance Randomness: Overrewarding Luck. Review of Economics and Statistics, 2019, 101, 658-666.	4.3	33
16	Preference heterogeneity in mode choice for car-sharing and shared automated vehicles. Transportation Research, Part A: Policy and Practice, 2020, 132, 633-650.	4.2	33
17	Aspiration levels and educational choices: An experimental study. Economics of Education Review, 2007, 26, 747-757.	1.4	31
18	Examining the impact of car-sharing on private vehicle ownership. Transportation Research, Part A: Policy and Practice, 2020, 138, 322-341.	4.2	29

#	ARTICLE	IF	CITATIONS
19	The Effect of Employment while in High School on Educational Attainment: A Conditional Difference-in-Differences Approach*. Oxford Bulletin of Economics and Statistics, 2012, 74, 380-396.	1.7	27
20	Subjective beliefs about the income distribution and preferences for redistribution. Social Choice and Welfare, 2016, 47, 25-61.	0.8	27
21	The heritability of fertility makes world population stabilization unlikely in the foreseeable future. Evolution and Human Behavior, 2019, 40, 105-111.	2.2	24
22	Strategically delusional. Experimental Economics, 2020, 23, 604-631.	2.1	22
23	Born Leaders: Political Selection and The Relative Age Effect in the US Congress. Journal of the Royal Statistical Society Series A: Statistics in Society, 2016, 179, 809-829.	1.1	21
24	Psychological momentum in contests: The case of scoring before half-time in football. Journal of Economic Behavior and Organization, 2018, 149, 137-168.	2.0	20
25	How Much Information Is Incorporated into Financial Asset Prices? Experimental Evidence. Review of Financial Studies, 2021, 34, 4412-4449.	6.8	19
26	The older the bolder: Does relative age among peers influence children's preference for competition?. Journal of Economic Psychology, 2017, 63, 43-81.	2.2	17
27	Investigating Gender Differences under Time Pressure in Financial Risk Taking. Frontiers in Behavioral Neuroscience, 2017, 11, 246.	2.0	17
28	Is there an optimistic bias on betting markets?. Economics Letters, 2009, 102, 70-72.	1.9	16
29	Understanding how consumer education impacts shoppers over time: A longitudinal field study of unit price usage. Journal of Retailing and Consumer Services, 2016, 32, 198-209.	9.4	15
30	Students' perceptions of teacher biases: Experimental economics in schools. Journal of Public Economics, 2013, 105, 116-130.	4.3	14
31	I Take Care of My Own: A Field Study on How Leadership Handles Conflict between Individual and Collective Incentives. American Economic Review, 2015, 105, 414-419.	8.5	11
32	Long-term forecasts for energy commodities price: What the experts think. Energy Economics, 2019, 84, 104484.	12.1	11
33	The replication crisis, the rise of new research practices and what it means for experimental economics. Journal of the Economic Science Association, 2021, 7, 210-225.	2.3	11
34	Do agents maximise? Risk taking on first and second serves in tennis. Journal of Economic Psychology, 2017, 63, 135-142.	2.2	9
35	Long-lasting effects of relative age at school. Journal of Economic Behavior and Organization, 2019, 168, 166-195.	2.0	9
36	Reforms overdue for ethical reviewing. Nature, 2017, 544, 161-161.	27.8	8

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37	How success breeds success. <i>Quantitative Economics</i> , 2022, 13, 355-385.	1.4	8
38	“It ain’t over till it’s over.” Yogi Berra bias on prediction markets. <i>Applied Economics</i> , 2012, 44, 81-92.	2.2	7
39	Guilt averse or reciprocal? Looking at behavioral motivations in the trust game. <i>Journal of the Economic Science Association</i> , 2018, 4, 1-14.	2.3	7
40	Absolute Versus Relative Success: Why Overconfidence Creates an Inefficient Equilibrium. <i>Psychological Science</i> , 2021, 32, 1662-1674.	3.3	7
41	The inner quality of an article: Will time tell?. <i>Scientometrics</i> , 2015, 104, 19-41.	3.0	6
42	Effects of language proficiency on labour, social and health outcomes of immigrants in Australia. <i>Economic Analysis and Policy</i> , 2016, 52, 66-78.	6.6	6
43	Why did he do that? Using counterfactuals to study the effect of intentions in extensive form games. <i>Experimental Economics</i> , 2018, 21, 1-26.	2.1	6
44	Detecting deceptive behaviour after the fact. <i>British Journal of Social Psychology</i> , 2016, 55, 195-205.	2.8	5
45	How Much Information is Incorporated in Financial Asset Prices? Experimental Evidence. <i>SSRN Electronic Journal</i> , 2018, , .	0.4	5
46	Using digital technologies to deliver scenarios to geographically dispersed stakeholders: Lessons learned from the transportation sector. <i>Futures</i> , 2020, 120, 102567.	2.5	5
47	Learning to hesitate. <i>Experimental Economics</i> , 2022, 25, 359-383.	2.1	5
48	Thinking together about the future when you are not together: The effectiveness of using developed scenarios among geographically distributed groups. <i>Technological Forecasting and Social Change</i> , 2018, 133, 206-219.	11.6	3
49	Disclosure for real humans. <i>Behavioural Public Policy</i> , 2021, 5, 225-237.	2.4	3
50	Driving a hard bargain is a balancing act: how social preferences constrain the negotiation process. <i>Theory and Decision</i> , 2022, 93, 7-36.	1.0	3
51	Can a common currency foster a shared social identity across different nations? The case of the euro. <i>European Economic Review</i> , 2017, 100, 318-336.	2.3	2
52	A new approach to measure tactical voting: evidence from the British elections. <i>Applied Economics</i> , 2015, 47, 3839-3858.	2.2	1
53	An Experimental Analysis of Information Acquisition in Prediction Markets. <i>SSRN Electronic Journal</i> , 2015, , .	0.4	0
54	An Interoceptive Walk Down Wall Street. , 2019, , 149-165.		0

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55	Assessing the unidimensionality of political opinions. An indirect test of the persuasion bias. Journal of Economic Behavior and Organization, 2020, 174, 469-477.	2.0	0
56	Introduction: Behavioural science and regulation on disclosure and consumer protection. Behavioural Public Policy, 2021, 5, 222-224.	2.4	0
57	Biology of Financial Market Instability. , 2016, , 1-10.		0
58	Biology of Financial Market Instability. , 2018, , 956-964.		0